Consolidated Financial Statements of

# ARTIS REAL ESTATE INVESTMENT TRUST

Years ended December 31, 2018 and 2017 (In Canadian dollars)



# Management's Responsibility for Financial Statements

The management of Artis Real Estate Investment Trust is responsible for the preparation and integrity of the consolidated financial statements contained in the annual report. These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards and necessarily include some amounts that are based on management's best estimate and judgment. Management has determined such amounts on a reasonable basis and considers that the consolidated financial statements present fairly the financial position of the REIT, the results of its operations and its cash flows. Management has also prepared financial information presented elsewhere in this annual report and has ensured that it is consistent with that in the consolidated financial statements. To fulfill its responsibility, management maintains internal accounting controls and systems and establishes policies and procedures to ensure the reliability of financial information and to safeguard assets.

The Board of Trustees is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control. The Board of Trustees carries out this responsibility principally through its Audit Committee, composed entirely of outside and unrelated trustees. The Audit Committee meets regularly with management of the REIT and with the independent auditors. The consolidated financial statements have been reviewed and approved by the Board of Trustees on the recommendation of its Audit Committee.

The REIT's independent auditor, Deloitte LLP, has been appointed by the unitholders to audit the consolidated financial statements and express an opinion thereon.

"Armin Martens"

Armin Martens, P.Eng., MBA President and Chief Executive Officer February 28, 2019 "Jim Green"

Jim Green, CPA, CA Chief Financial Officer February 28, 2019



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# **Independent Auditor's Report**

To the Unitholders of Artis Real Estate Investment Trust

#### **Opinion**

We have audited the consolidated financial statements of Artis Real Estate Investment Trust (the "Trust"), which comprise the consolidated balance sheets as at December 31, 2018 and 2017, and the consolidated statements of operations, changes in unitholders' equity and cash flows for the years then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies (collectively referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Trust as at December 31, 2018 and 2017, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards ("IFRS").

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards ("Canadian GAAS"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities* for the Audit of the Financial Statements section of our report. We are independent of the Trust in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Other Information**

Management is responsible for the other information. The other information comprises:

- Management's Discussion and Analysis
- The information, other than the financial statements and our auditor's report thereon, in the Annual Report.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We obtained Management's Discussion and Analysis prior to the date of this auditor's report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in this auditor's report. We have nothing to report in this regard.

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The Annual Report is expected to be made available to us after the date of the auditor's report. If, based on the work we will perform on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact to those charged with governance.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Trust or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Trust's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian GAAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

 Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Trust to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

The engagement partner on the audit resulting in this independent auditor's report is Haik (Haig) Vanlian.

Chartered Professional Accountants

1) eloitle LLP

Winnipeg, Manitoba February 28, 2019

# **Consolidated Balance Sheets**

(In thousands of Canadian dollars)

		De	December 31,		ecember 31,
	Note		2018		2017
ASSETS					
Non-current assets:					
Investment properties	4	\$	4,941,825	\$	4,720,362
Investment properties under development	4		119,604		79,701
Investments in joint ventures	5		176,501		200,383
Property and equipment	6		6,533		7,005
Notes receivable	8		16,216		12,982
			5,260,679		5,020,433
Current assets:					
Investment properties held for sale	4		320,465		110,188
Inventory properties	7		11,227		_
Deposits on investment properties			2,237		5,081
Prepaid expenses and other assets	9		20,582		17,134
Notes receivable	8		4,543		2,322
Accounts receivable and other receivables	10		21,101		16,816
Cash held in trust			10,200		8,090
Cash			66,143		35,832
			456,498		195,463
		\$	5,717,177	\$	5,215,896
LIABILITIES AND UNITHOLDERS' EQUITY					
Non-current liabilities:					
Mortgages and loans payable	11	\$	1,272,452	\$	1,190,525
Senior unsecured debentures	12		199,565		199,854
Credit facilities	13		772,538		298,922
Other long-term liabilities			8,319		6,404
			2,252,874		1,695,705
Current liabilities:					
Mortgages and loans payable	11		412,558		370,508
Senior unsecured debentures	12		199,971		_
Security deposits and prepaid rent			35,842		30,521
Accounts payable and other liabilities	14		77,887		75,570
Credit facilities	13				438,383
			726,258		914,982
			2,979,132		2,610,687
Unitholders' equity			2,738,045		2,605,209
Commitments, contingencies and guarantees	28				
Subsequent events	32				
		\$	5,717,177	\$	5,215,896

See accompanying notes to consolidated financial statements.

# **Consolidated Statements of Operations**

(In thousands of Canadian dollars, except unit and per unit amounts)

				De	Year ended ecember 31,
	Note		2018		2017
Revenue	18	\$	512,870	\$	516,328
Expenses:					
Property operating			127,697		123,855
Realty taxes	_		80,850		81,249
			208,547		205,104
Net operating income			304,323		311,224
Other income (expenses):					
Corporate expenses	19		(14,436)		(13,778)
Interest expense	20		(101,164)		(96,496)
Interest income	_		1,974		1,148
Net income from investments in joint ventures	5		8,754		21,280
Fair value (loss) gain on investment properties	4		(37,099)		4,694
Foreign currency translation loss	0.4		(8,113)		(267)
Transaction costs	21		(6,418)		(1,110)
Fair value gain on derivative instruments and other transactions	22		11,342		7,421
Income before income taxes		,	159,163		234,116
Income tax (expense) recovery	23		(527)		319
Net income			158,636		234,435
Other comprehensive income (loss) that may be reclassified to net income in subsequent periods:					
Unrealized foreign currency translation gain (loss)			105,935		(60,530)
Unrealized foreign currency translation gain (loss) on investments in joint ventures			10,254		(11,853)
Other comprehensive loss that will not be reclassified to net income in subsequent periods:			-, -		(
Unrealized loss from remeasurements of net pension obligation			(437)		(111)
			115,752		(72,494)
Total comprehensive income		\$	274,388	\$	161,941
Basic income per unit attributable to common unitholders	15 (e)	\$	0.89	\$	1.43
Diluted income per unit attributable to common unitholders	15 (e)		0.88		1.43
Weighted-average number of common units outstanding: Basic	15 (e)	,	153,069,303		150,578,462
Diluted	15 (e)	,	153,569,072		150,887,813

See accompanying notes to consolidated financial statements.

# Consolidated Statements of Changes in Unitholders' Equity

(In thousands of Canadian dollars)

	unit	Common ts capital ributions	Retained earnings	Accumulated other comprehensive income (loss)	Contributed surplus	Total common equity	Total preferred equity	Total
Unitholders' equity, December 31, 2016	\$ 1	1,958,344	\$ 123,785	\$ 203,458	\$ 16,156	\$ 2,301,743	\$ 325,623	\$ 2,627,366
Changes for the year:								
Issuance of common units, net of issue costs (note 15)		3,315	_	_	_	3,315	_	3,315
Net income		_	234,435	_	_	234,435	_	234,435
Other comprehensive loss			_	(72,494)	_	(72,494)	_	(72,494)
Distributions		_	(187,413)	_	_	(187,413)	_	(187,413)
Unitholders' equity, December 31, 2017	1	1,961,659	170,807	130,964	16,156	2,279,586	325,623	2,605,209
Changes for the year:								
Issuance of common units, net of issue costs (note 15)		44,174	_	_	_	44,174	_	44,174
Issuance of preferred units, net of issue costs (note 15)		_	_	_	_	_	121,304	121,304
Redemption of preferred units (note 15)		_	_	_	(26,952)	(26,952)	(69,753)	(96,705)
Reclassification of contributed surplus		_	(10,796)	_	10,796	_	_	_
Units acquired and cancelled through normal course issuer bid (note 15)		(43,998)	_	_	10,975	(33,023)	(267)	(33,290)
Units acquired through normal course issuer bid, not cancelled at year end (note 15)		(2,188)	_	_	657	(1,531)	(26)	(1,557)
Net income		_	158,636	_	_	158,636	_	158,636
Other comprehensive income		_	_	115,752	_	115,752	_	115,752
Distributions		_	(175,478)	_	_	(175,478)	_	(175,478)
Unitholders' equity, December 31, 2018	\$ 1	1,959,647	\$ 143,169	\$ 246,716	\$ 11,632	\$ 2,361,164	\$ 376,881	\$ 2,738,045

See accompanying notes to consolidated financial statements.

# **Consolidated Statements of Cash Flows**

(In thousands of Canadian dollars)

	Note	2018	ear ended cember 31, 2017
Cash provided by (used in):			
Operating activities:			
Net income		\$ 158,636	\$ 234,435
Distributions from joint ventures		4,126	4,481
Adjustments for non-cash items:			
Fair value loss (gain) on investment properties	4	37,099	(4,694)
Depreciation of property and equipment		1,049	911
Net income from investments in joint ventures	5	(8,754)	(21,280)
Tenant inducements amortized to revenue	18	19,761	17,026
Amortization of above- and below-market mortgages, net	20	(271)	(1,132)
Accretion on liability component of debentures	20	(216)	(333)
Straight-line rent adjustments	18	(5,491)	(6,383)
Unrealized foreign currency translation loss	00	6,834	12,507
Fair value gain on derivative instruments and other transactions	22	(11,342)	(7,421)
Unit-based compensation	00	(122)	1,819
Amortization of financing costs included in interest expense	20	3,602	3,362
Other long-term employee benefits	7	1,427	1,293
Additions to inventory properties	7	(611)	(00 50 ()
Changes in non-cash operating items	24	8,000	(20,586) 214,005
Investing activities:	-	213,727	214,005
Acquisitions of investment properties, net of related debt	3	(118,782)	(101,706)
Proceeds from dispositions of investment properties, net of costs and related debt	3	126,508	264,800
Distribution from disposition of investment properties, her of costs and related debt	5 5	7,850	204,000
Additions to investment properties	4	(35,661)	(42,581)
Additions to investment properties  Additions to investment properties under development	4	(56,544)	(36,972)
Additions to joint ventures	5	(18,228)	(8,129)
Additions to tenant inducements	3	(46,545)	(50,545)
Additions to leasing commissions	4	(13,040)	(12,912)
Additions to property and equipment	7	(565)	(4,578)
Issuances of notes receivable		(7,293)	(723)
Notes receivable principal repayments		3,274	2,587
Change in deposits on investment properties		2,410	(3,775)
Change in cash held in trust		(1,733)	(441)
		(158,349)	5,025
Financing activities:			
Issuance of common units, net of issue costs	15	_	2,972
Issuance of senior unsecured debentures, net of financing costs	12	199,217	_
Issuance of preferred units, net of issue costs	15	121,304	_
Purchase of common units under normal course issuer bid	15	(34,605)	_
Purchase of preferred units under normal course issuer bid	15	(242)	_
Redemption of preferred units	15	(96,705)	
Redemption of convertible debentures		_	(116,549)
Advance of revolving credit facilities		419,274	511,000
Repayment of revolving credit facilities, including financing costs		(394,231)	(348,500)
Advance of non-revolving credit facilities, net of financing costs		_	298,822
Distributions paid on common units		(160,313)	(166,196)
Distributions paid on preferred units		(20,708)	(18,418)
Mortgages and loans principal repayments		(45,201)	(53,951)
Repayment of mortgages and loans payable		(87,606)	(391,811)
Advance of mortgages and loans payable, net of financing costs		68,992	52,680
Foreign exchange gain (loss) on cash held in foreign currency		(30,824) 5,757	(229,951) (3,976)
Increase (decrease) in cash		30,311	(14,897)
Cash, beginning of year		35,832	50,729
Cash, end of year		\$ 66,143	\$ 35,832
Supplemental cash flow information:			
Interest paid		\$ 103,550	\$ 104,411
Interest received		2,172	1,155

See accompanying notes to consolidated financial statements.

# **Notes to Consolidated Financial Statements**

Year ended December 31, 2018 and 2017

(In thousands of Canadian dollars, except unit and per unit amounts)

#### Note 1. Organization

Artis Real Estate Investment Trust (the "REIT") is an unincorporated closed-end real estate investment trust created under, and governed by, the laws of the Province of Manitoba. The REIT was created pursuant to the Declaration of Trust dated November 8, 2004, as most recently amended and restated on July 20, 2016 (the "Declaration of Trust"). The purpose of the REIT is to directly, or indirectly, own, manage, lease and (where appropriate) develop primarily office, retail and industrial properties in Canada and the United States (the "U.S."). The registered office of the REIT is 600 - 220 Portage Avenue, Winnipeg, Manitoba, R3C 0A5.

The Declaration of Trust provides that the REIT may make cash distributions to unitholders of the REIT. The amount distributed annually (currently \$0.54 per common unit, \$1.4155 per Series A Unit, \$1.3680 per Series E Unit, \$1.25 per Series G Unit and \$1.50 per Series I Unit) is set by the Board of Trustees.

#### Note 2. Significant accounting policies

#### (a) Statement of compliance:

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

#### (b) Basis of presentation and measurement:

The consolidated financial statements have been prepared on a going concern basis and have been presented in Canadian dollars rounded to the nearest thousand unless otherwise indicated. The accounting policies set out below have been applied consistently to all periods presented in the consolidated financial statements unless otherwise indicated. Standards issued but not yet effective for the current accounting year are described in note 2 (s).

The consolidated financial statements have been prepared on the historical cost basis with the exception of investment properties, derivative financial instruments and the cash-settled unit-based payment liabilities, which are measured at fair value.

# (c) Principles of consolidation:

The consolidated financial statements include the accounts of the REIT and entities controlled by the REIT and its subsidiaries (including joint arrangements). Control is achieved when the REIT has power over the entity, is exposed, or has rights, to variable returns from its involvement with the entity, and has the ability to use its power to affect those returns. The REIT reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of control.

All intercompany assets and liabilities, equity, revenue, expenses and cash flows relating to transactions between entities within the REIT are eliminated in full on consolidation.

#### (d) Translation of foreign currencies:

The consolidated financial statements are presented in Canadian dollars, which is the functional currency of the REIT.

Assets and liabilities of foreign operations are translated at the rate of exchange in effect at the balance sheet date. Revenue and expense items are translated at the average exchange rate for the period. Gains or losses on translation are included in other comprehensive income as foreign currency translation gains or losses. When there is a reduction in the net investment as a result of dilution or sale, or reduction in the equity of the foreign operation as a result of a capital transaction, amounts previously recognized in accumulated other comprehensive income are reclassified into net income.

For assets, liabilities, revenues and expenses that do not form part of the net investment in foreign operations, foreign currency translation gains or losses are included in net income. Monetary assets and liabilities are translated at the rate of exchange in effect at the balance sheet date. Non-monetary assets and liabilities are translated at historical exchange rates. Revenue and expense items are translated at the rate in effect at the date of the transaction.

#### (e) Financial instruments:

Effective January 1, 2018, in accordance with IFRS 9 – Financial Instruments ("IFRS 9"), financial assets are classified, at initial recognition, and subsequently measured, based on three categories: (i) amortized cost, (ii) fair value through other comprehensive income ("FVOCI"), or (iii) fair value through profit and loss ("FVTPL"). Financial assets are classified and measured on the basis of both the business model in which the assets are managed and the contractual cash flow characteristics of the asset. With the exception of trade receivables that do not contain a significant financing component, the REIT initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component are measured at the transaction price. Financial assets are recorded at amortized cost when financial assets are held with the objective of collecting contractual cash flows and those cash flows represent solely payments of principal and interest ("SPPI") and are not designated as FVTPL. Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement. Financial liabilities are classified and measured in two categories: (i) amortized cost or (ii) FVTPL.

The REIT classifies and measures its notes receivables, accounts receivable and other receivables, cash held in trust, cash, mortgages and loans payable, senior unsecured debentures, preferred shares liability, preferred units liabilities, accounts payable and other liabilities and credit facilities at amortized costs. All derivative instruments, including embedded derivatives, are classified as at FVTPL and are recorded on the consolidated balance sheet at fair value.

Transaction costs that are directly attributable to the acquisition or issuance of financial assets or liabilities, with the exception of those classified as at FVTPL, are accounted for as part of the respective asset or liability's carrying value at inception and amortized over the expected life of the financial instrument using the effective interest method. Transaction costs directly attributable to the acquisition or issuance of financial assets or liabilities classified as at FVTPL are recognized immediately in net income.

Financial assets, other than those classified as at FVTPL, are assessed for impairment at the end of each reporting period using the expected credit loss ("ECL") model. The ECL model is based on an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions. The REIT measures loss allowance for notes receivable, accounts receivable and other receivables at the lifetime expected credit losses.

Prior to January 1, 2018 in accordance with IAS 39 – Financial Instruments: Recognition and Measurement ("IAS 39") all financial assets and liabilities were initially recorded on the consolidated balance sheet at fair value. Subsequent measurement was determined by the classification of each financial asset and liability as fair value through profit or loss, held-to-maturity, loans and receivables, available-for-sale or other liabilities. Financial assets, other than those classified as at fair value through profit or loss, were assessed for indicators of impairment at the end of each reporting period. Financial assets were considered to be impaired when there was objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the asset had been affected.

#### (f) Investment properties:

Investment properties include properties held to earn rental income and properties that are being constructed or developed for future use as investment properties. Investment properties are measured at fair value with any changes therein recognized in profit or loss for the year.

Investment properties are classified as investment properties under development once construction at the property has commenced. Investment properties under development include initial acquisition costs and other direct costs during the period of development. Borrowing costs associated with direct expenditures on properties under development are capitalized from the commencement of the construction until the date of practical completion. The REIT considers practical completion to have occurred when all the activities necessary to prepare the qualifying asset for its intended use or sale are complete.

The REIT occupies a portion of space in several of its investment properties. In the case of mixed use investment property and property held for use in the production of goods or services, the REIT classifies the property as investment property when only an insignificant portion is owner-occupied. The REIT considers the owner-occupied portion as insignificant when the property is primarily held to earn rental income.

A property acquisition is accounted for as a business combination using the acquisition method if the assets acquired and liabilities assumed constitute a business, and the REIT obtains control of the business. The cost of a business combination is measured as the fair value of the assets given up, equity instruments issued and liabilities assumed at the acquisition date. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at fair value at the date of acquisition. The REIT recognizes assets or liabilities, if any, resulting from a contingent consideration arrangement at their acquisition date fair value and such amounts form part of the cost of the business combination. Changes in the fair value of contingent consideration arrangements that qualify as measurement period adjustments, adjustments arising from additional information obtained about an acquisition within one year of its date, are adjusted retrospectively. All other changes in fair value are recognized in profit or loss for the period.

Leasing commissions and straight-line rent receivables are included in the carrying amount of investment properties.

Payments to tenants under lease obligations are included in the carrying amount of investment properties. Payments that are determined to primarily benefit the tenant are treated as tenant inducements that reduce revenue.

Investment properties held under operating leases are recognized in the REIT's consolidated balance sheet at fair value.

### (g) Joint arrangements:

Joint arrangements are arrangements where the parties sharing ownership have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control. The REIT accounts for its joint arrangements as either joint ventures or joint operations.

A joint venture is an arrangement where the REIT jointly owns an investment property with another party and has rights to the net assets of the arrangement. Joint ventures are accounted for using the equity method. The investment in the joint venture is initially measured at cost at the date of acquisition and adjusted thereafter for the REIT's share of changes in its net assets, less distributions received and any identified impairment loss. The REIT's share of the profit or loss from its investments in joint ventures is recognized in profit or loss for the year.

A joint operation is an arrangement where the REIT jointly owns an investment property with another party and has rights to the assets, and obligations for the liabilities, relating to the arrangement. The REIT accounts for joint operations by recording its proportionate share of their assets, liabilities, revenues, expenses and cash flows in its consolidated financial statements.

#### (h) Inventory properties:

Commercial condominium projects are recorded as inventory properties. Inventory properties are recorded at the lower of cost, including pre-development expenditures and capitalized borrowing costs, and net realizable value, which the REIT determines using the estimated selling price in the ordinary course of business, less estimated selling costs and development costs to complete.

Inventory properties are reviewed for impairment at each reporting date. An impairment loss is recognized in net income when the carrying value of the asset exceeds its net realizable value.

Transfers to inventory properties are based on a change in use evidenced by the commencement of development activities and expenditures, with a view to sell, at which point an investment property is transferred to inventory properties.

#### (i) Property and equipment:

Office furniture and fixtures and office equipment and software are carried at cost less accumulated depreciation, and are depreciated on a straight-line basis over their useful life which is estimated to be between five to ten years. The estimated useful life, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimates accounted for on a prospective basis.

#### (j) Assets held for sale and discontinued operations:

Non-current assets, or disposal groups comprising assets and liabilities, are categorized as held for sale at the point in time when the asset or disposal group is available for immediate sale, management has committed to a plan to sell and is actively locating a buyer at a sales price that is reasonable in relation to the current fair value of the asset, and the sale is highly probable and expected to be completed within a one-year period. Investment properties measured under the fair value model and held for sale continue to be measured by the guidelines of IAS 40 - *Investment Property*. All other assets held for sale are stated at the lower of their carrying amount and fair value less selling costs. An asset that is subsequently reclassified as held and in use, with the exception of an investment property measured under the fair value model, is measured at the lower of its recoverable amount and the carrying amount that would have been recognized had the asset never been classified as held for sale.

A disposal group is classified as discontinued operation if it meets the following conditions: (i) it is a component that can be distinguished operationally and financially from the rest of the REIT's operations and (ii) it represents either a separate major line of business or geographical area of operations. The results of operations associated with disposal groups classified as discontinued operations held for sale are reported separately in the consolidated statement of operations.

Classification as a discontinued operation occurs upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier. When an operation is classified as a discontinued operation, the comparative statement of comprehensive income is re-presented as if the operation had been discontinued from the start of the comparative period.

# (k) Cash held in trust:

Cash held in trust consists of cash held by financial institutions with restrictions pursuant to several mortgage and letter of credit agreements.

#### (I) Provisions:

A provision is recognized if, as a result of a past event, the REIT has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. The amount recognized as a provision is determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and the risks specific to the liability. Provisions are remeasured at each balance sheet date using the current discount rate. The increase in the provision due to passage of time is recognized as interest expense.

Present obligations arising under onerous contracts are recognized and measured as provisions. An onerous contract is considered to exist where the REIT has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received from the contract.

#### (m) Revenue recognition:

The REIT has retained substantially all of the risks and benefits of ownership of its investment properties and therefore accounts for leases with its tenants as operating leases. Revenue from investment properties includes all amounts earned from tenants related to lease agreements, including base rent, property operating and realty tax cost recoveries, lease termination income and other incidental income.

The total amount of contractual base rent in lease agreements is accounted for on a straight-line basis over the term of the respective leases. A straight-line rent receivable, which is included in the carrying amount of investment properties, is recorded for the difference between the rental revenue recorded and the contractual rent received.

Property operating and realty tax cost recoveries are accrued and recognized as revenue in the period that the recoverable costs are incurred and become chargeable to tenants.

Tenant inducements are recognized as a reduction to revenue and are amortized on a straight-line basis over the term of the lease.

#### (n) Long-term benefits:

The costs of the REIT's defined benefit pension plans are accrued based on estimates, using actuarial techniques, of the amount of benefits employees have earned in return for their services in the current and prior periods. The present value of the defined benefit liability and current service cost is determined by discounting the estimated benefits using the projected unit credit method to determine the fair value of the plan assets and total actuarial gains and losses and the proportion thereof which will be recognized. The fair value of the plan assets is based on current market values. The present value of the defined benefit liability is based on the discount rate determined by reference to the yield of high quality corporate bonds of similar currency, having terms of maturity which align closely with the period of maturity of the liability.

Liabilities recognized in respect of other long-term benefits are measured at the present value of the estimated future cash outflows expected to be made by the REIT in respect of services provided by employees up to the reporting date.

### (o) Unit-based compensation:

The REIT may issue unit-based awards to trustees, officers, employees and consultants. For cash-settled unit-based payment transactions in the form of restricted and deferred units, a liability is recognized and remeasured to fair value at each reporting date and at the settlement date. Any change in the fair value of the liability is recognized as compensation expense for the period.

For equity-settled unit-based payment transactions in the form of unit options, the REIT measures compensation expense using the fair value at the grant date, recognized over the vesting period.

# (p) Earnings per unit:

Basic earnings per REIT unit is computed by dividing net income for the period attributable to common unitholders by the weighted-average number of common units outstanding during the reporting period. Diluted earnings per unit is calculated based on the weighted-average number of common units outstanding during the period, plus the effect of dilutive unit equivalents of unit options, restricted units and deferred units.

# (q) Use of estimates and judgments:

The preparation of the consolidated financial statements requires management to make estimates, assumptions and judgments that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts reported in the consolidated financial statements are as follows:

- Accounting for business combinations The REIT's accounting policy relating to business combinations is described in note 2 (f). Judgment is applied in determining whether property acquisitions constitute the purchase of a business or the purchase of assets.
- Accounting for tenant inducements The REIT's accounting policy relating to tenant inducements is described in note 2 (f) and note 2 (m). The REIT makes judgments with respect to whether tenant inducements provided in connection with a lease enhance the value of the leased property which determines whether such amounts are treated as capital expenditures or as tenant inducements that reduce revenue.
- Capitalized cost of investment properties under development The REIT's accounting policy relating to investment properties under development is described in note 2 (f). Judgment is applied in identifying the point at which practical completion of the investment property under development occurs.
- Classification of leases The REIT's accounting policy for the classification of its leases is described in note 2 (m). The REIT makes judgments in determining whether certain leases are operating or finance leases. The REIT determined that all of its leases are operating leases.
- Classification of property as investment property or owner-occupied property The REIT's accounting policy for the classification of properties that comprise a portion that is held to earn rental income and another portion that is held for use in the production or supply of goods or services or for administrative purposes is described in note 2 (f). Judgment is applied in determining whether the portion of the property held for use in the production or supply of goods or services or for administrative purposes is insignificant in comparison to the portion held to earn rental income.
- Classification of joint arrangements The REIT's accounting policy relating to joint arrangements is described in note 2 (g) and note 5. Judgment is applied in determining whether joint arrangements constitute a joint venture or a joint operation.

Information about assumptions and estimation uncertainties that are critical to the determination of the amounts reported in the consolidated financial statements are as follows:

- Valuation of investment properties The fair value of investment properties represents an estimate of the price that would be agreed upon between knowledgeable, willing parties in an arm's length transaction. The critical estimates and assumptions underlying the valuation of investment properties are described in note 4.
- Valuation of deferred tax liabilities and assets The critical estimates and assumptions underlying the valuation of deferred tax liabilities and assets are described in note 23.
- Allowance for doubtful accounts The critical estimates and assumptions underlying the value of the allowance for doubtful accounts are described in note 30 (b).
- Fair value of financial instruments The fair value of financial instruments is estimated as the amount for which an instrument could be exchanged, or liability settled, between knowledgeable, willing parties in an arm's length transaction. The estimates and assumptions underlying the fair value of financial instruments are described in note 31.

(r) New or revised accounting standards adopted during the year:

The REIT adopted IFRS 15 - Revenue from Contracts with Customers ("IFRS 15") on its effective date of January 1, 2018 using the modified retroactive basis with no restatement of comparative periods.

The REIT's most material revenue category of base rental revenue is outside the scope of this standard. The only significant revenue category falling under IFRS 15 relates to property operating and realty tax cost recoveries. The REIT's practices of revenue recognition are unchanged upon adoption of this standard, therefore, the adoption of IFRS 15 did not result in a material impact to the consolidated financial statements. The REIT has elected to apply the standard on a modified retrospective basis. Under this approach, the 2017 comparative period was not restated. There was no cumulative transitional adjustment to the opening retained earnings balance required. The impact was limited to additional note disclosure on the disaggregation of its revenue categories, specifically as it relates to property operating and realty tax cost recoveries.

The REIT adopted IFRS 9 on its effective date of January 1, 2018 using the modified retroactive basis with no restatement of comparative periods. IFRS 9 replaces IAS 39. IFRS 9 establishes principles for the recognition, classification and measurement of financial assets and liabilities. IFRS 9 sets out a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple classification options in IAS 39. This approach is based on how an entity manages its financial instruments and the contractual cash flow characteristics of its financial assets. IFRS 9 retains most of the IAS 39 requirements for financial liabilities. The most significant change is when an entity elects to measure a financial liability at fair value, any gains or losses for the financial liability due to changes in an entity's credit risk must be recognized in other comprehensive income.

The following table summarizes the classification impacts of the adoption of IFRS 9. This adoption did not result in any changes to the measurement of the REIT's consolidated financial statements.

Financial instrument	Previous classification under IAS 39	New classification under IFRS 9
Financial assets:		
Notes receivable	Loans and receivables	Amortized cost
Derivative instruments	Fair value through profit or loss	Fair value through profit or loss
Accounts receivable and other receivables	Loans and receivables	Amortized cost
Cash held in trust	Loans and receivables	Amortized cost
Cash	Loans and receivables	Amortized cost
Financial liabilities:		
Mortgages and loans payable	Other liabilities	Amortized cost
Senior unsecured debentures	Other liabilities	Amortized cost
Credit facilities	Other liabilities	Amortized cost
Preferred shares/units liabilities	Other liabilities	Amortized cost
Derivative instruments	Fair value through profit or loss	Fair value through profit or loss
Accounts payable and other liabilities	Other liabilities	Amortized cost

IFRS 9 uses the ECL model on financial assets measured at amortized cost and financial liabilities that are financial guarantee contracts or commitments to provide a loan at a below-market interest rate. The measurement options for the ECL are lifetime expected credit losses and 12-month expected credit losses. The ECL model is based on an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions. As the REIT elected to follow the simplified approach of always measuring the loss allowance for trade receivables, contract assets and lease receivables at the lifetime ECL, IFRS 9 did not have a material impact on the REIT's note receivables and accounts receivables and other receivables balances.

The REIT does not have any instruments that are designated in a hedge relationship; therefore, the new general hedge accounting model included in IFRS 9 has not impacted the consolidated financial statements.

In June 2016, the IASB amended IFRS 2 – *Share-based Payment*. The amendment clarifies the classification and measurement of share-based payment transactions, and is effective for annual periods beginning on or after January 1, 2018. This amendment did not result in a material impact to the consolidated financial statements.

In December 2016, the IASB issued IFRIC 22 - Foreign Currency Transactions and Advance Consideration ("IFRIC 22"). IFRIC 22 clarifies the date of transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income when an entity has received or paid advance consideration in a foreign currency. IFRIC 22 is effective for annual periods beginning on or after January 1, 2018. This interpretation did not result in a material impact to the consolidated financial statements.

In December 2016, the IASB amended IAS 40 - *Investment Property*. The amendments clarify that an asset be transferred to, or from, investment property only when there is a change in use, and are effective for annual periods beginning on or after January 1, 2018. These amendments did not result in a material impact to the consolidated financial statements.

In December 2016, the IASB issued Annual Improvements to IFRS Standards 2014-2016 Cycle effective for annual periods beginning on or after January 1, 2018. These amendments did not result in a material impact to the consolidated financial statements.

#### (s) Future changes in accounting standards:

The IASB issued IFRS 16 – Leases ("IFRS 16") in January 2016 which replaces IAS 17 – Leases and IFRIC 4 – Determining whether an Arrangement Contains a Lease. IFRS 16 is effective for annual periods beginning on or after January 1, 2019. The most significant change introduced by IFRS 16 is a single lessee accounting model, bringing leases on-balance sheet for lessees. The REIT is in the final stages of its assessment of existing lease arrangements that would be capitalized under the new standard and the initial quantification of the existing obligations as at this date is not significant to the REIT's financial position. As the changes in IFRS 16 do not materially impact the lessor accounting model, the REIT expects the adoption of this new standard will have no material impact on its consolidated financial statements. The REIT intends to adopt the standard effective January 1, 2019 without restatement of prior period comparatives.

In June 2017, the IASB issued IFRIC 23 – *Uncertainty over Income Tax Treatments* ("IFRIC 23"). IFRIC 23 sets out how to determine the accounting tax position when there is uncertainty over income tax treatments. IFRIC 23 is effective for annual periods beginning on or after January 1, 2019. The REIT does not expect a material impact to its consolidated financial statements from the adoption of this interpretation.

In October 2017, the IASB amended IFRS 9 – Financial Instruments. The amendments clarify that for the purpose of assessing whether a prepayment feature meets the condition to be classified as measured at amortized cost, the party exercising the option may pay or receive reasonable compensation for the prepayment irrespective of the reason for prepayment. The amendment is effective for annual periods beginning on or after January 1, 2019, with earlier application permitted. The REIT does not expect a material impact to its consolidated financial statements from the adoption of this amendment.

In October 2017, the IASB amended IAS 28 – Long-term Interests in Associates and Joint Ventures ("IAS 28"). The amendments clarify that IFRS 9, including its impairment requirements, applies to long-term interests. Furthermore, in applying IFRS 9 to long-term interests, an entity does not take into account adjustments to their carrying amount required by IAS 28. The amendments apply retrospectively to annual periods beginning on or after January 1, 2019. The REIT does not expect a material impact to its consolidated financial statements from the adoption of this amendment.

#### Note 3. Acquisitions and dispositions of investment properties

# Acquisitions:

The REIT acquired the following properties during the year ended December 31, 2018:

Property	Property count	Location	Acquisition date	Asset class
Stapley Center	1	Greater Phoenix Area, AZ	August 13, 2018	Office
Boulder Lakes Business Park I	1	Twin Cities Area, MN	November 27, 2018	Office

On March 7, 2018, the REIT acquired an additional 50% interest in each of 1700 Broadway and Hudson's Bay Centre, office properties located in the Greater Denver Area, Colorado. Prior to the acquisition date, the REIT owned 50% of these investment properties and the properties were classified as joint ventures and accounted for using the equity method. As a result of these acquisitions, the REIT owns 100% of the properties and accounts for them on a consolidated basis. The REIT accounted for these acquisitions as step acquisitions and remeasured its existing 50% interests to fair value at the acquisition date. The REIT recorded a net fair value gain of \$1,697 on this remeasurement, which was included in net income from investments in joint ventures.

The REIT acquired the remaining 50% interests for total consideration of \$50,148. This consideration primarily consisted of the issuance of common units at a price of \$14.85 per unit for gross consideration of \$47,300. The REIT recorded a bargain purchase gain related to the issuance of the units of \$3,504. As part of acquiring the previously unowned 50% of the net assets of these properties, the REIT also recorded additional bargain purchase gains of \$1,880 for a total gain of \$5,384.

On October 5, 2018, the REIT acquired an additional 10% interest in Park Lucero II, an industrial property located in the Greater Phoenix Area, Arizona for total consideration of \$2,090. Prior to the acquisition date, the REIT owned 90% of this investment property and the property was classified as joint venture and accounted for using the equity method. As a result of this acquisition, the REIT owns 100% of the property and accounts for it on a consolidated basis. The REIT accounted for this acquisition as step acquisition and remeasured its existing 90% interests to fair value at the acquisition date.

On October 19, 2018, the REIT also acquired a surface parking lot ancillary to an existing office property in Winnipeg, Manitoba.

The REIT acquired the following parcels of development land during the year ended December 31, 2018:

Property	Location	Acquisition date	Asset class	
Cedar Port	Houston (Bayport), TX	March 26, 2018	Industrial	
Tower Business Center (1)	Greater Denver Area, CO	April 20, 2018	Industrial	
1630 Aspen	Madison, WI	May 31, 2018	Office	

<sup>(1)</sup> The REIT acquired an 80% interest in this joint venture arrangement.

The REIT acquired the following properties during the year ended December 31, 2017:

Property	Property count	Location	Acquisition date	Asset class
U.S. Industrial Portfolio Clearwater Creek Distribution Center	3 1	Various cities in the U.S. (1) Twin Cities Area, MN	December 11, 2017 December 20, 2017	Industrial Industrial

<sup>(1)</sup> Two of the properties are located in the Greater Phoenix Area, Arizona and the third property is located in the Greater Denver Area, Colorado.

On September 7, 2017, the REIT acquired an additional 10% interest in each of Park Lucero I, Park Lucero III and Park Lucero IV, industrial properties located in the Greater Phoenix Area, Arizona, for total consideration of \$2,857. Prior to the acquisition date, the REIT owned 90% of these investment properties and the properties were classified as joint ventures and accounted for using the equity method. As a result of these acquisitions, the REIT owns 100% of the properties and accounts for them on a consolidated basis. The REIT accounted for these acquisitions as step acquisitions and remeasured its existing 90% interests to fair value at the acquisition date.

On September 29, 2017, the REIT also acquired a parkade that is ancillary to an existing office property in Winnipeg, Manitoba.

These acquisitions have been accounted for using the acquisition method, with the results of operations included in the REIT's accounts from the date of acquisition. The net assets acquired, excluding the acquisitions of joint ventures, were as follows:

		2018		Year ended cember 31, 2017
Investment properties (note 4)	\$	252,680	\$	103,234
Long-term debt, including acquired above- and below-market mortgages, net of financing costs	•	(83,803)	•	(2,962)
Other net assets		(92)		1,434
		168,785		101,706
Consideration was comprised of the following:				
Common units (note 15 (a) (ii))		43,651		_
Cash consideration		118,782		101,706
Bargain purchase gains		5,384		_
Foreign currency translation gain		968		
Total consideration	\$	168,785	\$	101,706
Transaction costs expensed (note 21)	\$	1,393	\$	1,110

# Dispositions:

The REIT disposed of the following properties during the year ended December 31, 2018:

Property	y Property count		Disposition date	Asset class
Humana Building	1	Greater Phoenix Area, AZ	January 23, 2018	Office
1810 Dublin Avenue	1	Winnipeg, MB	March 22, 2018	Industrial
630 - 4th Avenue SW	1	Calgary, AB	June 1, 2018	Office
Production Court & Eau Claire Place II	2	Greater Vancouver Area, BC & Calgary, AB	June 27, 2018	Office

On September 11, 2018, the REIT contributed industrial development land located in the Greater Houston Area, Texas, to a new joint venture arrangement, Park 8Ninety II.

The proceeds from the sale of the above properties, net of costs and related debt, were \$126,508. The assets and liabilities associated with the properties were derecognized.

The REIT disposed of the following properties during the year ended December 31, 2017:

Property	erty Property count Loca		Disposition date	Asset class
Airdrie Flex Industrial	1	Airdrie, AB	February 6, 2017	Industrial
Southview Centre	1	Medicine Hat, AB	March 10, 2017	Retail
Westbank Hub Shopping Centre and Westbank Hub Centre North (1)	2	Westbank, BC	March 15, 2017	Retail
Ford Tower and Alpine Building	2	Calgary, AB	March 30, 2017	Office
Edson Shoppers	1	Edson, AB	April 7, 2017	Retail
Horizon Heights	1	Calgary, AB	July 5, 2017	Retail
Sherwood Centre	1	Edmonton, AB	August 15, 2017	Industrial
6075 Kestrel Road	1	Greater Toronto Area, ON	September 1, 2017	Industrial
Quarry Park Portfolio	3	Calgary, AB	September 15, 2017	Office
488 Albert Street	1	Nanaimo, BC	October 10, 2017	Office
Twin Cities Industrial Portfolio	7	Twin Cities Area, MN	November 17, 2017	Industrial
Millennium Centre	1	Red Deer, AB	December 7, 2017	Office
12 Indell Lane	1	Greater Toronto Area, ON	December 21, 2017	Industrial

<sup>(1)</sup> The REIT disposed of its 75% interest in these properties.

The proceeds from the sale of the above properties, net of costs and related debt, were \$264,800. The assets and liabilities associated with the properties were derecognized.

Note 4. Investment properties, investment properties under development and investment properties held for sale

Year ended December 31, 2018

	Investment properties			Investment properties eld for sale
Balance, beginning of year	\$ 4,720,362	\$	79,701	\$ 110,188
Additions:				
Acquisitions (note 3)	241,560		11,120	
Reclassification from investments in joint ventures (1) (3)	108,390		_	_
Capital expenditures	35,659		56,544	2
Capitalized interest	_		1,304	
Leasing commissions	10,511		2,283	246
Straight-line rent adjustments	5,485		_	6
Tenant inducement additions, net of amortization	25,655		_	1,129
Contribution to investments in joint ventures (2)	· <u> </u>		(10,421)	· <u> </u>
Dispositions	(121,205)		(521)	(31,468)
Transfer to inventory properties (4)	(8,800)		(1,816)	
Foreign currency translation gain	169,867		5,417	7,795
Fair value (loss) gain	(43,384)		10,104	(3,819)
Reclassification of investment properties under development	34,111		(34,111)	
Reclassification of investment properties held for sale	(236,386)		——————————————————————————————————————	236,386
Balance, end of year	\$ 4,941,825	\$	119,604	\$ 320,465

<sup>(1)</sup> On March 7, 2018, the REIT increased its ownership interest in 1700 Broadway and Hudson's Bay Centre to 100%. See note 3 for further information.

Year ended December 31, 2017

				recenio	ler 31, 2017
		Investment properties	nvestment properties under velopment		Investment properties eld for sale
Balance, beginning of year	\$	4,991,825	\$ 65,199	\$	119,178
Additions:					
Acquisitions (note 3)		102,820	414		
Reclassification from investments in joint ventures		47,441	3,800		
Capital expenditures		42,019	36,972		562
Capitalized interest		_	283		_
Leasing commissions		12,623	44		245
Straight-line rent adjustments		6,398	2		(17)
Tenant inducement additions, net of amortization		32,921	150		448
Dispositions		(168,602)	_		(264,529)
Foreign currency translation loss		(119,309)	(3,658)		(1,672)
Fair value gain (loss)		7,688	(1,753)		(1,241)
Reclassification of investment properties under development		21,752	(21,752)		_
Reclassification of investment properties held for sale		(257,214)			257,214
Balance, end of year	\$	4,720,362	\$ 79,701	\$	110,188

<sup>(2)</sup> On September 11, 2018, the REIT contributed land under development to Park 8Ninety II, a joint venture arrangement. See note 5 for further information.

<sup>(3)</sup> On October 5, 2018, the REIT increased its ownership interest in Park Lucero II to 100%. See note 3 for further information.

<sup>(4)</sup> During the year ended December 31, 2018, an investment property and the related development expenditures were transferred to inventory properties. See note 7 for further information.

During the year ended December 31, 2018, the REIT reclassified one office property from investment properties under development to investment properties.

The REIT had 10 retail properties and six office properties classified as investment properties held for sale that were listed with external brokers at December 31, 2018 (December 31, 2017, one office property and seven retail properties). These properties had an aggregate mortgage payable balance of \$114,935 at December 31, 2018 (December 31, 2017, \$61,463). This balance is not accounted for as held for sale but is included in current liabilities as the REIT intends to repay the mortgages upon disposition of the related investment properties.

At December 31, 2018, included in investment properties was \$44,709 (December 31, 2017, \$38,260) of net straight-line rent receivables arising from the recognition of rental income on a straight-line basis over the lease term in accordance with IAS 17 - Leases.

Investment properties include properties held under operating leases with an aggregate fair value of \$12,978 at December 31, 2018 (December 31, 2017, \$10,904).

At December 31, 2018, investment properties with a fair value of \$3,587,739 (December 31, 2017, \$3,261,174) were pledged as security under mortgage agreements.

The REIT obtains external valuations for a selection of properties representing various geographical regions and asset classes across its portfolio. For the year ended December 31, 2018, properties (including the REIT's ownership interest in properties held in joint venture arrangements) with an appraised value of \$977,379 (2017, \$865,928) were appraised by qualified external valuation professionals. The REIT uses similar assumptions and valuation techniques in its internal valuations as used by the external valuation professionals. Internal valuations are performed by the REIT's valuations team who report directly to the Chief Financial Officer. The valuations processes and results are reviewed by management on a quarterly basis.

The REIT determined the fair value of investment properties based upon either the discounted cash flow method or the overall capitalization method. Under the discounted cash flow method, expected future cash flows are discounted using an appropriate rate based on the risk of the property. Expected future cash flows for each investment property are based upon, but not limited to, rental income from current leases, budgeted and actual expenses, and assumptions about rental income from future leases. The REIT uses leasing history, market reports, tenant profiles and building assessments, among other things, in determining the most appropriate assumptions. Discount and capitalization rates are estimated using market surveys, available appraisals and market comparables. Under the overall capitalization method, year one net income is stabilized and capitalized at a rate appropriate for each investment property. The stabilized net income incorporates allowances for vacancy, management fees and structural repair reserves. The resulting capitalized value is further adjusted, where appropriate, for costs to stabilize the net income and non-recoverable capital expenditures. There were no changes to the REIT's internal valuation methodology during the years ended December 31, 2018 and 2017.

A change in the discount or capitalization rates used could have a material impact on the fair value of the REIT's investment properties. When discount or capitalization rates compress, the estimated fair values of investment properties increase. When discount or capitalization rates expand, the estimated fair values of investment properties decrease.

A change in estimated future rental income and expenses could have a material impact on the fair value of the REIT's investment properties. Estimated rental income and expenses are affected by, but not limited to, changes in rent and expense growth and occupancy rates.

Under the fair value hierarchy, the fair value of the REIT's investment properties is considered a Level 3, as described in note 31.

The REIT has used the following rates and investment horizons in estimating the fair value of investment properties:

	Dece	Dece				
	Maximum	Minimum	Weighted- average	Maximum	Minimum	Weighted- average
Western Canada:						
Discount rate	9.50%	5.75%	7.61%	9.50%	6.25%	7.61%
Terminal capitalization rate	9.00%	3.75%	6.75%	9.00%	4.25%	6.72%
Capitalization rate	8.75%	3.75%	6.68%	8.50%	4.25%	6.54%
Investment horizon (years)	11.0	10.0	10.3	11.0	10.0	10.2
Central Canada:						
Discount rate	9.25%	6.25%	7.66%	9.00%	6.25%	7.66%
Terminal capitalization rate	8.50%	5.50%	6.42%	8.50%	5.50%	6.42%
Capitalization rate	8.25%	5.50%	6.33%	8.25%	5.50%	6.28%
Investment horizon (years)	11.0	10.0	10.3	12.0	10.0	10.4
Eastern Canada:						
Discount rate	7.50%	5.25%	6.79%	7.75%	6.25%	7.11%
Terminal capitalization rate	6.75%	4.25%	5.67%	6.75%	4.75%	6.01%
Capitalization rate	7.00%	4.25%	5.69%	7.00%	4.75%	6.03%
Investment horizon (years)	12.0	10.0	10.3	12.0	10.0	10.4
U.S.:						
Discount rate	9.00%	6.50%	7.94%	9.00%	6.75%	8.06%
Terminal capitalization rate	8.75%	5.50%	6.92%	8.75%	5.75%	7.00%
Capitalization rate	8.50%	5.25%	6.77%	8.50%	5.50%	6.81%
Investment horizon (years)	15.0	10.0	10.6	20.0	10.0	11.0
Total portfolio:						
Discount rate	9.50%	5.25%	7.62%	9.50%	6.25%	7.69%
Terminal capitalization rate	9.00%	3.75%	6.57%	9.00%	4.25%	6.63%
Capitalization rate	8.75%	3.75%	6.47%	8.50%	4.25%	6.48%
Investment horizon (years)	15.0	10.0	10.4	20.0	10.0	10.5

The above information represents the REIT's entire portfolio of investment properties, excluding properties held in the REIT's investments in joint ventures.

The following sensitivity table outlines the impact of a 0.25% change in the weighted-average capitalization rate on investment properties at December 31, 2018:

	Change to fair value if cap rate increased	oitalization d by 0.25%	Change to fair value if cap rate decreased	oitalization d by 0.25%
Western Canada	\$	(42,456)	\$	46,011
Central Canada		(41,976)		45,482
Eastern Canada		(30,969)		33,922
U.S.		(83,152)		86,680
	\$	(198,553)	\$	212,095

#### Note 5. Joint arrangements

The REIT had interests in the following joint arrangements:

Ownership interest December 31, December 31, Type of Property Principal purpose arrangement 2018 2017 Park 8Ninety I Joint venture 95% 95% Investment property Park 8Ninety II Investment property Joint venture 95% --% 90% 90% Corridor Park Joint venture Investment property Park Lucero II (1) Joint venture --% 90% Investment property Millwright Building 80% 80% Investment property Joint venture **Tower Business Center** Investment property Joint venture 80% --% Graham Portfolio Investment property Joint venture 75% 75% Centrepoint Joint venture --% 50% Investment property The Point at Inverness 50% 50% Investment property Joint venture 1700 Broadway (1) Joint venture --% 50% Investment property Hudson's Bay Centre (1) Investment property Joint venture --% 50% Centre 70 Building 85% 85% Joint operation Investment property Cliveden Building Investment property Joint operation 50% 50% 50% 50% Kincaid Building Joint operation **Investment property** 

(1) During 2018, the REIT increased its ownership interest in these properties to 100%. See note 3 for further information.

The REIT has assessed the above investment properties as joint arrangements as decisions about the relevant activities require unanimous consent of the parties sharing control. The REIT has determined the type of arrangement based upon the ownership structure of each individual investment property.

During the year ended December 31, 2018, the REIT entered into two new joint venture arrangements. The REIT contributed \$8,660 to Tower Business Center, an industrial development project in the Greater Denver Area, Colorado, and \$18,268, including land under development, to Park 8Ninety II, an industrial development project in the Greater Houston Area, Texas.

The REIT also contributed \$1,721 during the year ended December 31, 2018 to the Park Lucero II and Hudson's Bay Centre joint venture arrangements.

During the year ended December 31, 2018, the Centrepoint joint venture disposed of its investment property and the REIT received net proceeds of \$7,850 from its share of the disposition.

The REIT is contingently liable for the obligations of certain joint arrangements. As at December 31, 2018, the co-owners' share of mortgage liabilities was \$37,642 (December 31, 2017, \$96,494). Management believes that the assets available from its joint arrangements are sufficient for the purpose of satisfying such obligations.

Summarized financial information of the REIT's share in its joint venture arrangements is as follows:

	De	ecember 31, 2018	Ded	cember 31, 2017
Non-current assets:				
Investment properties Investment properties under development	\$	255,661 40,635	\$	332,359
Current assets:		•		
Investment property held for sale		_		26,187
Prepaid expenses and other assets		244		282
Accounts receivable and other receivables		822		655
Cash		3,808		7,012
		301,170		366,495
Non-current liabilities:				
Mortgages and loans payable		44,017		112,148
Current liabilities:				
Mortgages and loans payable		59,068		46,484
Security deposits and prepaid rent		3,264		2,190
Accounts payable and other liabilities		18,320		5,290
		124,669		166,112
Investments in joint ventures	\$	176,501	\$	200,383
			,	Year ended
				cember 31,
		2018		2017
Revenue	\$	21,195	\$	26,601
Expenses:				
Property operating		5,560		7,921
Realty taxes		4,422		4,259
		9,982		12,180
Net operating income		11,213		14,421
Other income (expenses):				
Interest expense		(5,592)		(6,210)
Interest income		8		8
Fair value gain on investment properties		1,428		13,061
Fair value gain on business combinations (1)		1,697		
Net income from investments in joint ventures	\$	8,754	\$	21,280

<sup>(1)</sup> This gain relates to the step acquisitions of 1700 Broadway and Hudson's Bay Centre. See note 3 for further information.

# Note 6. Property and equipment

	Dec	December 31, 2018		
Office furniture and fixtures Office equipment and software Accumulated depreciation	\$	10,582 1,354 (5,403)	\$	9,990 1,336 (4,321)
	\$	6,533	\$	7,005

# Note 7. Inventory properties

The changes to the REIT's inventory properties were as follows:

		Ye	ar ended
		Dece	ember 31,
	 2018		2017
Balance, beginning of year	\$ _	\$	_
Transfers from investment properties	8,800		_
Transfers from investment properties under development	1,816		_
Capital expenditures	 611		
Balance, end of year	\$ 11,227	\$	

During the year ended December 31, 2018, the REIT transferred an industrial property being converted into commercial condominium units to inventory properties at the fair value on the transfer date. Inventory properties earned net operating income of \$99 for the year ended December 31, 2018.

# Note 8. Notes receivable

	Dec	cember 31, 2018	Dec	ember 31, 2017
Note receivable from tenant maturing in May 2023, bearing interest at 5.89% per annum, repayable in varying blended monthly installments. A default under the terms of the note constitutes a default of the lease of the tenant.	\$	10,814	\$	12,950
Note receivable from tenant, repayable in 144 blended monthly installments beginning 6 months after development completion and lease commencement, bearing interest at 4.00% per annum, increasing to 8.50% per annum upon lease commencement.		3,710		_
Note receivable from tenant maturing in September 2021, bearing interest at 1.00% per annum, repayable in blended monthly installments of \$61.		2,075		_
Other notes receivable		4,160		2,354
		20,759		15,304
Current portion		4,543		2,322
Non-current portion	\$	16,216	\$	12,982

Note 9. Prepaid expenses and other assets

	De	December 31, 2018		ecember 31, 2017	
Prepaid insurance Prepaid realty taxes Prepaid acquisition, disposition and development costs Derivative instruments (note 31) Other prepaid expenses	\$	3,234 1,165 593 12,322 3,268	\$	3,144 1,866 952 8,425 2,747	
	\$	20,582	\$	17,134	
Note 10. Accounts receivable and other receivables			,		
	De	ecember 31, 2018	De	cember 31, 2017	
Rents receivable (note 30 (b)) Allowance for doubtful accounts (note 30 (b)) Accrued recovery income Other receivables	\$	8,970 (471) 4,019 8,583	\$	8,121 (331) 2,521 6,505	
	\$	21,101	\$	16,816	
Note 11. Mortgages and loans payable					
	De	ecember 31, 2018	De	cember 31, 2017	
Mortgages and loans payable Net above- and below-market mortgage adjustments Financing costs	\$	1,690,671 1,175 (6,836)	\$	1,562,699 4,991 (6,657)	
		1,685,010		1,561,033	
Current portion		412,558		370,508	
Non-current portion	\$	1,272,452	\$	1,190,525	

The majority of the REIT's investment properties have been pledged as security under mortgages and other security agreements. 40.0% of the REIT's mortgages and loans payable bear interest at fixed rates (December 31, 2017, 46.1%), and a further 31.6% of the REIT's mortgages and loans payable bear interest at variable rates with interest rate swaps in place (December 31, 2017, 29.2%). The weighted-average effective rate on all mortgages and loans payable was 4.27% and the weighted-average nominal rate was 4.07% at December 31, 2018 (December 31, 2017, 3.96% and 3.80%, respectively). Maturity dates range from January 1, 2019 to February 14, 2032.

The REIT's mortgage providers have various financial covenants. The REIT monitors these covenants, which are primarily debt service coverage ratios, and was in compliance with these requirements at December 31, 2018 and 2017.

#### Note 12. Senior unsecured debentures

On March 27, 2014, the REIT issued 3.753% Series A senior unsecured debentures at par for gross proceeds of \$125,000. On September 10, 2014, the REIT issued additional 3.753% Series A senior unsecured debentures at a price of \$101.24 with a face value of \$75,000, for gross proceeds of \$75,932. Interest is payable semi-annually on March 27 and September 27. The REIT may redeem the debentures at any time on a minimum of 30 days' notice, in whole or in part, at a price equal to the greater of (i) the price of the debentures calculated to provide a yield to maturity equal to the then Government of Canada bond yield plus 0.50% and (ii) par, together in each case with accrued and unpaid interest to the date fixed for redemption.

On February 7, 2018, under the August 8, 2016 short form base shelf prospectus, the REIT issued Series B floating rate senior unsecured debentures for gross proceeds of \$200,000. Interest is payable quarterly on February 7, May 7, August 7 and November 7 in each year. These debentures are not redeemable by the REIT prior to maturity and rank equally with all other indebtedness of the REIT.

In accordance with the Series A and Series B senior unsecured debenture supplemental indentures, the REIT must maintain a consolidated EBITDA to consolidated interest expense ratio of not less than 1.65, consolidated indebtedness to aggregate assets of not more than 65% and minimum adjusted unitholders' equity of \$300,000. As at December 31, 2018 and 2017, the REIT was in compliance with these requirements.

Interest expense on the senior unsecured debentures is determined by applying the effective interest rate to the outstanding liability balance. The difference between actual cash interest payments and interest expense is an accretion to the liability.

Particulars of the REIT's outstanding senior unsecured debentures are as follows:

Senior unsecured deb	pentur	e issue	Issue date Maturity date				Maturity date			Int	erest rate	
Series A					ch 27, 2014,		March	arch 27, 2019		3		3.753%
Series B				September 10, 2014 February 7, 2018			February 7, 2020					h CDOR <sup>(1)</sup> olus 1.07%
(1) Canadian Dollar Offered Rate ("C	DOR")											
	ſ	- ace value		nortized ccretion		amortized financing costs		Carrying value		Current portion	No	on-current portion
Series A Series B	\$	200,000 200,000	\$	51 —	\$	(80) (435)		199,971 199,565	\$	199,971 —	\$	— 199,565
December 31, 2018 December 31, 2017	\$	400,000 200.000	\$	51 267	\$	(515) (413)		399,536 199.854	\$	199,971	\$	199,565 199.854

During the year ended December 31, 2018, accretion to the liability of \$216 and financing cost amortization of \$682 (2017, \$209 and \$323, respectively) were recorded.

#### Note 13. Credit facilities

The REIT has unsecured revolving term credit facilities in the aggregate amount of \$700,000 which can be utilized for general corporate and working capital purposes, short-term financing of investment property acquisitions and the issuance of letters of credit. The REIT can draw on the facilities in Canadian or US dollars. On June 14, 2018, the revolving term credit facilities agreement was amended to extend the related maturity dates. The first tranche of the facilities was extended from December 15, 2018 to December 14, 2021 and the second tranche was extended from April 29, 2021 to April 29, 2023. On November 27, 2018, the revolving term credit facilities agreement was amended to increase the borrowing capacity from an aggregate amount of \$500,000 to \$700,000.

In 2017, the REIT entered into two five-year unsecured non-revolving term credit facilities in the aggregate amount of \$300,000, which can be utilized for general corporate and working capital purposes, property acquisitions and development financing.

The REIT's unsecured credit facilities are summarized as follows:

December 31, 2018 December 31, 2017 Available Available Borrowing **Amounts** to be **Amounts** Applicable interest to be drawn rates (1) capacity drawn drawn drawn BA rate plus 1.70% or Revolving facilities prime plus 0.70% or maturing December 14, LIBOR plus 1.70% or \$ 400,000 \$ 283,907 \$ 116,093 \$ 267,748 \$ 32,252 U.S. base rate plus 0.70% 2021 BA rate plus 1.70% or prime plus 0.70% or LIBOR plus 1.70% or Revolving facility maturing April 29, 2023 300,000 190,800 109,200 170,635 29,365 U.S. base rate plus 0.70% Non-revolving facility maturing July 6, 2022 150,000 150,000 150,000 3.57% Non-revolving facility 3.50% maturing July 18, 2022 150,000 150,000 150,000 (2,169)(1,078)Financing costs Total credit facilities \$1,000,000 \$ 772,538 \$ 225,293 \$ 737,305 \$ 61,617 Current portion 438,383 \$ 772,538 \$ 298,922 Non-current portion

For purposes of the credit facilities, the REIT must maintain a consolidated indebtedness to consolidated gross book value ratio of not more than 65%, a consolidated secured indebtedness to consolidated gross book value ratio of not more than 50%, a minimum consolidated EBITDA to debt service ratio of 1.4, a minimum unitholders' equity of not less than the sum of \$1,700,000 and 75% of net proceeds received in connection with any equity offerings made after the date of the credit facilities agreement, a minimum unencumbered property assets value to consolidated unsecured indebtedness ratio of 1.4, and a minimum consolidated EBITDA to consolidated interest expense ratio of 1.65. As at December 31, 2018 and 2017, the REIT was in compliance with these requirements.

Note 14. Accounts payable and other liabilities

	Dec	ember 31, 2018	Dec	ember 31, 2017
Accounts payable and accrued liabilities	\$	33,988	\$	25,391
Distributions payable		8,674		14,217
Accrued interest		8,744		7,297
Accrued realty taxes		14,189		8,286
Tenant installments payable		4,152		6,776
Derivative instruments (note 31)		4,006		6,185
Cash-settled unit-based payments liability		2,942		3,659
Other payables and liabilities		1,192		3,759
	\$	77,887	\$	75,570

<sup>(1)</sup> The REIT has entered into interest rate swaps on both of its non-revolving credit facilities.

### Note 15. Unitholders' equity

# (a) Common units:

#### (i) Authorized:

In accordance with the Declaration of Trust, the REIT may issue an unlimited number of common units, with each unit representing an equal undivided interest in any distributions from the REIT, and in the net assets in the event of termination or wind-up of the REIT. All units are of the same class with equal rights and restrictions.

#### (ii) Issued and outstanding:

	Number of units	Amount
Balance, December 31, 2016	150,333,077	\$ 1,958,344
Restricted units redeemed	22,959	307
Conversion of Series G convertible debentures	1,318	36
Distribution Reinvestment and Unit Purchase Plan	242,312	2,972
		_
Balance, December 31, 2017	150,599,666	1,961,659
Restricted units redeemed	35,749	464
Deferred units redeemed	4,189	59
Private placement, net of issue costs of \$145 (1)	3,185,152	43,651
Units acquired and cancelled through normal course issuer bid	(3,374,071)	(43,998)
Units acquired through normal course issuer bid, not cancelled at year end	(167,856)	(2,188)
Balance, December 31, 2018	150,282,829	\$ 1,959,647

<sup>(1)</sup> The REIT issued units related to the step-acquisitions of 1700 Broadway and Hudson's Bay Centre. See note 3 for further information.

On January 13, 2017, the REIT announced the suspension of its Distribution Reinvestment and Unit Purchase Plan ("DRIP") until further notice. The DRIP allows unitholders the option to elect to receive all or a portion of their regular monthly distributions in additional common units.

#### (b) Preferred units:

In accordance with the Declaration of Trust, the REIT may issue an unlimited number of preferred units. Particulars of the REIT's outstanding preferred units are as follows:

	Series A	Series C	Series E	Series G	Series I	Total
Number of units outstanding at December 31, 2016	3,450,000	3,000,000	4,000,000	3,200,000	_	13,650,000
Number of units outstanding at December 31, 2017	3,450,000	3,000,000	4,000,000	3,200,000	_	13,650,000
Preferred units redeemed	_	(3,000,000)	_	_	_	(3,000,000)
Preferred units issued	_	_	_	_	5,000,000	5,000,000
Units acquired and cancelled through normal course issuer bid	(4,000)	_	(3,800)	(3,300)	_	(11,100)
Units acquired through normal course issuer bid, not cancelled at year end	(600)	_	<u> </u>	(500)	_	(1,100)
Number of units outstanding at December 31, 2018	3,445,400	_	3,996,200	3,196,200	5,000,000	15,637,800

The carrying value of the REIT's outstanding preferred units are as follows:

	Series A		Series C	Series E	Series G	Series I	Total
Carrying value at December 31, 2016	\$ 82,143	\$	69,753	\$ 96,537	\$ 77,190	\$ _	\$ 325,623
Carrying value at December 31, 2017	82,143		69,753	96,537	77,190	_	325,623
Preferred units redeemed	_		(69,753)	_	_	_	(69,753)
Preferred units issued	_		_	_	_	121,304	121,304
Units acquired and cancelled through normal course issuer bid	(95)		_	(92)	(80)	_	(267)
Units acquired through normal course issuer bid, not cancelled at year end	(14)		_		(12)	_	(26)
Carrying value at December 31, 2018	\$ 82,034	\$		\$ 96,445	\$ 77,098	\$ 121,304	\$ 376,881
Annual distribution rate	5.662%		5.250%	5.472%	5.000%	6.000%	
Face value at December 31, 2018	\$ 86,135	\$	_	\$ 99,905	\$ 79,905	\$ 125,000	
Face value at December 31, 2017	86,250	ı	JS 75,000	100,000	80,000	_	

#### (i) Series A:

On August 2 and 10, 2012, the REIT issued a total of 3,450,000 Cumulative Rate Reset Preferred Trust Units, Series A (the "Series A Units") for aggregate gross proceeds of \$86,250. The Series A Units pay a cumulative distribution yield of 5.25% per annum, payable quarterly, as and when declared by the Board of Trustees of the REIT, for the initial five-year period ending September 30, 2017. The distribution rate was reset on September 30, 2017 at 5.662% and will be reset on September 30, 2022 and every five years thereafter at a rate equal to the sum of the then five-year Government of Canada bond yield and 4.06%.

The REIT may redeem the Series A Units on September 30, 2022 and on September 30 every five years thereafter. The holders of Series A Units have the right to reclassify their Series A Units to Preferred Units, Series B (the "Series B Units"), subject to certain conditions, on September 30, 2022 and on September 30 every five years thereafter. The Series B Units pay floating rate cumulative preferential distributions on a quarterly basis, at the discretion of the Board of Trustees. The holders of Series B Units have the right to reclassify their Series B Units to Series A Units on September 30, 2027 and on September 30 every five years thereafter.

#### (ii) Series C:

On September 18, 2012, the REIT issued 3,000,000 Cumulative Rate Reset Preferred Trust Units, Series C (the "Series C Units") for aggregate gross proceeds of US\$75,000. The Series C Units pay a fixed cumulative distribution yield of 5.25% per annum, payable quarterly, as and when declared by the Board of Trustees of the REIT, for the initial approximately five and a half-year period ending March 31, 2018. On March 31, 2018, the REIT redeemed all 3,000,000 outstanding Series C Units with an aggregate face value of US\$75,000. The REIT recognized a foreign currency translation loss of \$26,952 on this redemption through contributed surplus.

# (iii) Series E:

On March 21, 2013, the REIT issued 4,000,000 Cumulative Rate Reset Preferred Trust Units, Series E (the "Series E Units") for aggregate gross proceeds of \$100,000. The Series E Units pay a cumulative distribution yield of 4.75% per annum, payable quarterly, as and when declared by the Board of Trustees of the REIT, for the initial period ending September 30, 2018. The distribution rate was reset on September 30, 2018 at 5.472% and will be reset on September 30, 2023 and every five years thereafter at a rate equal to the sum of the then five-year Government of Canada bond yield and 3.30%.

The REIT may redeem the Series E Units on September 30, 2023 and on September 30 every five years thereafter. The holders of Series E Units have the right to reclassify their Series E Units to Preferred Units, Series F (the "Series F Units"), subject to certain conditions, on September 30, 2023 and on September 30 every five years thereafter. The Series F Units pay floating rate cumulative preferential distributions on a quarterly basis, at the discretion of the Board of Trustees. The holders of Series F Units have the right to reclassify their Series F Units to Series E Units on September 30, 2028 and on September 30 every five years thereafter.

#### (iv) Series G:

On July 29, 2013, the REIT issued 3,200,000 Cumulative Rate Reset Preferred Trust Units, Series G (the "Series G Units") for aggregate gross proceeds of \$80,000. This included 200,000 Series G Units issued pursuant to the partial exercise of the Underwriters' option. The Series G Units pay a cumulative distribution yield of 5.00% per annum, payable quarterly, as and when declared by the Board of Trustees of the REIT, for the initial period ending July 31, 2019. The distribution rate will be reset on July 31, 2019 and every five years thereafter at a rate equal to the sum of the then five-year Government of Canada bond yield and 3.13%.

The REIT may redeem the Series G Units on July 31, 2019 and on July 31 every five years thereafter. The holders of Series G Units have the right to reclassify their Series G Units to Preferred Units, Series H (the "Series H Units"), subject to certain conditions, on July 31, 2019 and on July 31 every five years thereafter. The Series H Units pay floating rate cumulative preferential distributions on a quarterly basis, at the discretion of the Board of Trustees. The holders of Series H Units have the right to reclassify their Series H Units to Series G Units on July 31, 2024 and on July 31 every five years thereafter.

#### (v) Series I:

On January 31, 2018, under the August 8, 2016 short form base shelf prospectus, the REIT issued 5,000,000 Cumulative Minimum Rate Reset Preferred Trust Units, Series I (the "Series I Units") for aggregate gross proceeds of \$125,000. The Series I Units pay a cumulative distribution yield of 6.00% per annum, payable quarterly, as and when declared by the Board of Trustees of the REIT, for the initial five-year period ending April 30, 2023. The distribution rate will be reset on April 30, 2023 and every five years thereafter at a rate equal to the greater of (i) the sum of the then five-year Government of Canada bond yield and 3.93% and (ii) 6.00%.

The REIT may redeem the Series I Units on April 30, 2023 and on April 30 every five years thereafter. The holders of Series I Units have the right to reclassify their Series I Units to Preferred Units, Series J (the "Series J Units"), subject to certain conditions, on April 30, 2023 and on April 30 every five years thereafter. The Series J Units pay floating rate cumulative preferential distributions on a quarterly basis, at the discretion of the Board of Trustees. The holders of Series J Units have the right to reclassify their Series J Units to Series I Units on April 30, 2028 and on April 30 every five years thereafter.

The Series A Units, Series E Units, Series G Units and Series I Units rank equally with each other and with the outstanding Series B Units, Series F Units, Series H Units and Series J Units into which they may be reclassified, and rank in priority to the trust units.

#### (c) Normal course issuer bid:

On December 13, 2018, the REIT announced that the Toronto Stock Exchange ("TSX") approved the renewal of its normal course issuer bid ("NCIB"). Under the renewed bid, the REIT has the ability to purchase for cancellation up to a maximum of 10% of the REIT's public float of common units and preferred units as at December 5, 2018 as follows:

	Public float	10% of public float
Common units	132,404,572	13,240,457
Preferred unit series:		
Series A	3,450,000	345,000
Series E	4,000,000	400,000
Series G	3,200,000	320,000
Series I	4,900,000	490,000

Purchases will be made at market prices through the facilities of the TSX and all common units and preferred units acquired by the REIT under this bid will be cancelled. This bid will remain in effect until the earlier of December 16, 2019, or the date on which the REIT has purchased the maximum number of units permitted under the bid. During the year ended December 31, 2018, the REIT acquired 3,541,927 common units (3,374,071 units cancelled) at market prices aggregating \$34,605, resulting in contributed surplus of \$11,581, which was the excess of stated capital over redemption proceeds. During the year ended December 31, 2018, the REIT also acquired 4,600, 3,800 and 3,800 Series A, E and G Units, respectively (4,000, 3,800 and 3,300 Series A, E and G Units cancelled, respectively) at market prices aggregating \$242, resulting in contributed surplus of \$51, which was the excess of stated capital over redemption proceeds. During the year ended December 31, 2017, the REIT did not acquire units through the normal course issuer bid.

## (d) Short form base shelf prospectuses:

On August 23, 2018, the REIT issued a new short form base shelf prospectus. The REIT may from time to time during the 25-month period that this short form base shelf prospectus is valid, offer and issue the following securities up to a maximum of \$1,000,000 (i) common units of the REIT; (ii) preferred units, which may be issuable in series; (iii) debt securities, which may consist of debentures, notes or other types of debt and may be issuable in series; (iv) unit purchase warrants; and (v) subscription receipts to purchase trust securities. As at December 31, 2018, the REIT had not issued any securities under this short form base shelf prospectus.

Under the short form base shelf prospectus issued on August 8, 2016, the REIT had issued senior unsecured debentures under one offering in the amount of \$200,000 and preferred units under one offering in the amount of \$125,000. This short form base shelf prospectus expired on September 8, 2018.

#### (e) Weighted-average common units:

			`	Year ended
			De	cember 31,
		2018		2017
Net income	\$	150 424	\$	224 425
	Φ	158,636	Ф	234,435
Adjustment for distributions to preferred unitholders (note 17)		(21,948)		(18,418)
Net income attributable to common unitholders		136,688		216,017
Adjustment for restricted units		(1,140)		371
Adjustment for deferred units		(403)		_
Diluted net income attributable to common unitholders	\$	135,145	\$	216,388
The weighted-average number of common units outstanding was as follows:				
Basic common units	1	53,069,303	,	150,578,462
Effect of dilutive securities:		,		,,
Restricted units		427,187		309,351
Deferred units		72,582		
Diluted common units	1	53,569,072		150,887,813
Net income per unit attributable to common unitholders:				
Basic	\$	0.89	\$	1.43
	Ф		Ф	
Diluted		0.88	-	1.43

The computation of diluted net income per unit attributable to common unitholders includes unit options, restricted units and deferred units when these instruments are dilutive. For the year ended December 31, 2018, there were no anti-dilutive units. For the year ended December 31, 2017, deferred units were anti-dilutive for a total of 67,427 units.

# Note 16. Equity incentive plan

Under the REIT's equity incentive plan, there may be grants of unit options, restricted units, deferred units and installment units, which are subject to certain restrictions. Under this incentive plan, the total number of units reserved for issuance may not exceed 8,500,000 units, of which a maximum of 4,000,000 units are reserved for the issuance of unit options.

#### (a) Restricted units:

Unit-based compensation expense related to restricted units outstanding under the equity incentive plan for the year ended December 31, 2018 amounted to \$1,136 (2017, \$2,006). Restricted units vest on and after the third anniversary of the date of grant. The restricted units accrue additional restricted units during the vesting period, and are credited when the restricted units vest. Each restricted unit is valued at the closing price of the REIT's common units on the balance sheet date.

The REIT's restricted units outstanding are as follows:

		Year ended December 31,
	2018	2017
	2010	2017
	Units	Units
Balance, beginning of year	394,040	359,819
Granted	260,920	125,075
Accrued	42,447	29,397
Redeemed	(129,621)	(83,617)
Expired	(21,213)	(36,634)
Balance, end of year	546,573	394,040
Restricted units vested at end of year	25,389	19,131

#### (b) Deferred units:

Unit-based compensation expense related to deferred units outstanding under the equity incentive plan for the year ended December 31, 2018 amounted to \$340 (2017, \$631). Deferred units can only be granted to trustees of the REIT and vest immediately. Deferred units are redeemable within a specified time frame after a trustee ceases to be a trustee. The deferred units accrue additional deferred units after the grant date. Each deferred unit is valued at the closing price of the REIT's common units on the balance sheet date.

The REIT's deferred units outstanding are as follows:

		Year ended December 31,
	2018	2017
	Units	Units
Balance, beginning of year	81,635	43,250
Granted	47,027	33,335
Accrued	7,560	5,050
Redeemed	(43,549)	
Balance, end of year	92,673	81,635
Deferred units vested at end of year	92,673	81,635

# (c) Unit options:

At December 31, 2018 and 2017, no unit options had been granted under the REIT's equity incentive plan.

#### (d) Installment units:

At December 31, 2018 and 2017, no installment units had been granted under the REIT's equity incentive plan.

#### Note 17. Distributions to unitholders

Total distributions declared to unitholders were as follows:

				ear ended r 31, 2018				ear ended er 31, 2017
	Total distributions		Distributions per unit		di	Total stributions	Dis	stributions per unit
Common unitholders	\$	151,460	\$	0.99	\$	162,634	\$	1.08
Preferred unitholders - Series A		4,882		1.42		4,617		1.34
Preferred unitholders - Series C		1,269		0.42		5,051		1.68
Preferred unitholders - Series E		4,929		1.23		4,750		1.19
Preferred unitholders - Series G		4,000		1.25		4,000		1.25
Preferred unitholders - Series I		6,868		1.38				

#### Note 18. Revenue

The REIT's revenue is made up of the following significant categories:

		)	rear ended
		Dec	cember 31,
	2018		2017
Basic rent	\$ 314,743	\$	320,839
Operating cost and realty tax recoveries	187,967		185,801
Parking and other revenue	20,648		18,286
Tenant inducements amortized to revenue	(19,761)		(17,026)
Straight-line rent adjustments	5,491		6,383
Lease termination income	 3,782		2,045
	\$ 512,870	\$	516,328

Refer to note 27 for a disaggregation of revenue by reportable geographical region.

The REIT leases office, retail and industrial properties to tenants under operating leases.

Minimum rental commitments on non-cancellable tenant operating leases (including leases held in the REIT's investments in joint ventures) over their remaining terms were as follows:

	De	ecember 31, 2018	De	cember 31, 2017
Not later than one year Later than one year and not later than five years Later than five years	\$	349,873 962,934 696,545	\$	321,566 908,727 676,587
	 \$	2,009,352	\$	1,906,880

# Note 19. Corporate expenses

For the year ended December 31, 2018, corporate expenses included a non-recurring pension liability adjustment of \$3,392 (2017, \$nil) to reflect the amounts that will be due upon expiry of key management personnel contracts.

#### Note 20. Interest expense

	2018	ear ended cember 31, 2017
Interest on mortgages and loans payable	\$ 63,745	\$ 70,642
Interest on senior unsecured debentures	12,762	7,506
Interest on convertible debentures	_	1,075
Interest on credit facilities	21,542	15,376
Net amortization of above- and below-market mortgages fair value adjustments	(271)	(1,132)
Amortization of financing costs	3,602	3,362
Accretion on liability component of debentures	(216)	(333)
	\$ 101 164	\$ 96 496

#### Note 21. Transaction costs

The REIT incurred transaction costs in relation to the following:

		Ye Dece 2018  1,393 \$ 5,025		
	 2018		2017	
Acquisitions of investment properties	\$ 1,393	\$	1,110	
Termination of property management agreements	 5,025			
	\$ 6,418	\$	1,110	

During the year ended December 31, 2018, the REIT internalized the property management of several of its investment properties and terminated the third party property management agreements.

# Note 22. Fair value gain on derivative instruments and other transactions

The REIT recorded gains (losses) on the following:

		éar ended ember 31,
	2018	2017
Interest rate swaps	\$ 221	\$ 11,926
Foreign currency contracts	5,562	(2,867)
Convertible debentures	_	1,045
Other derivatives	175	(2,683)
Bargain purchase gains (1)	5,384	\$ 
	\$ 11,342	\$ 7,421

<sup>(1)</sup> The REIT realized bargain purchase gains related to the step-acquisitions of 1700 Broadway and Hudson's Bay Centre. See note 3 for further information.

# Note 23. Income taxes

#### (a) Canadian taxes:

The REIT currently qualifies as a mutual fund trust and a real estate investment trust ("REIT") for Canadian income tax purposes. Under current tax legislation, income distributed annually by the REIT to unitholders is a deduction in the calculation of its taxable income. As the REIT intends to distribute all of its taxable income to its unitholders, the REIT does not record a provision for current Canadian income taxes.

The Income Tax Act (Canada) contains legislations affecting the tax treatment of a specified investment flow-through ("SIFT") trust or partnership (the "SIFT Rules"). A SIFT includes a publicly-listed or traded partnership or trust, such as an income trust.

Under the SIFT Rules, certain distributions from a SIFT are not deductible in computing a SIFT's taxable income, and a SIFT is subject to tax on such distributions at a rate that is substantially equivalent to the general tax rate applicable to a Canadian corporation. However, distributions paid by a SIFT as returns of capital should generally not be subject to tax.

The SIFT Rules do not apply to a REIT that meets prescribed conditions relating to the nature of its assets and revenue (the "REIT Conditions"). The REIT has reviewed the SIFT Rules and has assessed their interpretation and application to the REIT's assets and revenues. While there are uncertainties in the interpretation and application of the SIFT Rules, the REIT believes that it has met the REIT Conditions throughout the years ended December 31, 2018 and December 31, 2017. As a result, the REIT does not recognize any deferred income tax assets or liabilities for Canadian income tax purposes.

#### (b) U.S. taxes:

The REIT's U.S. properties are owned by subsidiaries that are REITs for U.S. income tax purposes. These subsidiaries intend to distribute all of their U.S. taxable income to Canada and are entitled to deduct such distributions for U.S. income tax purposes. As a result, the REIT does not record a provision for current federal U.S. income taxes on the taxable income earned by these subsidiaries. These U.S. subsidiaries are subject to certain state taxes and a 30% to 35% withholding tax on distributions to Canada. Any withholding taxes paid are recorded with the related distributions.

The REIT is subject to federal and state taxation in the U.S. on the taxable income earned by its U.S. management subsidiary.

Note 24. Changes in non-cash operating items

		2018 1,588 \$ (3,703) 3,384		
	2018		2017	
Prepaid expenses and other assets	\$ 1,588	\$	(1,210)	
Accounts receivable and other receivables	(3,703)		(2,570)	
Security deposits and prepaid rent	3,384		(3,315)	
Accounts payable and other liabilities	6,731		(13,491)	
	\$ 8,000	\$	(20,586)	

#### Note 25. Subsidiaries

Subsidiaries of the REIT, including joint arrangements and excluding bare trustees, are outlined as follows:

Ownership interest December 31, December 31, Name of entity 2018 2017 Country Artis General Partner Ltd. 100% 100% Canada AX L.P. Canada 100% 100% Canada Artis Property Management General Partner Ltd. 100% 100% Canada AX Property Management L.P. 100% 100% Winnipeg Square Leaseco, Inc. Canada 100% 100% AR GL General Partner Ltd. Canada 75% 75% AR GL Limited Partnership Canada 75% 75% Canada 50% 50% AX Longboat G.P. Inc. AX Longboat L.P. Canada 50% 50% U.S. Artis US Holdings, Inc. 100% 100% Artis US Holdings II GP, Inc. U.S. 100% 100% Artis US Holdings II, LLC U.S. 100% 100% Artis US Holdings II L.P. U.S. 100% 100% Artis US Holdings III GP, Inc. U.S. 100% 100% Artis US Holdings III, LLC U.S. 100% 100% U.S. Artis US Holdings III L.P. 100% 100% U.S. 100% 100% AX US Management, Inc. Park 8Ninety Phase I, LP U.S. 95% 95% Park 8Ninety Phase II, LP U.S. 95% --% Artis/Core Park West Land, Ltd. U.S. 90% 90% Park Lucero II, LP (1) U.S. 100% 90% Tower Business Center L.P. U.S. 80% --% U.S. 80% 80% Artis/Ryan Millwright, LP Artis HRA 1700 Broadway GP, LLC (2) U.S. 100% 50% Artis HRA 1700 Broadway, LP (2) U.S. 100% 50% Artis HRA Hudsons Bay GP, LLC (2) U.S. 100% 50% Artis HRA Hudsons Bay, LP (2) U.S. 100% 50% ARTIS HRA Inverness Point GP, LLC U.S. 50% 50% ARTIS HRA Inverness Point, LP U.S. 50% 50%

<sup>(1)</sup> On October 5, 2018, the REIT will no longer disclose its interests in this property as a joint venture. See note 3 for further information.

<sup>(2)</sup> On March 7, 2018, the REIT increased its ownership interest in these properties to 100%. Effective as of March 7, 2018, the REIT will no longer disclose its interests in these properties as joint ventures. See note 3 for further information.

#### Note 26. Key management personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the REIT, directly or indirectly.

The remuneration of Trustees and key management personnel was as follows:

		Ye	ear ended		
		Dece			
	2018		2017		
Short-term benefits	\$ 7,892	\$	8,436		
Post-employment benefits	4,684		1,243		
Other long-term benefits	1,382		1,405		
Unit-based compensation	945		1,239		
	\$ 14,903	\$	12,323		

#### (a) Short-term benefits:

Short-term employee benefits include salaries, bonuses and other short-term benefits.

#### (b) Post-employment benefits:

The REIT has defined benefit plans providing pension benefits to certain key management personnel. The ultimate retirement benefit is defined by a formula that provides a unit of benefit for each year of service. Employer contributions are not specified or defined within the plan text; they are based on the result of actuarial valuations which determine the level of funding required to meet the total obligation as estimated at the time of valuation. The REIT uses December 31 as a measurement date for accounting purposes for its defined benefit pension plans.

The amounts included in the consolidated balance sheets in respect of the employee benefit plans were as follows:

	Dec	ember 31, 2018	Dece	mber 31, 2017
Accrued defined benefit obligation Fair value of plan assets	\$	14,053 13,773	\$	8,339 9,229
Funded status		280		(890)
Assets not recognized due to asset ceiling  Net liability arising from defined benefit obligation	\$	201 481	\$	<u>890</u> —

#### (c) Other long-term benefits:

The REIT has an obligation for future retirement payments to certain key management personnel upon completion of a defined service period.

#### (d) Unit-based compensation:

Refer to note 16 for more information on the REIT's equity incentive plan.

#### Note 27. Segmented information

The REIT owns and operates various properties located in Canada and the U.S. These properties are managed by and reported internally on the basis of geographical regions. Western Canada includes British Columbia and Alberta; Central Canada includes Saskatchewan and Manitoba; and Eastern Canada includes Ontario. Segmented information includes the REIT's joint ventures as presented using the proportionate share method. REIT expenses, including interest relating to debentures and credit facilities, have not been allocated to the segments.

	Year ended December 31, 2018											
	Western Canada	Central Canada	Eastern Canada	U.S.	REIT	Joint ventures adjustment	Total					
Revenue	\$ 129,023	\$ 108,543	\$ 62,650	\$ 233,568	\$ 281	\$ (21,195)	\$ 512,870					
Expenses:												
Property operating	31,114	28,683	15,903	57,557	_	(5,560)	127,697					
Realty taxes	18,612	17,763	10,668	38,229		(4,422)	80,850					
	49,726	46,446	26,571	95,786	_	(9,982)	208,547					
Net operating income	79,297	62,097	36,079	137,782	281	(11,213)	304,323					
Other income (expenses):												
Corporate expenses	_	_	_	_	(14,436)	_	(14,436)					
Interest expense	(12,666)	(8,585)	(8,173)	(41,651)	(35,681)	5,592	(101,164)					
Interest income	768	81	105	351	677	(8)	1,974					
Net income from investments in joint ventures	_	_	_	_	_	8,754	8,754					
Fair value (loss) gain on investment properties	(41,607)	(14,505)	64,117	(43,823)	147	(1,428)	(37,099)					
Foreign currency translation loss	_	_	_	_	(8,113)	_	(8,113)					
Transaction costs	_	(115)	_	(1,278)	(5,025)	_	(6,418)					
Fair value gain on derivative instruments and other transactions	_	_	_	3,578	9,461	(1,697)	11,342					
Income (loss) before income taxes	25,792	38,973	92,128	54,959	(52,689)	_	159,163					

Additions to tenant inducement Additions to leasing commission		•	,792 ,592	,	599 21,4 259 9,9	59 54	_	-	(7,255) (2,941)	•
				De	ecember 31,	2018				
	Western Canada	Central Canada		Eastern Canada	U.S.		REIT	a	Joint ventures djustment	Tota
Total assets	\$ 1,229,254	\$ 1,165,685	\$	743,133	\$ 2,644,707	\$	59,067	\$	(124,669)	\$ 5,717,177

200,760

38,973

32,666

\$

\$

92,128

3,243

25,792

6,032

\$

201,800

\$

324,382

(527)

\$ 256,404 \$

79,503

1,174,199

54,432 \$ (52,689)

1,202,660

\$

Income tax expense

Acquisitions of investment

Additions to investment properties and investment properties under

Net income (loss)

properties

Total liabilities

development

2,979,132

(527)

\$ 158,636

92,205

(3,724) \$ 252,680

(29,239)

(124,669)

Year ended December 31, 2017

												Joint		
	,	Western Canada		Central Canada		Eastern Canada		U.S.		REIT	ac	ventures djustment		Total
Revenue	\$	155,484	\$	109,636	\$	62,127	\$	215,344	\$	338	\$	(26,601)	\$	516,328
Expenses:														
Property operating		35,519		27,734		15,196		53,327		_		(7,921)		123,855
Realty taxes		22,996		16,712		10,325		35,475				(4,259)		81,249
		58,515		44,446		25,521		88,802		_		(12,180)		205,104
Net operating income		96,969		65,190		36,606		126,542		338		(14,421)		311,224
Other income (expenses):														
Corporate expenses		_		_				(5)		(13,773)		_		(13,778)
Interest expense		(20,737)		(12,017)		(9,294)		(35,884)		(24,774)		6,210		(96,496)
Interest income		878		70		26		43		139		(8)		1,148
Net income from investments in joint ventures		_		_		_		_		_		21,280		21,280
Fair value (loss) gain on investment properties		(663)		(16,915)		42,804		(7,471)		_		(13,061)		4,694
Foreign currency translation loss		_						_		(267)		_		(267)
Transaction costs		_		(431)		_		(679)		_		_		(1,110)
Fair value gain on derivative instruments and other transactions		_		_		_		_		7,421		_		7,421
				,								1		
Income (loss) before income taxes		76,447		35,897		70,142		82,546		(30,916)				234,116
Income tax recovery								319						319
Net income (loss)	\$	76,447	\$	35,897	\$	70,142	\$	82,865	\$	(30,916)	\$	_	\$	234,435
_														
Acquisitions of investment properties	\$	_	\$	13,850	\$	_	\$	89,384	\$	_	\$	_	\$	103,234
Additions to investment properties and investment properties under		8,913		28,711		7,034		67,206				(32,311)		79,553
development				9,910						_				
Additions to tenant inducements Additions to leasing commissions		19,115 4,473		1,816		3,429 1,195		25,778 7,942		_		(7,687) (2,514)		50,545 12,912
Additions to leasing commissions		4,473	_	1,010		1,173		7,742				(2,314)		12,712
						Dece	mbe	er 31, 201	7					
	Veste Cana			ntral nada		stern nada		U.S.		REIT		Joint ventures justment		Total
	383,0							43,984 \$			\$			,215,896
Total liabilities	415,2	<u> 255 2</u>	227	,382	217	7,011	94	40,840	9	76,311		(166,112)	2	,610,687

#### Note 28. Commitments, contingencies and guarantees

#### (a) Unconditional purchase and sale agreements:

The REIT has an unconditional purchase agreement for an office development project located in the Twin Cities Area, Minnesota. As of December 31, 2018, the REIT expects the purchase to close in the last quarter of 2019 for an anticipated purchase price of US\$41,961.

#### (b) Letters of credit:

As of December 31, 2018, the REIT had issued letters of credit in the amount of \$4,574 (December 31, 2017, \$4,904).

#### (c) Contingencies:

The REIT performs an assessment of legal and tax proceedings and claims which have occurred or could occur as a result of ongoing operations of the trust. Based on the information available, the outcomes of these contingent liabilities are uncertain and do not satisfy the requirements to be recognized in the consolidated financial statements as liabilities.

#### (d) Guarantees:

At December 31, 2018, AX L.P. has guaranteed certain debt assumed by purchasers in connection with the dispositions of three properties (December 31, 2017, four properties). These guarantees will remain until the debt is modified, refinanced or extinguished. Credit risk arises in the event that the purchasers default on repayment of their debt since it is guaranteed by the REIT. This credit risk is mitigated as the REIT has recourse under these guarantees in the event of default by the purchasers, in which case the REIT would have a claim against the underlying properties. The estimated amount of debt subject to the guarantees at December 31, 2018 was \$58,161 (December 31, 2017, \$61,927), with an estimated weighted-average remaining term of 4.1 years (December 31, 2017, 5.0 years). No liabilities in excess of the fair values of the guarantees have been recognized in the consolidated financial statements as the estimated fair values of the borrowers' interests in the underlying properties are greater than the mortgages payable for which the REIT provided the guarantees.

## Note 29. Capital management

The REIT's objectives when managing capital are to safeguard the ability to continue as a going concern and to generate sufficient returns to provide unitholders with stable cash distributions. The REIT defines capital as mortgages and loans payable, senior unsecured debentures, credit facilities and unitholders' equity.

The REIT's Declaration of Trust permits the REIT to incur indebtedness, provided that after giving effect to incurring or assuming any indebtedness (as defined in the Declaration of Trust), the amount of such indebtedness of the REIT is not more than 70% of the gross book value of the REIT's total assets. Gross book value as defined in the Declaration of Trust includes the consolidated book value of the assets of the REIT, plus the amount of accumulated depreciation and amortization recorded in the books and records of the REIT, plus the amount of any deferred tax liability arising out of any indirect acquisitions, calculated in accordance with generally accepted accounting principles. As at December 31, 2018, the ratio of such indebtedness to gross book value was 49.9% (December 31, 2017, 47.9%), which complies with the requirement in the Declaration of Trust and is consistent with the REIT's objectives.

The total managed capital for the REIT is summarized below:

	Note	D€	ecember 31, 2018	D€	ecember 31, 2017
					. =
Mortgages and loans payable	11	\$	1,685,010	\$	1,561,033
Senior unsecured debentures	12		399,536		199,854
Credit facilities	13		772,538		737,305
Total debt			2,857,084		2,498,192
Unitholders' equity			2,738,045		2,605,209
		\$	5,595,129	\$	5,103,401

#### Note 30. Risk management

In the normal course of business, the REIT is exposed to a number of risks that can affect its operating performance. The most significant of these risks, and the actions taken to manage them, are as follows:

#### (a) Market risk:

#### (i) Interest rate risk:

The REIT is exposed to interest rate risk on its borrowings. The Declaration of Trust restricts the REIT's indebtedness to 70% of the gross book value of the REIT's total assets. The REIT also monitors the amount of variable rate debt. The majority of REIT's mortgages payable and debentures are in fixed rate terms or variables rates with interest rate swaps in place. In addition, management considers the weighted-average term to maturity of long-term debt relative to the remaining average lease terms. At December 31, 2018, the REIT was a party to \$1,989,356 of variable rate debt, including credit facilities and debentures (December 31, 2017, \$1,580,397). At December 31, 2018, the REIT had entered into interest rate swaps to hedge the interest rate risk associated with \$834,241 of variable rate debt, including swaps on credit facilities (December 31, 2017, \$756,956).

The following table outlines the impact on interest expense of a 100 basis point increase or decrease in interest rates on the REIT's variable rate debt and fixed rate debt maturing within one year:

	Impact on interest	expense
Variable rate debt Fixed rate debt due within one year	\$	11,551 3,888
	\$	15,439

#### (ii) Foreign currency risk:

The REIT owns properties located in the U.S., and therefore, the REIT is subject to foreign currency fluctuations that may impact its financial position and results. In order to mitigate this risk, the REIT's debt on U.S. properties is held in US dollars to act as a natural hedge.

A \$0.10 weakening in the US dollar against the calculated average Canadian dollar exchange rate of 1.2985 for the year ended December 31, 2018, and the year end exchange rate of 1.3642 at December 31, 2018, would have decreased net income by approximately \$1,255 for the year ended December 31, 2018. A \$0.10 weakening in the US dollar against the Canadian dollar would have decreased other comprehensive income by approximately \$110,823 for the year ended December 31, 2018. Conversely, a \$0.10 strengthening in the US dollar against the Canadian dollar would have had an equal but opposite effect. This analysis assumes that all variables, in particular interest rates, remain constant.

### (iii) Other price risk:

The REIT periodically enters into derivative transactions in regards to non-financial items, primarily natural gas and electrical contracts, to manage the price risk arising from fluctuations in these commodities.

### (b) Credit risk:

The REIT's maximum exposure to credit risk is equivalent to the carrying value of each class of financial asset as separately presented in cash, cash held in trust, accounts receivable and other receivables, deposits on investment properties and notes receivable.

The REIT is exposed to credit risk as an owner of real estate in that tenants may become unable to pay the contracted rents. Management mitigates this risk by carrying out appropriate credit checks and related due diligence on the significant tenants. The REIT's properties are diversified across the office, retail and industrial asset classes, and geographically diversified with properties owned across five Canadian provinces and six U.S. states. Included in property operating expenses is an impairment loss on accounts receivable and other receivables of \$1,000 during the year ended December 31, 2018 (2017, \$509). The credit quality of the accounts receivable and other receivables amount is considered adequate.

The aging of accounts receivable is summarized as follows:

	Dece	ember 31,	Dece	ember 31,	
		2018		2017	
Past due 0 - 30 days	\$	6,413	\$	6,244	
Past due 31 - 90 days		935		700	
Past due more than 91 days		1,622		1,177	
		8,970		8,121	
Allowance for doubtful accounts		(471)		(331)	
	\$	8,499	\$	7,790	

The REIT is also exposed to credit risk as a holder of notes receivable. Management mitigates this risk by carrying out credit checks and related due diligence on the borrowers.

#### (c) Liquidity risk:

Liquidity risk is the risk that the REIT will not be able to meet its financial obligations as they come due. The REIT manages liquidity risk by maintaining adequate cash and by having appropriate lines of credit available. In addition, the REIT continuously monitors and reviews both actual and forecasted cash flows.

The following are the estimated maturities of the REIT's financial liabilities at December 31, 2018 including accounts payable and other liabilities, credit facilities, senior unsecured debentures and mortgages and loans payable. All debentures are disclosed at their face value.

	Total	L	ess than 1 year	1 - 3 years	4 - 5 years	After 5 years
Accounts payable and other liabilities	\$ 77,887	\$	77,887	\$ 	\$ _	\$ _
Credit facilities	774,707			283,907	490,800	
Senior unsecured debentures	400,000		200,000	200,000		
Mortgages and loans payable	1,690,671		330,526	646,146	647,336	66,663
	\$ 2,943,265	\$	608,413	\$ 1,130,053	\$ 1,138,136	\$ 66,663

#### Note 31. Fair value measurements

The REIT uses a three-level hierarchy that reflects the significance of the inputs used in making fair value measurements of its financial instruments and its investment properties. Level 1 of the fair value hierarchy uses quoted market prices in active markets for identical assets or liabilities to determine the fair value of assets and liabilities. Level 2 includes valuations using inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. Level 3 valuations are based on inputs for the asset or liability that are not based on observable market data.

There were no transfers of assets or liabilities between hierarchy levels during the years ended December 31, 2018 and 2017.

December 31, 2018

December 31, 2017

	Fair value hierarchy	Carrying value	Fair value	Carrying value	Fair value
Assets:					
Investment properties	Level 3	\$ 4,941,825	\$ 4,941,825	\$ 4,720,362	\$ 4,720,362
Investment properties under development	Level 3	119,604	119,604	79,701	79,701
Notes receivable	Level 2	20,759	21,317	15,304	16,152
Investment properties held for sale	Level 3	320,465	320,465	110,188	110,188
Derivative instruments	Level 2	12,322	12,322	8,425	8,425
		5,414,975	5,415,533	4,933,980	4,934,828
Liabilities:					
Mortgages and loans payable	Level 2	1,685,010	1,693,090	1,561,033	1,574,614
Senior unsecured debentures	Level 2	399,536	400,741	199,854	201,438
Credit facilities	Level 2	772,538	774,707	737,305	738,383
Derivative instruments	Level 2	4,006	4,006	6,185	6,185
		2,861,090	2,872,544	2,504,377	2,520,620
		\$ 2,553,885	\$ 2,542,989	\$ 2,429,603	\$ 2,414,208

The fair value of the REIT's accounts receivable and other receivables, cash held in trust, cash and accounts payable and other liabilities approximate their carrying amounts due to the relatively short periods to maturity of these financial instruments.

The fair values of notes receivable, derivative instruments, mortgages and loans payable, senior unsecured debentures and credit facilities have been determined by discounting the cash flows of these financial instruments using year end market rates for instruments of similar terms and credit risks.

Derivative instruments primarily consist of interest rate and foreign currency swaps. The REIT entered into interest rate swaps on a number of mortgages and its non-revolving credit facilities. The swaps are not designated in a hedge relationship.

#### Note 32. Subsequent events

The following events occurred subsequent to December 31, 2018:

- The REIT repaid a maturing mortgage on an office property in the amount of \$14,974.
- The REIT entered into an interest rate swap agreement for the Series B senior unsecured debentures at a fixed interest rate of 3.354% effective February 7, 2019.
- The REIT made an interest payment for the Series B senior unsecured debentures in the amount of \$1,653 for the three months ended February 7, 2019.
- The REIT issued 2-year Series C senior unsecured debentures with an aggregate principal amount of \$250,000. These debentures will bear interest at a fixed rate of 3.674%.
- The REIT drew a net balance of \$40,000 and US\$1,800 on its revolving term credit facilities.
- The REIT purchased US\$35,000 for \$46,102.
- The REIT purchased through the NCIB 3,506,692 common units at a weighted-average price of \$10.27, 20,700 Series A Units at a weighted-average price of \$21.54, 22,600 Series E Units at a weighted-average price of \$19.86 and 24,400 Series G Units at a weighted-average price of \$21.12.
- The REIT declared a monthly cash distribution of \$0.045 per common unit for the months of January and February 2019.
- The REIT declared a quarterly cash distribution of \$0.3125 per Series G Unit for the three months ended January 31, 2019.

• The REIT declared a quarterly cash distribution of \$0.3750 per Series I Unit for the three months ended January 31, 2019.

# Note 33. Approval of financial statements

These consolidated financial statements were approved by the Board of Trustees and authorized for issue on February 28, 2019.