Consolidated Financial Statements of

# ARTIS REAL ESTATE INVESTMENT TRUST

Years ended December 31, 2016 and 2015 (In Canadian dollars)



# Management's Responsibility for Financial Statements

The management of Artis Real Estate Investment Trust is responsible for the preparation and integrity of the consolidated financial statements contained in the annual report. These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards and necessarily include some amounts that are based on management's best estimate and judgment. Management has determined such amounts on a reasonable basis and considers that the consolidated financial statements present fairly the financial position of the REIT, the results of its operations and its cash flows. Management has also prepared financial information presented elsewhere in this annual report and has ensured that it is consistent with that in the consolidated financial statements. To fulfill its responsibility, management maintains internal accounting controls and systems and establishes policies and procedures to ensure the reliability of financial information and to safeguard assets.

The Board of Trustees is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control. The Board of Trustees carries out this responsibility principally through its Audit Committee, composed entirely of outside and unrelated trustees. The Audit Committee meets regularly with management of the REIT and with the independent auditors. The consolidated financial statements have been reviewed and approved by the Board of Trustees on the recommendation of its Audit Committee.

The REIT's independent auditor, Deloitte LLP, has been appointed by the unitholders to audit the consolidated financial statements and express an opinion thereon.

"Armin Martens"

Armin Martens, P.Eng., MBA President and Chief Executive Officer March 1, 2017 "Jim Green"

Jim Green, CPA, CA Chief Financial Officer March 1, 2017



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# Independent auditor's report

To the Unitholders of Artis Real Estate Investment Trust

We have audited the accompanying consolidated financial statements of Artis Real Estate Investment Trust, which comprise the consolidated balance sheets as at December 31, 2016 and December 31, 2015, and the consolidated statements of operations, the consolidated statements of changes in unitholders' equity and the consolidated statements of cash flows for the years then ended, and a summary of the significant accounting policies and other explanatory information.

# Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Artis Real Estate Investment Trust as at December 31, 2016 and December 31, 2015, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

**Chartered Professional Accountants** March 1, 2017

Winnipeg, Manitoba

# **Consolidated Balance Sheets**

(In thousands of Canadian dollars)

	Note	De	ecember 31, 2016	De	ecember 31, 2015
ASSETS					
Non-current assets:					
Investment properties	4	\$	4,991,825	\$	5,078,021
Investment properties under development	4		65,199		26,892
Investments in joint ventures	5		213,565		173,066
Property and equipment	6		3,351		3,586
Notes receivable	7		12,972		15,776
			5,286,912		5,297,341
Current assets:					
Investment properties held for sale	4		119,178		115,504
Deposits on investment properties			369		50
Prepaid expenses and other assets	8		11,728		7,872
Notes receivable	7		2,815		2,744
Accounts receivable and other receivables	9		13,173		11,757
Cash held in trust			7,851		8,605
Cash			50,729		66,449
			205,843		212,981
		\$	5,492,755	\$	5,510,322
Non-current liabilities:  Mortgages and loans payable Senior unsecured debentures	10 11	\$	1,520,124	\$	1,703,553
Senior unsecured depentures  Convertible debentures			199,740		199,631
Other long-term liabilities	12		119,358 4,997		209,140 2,910
			1,844,219		2,115,234
Current liabilities:					
Mortgages and loans payable	10		627,838		494,766
Security deposits and prepaid rent	10		35,213		32,049
Accounts payable and other liabilities	13		88,439		75,512
Bank indebtedness	14		269,680		225,000
			1,021,170		827,327
			2,865,389		2,942,561
Unitholders' equity			2,627,366		2,567,761
Commitments, contingencies and guarantees	26				
Subsequent events	30	ď	E 400 7EE	ď	E E10 222
		\$	5,492,755	\$	5,510,322

# **Consolidated Statements of Operations**

(In thousands of Canadian dollars, except unit and per unit amounts)

					Year ended cember 31,
	Note		2016	-	2015
Revenue		\$	549,151	\$	535,574
Expenses:					
Property operating			126,098		120,188
Realty taxes			86,937		82,990
			213,035		203,178
Net operating income			336,116		332,396
Other income (expenses):					
Corporate expenses			(13,322)		(11,510)
Interest expense	18		(108,138)		(110,482)
Interest income			1,210		1,319
Net income from investments in joint ventures	5		13,367		297
Fair value loss on investment properties	4		(114,757)		(365,626)
Foreign currency translation loss			(2,345)		(16,413)
Transaction costs			(1,105)		(2,136)
Gain (loss) on financial instruments	19		5,592		(3,544)
Income (loss) before income taxes			116,618		(175,699)
Income tax expense	21		(683)		
Net income (loss)			115,935		(175,699)
Other comprehensive (loss) income that may be reclassified to net					
income (loss) in subsequent periods:			(05 500)		400 500
Unrealized foreign currency translation (loss) gain			(25,508)		123,592
Unrealized foreign currency translation gain on investments in joint ventures			4,863		24,135
Other comprehensive (loss) income that will not be reclassified to net income (loss) in subsequent periods:					
Unrealized (loss) gain from remeasurements of net pension obligation			(34)		2
	,		(20,679)		147,729
Total comprehensive income (loss)	1	\$	95,256	\$	(27,970)
Basic income (loss) per unit attributable to common unitholders	15 (d)	\$	0.67	\$	(1.41)
Diluted income (loss) per unit attributable to common unitholders	15 (d)	\$	0.67	\$	(1.41)
Weighted-average number of common units outstanding:					
Basic	15 (d)		144,917,941		137,600,613
Diluted	15 (d)	1	145,207,598		137,600,613

# Consolidated Statements of Changes in Unitholders' Equity

(In thousands of Canadian dollars)

	COI	Common nits capital ntributions note 15 (a) (ii))	со	Equity mponent of nvertible bentures	Retained earnings	C	Accumulated other omprehensive income (loss)	Coi	ntributed surplus	Total common equity	Total preferred equity	Total
Unitholders' equity, December 31, 2014	\$	1,780,674	\$	11,023	\$ 530,052	\$	76,408	\$	5,225	\$2,403,382	\$ 325,623	\$ 2,729,005
Changes for the year:												
Issuance of units, net of issue costs		34,397		_	_		_		(475)	33,922	_	33,922
Unit-based compensation expense (note 20 (c)(i))		_		_	_		_		256	256	_	256
Net loss		_		_	(175,699)		_		_	(175,699)	_	(175,699)
Other comprehensive income		_		_	_		147,729		_	147,729	_	147,729
Distributions					(167,452)					(167,452)		(167,452)
Unitholders' equity, December 31, 2015		1,815,071		11,023	186,901		224,137		5,006	2,242,138	325,623	2,567,761
Changes for the year:												
Issuance of units, net of issue costs		143,273		(1)	_		_		_	143,272	_	143,272
Redemption of convertible debentures		_		(11,022)	_		_		11,022	_	_	_
Unit-based compensation expense (note 20 (c)(i))		_		_	_		_		128	128	_	128
Net income		_		_	115,935		_		_	115,935	_	115,935
Other comprehensive loss		_		_	_		(20,679)		_	(20,679)	_	(20,679)
Distributions				_	(179,051)				_	(179,051)		(179,051)
Unitholders' equity, December 31, 2016	\$	1,958,344	\$	_	\$ 123,785	\$	203,458	\$	16,156	\$2,301,743	\$ 325,623	\$ 2,627,366

# **Consolidated Statements of Cash Flows**

(In thousands of Canadian dollars)

			0044		Year ended December 31,
	Note		2016		2015
Cash provided by (used in):					
Operating activities:					
Net income (loss)		\$	115,935	\$	(175,699
Distributions from joint ventures			4,612		2,587
Adjustments for non-cash items:					
Fair value loss on investment properties	4		114,757		365,626
Depreciation of property and equipment	_		859		755
Net income from investments in joint ventures	5		(13,367)		(297
Tenant inducements amortized to revenue	10		16,196		13,433
Amortization of above- and below-market mortgages, net	18 18		(2,194) (851)		(1,603 (720
Accretion on liability component of debentures Straight-line rent adjustment	4		(5,446)		(2,970
Unrealized foreign currency translation loss	4		5,974		11,825
(Gain) loss on financial instruments	19		(5,592)		3,544
Unit-based compensation	17		955		1,760
Amortization of financing costs included in interest expense	18		3,465		3,077
Other long-term employee benefits	10		1,819		1,702
Changes in non-cash operating items	22		14,698		(2,419
Shanges in non-eash operating terms			251,820		220,601
Investing activities:		l e			===,==
Acquisitions of investment properties, net of related debt	3		(150,714)		(42,586
Proceeds from dispositions of investment properties, net of costs and related debt	3		290,412		106,110
Additions to investment properties	4		(57,413)		(24,765
Additions to investment properties under development	4		(23,864)		(33,297
Additions to joint ventures	5		(34,916)		(57,559
Additions to tenant inducements			(40,691)		(31,023
Additions to leasing commissions	4		(16,333)		(13,958
Notes receivable principal repayments			2,497		2,388
Additions to property and equipment			(569)		(936
Change in deposits on investment properties			(225)		_
Change in cash held in trust			(299)		(1,182
			(32,115)		(96,808
Financing activities:					
Issuance of common units, net of issue costs			142,488		33,922
Repayment of convertible debentures			(86,160)		_
Change in bank indebtedness			44,000		224,700
Distributions paid on common units			(159,587)		(148,784
Distributions paid on preferred units			(18,432)		(18,435
Mortgages and loans principal repayments			(59,770)		(59,580
Repayment of mortgages and loans payable			(218,227)		(170,490
Advance of mortgages and loans payable, net of financing costs			125,853		20,536
Issuance of preferred shares, net of costs			245		440404
Foreign exchange (loss) gain on cash held in foreign currency			(229,590) (5,835)		(118,131 10,980
(Decrease) increase in cash			(15,720)		16,642
Cash, beginning of year			66,449		49,807
Cash, end of year		\$	50,729	\$	66,449
		Ť	50,727	Ψ	00,117
Supplemental cash flow information:		<b>*</b>	400 000		
Interest paid		\$	109,073	\$	113,097
Interest received			1,215		1,321

# **Notes to Consolidated Financial Statements**

Years ended December 31, 2016 and 2015

(In thousands of Canadian dollars, except unit and per unit amounts)

# Note 1. Organization

Artis Real Estate Investment Trust (the "REIT") is an unincorporated closed-end real estate investment trust created under, and governed by, the laws of the Province of Manitoba. The REIT was created pursuant to the Declaration of Trust dated November 8, 2004, as most recently amended and restated on July 20, 2016 (the "Declaration of Trust"). The purpose of the REIT is to directly, or indirectly, own, manage, lease and (where appropriate) develop primarily office, retail and industrial properties in Canada and the United States (the "U.S."). The registered office of the REIT is 360 Main Street, Suite 300, Winnipeg, Manitoba, R3C 3Z3.

The Declaration of Trust provides that the REIT may make cash distributions to unitholders of the REIT. The amount distributed annually (currently \$1.08 per common unit, \$1.3125 per Series A preferred unit, US\$1.3125 per Series C preferred unit, \$1.1875 per Series E preferred unit and \$1.25 per Series G preferred unit) is set by the Board of Trustees.

# Note 2. Significant accounting policies

# (a) Statement of compliance:

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

# (b) Basis of presentation and measurement:

The consolidated financial statements have been prepared on a going concern basis and have been presented in Canadian dollars rounded to the nearest thousand unless otherwise indicated. The accounting policies set out below have been applied consistently to all periods presented in the consolidated financial statements. Standards issued but not yet effective for the current accounting year are described in note 2 (r).

The consolidated financial statements are prepared on the historical cost basis with the exception of investment properties, derivative financial instruments and the cash-settled unit-based payments liabilities, which are measured at fair value.

# (c) Principles of consolidation:

The consolidated financial statements include the accounts of the REIT and entities controlled by the REIT and its subsidiaries (including joint arrangements). Control is achieved when the REIT has power over the entity, is exposed, or has rights, to variable returns from its involvement with the entity, and has the ability to use its power to affect those returns. The REIT reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of control.

All intercompany assets and liabilities, equity, revenue, expenses and cash flows relating to transactions between entities within the REIT are eliminated in full on consolidation.

# (d) Translation of foreign currencies:

The consolidated financial statements are presented in Canadian dollars, which is the functional currency of the REIT.

Assets and liabilities of foreign operations are translated at the rate of exchange in effect at the balance sheet date. Revenue and expense items are translated at the average exchange rate for the period. Gains or losses on translation are included in other comprehensive income as foreign currency translation gains or losses. When there is a reduction in the net investment as a result of dilution or sale, or reduction in the equity of the foreign operation as a result of a capital transaction, amounts previously recognized in accumulated other comprehensive income are reclassified into net income.

For assets, liabilities, revenues and expenses that do not form part of the net investment in foreign operations, foreign currency translation gains or losses are included in net income. Monetary assets and liabilities are translated at the rate of exchange in effect at the balance sheet date. Non-monetary assets and liabilities are translated at historical exchange rates. Revenue and expense items are translated at the rate in effect at the date of the transaction.

#### (e) Financial instruments:

Initially, all financial assets and liabilities are recorded on the consolidated balance sheet at fair value. Subsequent measurement is determined by the classification of each financial asset and liability. All financial assets are classified as one of: (a) at fair value through profit or loss; (b) held-to-maturity; (c) loans and receivables; or (d) available-for-sale. Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement. All financial liabilities are classified as either: (a) at fair value through profit or loss; or (b) other liabilities. Financial assets and liabilities classified as at fair value through profit or loss are measured at fair value, with gains and losses recognized in net income. Financial instruments classified as held-to-maturity, loans and receivables, and other liabilities are measured at amortized cost. Available-for-sale financial assets are measured at fair value, with unrealized gains and losses recognized in other comprehensive income.

The REIT designated its notes receivables, accounts receivable and other receivables, cash held in trust and cash as loans and receivables; its mortgages and loans payable, senior unsecured debentures, the liability component of its convertible debentures, preferred shares liability, preferred units liabilities, accounts payable and other liabilities and bank indebtedness as other liabilities. All derivative instruments, including embedded derivatives, are classified as at fair value through profit or loss and are recorded on the consolidated balance sheet at fair value. The REIT does not hold any financial instruments classified as held-to-maturity or available-for-sale.

Transaction costs that are directly attributable to the acquisition or issuance of financial assets or liabilities, with the exception of those classified as at fair value through profit or loss, are accounted for as part of the respective asset or liability's carrying value at inception and amortized over the expected life of the financial instrument using the effective interest method. Transaction costs directly attributable to the acquisition or issuance of financial assets or liabilities classified as at fair value through profit or loss are recognized immediately in net income.

Financial assets, other than those classified as at fair value through profit or loss, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the asset have been affected.

# (f) Investment properties:

Investment properties include properties held to earn rental income and properties that are being constructed or developed for future use as investment properties. Investment properties are measured at fair value with any changes therein recognized in profit or loss for the year.

Investment properties are classified as investment properties under development once construction at the property has commenced. Investment properties under development include initial acquisition costs and other direct costs during the period of development. Borrowing costs associated with direct expenditures on properties under development are capitalized from the commencement of the construction until the date of practical completion. The REIT considers practical completion to have occurred when all the activities necessary to prepare the qualifying asset for its intended use or sale are complete.

A property acquisition is accounted for as a business combination using the acquisition method if the assets acquired and liabilities assumed constitute a business, and the REIT obtains control of the business. The cost of a business combination is measured as the fair value of the assets given up, equity instruments issued and liabilities assumed at the acquisition date. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at fair value at the date of acquisition. The REIT recognizes assets or liabilities, if any, resulting from a contingent consideration arrangement at their acquisition date fair value and such amounts form part of the cost of the business combination. Changes in the fair value of contingent consideration arrangements that qualify as measurement period adjustments, adjustments arising from additional information obtained about an acquisition within one year of its date, are adjusted retrospectively. All other changes in fair value are recognized in profit or loss for the period.

Leasing commissions and straight-line rent receivables are included in the carrying amount of investment properties.

Payments to tenants under lease obligations are included in the carrying amount of investment properties. Payments that are determined to primarily benefit the tenant are treated as tenant inducements that reduce revenue.

Investment properties held under operating leases are recognized in the REIT's consolidated balance sheet at fair value.

# (g) Property and equipment:

Office furniture and fixtures and office equipment and software are carried at cost less accumulated depreciation, and are depreciated on a straight-line basis over their useful life which is estimated to be between five to ten years. The estimated useful life, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimates accounted for on a prospective basis.

#### (h) Assets held for sale and discontinued operations:

Non-current assets, or disposal groups comprising assets and liabilities, are categorized as held for sale at the point in time when the asset or disposal group is available for immediate sale, management has committed to a plan to sell and is actively locating a buyer at a sales price that is reasonable in relation to the current fair value of the asset, and the sale is highly probable and expected to be completed within a one-year period. Investment properties measured under the fair value model and held for sale continue to be measured by the guidelines of IAS 40 - *Investment Property*. All other assets held for sale are stated at the lower of their carrying amount and fair value less selling costs. An asset that is subsequently reclassified as held and in use, with the exception of an investment property measured under the fair value model, is measured at the lower of its recoverable amount and the carrying amount that would have been recognized had the asset never been classified as held for sale.

The results of operations associated with disposal groups sold or classified as held for sale are reported separately as profit or loss from discontinued operations.

A discontinued operation is a component of the REIT's business that represents a separate major line of business or geographical area of operations that has been disposed of or is held for sale. Classification as a discontinued operation occurs upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier. When an operation is classified as a discontinued operation, the comparative statement of comprehensive income is re-presented as if the operation had been discontinued from the start of the comparative period.

#### (i) Cash held in trust:

Cash held in trust consists of cash held by financial institutions with restrictions pursuant to several mortgage and letter of credit agreements.

# (j) Provisions:

A provision is recognized if, as a result of a past event, the REIT has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. The amount recognized as a provision is determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and the risks specific to the liability. Provisions are remeasured at each balance sheet date using the current discount rate. The increase in the provision due to passage of time is recognized as interest expense.

Present obligations arising under onerous contracts are recognized and measured as provisions. An onerous contract is considered to exist where the REIT has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received from the contract.

# (k) Revenue recognition:

The REIT has retained substantially all of the risks and benefits of ownership of its investment properties and therefore accounts for leases with its tenants as operating leases. Rental revenue from investment properties includes all amounts earned from tenants related to lease agreements, including base rent, property operating and realty tax cost recoveries, lease termination income and other incidental income.

The total amount of contractual base rent in lease agreements is accounted for on a straight-line basis over the term of the respective leases; a straight-line rent receivable, which is included in the carrying amount of investment properties, is recorded for the difference between the rental revenue recorded and the contractual rent received.

Property operating and realty tax cost recoveries are accrued and recognized as revenue in the period that the recoverable costs are incurred and become chargeable to tenants.

Tenant inducements are recognized as a reduction to revenue and are amortized on a straight-line basis over the term of the lease.

# (I) Joint arrangements:

Joint arrangements are arrangements where the parties sharing ownership have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control. The REIT accounts for its joint arrangements as either joint ventures or joint operations.

A joint venture is an arrangement where the REIT jointly owns an investment property with another party and has rights to the net assets of the arrangement. Joint ventures are accounted for using the equity method. The investment in the joint venture is initially measured at cost at the date of acquisition and adjusted thereafter for the REIT's share of changes in its net assets, less any identified impairment loss. The REIT's share of the profit or loss from its investments in joint ventures is recognized in profit or loss for the year.

A joint operation is an arrangement where the REIT jointly owns an investment property with another party and has rights to the assets, and obligations for the liabilities, relating to the arrangement. The REIT accounts for joint operations by recording its proportionate share of their assets, liabilities, revenues, expenses and cash flows in its consolidated financial statements.

#### (m) Earnings per unit:

Basic earnings per REIT unit is computed by dividing net income for the year attributable to common unitholders by the weighted-average number of common units outstanding during the reporting period. Diluted earnings per unit is calculated based on the weighted-average number of common units outstanding during the period, plus the effect of dilutive unit equivalents. The dilution impact of convertible debentures is calculated using the if-converted method, whereby conversion is not assumed for the purposes of computing diluted earnings per unit if the effect is anti-dilutive. The dilution impact also considers unit options, restricted units and deferred units.

# (n) Unit-based compensation:

The REIT may issue unit-based awards to trustees, officers, employees and consultants. For cash-settled unit-based payment transactions in the form of restricted and deferred units, a liability is recognized and remeasured to fair value at each reporting date and at settlement date. Any change in the fair value of the liability is recognized as compensation expense for the year.

For equity-settled unit-based payment transactions in the form of unit options, the REIT measures compensation expense using the fair value at the grant date, recognized over the vesting period.

#### (o) Long-term employee benefits:

The cost of the REIT's defined benefit pension plans are accrued based on estimates, using actuarial techniques, of the amount of benefits employees have earned in return for their services in the current and prior periods. The present value of the defined benefit liability and current service cost is determined by discounting the estimated benefits using the projected unit credit method to determine the fair value of the plan assets and total actuarial gains and losses and the proportion thereof which will be recognized. The fair value of the plan assets is based on current market values. The present value of the defined benefit liability is based on the discount rate determined by reference to the yield of high quality corporate bonds of similar currency, having terms of maturity which align closely with the period of maturity of the liability.

Liabilities recognized in respect of other long-term employee benefits are measured at the present value of the estimated future cash outflows expected to be made by the REIT in respect of services provided by employees up to the reporting date.

# (p) Use of estimates and judgments:

The preparation of the consolidated financial statements requires management to make estimates, assumptions and judgments that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts reported in the consolidated financial statements are as follows:

- Accounting for business combinations The REIT's accounting policy relating to business combinations is described in note 2 (f). Judgment is applied in determining whether property acquisitions constitute the purchase of a business or the purchase of assets.
- Accounting for tenant inducements The REIT's accounting policy relating to tenant inducements is described in note 2 (f) and note 2 (k). The REIT makes judgments with respect to whether tenant inducements provided in connection with a lease enhance the value of the leased property which determines whether such amounts are treated as capital expenditures or as tenant inducements that reduce revenue.

- Capitalized cost of investment properties under development The REIT's accounting policy relating to investment properties under development is described in note 2 (f). Judgment is applied in identifying the point at which practical completion of the investment property under development occurs.
- Classification of leases The REIT's accounting policy for the classification of its leases is described in note 2 (k). The REIT makes judgments in determining whether certain leases are operating or finance leases. The REIT determined that all of its leases are operating leases.
- Classification of joint arrangements The REIT's accounting policy relating to joint arrangements is described in note 2 (I) and note 5. Judgment is applied in determining whether joint arrangements constitute a joint venture or a joint operation.

Information about assumptions and estimation uncertainties that are critical to the determination of the amounts reported in the consolidated financial statements are as follows:

- Valuation of investment properties The fair value of investment properties represents an estimate of the price that would be agreed upon between knowledgeable, willing parties in an arm's length transaction. The critical estimates and assumptions underlying the valuation of investment properties are described in note 4.
- Valuation of deferred tax liabilities and assets The critical estimates and assumptions underlying the valuation of deferred tax liabilities and assets are described in note 21.
- Allowance for doubtful accounts The critical estimates and assumptions underlying the value of the allowance for doubtful accounts are described in note 28 (b).
- Fair value of financial instruments The fair value of financial instruments is estimated as the amount for which an instrument could be exchanged, or liability settled, between knowledgeable, willing parties in an arm's length transaction. The critical estimates and assumptions underlying the fair value of financial instruments are described in note 29.
- Allocation of convertible debentures between liability and equity components The critical estimates and assumptions underlying the allocation of convertible debentures are described in note 12.
- (q) New or revised accounting standards adopted during the year:

In May 2014, the IASB amended IFRS 11 – *Joint Arrangements*. The amendment clarifies the accounting for acquisitions of interests in joint operations, and is effective for annual periods beginning on or after January 1, 2016. This amendment did not result in a material impact to the consolidated financial statements.

In May 2014, the IASB amended IAS 16 – *Property, Plant and Equipment*. The amendment clarifies acceptable methods of depreciation and amortization, and is effective for annual periods beginning on or after January 1, 2016. This amendment did not result in a material impact to the consolidated financial statements.

In December 2014, the IASB amended IAS 1 – *Presentation of Financial Statements*. The amendment was done under the IASB's Disclosure Initiative to improve presentation and disclosure requirements, and was effective for annual periods beginning on or after January 1, 2016. This amendment did not result in a material impact to the consolidated financial statements.

(r) Future changes in accounting standards:

The IASB issued IFRS 15 – Revenue from Contracts with Customers ("IFRS 15") in May 2014. IFRS 15 provides a single, principles based five-step model to be applied to the recognition of revenue from contracts with customers. IFRS 15 replaces IAS 11 – Construction Contracts, IAS 18 – Revenue, IFRIC 13 – Customer Loyalty Programmes, IFRIC 15 – Agreements for the Construction of Real Estate and SIC 31 – Revenue - Barter Transactions Involving Advertising Services. IFRS 15 is effective for annual periods beginning on or after January 1, 2018. The REIT does not expect a material impact to its consolidated financial statements from the adoption of this new standard.

A revised version of IFRS 9 – Financial Instruments ("IFRS 9") was issued by the IASB in July 2014 and will replace IAS 39 – Financial Instruments: Recognition and Measurement ("IAS 39"). IFRS 9 establishes principles for the recognition, classification and measurement of financial assets and liabilities. IFRS 9 sets out a single approach to determine whether a financial asset is measured at amortized cost or fair value, replacing the multiple classification options in IAS 39. This approach is based on how an entity manages its financial instruments and the contractual cash flow characteristics of its financial assets. IFRS 9 retains most of the IAS 39 requirements for financial liabilities. The most significant change is when an entity elects to measure a financial liability at fair value, gains or losses due to changes in the credit risk of the instrument must be recognized in other comprehensive income. IFRS 9 is effective for annual periods beginning on or after January 1, 2018. The REIT does not expect a material impact to its consolidated financial statements from the adoption of this new standard.

The IASB issued IFRS 16 – Leases ("IFRS 16") in January 2016 which replaces IAS 17 - Leases and IFRIC 4 - Determining whether an Arrangement contains a Lease. The most significant change introduced by IFRS 16 is a single lessee accounting model, bringing leases on-balance sheet for lessees. The changes do not materially impact the lessor accounting model. IFRS 16 is effective for annual periods beginning on or after January 1, 2019. The REIT is currently evaluating the impact of this new standard.

In June 2016, the IASB amended IFRS 2 – *Share-based Payment*. The amendment clarifies the classification and measurement of share-based payment transactions, and is effective for annual periods beginning on or after January 1, 2018. The REIT is currently evaluating the impact of this amendment.

# Note 3. Acquisitions and dispositions of investment properties

# Acquisitions:

The REIT acquired the following properties during the year ended December 31, 2016:

Property	Property count	Location	Acquisition date	Asset class
Madison Lifestyle Office Portfolio	16	Madison, WI	June 13, 2016, August 1, 2016	Office

The REIT acquired the following development project during the year ended December 31, 2016:

Property	Location	Acquisition date	Asset class
Millwright Building (1)	Minneapolis, MN	August 11, 2016	Office

<sup>(1)</sup> The REIT acquired an 80% interest in this joint venture (see note 5).

The REIT acquired the following properties during the year ended December 31, 2015:

Property	Property count	Location	Acquisition date	Asset class
The Point at Inverness (1)	1	Greater Denver Area, CO	March 26, 2015	Office
Graham Portfolio (2)	8	Various cities in BC, AB & SK	July 23, 2015	Industrial
Canadian Pacific Plaza	1	Twin Cities Area, MN	November 3, 2015	Office

<sup>(1)</sup> The REIT acquired a 50% interest in this joint venture.

The REIT acquired the following parcel of development land during the year ended December 31, 2015:

Property	Location	Acquisition date	Asset class	
169 Inverness Drive West	Greater Denver Area, CO	August 12, 2015	Office	

These acquisitions have been accounted for using the acquisition method, with the results of operations included in the REIT's accounts from the date of acquisition. The net assets acquired, excluding the acquisitions of joint ventures, were as follows:

		Year ended cember 31,
	2016	2015
Investment properties (note 4)	\$ 340,115	\$ 105,022
Long-term debt, including acquired above- and below-market mortgages, net of financing costs	(189,401)	(62,436)
Cash consideration	\$ 150,714	\$ 42,586
Transaction costs expensed	\$ 1,105	\$ 553

<sup>(2)</sup> The REIT acquired a 75% interest in this joint venture.

# Dispositions:

The REIT disposed of the following properties during the year ended December 31, 2016:

Property	Property count	Location	Disposition date	Asset class
Tamarack Centre	1	Cranbrook, BC	April 28, 2016	Retail
Whistler Hilton Retail Plaza (1)	1	Whistler, BC	May 2, 2016	Retail
Crosstown North	1	Twin Cities Area, MN	May 19, 2016	Industrial
Lunar Pointe	1	Twin Cities Area, MN	August 5, 2016	Industrial
Uplands Common	1	Lethbridge, AB	August 16, 2016	Retail
Clareview Town Centre	1	Edmonton, AB	August 17, 2016	Retail
Southwood Corner	1	Calgary, AB	October 28, 2016	Retail
Mayfield Industrial Plaza	1	Edmonton, AB	October 31, 2016	Industrial
Alberta Industrial Portfolio	8	Various cities in AB	November 1, 2016	Industrial
3571 Old Okanagan Road	1	Westbank, BC	November 17, 2016	Retail
Northwest Centre I & II	1	Calgary, AB	December 6, 2016	Office

<sup>(1)</sup> The REIT disposed of its 85% interest in this property.

The proceeds from the sale of the above properties, net of costs and related debt, were \$290,412. The assets and liabilities associated with the properties were derecognized.

The REIT disposed of the following properties during the year ended December 31, 2015:

Property	Property count	Location	Disposition date	Asset class
Moose Jaw Sobeys	1	Moose Jaw, SK	June 18, 2015	Retail
1045 Howe Street	1	Greater Vancouver Area, BC	June 24, 2015	Office
605 Waterford Park	1	Twin Cities Area, MN	October 9, 2015	Office
Willingdon Green	1	Greater Vancouver Area, BC	November 2, 2015	Office
Gateway II	1	Grande Prairie, AB	November 30, 2015	Retail
Mosaic Office Building	1	Tampa, FL	December 30, 2015	Office

The proceeds from the sale of the above properties, net of costs and related debt, were \$106,110. The assets and liabilities associated with the properties were derecognized.

Note 4. Investment properties, investment properties under development and investment properties held for sale

Year e	nded
December 31	2016

		Investment properties	ı	nvestment oroperties under relopment	Investment properties eld for sale
Balance, beginning of year	\$	5,078,021	\$	26,892	\$ 115,504
Additions:					
Acquisitions (note 3)		340,115			_
Capital expenditures		57,373		23,864	40
Leasing commissions		16,139		141	53
Dispositions		(35,134)		_	(326,196)
Reclassification of investment properties under development		(18,631)		18,631	_
Reclassification of investment properties held for sale		(337,836)		_	337,836
Foreign currency translation (loss) gain		(35,484)		(338)	28
Straight-line rent adjustments		5,472		4	(30)
Tenant inducement additions, net of amortization		24,548		341	(394)
Fair value loss		(102,758)		(4,336)	(7,663)
Balance, end of year	\$	4,991,825	\$	65,199	\$ 119,178

Year ended December 31, 2015

	Investment properties	i	nvestment properties under relopment	Investment properties held for sale		
Balance, beginning of year	\$ 5,201,489	\$	81,682	\$	_	
Additions:						
Acquisitions (note 3)	105,022		_		_	
Capital expenditures	24,711		33,297		54	
Leasing commissions	12,651		334		973	
Dispositions	(52,977)		_		(86,310)	
Reclassification of investment properties under development	90,496		(90,496)		_	
Reclassification of investment properties held for sale	(193,327)		_		193,327	
Foreign currency translation gain	236,214		3,356		4,987	
Straight-line rent adjustments	2,830		30		110	
Tenant inducement additions, net of amortization	12,575		(99)		5,114	
Fair value loss	(361,663)		(1,212)		(2,751)	
Balance, end of year	\$ 5,078,021	\$	26,892	\$	115,504	

During the year ended December 31, 2016, the REIT reclassified two industrial properties and one parcel of office development land from investment properties to investment properties under development.

The REIT reclassified four retail properties and one industrial property to investment properties held for sale that were listed with an external broker or under unconditional sale agreements at December 31, 2016. These properties had an aggregate mortgage payable balance of \$51,894 at December 31, 2016, which is not accounted for as held for sale and is included in current liabilities.

At December 31, 2016, included in investment properties was \$36,211 (December 31, 2015, \$33,939) of net straight-line rent receivables arising from the recognition of rental income on a straight-line basis over the lease term in accordance with IAS 17 - Leases.

Investment properties include properties held under operating leases with an aggregate fair value of \$89,183 at December 31, 2016 (December 31, 2015, \$93,575).

At December 31, 2016, investment properties with a fair value of \$4,218,827 (December 31, 2015, \$4,203,603) were pledged as security under mortgage agreements.

The REIT obtains external valuations for a selection of properties representing various geographical regions and asset classes across its portfolio. For the year ended December 31, 2016, properties with an appraised value of \$522,603 (2015, \$1,628,339) were appraised by qualified external valuation professionals. The REIT uses similar assumptions and valuation techniques in its internal valuations as used by the external valuation professionals.

The REIT determined the fair value of investment properties based upon either the discounted cash flow method or the overall capitalization method, which are generally accepted appraisal methodologies. There were no changes to the REIT's internal valuation methodology during the years ended December 31, 2016 and 2015.

Under the discounted cash flow method, expected future cash flows are discounted using an appropriate rate based on the risk of the property. Expected future cash flows for each investment property are based upon, but not limited to, rental income from current leases, budgeted and actual expenses, and assumptions about rental income from future leases. The REIT uses leasing history, market reports, tenant profiles and building assessments, among other things, in determining the most appropriate assumptions. Discount and capitalization rates are estimated using market surveys, available appraisals and market comparables. Under the overall capitalization method, year one net income is stabilized and capitalized at a rate appropriate for each investment property. The stabilized net income incorporates allowances for vacancy, management fees and structural repair reserves. The resulting capitalized value is further adjusted, where appropriate, for costs to stabilize the net income and non-recoverable capital expenditures.

A change in the discount or capitalization rates used could have a material impact on the fair value of the REIT's investment properties. When discount or capitalization rates compress, the estimated fair values of investment properties increase. When discount or capitalization rates expand, the estimated fair values of investment properties decrease.

A change in estimated future rental income and expenses could have a material impact on the fair value of the REIT's investment properties. Estimated rental income and expenses are affected by, but not limited to, changes in rent and expense growth and occupancy rates.

Under the fair value hierarchy, the fair value of the REIT's investment properties is considered a Level 3, as described in note 29.

The REIT has used the following rates and investment horizons in estimating the fair value of investment properties:

	December 31, 2016			December 31, 2015		
	Maximum	Minimum	Weighted- average	Maximum	Minimum	Weighted- average
			average			average
Western Canada:						
Discount rate	9.50%	6.25%	7.60%	9.50%	6.25%	7.66%
Terminal capitalization rate	9.00%	4.50%	6.81%	9.00%	4.50%	6.94%
Capitalization rate	8.75%	4.50%	6.75%	8.75%	4.50%	6.76%
Investment horizon (years)	12.0	9.0	10.2	12.0	9.0	10.2
Central Canada:						
Discount rate	9.00%	6.25%	7.70%	9.00%	6.25%	7.71%
Terminal capitalization rate	8.50%	5.75%	6.46%	8.50%	5.75%	6.59%
Capitalization rate	8.25%	5.50%	6.27%	8.25%	5.75%	6.38%
Investment horizon (years)	12.0	9.0	10.3	12.0	10.0	10.2
Eastern Canada:						
Discount rate	7.75%	6.50%	7.17%	7.75%	6.50%	7.21%
Terminal capitalization rate	7.00%	5.25%	6.35%	7.00%	5.50%	6.43%
Capitalization rate	7.00%	5.00%	6.25%	6.75%	5.50%	6.28%
Investment horizon (years)	12.0	10.0	10.1	12.0	10.0	10.4
U.S.:						
Discount rate	9.00%	7.00%	8.10%	9.50%	7.00%	7.95%
Terminal capitalization rate	8.75%	5.75%	7.16%	9.00%	5.75%	6.98%
Capitalization rate	8.50%	5.50%	6.89%	8.75%	5.75%	6.71%
Investment horizon (years)	20.0	10.0	11.1	20.0	10.0	11.3
Overall:						
Discount rate	9.50%	6.25%	7.71%	9.50%	6.25%	7.68%
Terminal capitalization rate	9.00%	4.50%	6.77%	9.00%	4.50%	6.81%
Capitalization rate	8.75%	4.50%	6.62%	8.75%	4.50%	6.60%
Investment horizon (years)	20.0	9.0	10.5	20.0	9.0	10.5

The above information represents the REIT's entire portfolio of investment properties, excluding properties included in the REIT's investments in joint ventures.

The following sensitivity table outlines the impact of a 0.25% change in the weighted-average capitalization rate on investment properties at December 31, 2016:

	Change to fair value if cap rate increase:	Change to fair value if capitalization rate increases by 0.25%			
Western Canada	\$	(58,827)	\$	63,631	
Central Canada		(40,579)		43,996	
Eastern Canada		(24,138)		26,193	
U.S.		(64,954)		69,971	
	\$	(188,498)	\$	203,791	

#### Note 5. Joint arrangements

The REIT had interests in the following joint arrangements:

			Ow	nership interest
Property	Principal purpose	Type of arrangement	December 31, 2016	December 31, 2015
- 4 - 4 - 4				
Park 8Ninety I	Investment property	Joint venture	95%	
Corridor Park	Investment property	Joint venture	90%	90%
Park Lucero I	Investment property	Joint venture	90%	90%
Park Lucero II	Investment property	Joint venture	90%	90%
Park Lucero III	Investment property	Joint venture	90%	-
Park Lucero IV	Investment property	Joint venture	90%	-
Millwright Building	Investment property	Joint venture	80%	-
Graham Portfolio	Investment property	Joint venture	75%	75%
1700 Broadway	Investment property	Joint venture	50%	50%
Centrepoint	Investment property	Joint venture	50%	50%
Hudson's Bay Centre	Investment property	Joint venture	50%	50%
The Point at Inverness	Investment property	Joint venture	50%	50%
Centre 70 Building	Investment property	Joint operation	85%	85%
Whistler Hilton Retail Plaza	Investment property	Joint operation	-	85%
Westbank Hub Centre North	Investment property	Joint operation	75%	75%
Westbank Hub Shopping Centre	Investment property	Joint operation	75%	75%
Cliveden Building	Investment property	Joint operation	50%	50%
Kincaid Building	Investment property	Joint operation	50%	50%

The REIT has assessed the above investment properties as joint arrangements as decisions about the relevant activities require unanimous consent of the parties sharing control. The REIT has determined the type of arrangement based upon the ownership structure of each individual investment property.

During the year ended December 31, 2016, the REIT entered into a joint venture arrangement for the Millwright Building, an office development project located in Minneapolis, Minnesota. The REIT contributed \$15,818 to this joint venture arrangement.

The REIT also entered into new joint venture arrangements for additional phases of the Park Lucero industrial development project located in the Greater Phoenix Area, Arizona. The REIT contributed \$6,105 to these joint venture arrangements during the year ended December 31, 2016.

The REIT also contributed \$12,993 during the year ended December 31, 2016, to the Corridor Park, Hudson's Bay Centre and Park 8Ninety I joint venture arrangements.

The REIT is contingently liable for the obligations of certain joint arrangements. As at December 31, 2016, the co-owners' share of mortgage liabilities was \$114,575 (December 31, 2015, \$118,080). Management believes that the assets available from its joint arrangements are sufficient for the purpose of satisfying such obligations.

Summarized financial information of the REIT's share in its joint venture arrangements is as follows:

	De	cember 31, 2016	December 31, 2015	
Non-current assets: Investment properties Investment properties under development	\$	284,249 92,305	\$	246,144 61,465
Current assets: Prepaid expenses and other assets Accounts receivable and other receivables Cash		292 559 8,312		351 1,069 4,995
		385,717		314,024
Non-current liabilities:  Mortgages and loans payable  Current liabilities:		117,804		112,535
Mortgages and loans payable Security deposits and prepaid rent Accounts payable and other liabilities		34,709 2,094 17,545		19,663 1,424 7,336
		172,152		140,958
Investments in joint ventures	\$	213,565	\$	173,066
		2016		ear ended cember 31,
Revenue	\$	23,364	\$	2015 16,928
Expenses: Property operating Realty taxes		7,026 3,740		4,916 2,456
		10,766		7,372
Net operating income		12,598		9,556
Other income (expenses): Interest expense Interest income Fair value gain (loss) on investment properties		(4,579) 5 5,343		(2,982 <u>)</u> 2 (6,279 <u>)</u>
Net income from investments in joint ventures	\$	13,367	\$	297
Note 6. Property and equipment	Ψ	10,007	Ψ	
	De	cember 31, 2016	Dec	cember 31, 2015
Office furniture and fixtures Office equipment and software Accumulated depreciation	\$	5,516 1,265 (3,430)	\$	4,903 1,230 (2,547)
	\$	3,351	\$	3,586

# Note 7. Notes receivable

	Dec	cember 31, 2016	De	cember 31, 2015
Note receivable from tenant maturing in May 2023, bearing interest at 5.89% per				
annum, repayable in varying blended monthly installments of principal and interest. A default under the terms of the note constitutes a default of the lease of the tenant.	\$	14,968	\$	16,873
Other notes receivable		819		1,647
		15,787		18,520
Current portion		2,815		2,744
	\$	12,972	<b></b>	
Non-current portion	Φ	12,972	\$	15,776
Note 8. Prepaid expenses and other assets				
	Ded	cember 31, 2016	De	cember 31, 2015
Prepaid insurance Prepaid realty taxes	\$	3,295 1,156	\$	2,915 1,308
Prepaid acquisition, disposition and development costs Derivative instruments (note 29) Other prepaid expenses		1,304 3,567 2,406		1,601 — 2,048
	\$	11,728	\$	7,872
Note 9. Accounts receivable and other receivables		, -		,-
	Dec	cember 31, 2016	De	cember 31, 2015
Rents receivable (note 28 (b)) Allowance for doubtful accounts (note 28 (b)) Accrued recovery income Other amounts receivable	\$	7,275 (1,166) 2,880 4,184	\$	6,513 (630 3,159 2,715
	\$	13,173	\$	11,757
Note 10. Mortgages and loans payable	, *	-, -		, -
	Dec	cember 31,	De	cember 31,
Mortgages and leans payable	¢	2016	<u></u>	2015 2,196,837
Mortgages and loans payable Net above- and below-market mortgage adjustments Financing costs	\$	2,150,621 6,540 (9,199)	\$	2,196,637 8,977 (7,495
		2,147,962		2,198,319
Current portion		627,838		494,766
Non-current portion	\$	1,520,124	\$	1,703,553

The majority of the REIT's assets have been pledged as security under mortgages and other security agreements. 54.4% of the REIT's mortgages and loans payable bear interest at fixed rates (December 31, 2015, 69.0%), and a further 22.8% of the REIT's mortgages and loans payable bear interest at variable rates with interest rate swaps in place (December 31, 2015, 16.7%). The weighted-average effective rate on all mortgages and loans payable was 3.75% and the weighted-average nominal rate was 3.71% at December 31, 2016 (December 31, 2015, 3.96% and 3.89%, respectively). Maturity dates range from January 1, 2017 to February 14, 2032.

The REIT's mortgage providers have various financial covenants. The REIT monitors these covenants, which are primarily debt service coverage ratios, and was in compliance with these requirements at December 31, 2016, except for the debt service coverage ratio on a vacant retail property located in Canada. This mortgage payable matures in 2017 and the REIT has included the balance in the current portion of its mortgage and loans payable balance. The lender had not called this mortgage at December 31, 2016.

# Note 11. Senior unsecured debentures

On March 27, 2014, the REIT issued 3.753% Series A senior unsecured debentures at par for gross proceeds of \$125,000. On September 10, 2014, the REIT issued additional 3.753% Series A senior unsecured debentures at a price of \$101.24 with a face value of \$75,000, for gross proceeds of \$75,932. Interest is payable semi-annually on March 27 and September 27. The REIT may redeem the debentures at any time on a minimum of 30 days' notice, in whole or in part, at a price equal to the greater of (i) the price of the debentures calculated to provide a yield to maturity equal to the then Government of Canada bond yield plus 0.50% and (ii) par, together in each case with accrued and unpaid interest to the date fixed for redemption.

In accordance with the Series A senior unsecured debenture supplemental indenture, the REIT must maintain a consolidated EBITDA to consolidated interest expense ratio of not less than 1.65, consolidated indebtedness to aggregate assets of not more than 65% and minimum adjusted unitholders' equity of \$300,000. As at December 31, 2016, the REIT was in compliance with these requirements.

Interest expense on the senior unsecured debentures is determined by applying an effective rate of 3.82% to the outstanding liability balance. The difference between actual cash interest payments and interest expense recorded on the senior unsecured debentures is accreted to the liability.

Particulars of the REIT's outstanding senior unsecured debentures are as follows:

Senior unsecured deb	entur	e issue	ls	Issue date			Maturity date			Maturity date				Int	erest rate
Series A			March 27, 2014, September 10, 2014				March 27, 2019					3.753%			
	F	- ace value		nortized ccretion		amortized financing costs		Carrying value		Current portion	No	on-current portion			
December 31, 2016 December 31, 2015	\$	200,000 200,000	\$	476 678	\$	(736) (1,047)	\$	199,740 199,631	\$	_ _	\$	199,740 199,631			

During the year ended December 31, 2016, accretion to the liability of \$202 and financing cost amortization of \$311 were recorded (2015, \$194 and \$298, respectively).

#### Note 12. Convertible debentures

In conjunction with the prospectus that closed on April 22, 2010, the REIT issued Series F convertible redeemable 6.00% debentures totaling \$86,250. During the year ended December 31, 2016, Series F convertible debentures with a face value of \$10 were converted and the REIT issued 645 units at the conversion price of \$15.50 per unit. None of the Series F convertible debentures were converted into units of the REIT in fiscal 2015. On July 25, 2016, the REIT exercised its early redemption option and repaid the outstanding face value of the Series F convertible debentures in the amount of \$86,160.

In conjunction with the prospectus that closed on April 21, 2011, the REIT issued Series G convertible redeemable 5.75% debentures totaling US\$88,000. Interest is paid semi-annually on June 30 and December 31. The convertible debentures are convertible into units of the REIT by the holder at any time prior to maturity, being June 30, 2018, at a price of US\$18.96 per unit. On and after June 30, 2016, the Series G convertible debentures are redeemable, in whole or in part, at a price equal to the principal amount plus accrued interest, at Artis' option on a minimum of 30 days' notice. None of the Series G convertible debentures were converted into units of the REIT in fiscal 2016 or 2015.

The REIT's convertible debentures are classified as compound financial instruments. The fair values of the convertible debentures were estimated in whole and separated into liability and equity components when the convertible debentures were reclassified from financial liabilities on August 2, 2012, when the REIT amended its Declaration of Trust to become a closed-end trust. The fair value of each convertible debentures series was estimated using the market price of the debentures.

Interest expense on the Series F convertible debentures was determined by applying an effective interest rate of 6.25% to the outstanding liability component. The difference between actual cash interest payments and interest expense recorded on the convertible debentures was accreted to the liability component.

The fair value of the Series G convertible debentures in whole was recorded as a liability with no value assigned to equity as these convertible debentures are denominated in US dollars with no fixed conversion rate to Canadian dollars. Interest expense on the Series G convertible debentures is determined by applying an effective rate of 5.04% to the outstanding liability balance. The difference between actual cash interest payments and interest expense recorded on the convertible debentures is accreted to the liability.

Particulars of the REIT's outstanding convertible debentures are as follows:

Convertible redeemabl	e debenture issu	е	Issue date	Mat	turity date		Interest rate
Series G			April 21, 2011	Jun	e 30, 2018		5.75%
Convertible redeemable debenture issue	Face value	Equity portion	Liability portion	Accretion	Carrying value	Current portion	Non- current portion
December 31, 2016 December 31, 2015	\$ 118,158 207,962	\$ — 11,023	\$ 122,411 211,017	\$ (3,053) (1,877)	\$ 119,358 209,140	\$	\$ 119,358 209,140

During the year ended December 31, 2016, accretion of \$649 reduced the carrying value of the liability component (2015, \$526).

Note 13. Accounts payable and other liabilities

	Dec	December 31, 2016				
Accounts payable and accrued liabilities	\$	37,907	\$	31,332		
Distributions payable		14,193		13,161		
Accrued interest		11,591		8,820		
Accrued realty taxes		8,580		3,978		
Tenant installments payable		4,886		4,244		
Derivative instruments (note 29)		7,957		10,811		
Cash-settled unit-based payments liability		2,178		2,126		
Other amounts payable		1,147		1,040		
	\$	88.439	\$	75.512		

#### Note 14. Bank indebtedness

The REIT has unsecured revolving term credit facilities in the aggregate amount of \$500,000, which can be utilized for general corporate and working capital purposes, short-term financing of investment property acquisitions and the issuance of letters of credit. The REIT can draw on the facilities in Canadian or US dollars. The first tranche of the credit facilities in the amount of \$300,000 matures on December 15, 2018. The second tranche of the credit facilities matures on April 29, 2021. Amounts drawn on the facilities bear interest at prime plus 0.70% or at the bankers' acceptance rate plus 1.70%. At December 31, 2016, the REIT had \$269,680 drawn on the facilities (December 31, 2015, \$225,000).

For purposes of the credit facilities, the REIT must maintain a consolidated indebtedness to consolidated gross book value ratio of not more than 65%, a consolidated secured indebtedness to consolidated gross book value ratio of not more than 50%, a minimum consolidated EBITDA to debt service ratio of 1.4, a minimum unitholders' equity of not less than the sum of \$1,700,000 and 75% of net proceeds received in connection with any equity offerings made after the date of the credit facilities agreement, a minimum unencumbered property assets value to consolidated unsecured indebtedness ratio of 1.4, and a minimum consolidated EBITDA to consolidated interest expense ratio of 1.65. As at December 31, 2016, the REIT was in compliance with these requirements.

# Note 15. Unitholders' equity

#### (a) Common units:

#### (i) Authorized:

In accordance with the Declaration of Trust, the REIT may issue an unlimited number of common units, with each unit representing an equal undivided interest in any distributions from the REIT, and in the net assets in the event of termination or wind-up of the REIT. All units are of the same class with equal rights and restrictions.

# (ii) Issued and outstanding:

	Number of units	Amount
Balance at December 31, 2014	136,284,463	\$ 1,780,674
Options exercised and restricted units redeemed	181,703	2,845
Distribution Reinvestment and Unit Purchase Plan	2,398,320	31,552
Balance at December 31, 2015	138,864,486	1,815,071
Public offering, net of issue costs of \$5,106	8,712,400	109,898
Restricted units redeemed	62,338	774
Conversion of Series F convertible debentures	645	11
Distribution Reinvestment and Unit Purchase Plan	2,693,208	 32,590
Balance at December 31, 2016	150,333,077	\$ 1,958,344

On June 17, 2016, the REIT issued 8,712,400 trust units at a price of \$13.20 per unit for gross proceeds of \$115,004. This included 1,136,400 units issued pursuant to the exercise of the underwriters' over-allotment option.

The REIT has a Distribution Reinvestment and Unit Purchase Plan which allows unitholders the option to elect to receive all or a portion of their regular monthly distributions in additional REIT units.

#### (iii) Normal course issuer bid:

On December 15, 2016, the REIT announced that the Toronto Stock Exchange ("TSX") had approved the renewal of its normal course issuer bid. Under the renewed bid, the REIT will have the ability to purchase for cancellation up to a maximum of 14,869,719 units, representing 10% of the REIT's public float of 148,697,195 units on December 7, 2016. Purchases will be made at market prices through the facilities of the TSX. This bid will remain in effect until the earlier of December 16, 2017, or the date on which the REIT has purchased the maximum number of units permitted under the bid. During the years ended December 31, 2016 and 2015, the REIT did not acquire units through the normal course issuer bid.

#### (iv) At-the-market equity financing:

The REIT had entered into an Equity Distribution Agreement dated September 17, 2010, as most recently amended and restated on September 15, 2014, with an exclusive agent for the issuance and sale, from time to time, until August 17, 2016 of up to 4,980,000 units of the REIT by way of "at-the-market distributions". No units were issued pursuant to this arrangement during the years ended December 31, 2016 and 2015.

#### (b) Preferred units:

In accordance with the Declaration of Trust, the REIT may issue an unlimited number of preferred units.

# (i) Series A:

On August 2 and 10, 2012, the REIT issued a total of 3,450,000 Cumulative Rate Reset Preferred Trust Units, Series A (the "Series A Units") for aggregate gross proceeds of \$86,250. The Series A Units pay a cumulative distribution yield of 5.25% per annum, payable quarterly, as and when declared by the Board of Trustees of the REIT, for the initial five-year period ending September 30, 2017. The distribution rate will be reset on September 30, 2017 and every five years thereafter at a rate equal to the sum of the then five-year Government of Canada bond yield and 4.06%.

The REIT may redeem the Series A Units on September 30, 2017 and on September 30 every five years thereafter. The holders of Series A Units have the right to reclassify their Series A Units to Preferred Units, Series B (the "Series B Units"), subject to certain conditions, on September 30, 2017 and on September 30 every five years thereafter. The Series B Units pay floating rate cumulative preferential distributions on a quarterly basis, at the discretion of the Board of Trustees. The holders of Series B Units have the right to reclassify their Series B Units to Series A Units on September 30, 2022 and on September 30 every five years thereafter.

# (ii) Series C:

On September 18, 2012, the REIT issued 3,000,000 Cumulative Rate Reset Preferred Trust Units, Series C (the "Series C Units") for aggregate gross proceeds of US\$75,000. The Series C Units pay a fixed cumulative distribution yield of 5.25% per annum, payable quarterly, as and when declared by the Board of Trustees of the REIT, for the initial approximately five and a half-year period ending March 31, 2018. The distribution rate will be reset on March 31, 2018 and every five years thereafter at a rate equal to the sum of the then five-year United States Government bond yield and 4.46%.

The REIT may redeem the Series C Units on March 31, 2018 and on March 31 every five years thereafter. The holders of Series C Units have the right to reclassify their Series C Units to Preferred Units, Series D ("the Series D Units"), subject to certain conditions, on March 31, 2018 and on March 31 every five years thereafter. The Series D Units pay floating rate cumulative preferential distributions on a quarterly basis, at the discretion of the Board of Trustees. The holders of Series D Units have the right to reclassify their Series D Units to Series C Units on March 31, 2023 and on March 31 every five years thereafter.

#### (iii) Series E:

On March 21, 2013, the REIT issued 4,000,000 Cumulative Rate Reset Preferred Trust Units, Series E (the "Series E Units") for aggregate gross proceeds of \$100,000. The Series E Units pay a cumulative distribution yield of 4.75% per annum, payable quarterly, as and when declared by the Board of Trustees of the REIT, for the initial period ending September 30, 2018. The distribution rate will be reset on September 30, 2018 and every five years thereafter at a rate equal to the sum of the then five-year Government of Canada bond yield and 3.30%.

The REIT may redeem the Series E Units on September 30, 2018 and on September 30 every five years thereafter. The holders of Series E Units have the right to reclassify their Series E Units to Preferred Units, Series F (the "Series F Units"), subject to certain conditions, on September 30, 2018 and on September 30 every five years thereafter. The Series F Units pay floating rate cumulative preferential distributions on a quarterly basis, at the discretion of the Board of Trustees. The holders of Series F Units have the right to reclassify their Series F Units to Series E Units on September 30, 2023 and on September 30 every five years thereafter.

# (iv) Series G:

On July 29, 2013, the REIT issued 3,200,000 Cumulative Rate Reset Preferred Trust Units, Series G (the "Series G Units") for aggregate gross proceeds of \$80,000. This included 200,000 Series G Units issued pursuant to the partial exercise of the Underwriters' option. The Series G Units pay a cumulative distribution yield of 5.00% per annum, payable quarterly, as and when declared by the Board of Trustees of the REIT, for the initial period ending July 31, 2019. The distribution rate will be reset on July 31, 2019 and every five years thereafter at a rate equal to the sum of the then five-year Government of Canada bond yield and 3.13%.

The REIT may redeem the Series G Units on July 31, 2019 and on July 31 every five years thereafter. The holders of Series G Units have the right to reclassify their Series G Units to Preferred Units, Series H (the "Series H Units"), subject to certain conditions, on July 31, 2019 and on July 31 every five years thereafter. The Series H Units pay floating rate cumulative preferential distributions on a quarterly basis, at the discretion of the Board of Trustees. The holders of Series H Units have the right to reclassify their Series H Units to Series G Units on July 31, 2024 and on July 31 every five years thereafter.

The Series A Units, Series C Units, Series E Units and Series G Units rank equally with each other and with the outstanding Series B Units, Series D Units, Series F Units and Series H Units into which they may be reclassified, and rank in priority to the trust units.

#### (c) Short form base shelf prospectuses:

On July 17, 2014, the REIT issued a short form base shelf prospectus. The REIT may from time to time during the 25-month period that this short form base shelf prospectus is valid, offer and issue the following securities up to a maximum of \$2,000,000 of initial offering price: (i) trust units of the REIT; (ii) preferred trust units, which may be issuable in series; (iii) debt securities, which may consist of debentures, notes or other types of debt and may be issuable in series; (iv) unit purchase warrants; and (v) subscription receipts to purchase trust securities. At the date of expiry, the REIT had issued senior unsecured debentures under one offering in the amount of \$75,000 and common units under one offering in the amount of \$115,004 under this short form base shelf prospectus.

On August 8, 2016, the REIT issued a new short form base shelf prospectus. The REIT may from time to time during the 25-month period that this short form base shelf prospectus is valid, offer and issue the following securities up to a maximum of \$2,000,000 of initial offering price: (i) trust units of the REIT; (ii) preferred trust units, which may be issuable in series; (iii) debt securities, which may consist of debentures, notes or other types of debt and may be issuable in series; (iv) unit purchase warrants; and (v) subscription receipts to purchase trust securities. As at December 31, 2016, the REIT had not issued any securities under this short form base shelf prospectus.

# (d) Weighted-average common units:

				Year ended cember 31,
		2016		2015
Net income (loss)	\$	115,935	\$	(175,699)
Adjustment for distributions to preferred unitholders (note 16)		(18,432)		(18,435)
Net income (loss) attributable to common unitholders Adjustment for restricted units Adjustment for deferred units		97,503 (220) (3)		(194,134) — —
Diluted net income (loss) attributable to common unitholders	\$	97,280	\$	(194,134)
The weighted-average number of common units outstanding was as follows:				
Basic common units Effect of dilutive securities:	1	44,917,941	,	137,600,613
Restricted units Deferred units		257,476 32,181		_ 
Diluted common units	1	45,207,598	,	137,600,613
Net income (loss) per unit attributable to common unitholders:  Basic  Diluted	\$ \$	0.67 0.67	\$ \$	(1.41) (1.41 <u>)</u>

The computation of diluted net income (loss) per unit attributable to common unitholders includes unit options, convertible debentures, restricted units and deferred units when these instruments are dilutive. For the year ended December 31, 2016, convertible debentures of 4,640,922 units and out-of-the-money options of 1,472,000 units were anti-dilutive. For the year ended December 31, 2015, all these instruments with an aggregate total of 12,797,335 units were anti-dilutive.

# Note 16. Distributions to unitholders

Total distributions declared to unitholders were as follows:

	,			ear ended r 31, 2016		С		ear ended r 31, 2015
	di	Total stributions	Dis	tributions per unit	di	Total istributions	Dis	tributions per unit
Common unitholders	\$	157,018	\$	1.08	\$	148,709	\$	1.08
Preferred unitholders - Series A		4,528		1.31		4,528		1.31
Preferred unitholders - Series C		5,154		1.72		5,157		1.72
Preferred unitholders - Series E		4,750		1.19		4,750		1.19
Preferred unitholders - Series G		4,000		1.25		4,000		1.25

# Note 17. Revenue

The REIT leases office, retail and industrial properties to tenants under operating leases.

Minimum rental commitments on non-cancellable tenant operating leases (including leases held in the REIT's investments in joint ventures) over their remaining terms were as follows:

	December 31, 2016			December 31, 2015	
Not later than one year	\$	349,311	\$	342,430	
Later than one year and not later than five years		1,015,516		981,797	
Later than five years		707,161		727,252	
	\$	2,071,988	\$	2,051,479	

# Note 18. Interest expense

	2016	Year ended cember 31,
Interest on mortgages and loans payable	\$ 83,598	\$ 86,860
Interest on senior unsecured debentures	7,516	7,495
Interest on convertible debentures	9,646	11,640
Interest on bank indebtedness	6,958	3,733
Net amortization of above- and below-market mortgages fair value adjustments	(2,194)	(1,603)
Amortization of financing costs	3,465	3,077
Accretion on liability component of debentures	(851)	(720)
	\$ 108.138	\$ 110.482

Included in the REIT's investments in joint ventures, interest of \$565 was capitalized related to projects under development during the year ended December 31, 2016 (2015, \$nil).

Note 19. Gain (loss) on financial instruments

		Y	ear ended
			ember 31,
	2016		2015
Realized loss on convertible debentures  Unrealized gain on foreign currency contracts  Unrealized gain (loss) on interest rate swaps	\$ (741) 709 5,624	\$	— — (3,544)
	\$ 5,592	\$	(3,544)
Note 20. Employee benefits			
(a) Short-term employee benefits:			
			ear ended ember 31,
	 2016		2015
Trustees Key management personnel	\$ 642 4,202	\$	664 3,650
Other employees	 17,186		14,489
	\$ 22,030	\$	18,803

Short-term employee benefits include salaries, bonuses and other short-term benefits. Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the REIT, directly or indirectly.

# (b) Long-term employee benefits:

# (i) Defined benefit pension plans:

The REIT has defined benefit plans providing pension benefits to certain key management personnel. The ultimate retirement benefit is defined by a formula that provides a unit of benefit for each year of service. Employer contributions are not specified or defined within the plan text; they are based on the result of actuarial valuations which determine the level of funding required to meet the total obligation as estimated at the time of valuation. The REIT uses December 31 as a measurement date for accounting purposes for its defined benefit pension plans.

The amounts included in the consolidated balance sheets in respect of the employee benefit plans were as follows:

		ear ended ember 31,
	2016	2015
Accrued defined benefit obligation	\$ 6,874	\$ 5,259
Fair value of plan assets	7,167	5,293
Funded status	(293)	(34)
Assets not recognized due to asset ceiling	293	34
Net liability arising from defined benefit obligation	\$ 	\$ 

The net expense for the defined benefit plans for the year ended December 31, 2016 was \$1,243 (2015, \$1,121) and was included in corporate expenses.

#### (ii) Other long-term employee benefits:

The REIT has an obligation for future retirement payments to certain key management personnel upon completion of a defined service period. The REIT has recorded an expense of \$1,852 related to these benefits for the year ended December 31, 2016 (2015, \$1,702), which was included in corporate expenses.

# (c) Unit-based compensation:

			Ye	ear ended
			Dece	ember 31,
		2016		2015
Trustees	\$	413	\$	266
Key management personnel	*	1,147	•	968
Other employees		861		526
	\$	2,421	\$	1,760

Under the REIT's equity incentive plan, there may be grants of unit options, restricted units, deferred units and installment units, which are subject to certain restrictions. Under this incentive plan, the total number of units reserved for issuance may not exceed 8,500,000 units, of which a maximum of 4,000,000 units are reserved for the issuance of unit options.

# (i) Unit options:

Unit-based compensation expense related to unit options outstanding under the equity incentive plan for the year ended December 31, 2016 amounted to \$128 (2015, \$256). These unit options vest equally over a four-year period from the grant date.

A summary of the REIT's unit options outstanding are as follows:

						ear ended
					Dec	ember 31,
			2016			2015
		,	Weighted- average exercise		١	Weighted- average exercise
	Units		price	Units		price
Balance, beginning of year Exercised Expired	2,316,000 — (844,000)	\$	15.57 — 14.19	2,863,250 (359,000) (188,250)	\$	15.17 13.29 13.81
Balance, end of year	1,472,000	\$	16.36	2,316,000	\$	15.57
Options exercisable at end of year	1,472,000			1,939,875		

The weighted-average unit price at the date of exercise for unit options exercised during the year ended December 31, 2016 was \$nil (2015, \$14.27).

Options outstanding at December 31, 2016 consist of the following:

Exercise price	Number outstanding	Weighted-average remaining contractual life			Number exercisable
\$ 16.36	1,472,000	0.25 years	\$	16.36	1,472,000

#### (ii) Restricted units:

Unit-based compensation expense related to restricted units outstanding under the equity incentive plan for the year ended December 31, 2016 amounted to \$1,898 (2015, \$1,281). Restricted units vest on and after the third anniversary of the date of grant. The restricted units accrue additional restricted units during the vesting period, and are credited when the restricted units vest. Each restricted unit is valued at the closing price of the REIT's common units on the balance sheet date.

A summary of the REIT's restricted units outstanding are as follows:

	2016	Year ended December 31, 2015
	2010	2010
	Units	Units
Balance, beginning of year	368,607	276,484
Granted	141,350	125,550
Accrued	34,147	23,914
Redeemed	(179,593)	(50,394)
Expired	(4,692)	(6,947)
Balance, end of year	359,819	368,607
Restricted units vested at end of year	7,961	965

# (iii) Deferred units:

Unit-based compensation expense related to deferred units outstanding under the equity incentive plan for the year ended December 31, 2016 amounted to \$395 (2015, \$223). Deferred units can only be granted to trustees of the REIT and vest immediately. Deferred units are redeemable within a specified time frame after a trustee ceases to be a trustee. The deferred units accrue additional deferred units after the grant date. Each deferred unit is valued at the closing price of the REIT's common units on the balance sheet date.

		Year ended December 31,
	2016	2015
	Units	Units
Balance, beginning of year	12,531	1,744
Granted	28,237	10,300
Accrued	2,482	487
Balance, end of year	43,250	12,531
Deferred units vested at end of year	43,250	12,531

# (iv) Installment units:

At December 31, 2016 and 2015, no installment units had been granted under the REIT's equity incentive plan.

#### Note 21. Income taxes

The REIT currently qualifies as a mutual fund trust and a real estate investment trust ("REIT") for Canadian income tax purposes. Under current tax legislation, income distributed annually by the REIT to unitholders is a deduction in the calculation of its taxable income. As the REIT intends to distribute all of its taxable income to its unitholders, the REIT does not record a provision for current Canadian income taxes.

The REIT is subject to taxation in the U.S. on the taxable income earned by its U.S. management subsidiary. The REIT has recorded an income tax expense of \$683 in relation to this subsidiary for the year ended December 31, 2016 (2015, \$nil).

The REIT's U.S. properties are owned by subsidiaries that are REITs for U.S. income tax purposes. These subsidiaries intend to distribute all of their U.S. taxable income to Canada and are entitled to deduct such distributions for U.S. income tax purposes. As a result, the REIT does not record a provision for current U.S. income taxes on the taxable income earned by these subsidiaries. These U.S. subsidiaries are subject to a 30% to 35% withholding tax on distributions to Canada. Any withholding taxes paid are recorded with the related distributions.

The Income Tax Act (Canada) contains legislations affecting the tax treatment of a specified investment flow-through ("SIFT") trust or partnership (the "SIFT Rules"). A SIFT includes a publicly-listed or traded partnership or trust, such as an income trust.

Under the SIFT Rules, certain distributions from a SIFT are not deductible in computing a SIFT's taxable income, and a SIFT is subject to tax on such distributions at a rate that is substantially equivalent to the general tax rate applicable to a Canadian corporation. However, distributions paid by a SIFT as returns of capital should generally not be subject to tax.

The SIFT Rules do not apply to a REIT that meets prescribed conditions relating to the nature of its assets and revenue (the "REIT Conditions"). The REIT has reviewed the SIFT Rules and has assessed their interpretation and application to the REIT's assets and revenues. While there are uncertainties in the interpretation and application of the SIFT Rules, the REIT believes that it has met the REIT Conditions throughout the years ended December 31, 2016 and December 31, 2015. As a result, the REIT does not recognize any deferred income tax assets or liabilities for Canadian income tax purposes.

Note 22. Changes in non-cash operating items

	2016	ear ended ember 31, 2015
Prepaid expenses and other assets Accounts receivable and other receivables Security deposits and prepaid rent Accounts payable and other liabilities	\$ (1,314) (1,244) 2,063 15,193	\$ (1,551) (314) (21) (533)
	\$ 14,698	\$ (2,419)

Note 23. Subsidiaries

Subsidiaries of the REIT, including joint arrangements and excluding bare trustees, are outlined as follows:

		Ow	vnership interest
		December 31,	December 31,
Name of entity	Country	2016	2015
Artis General Partner Ltd.	Canada	100%	100%
AX L.P.	Canada	100%	100%
Artis Property Management General Partner Ltd.	Canada	100%	100%
AX Property Management L.P.	Canada	100%	100%
Winnipeg Square Leaseco, Inc.	Canada	100%	100%
AR GL General Partner Ltd.	Canada	75%	75%
AR GL Limited Partnership	Canada	75%	75%
AX Longboat G.P. Inc.	Canada	50%	50%
AX Longboat L.P.	Canada	50%	50%
Artis US Holdings, Inc.	U.S.	100%	100%
Artis US Holdings II GP, Inc.	U.S.	100%	100%
Artis US Holdings II, LLC	U.S.	100%	100%
Artis US Holdings II L.P.	U.S.	100%	100%
Artis US Holdings III GP, Inc.	U.S.	100%	—%
Artis US Holdings III, LLC	U.S.	100%	—%
Artis US Holdings III L.P.	U.S.	100%	—%
AX US Management, Inc.	U.S.	100%	—%
Park 8Ninety Phase I, LP	U.S.	95%	95%
Artis/Core Park West Land, Ltd.	U.S.	90%	90%
Park Lucero I, LP	U.S.	90%	90%
Park Lucero II, LP	U.S.	90%	90%
Park Lucero III, LP	U.S.	90%	—%
Park Lucero IV, LP	U.S.	90%	—%
Artis/Ryan Millwright, LP	U.S.	80%	—%
Artis HRA 1700 Broadway GP, LLC	U.S.	50%	50%
Artis HRA 1700 Broadway, LP	U.S.	50%	50%
Artis HRA Hudsons Bay GP, LLC	U.S.	50%	50%
Artis HRA Hudsons Bay, LP	U.S.	50%	50%
ARTIS HRA Inverness Point GP, LLC	U.S.	50%	50%
ARTIS HRA Inverness Point, LP	U.S.	50%	50%

# Note 24. Related party transactions

The REIT may issue unit-based awards to trustees, officers, employees and consultants (note 20).

Other related party transactions are outlined as follows:

		Year Decem				
	2016		2015			
Property management fees	\$ 327	\$	328			
Capitalized leasing commissions	12		93			
Capitalized project management fees	83		_			
Capitalized building improvements	30,425		7,887			
Capitalized development projects	6,236		15,552			
Capitalized tenant inducements	2,418		1,288			
Capitalized office furniture and fixtures	150		580			
Realty tax assessment consulting fees	648		1,312			
Rental revenues	(354)		(227)			

The REIT incurred property management fees, leasing commissions and project management fees under property management agreements with Marwest Management Canada Ltd. ("Marwest Management"), a company related to certain trustees and officers of the REIT, for three properties owned by the REIT. The amount payable at December 31, 2016, was \$28 (December 31, 2015, \$44).

The REIT incurred costs for building improvements, development projects and tenant inducements paid to Marwest Construction Ltd. ("Marwest Construction") and Marwest Development Corporation, companies related to certain trustees and officers of the REIT. The amount payable at December 31, 2016, was \$8,680 (December 31, 2015, \$1,724).

The REIT incurred costs for office furniture and fixtures paid to Marwest Construction. The amount payable at December 31, 2016, was \$nil (December 31, 2015, \$nil).

The REIT incurred costs for realty tax assessment consulting paid to Fairtax Realty Advocates, a company under control of close family members of key management personnel. The amount payable at December 31, 2016, was \$68 (December 31, 2015, \$194).

The REIT collected office rents and other related service fees from Marwest Management and Fairtax Realty Advocates.

These transactions were in the normal course of operations and were measured at the exchange amount, which was the amount of consideration established and agreed to by the related parties.

# Note 25. Segmented information

The REIT owns and operates various properties located in Canada and the U.S. These properties are managed by and reported internally on the basis of geographical regions. Western Canada includes British Columbia and Alberta; Central Canada includes Saskatchewan and Manitoba; and Eastern Canada includes Ontario. Segmented information includes the REIT's joint ventures as presented using the proportionate share method. REIT expenses, including interest relating to debentures and bank indebtedness, have not been allocated to the segments.

			Year enc	led Decembe	er 31, 2016		
	Western Canada	Central Canada	Eastern Canada	U.S.	REIT	Joint ventures adjustment	Total
Revenue	\$ 206,922	\$ 108,708	\$ 61,750	\$ 194,900	\$ 235	\$ (23,364)	\$ 549,151
Expenses: Property operating	42,442	28,004	15,051	47,627	_	(7,026)	126,098
Realty taxes	30,488	16,044	10,511	33,634	_	(3,740)	86,937
	72,930	44,048	25,562	81,261	_	(10,766)	213,035
Net operating income	133,992	64,660	36,188	113,639	235	(12,598)	336,116
Other income (expenses):							
Corporate expenses	_	_	_	_	(13,322)	_	(13,322)
Interest expense	(32,714)	(15,991)	(10,197)	(29,537)	(24,278)	4,579	(108,138)
Interest income	991	29	18	15	162	(5)	1,210
Net income from investments in joint ventures	_	_	_	_	_	13,367	13,367
Fair value (loss) gain on investment properties	(108,323)	(6,539)	(6,265)	11,713	_	(5,343)	(114,757)
Foreign currency translation loss	_	_	_		(2,345)	_	(2,345)
Transaction costs	(17)	(10)	_	(1,078)	_	_	(1,105)
Gain on financial instruments		_			5,592		5,592
(Loss) income before income taxes	(6,071)	42,149	19,744	94,752	(33,956)		116,618
Income tax expense			<u> </u>	(683)			(683)
Net (loss) income	\$ (6,071)	\$ 42,149	\$ 19,744	\$ 94,069	\$ (33,956)	\$	\$ 115,935
Acquisition of investment properties Additions to investment properties and investment properties under	\$ _	\$ 1,168	\$ _	\$ 349,548	\$	\$ (10,601)	\$ 340,115
development	11,288	36,465	13,197	71,750	_	(51,423)	81,277
Additions to tenant inducements	14,699	7,870	10,632	12,499	_	(5,009)	40,691
Additions to leasing commissions	4,373	1,712	2,571	9,402		(1,725)	16,333
			Dece	mber 31, 201	<u> </u>		
			20001				
		Central Canada	Eastern Canada	U.S.	REIT	Joint ventures adjustment	Total
		115,532 \$ 343,232		2,194,824 \$ 1,035,065	29,827 626,614	\$ (172,152) (172,152)	\$ 5,492,755 2,865,389

Year ended December 31, 2015

	Western Canada	Central Canada	Eastern Canada	U.S.	REIT	Joint ventures adjustment	Total
Revenue	\$ 227,113	\$ 106,863	\$ 60,977	\$ 157,373	\$ 176	\$ (16,928)	\$ 535,574
Expenses:							
Property operating	47,541	27,911	15,333	34,319	_	(4,916)	120,188
Realty taxes	31,120	15,335	10,502	28,489		(2,456)	82,990
	78,661	43,246	25,835	62,808	_	(7,372)	203,178
Net operating income	148,452	63,617	35,142	94,565	176	(9,556)	332,396
Other income (expenses):							
Corporate expenses	_	_	_	_	(11,510)	_	(11,510)
Interest expense	(37,804)	(16,600)	(11,123)	(25,114)	(22,823)	2,982	(110,482)
Interest income	1,094	37	37	45	108	(2)	1,319
Net income from investments in joint ventures	_	_	_	_	_	297	297
Fair value (loss) gain on investment properties	(370,570)	(1,049)	(2,316)	2,030	_	6,279	(365,626)
Foreign currency translation loss	_	_	_	_	(16,413)	_	(16,413)
Transaction costs	(1,103)	(157)	_	(876)		_	(2,136)
Loss on financial instruments					(3,544)		(3,544)
(Loss) income before income taxes	(259,931)	45,848	21,740	70,650	(54,006)		(175,699)
Income tax expense		_			_		
Net (loss) income	\$ (259,931)	\$ 45,848	\$ 21,740	\$ 70,650	\$ (54,006)	\$	\$ (175,699)
Acquisitions of investment properties	\$ 54,772	\$ 19,262	\$ —	\$ 129,754	\$ —	\$ (98,766)	\$ 105,022
Additions to investment properties and investment properties under development	14,945	25,739	8,352	31,540	_	(22,514)	58,062
Additions to tenant inducements	14,276					(1,951)	
Additions to leasing commissions	4,539	2,650	1,529	5,837	_	(597)	13,958
, tautitions to todoing commissions	.,,,,	2,000		mber 31, 201	5	(677)	10,700
		Central Canada	Eastern Canada	U.S.	REIT	Joint ventures adjustment	Total
		075,915 \$ 393,655	607,600 \$ 256,991	1,802,299 \$ 852,604	41,001 666,863	\$ (140,958) (140,958)	\$ 5,510,322 2,942,561

# Note 26. Commitments, contingencies and guarantees

# (a) Letters of credit:

As of December 31, 2016, the REIT had issued letters of credit in the amount of \$3,841 (December 31, 2015, \$844).

#### (b) Contingencies:

The REIT performs an assessment of legal and tax proceedings and claims which have occurred or could occur as a result of ongoing operations of the trust. Based on the information available, the outcomes of these contingent liabilities are uncertain and do not satisfy the requirements to be recognized in the consolidated financial statements as liabilities.

#### (c) Guarantees:

AX L.P. has guaranteed certain debt assumed by purchasers in connection with the dispositions of two properties at December 31, 2016 (December 31, 2015, two properties). These guarantees will remain until the debt is modified, refinanced or extinguished. Credit risk arises in the event that the purchasers default on repayment of their debt since it is guaranteed by the REIT. This credit risk is mitigated as the REIT has recourse under these guarantees in the event of default by the purchasers, in which case the REIT would have a claim against the underlying properties. The estimated amount of debt subject to the guarantees at December 31, 2016 was \$14,810 (December 31, 2015, \$9,337), with an estimated weighted-average remaining term of 3.4 years (December 31, 2015, 1.3 years). No liabilities in excess of the fair values of the guarantees has been recognized in these consolidated financial statements as the estimated fair values of the borrowers' interests in the underlying properties is greater than the mortgages payable for which the REIT provided the guarantees.

# Note 27. Capital management

The REIT's objectives when managing capital are to safeguard the ability to continue as a going concern, and to generate sufficient returns to provide unitholders with stable cash distributions. The REIT defines capital as mortgages and loans payable, senior unsecured debentures, convertible debentures, bank indebtedness and unitholders' equity.

The REIT's Declaration of Trust permits the REIT to incur indebtedness, provided that after giving effect to incurring or assuming any indebtedness (as defined in the Declaration of Trust), the amount of such indebtedness of the REIT is not more than 70% of the gross book value of the REIT's total assets. Gross book value as defined in the Declaration of Trust includes the consolidated book value of the assets of the REIT, plus the amount of accumulated depreciation and amortization recorded in the books and records of the REIT, plus the amount of any deferred tax liability arising out of any indirect acquisitions, calculated in accordance with generally accepted accounting principles. As at December 31, 2016, the ratio of such indebtedness to gross book value was 47.6% (December 31, 2015, 47.6%), which complies with the requirement in the Declaration of Trust and is consistent with the REIT's objectives.

The total managed capital for the REIT is summarized below:

	Note	De	December 31, 2016		ecember 31, 2015	
				_		
Mortgages and loans payable	10	\$	2,147,962	\$	2,198,319	
Senior unsecured debentures	11		199,740		199,631	
Convertible debentures	12		119,358		209,140	
Bank indebtedness	14		269,680		225,000	
Total debt			2,736,740		2,832,090	
Unitholders' equity			2,627,366		2,567,761	
		\$	5,364,106	\$	5,399,851	

#### Note 28. Risk management

In the normal course of business, the REIT is exposed to a number of risks that can affect its operating performance. These risks, and the actions taken to manage them, are as follows:

#### (a) Market risk:

#### (i) Interest rate risk:

The REIT is exposed to interest rate risk on its borrowings. The Declaration of Trust restricts the REIT's indebtedness to 70% of the gross book value of the REIT's total assets. The REIT also monitors the amount of variable rate debt. The REIT has the majority of its mortgages payable and debentures in fixed rate terms. In addition, management considers the weighted-average term to maturity of long-term debt relative to the remaining average lease terms. At December 31, 2016, the REIT was a party to \$1,250,599 of variable rate debt, including bank indebtedness (December 31, 2015, \$905,819). At December 31, 2016, the REIT had entered into interest rate swaps to hedge the interest rate risk associated with \$489,310 of variable rate debt (December 31, 2015, \$367,889).

The following table outlines the impact on interest expense of a 100 basis point increase or decrease in interest rates on the REIT's variable rate debt and fixed rate debt maturing within one year:

	Impact on inte	erest expense
Variable rate debt  Fixed rate debt due within one year	\$	6,484 4,337
	\$	10,821

# (ii) Foreign currency risk:

The REIT owns properties located in the U.S., and therefore, the REIT is subject to foreign currency fluctuations that may impact its financial position and results. In order to mitigate this risk, the REIT's debt on U.S. properties as well as the Series G convertible debentures are held in US dollars to act as a natural hedge. The REIT's Series C Units are also denominated in US dollars.

A \$0.10 weakening in the US dollar against the average Canadian dollar exchange rate of 1.3221 for the year ended December 31, 2016, and the year end exchange rate of 1.3427 at December 31, 2016, would have increased net income by approximately \$5,011 for the year ended December 31, 2016. A \$0.10 weakening in the US dollar against the Canadian dollar would have increased other comprehensive loss by approximately \$83,230 for the year ended December 31, 2016. Conversely, a \$0.10 strengthening in the US dollar against the Canadian dollar would have had an equal but opposite effect. This analysis assumes that all variables, in particular interest rates, remain constant.

#### (iii) Other price risk:

The REIT periodically enters into derivative transactions in regards to non-financial items, primarily natural gas and electrical contracts, to manage the price risk arising from fluctuations in these commodities.

# (b) Credit risk:

The REIT's maximum exposure to credit risk is equivalent to the carrying value of each class of financial asset as separately presented in cash, cash held in trust, accounts receivable and other receivables, deposits on investment properties and notes receivable.

The REIT is exposed to credit risk as an owner of real estate in that tenants may become unable to pay the contracted rents. Management mitigates this risk by carrying out appropriate credit checks and related due diligence on the significant tenants. The REIT's properties are diversified across the office, retail and industrial asset classes, and geographically diversified with properties owned across five Canadian provinces and six U.S. states. Included in property operating expenses is an impairment loss on accounts receivable and other receivables of \$1,043 during the year ended December 31, 2016 (2015, \$1,008). The credit quality of the accounts receivable and other receivables amount is considered adequate.

	December 31, 2016			December 31, 2015		
Past due 0 - 30 days Past due 31 - 90 days	\$	3,663 551	\$	4,877 413		
Past due more than 91 days		3,061		1,223		
		7,275		6,513		
Allowance for doubtful accounts		(1,166)		(630)		
	\$	6,109	\$	5,883		

The REIT is also exposed to credit risk as a holder of notes receivable. Management mitigates this risk by carrying out credit checks and related due diligence on the borrowers.

# (c) Liquidity risk:

Liquidity risk is the risk that the REIT will not be able to meet its financial obligations as they come due. The REIT manages liquidity by maintaining adequate cash and by having appropriate lines of credit available. In addition, the REIT continuously monitors and reviews both actual and forecasted cash flows.

The following are the estimated maturities of the REIT's financial liabilities at December 31, 2016 including bank indebtedness, accounts payable and other liabilities, convertible debentures, senior unsecured debentures and mortgages and loans payable. All debentures are disclosed at their face value.

	Total	l	_ess than 1 year	1 - 3 years	4 - 5 years	After 5 years
Bank indebtedness	\$ 269,680	\$	269,680	\$ _	\$ _	\$ _
Accounts payable and other liabilities (1)	105,984		105,984		_	
Convertible debentures	118,158		_	118,158		
Senior unsecured debentures	200,000		_	200,000		
Mortgages and loans payable (1)	2,304,481		642,964	485,821	671,267	504,429
				·		
	\$ 2,998,303	\$	1,018,628	\$ 803,979	\$ 671,267	\$ 504,429

<sup>(1)</sup> This includes balances held in the REIT's investments in joint ventures.

#### Note 29. Fair value measurements

The REIT uses a three-level hierarchy that reflects the significance of the inputs used in making fair value measurements of its financial instruments and its investment properties. Level 1 of the fair value hierarchy uses quoted market prices in active markets for identical assets or liabilities to determine the fair value of assets and liabilities. Level 2 includes valuations using inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. Level 3 valuations are based on inputs for the asset or liability that are not based on observable market data.

There were no transfers of assets or liabilities between hierarchy levels during the years ended December 31, 2016 and 2015.

		Dece	mber 31, 2016	December 31, 2015			
	Fair value hierarchy	Carrying value	Fair value	Carrying value	Fair value		
Assets:							
Investment properties	Level 3	\$ 4,991,825	\$ 4,991,825	\$ 5,078,021	\$ 5,078,021		
Investment properties under development	Level 3	65,199	65,199	26,892	26,892		
Notes receivable	Level 2	15,787	16,973	18,520	20,236		
Investment properties held for sale	Level 3	119,178	119,178	115,504	115,504		
Derivative instruments	Level 2	3,567	3,567				
		5,195,556	5,196,742	5,238,937	5,240,653		
Liabilities:							
Mortgages and loans payable	Level 2	2,147,962	2,178,696	2,198,319	2,255,055		
Senior unsecured debentures	Level 2	199,740	202,795	199,631	206,783		
Convertible debentures	Level 1	119,358	118,158	209,140	208,817		
Derivative instruments	Level 2	7,957	7,957	10,811	10,811		
		2,475,017	2,507,606	2,617,901	2,681,466		
		\$ 2,720,539	\$ 2,689,136	\$ 2,621,036	\$ 2,559,187		

The fair value of the REIT's accounts receivable and other receivables, cash held in trust, cash, accounts payable and other liabilities and bank indebtedness approximate their carrying amounts due to the relatively short periods to maturity of these financial instruments.

The fair values of notes receivable, derivative instruments, mortgages and loans payable and senior unsecured debentures have been determined by discounting the cash flows of these financial instruments using period end market rates for instruments of similar terms and credit risks.

The fair value of the convertible debentures is based on the market price of the debentures.

The REIT entered into interest rate swaps on a number of mortgages. The swaps are not designated in a hedge relationship. An unrealized gain of \$5,624 was recorded for the year ended December 31, 2016 (2015, loss of \$3,544), in relation to the fair value of these interest rate swaps.

The REIT recorded an unrealized gain of \$709 for the year ended December 31, 2016 on the fair value of outstanding foreign currency contracts (2015, \$nil).

# Note 30. Subsequent events

The following events occurred subsequent to December 31, 2016:

- The REIT completed the early redemption of the Series G convertible debentures that had a face value outstanding of US \$88,000 at December 31, 2016.
- The REIT disposed of Airdrie Flex Industrial, an industrial property located in Airdrie, Alberta. The property was sold for \$5,432.
- The REIT repaid a maturing variable rate mortgage on a retail property in the amount of \$17,000.
- The REIT drew a net balance on its revolving term credit facilities in the amount of \$150,000.
- The REIT settled forward contracts to sell \$114,894 for US\$88,000.
- The REIT entered into unconditional sale agreements for two retail properties located in British Columbia. The aggregate sale price of these properties is \$80,100. The REIT anticipates that the dispositions will close in March 2017.
- The REIT entered into unconditional sale agreements for one retail and two office properties located in Alberta. The aggregate sale price of these properties is \$65,600. The REIT anticipates that the dispositions will close in March and April of 2017.
- The REIT declared a monthly cash distribution of \$0.09 per unit for the months of January and February 2017.
- The REIT declared a quarterly cash distribution of \$0.3125 per Series G preferred unit for the quarter ending January 31, 2017.
- The REIT announced the suspension of its DRIP program until further notice.

# Note 31. Approval of financial statements

The consolidated financial statements were approved by the Board of Trustees and authorized for issue on March 1, 2017.