

PROPERTIES OF SUCCESS

JUNE 20, 2012
ANNUAL GENERAL MEETING



WELCOME TO OUR 8TH ANNUAL UNITHOLDERS MEETING











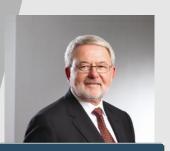


BOARD OF TRUSTEES





Armin Martens
Trustee



Edward WarkentinChairman of the Board



Delmore Crewson
Trustee



Cornelius Martens
Trustee



Allan McLeod
Trustee



Victor Thielmann
Trustee



Wayne Townsend Trustee

SENIOR MANAGEMENT TEAM





Armin Martens
President and Chief
Executive Officer



Jim GreenChief Financial Officer



Kirsty StevensChief Administrative
Officer



Dave JohnsonSenior Vice PresidentAsset Management,
Central Canada/U.S.



Douglas McGregor Senior Vice President-Leasing, Western Region



Frank Sherlock Senior Vice President-Property Management



Dennis WongSenior Vice PresidentAsset Management,
Western Region



Douglas HareVice PresidentAdministration,
Property Management



John Mah Vice President-Asset Management, Eastern Region



Philip Martens
Vice President – Asset
Management,
U.S. Region

AGENDA



- 1. Call to Order
- 2. Appointment of Scrutineers
- 3. Registration of Proxies
- 4. Notice of Meeting
- 5. Scrutineer's Report
- 6. Receipt of Annual Consolidated Financial Statements
- 7. Election of Trustees
- 8. Appointment of External Auditors
- 9. Report of the President and Chief Executive Officer
- 10. Termination



JUNE 20, 2012 ANNUAL GENERAL MEETING













AGENDA



- 1. Call to Order
- 2. Appointment of Scrutineers
- 3. Registration of Proxies
- 4. Notice of Meeting
- 5. Scrutineer's Report
- 6. Receipt of Annual Consolidated Financial Statements
- 7. Election of Trustees
- 8. Appointment of External Auditors
- 9. Report of the President and Chief Executive Officer
- 10. Termination



UNIQUE FOUR PART STRATEGY



1. Geographic focus: Canada and select U.S. markets, with a major concentration in western Canada

- **Product focus:** commercial real estate only
 - ° Industrial
 - ° Office
 - Retail



Two Marketpointe - Minneapolis, MN, USA



- 3. External growth: via accretive acquisitions in our target markets
- **4. Internal growth:** via active asset management and new developments

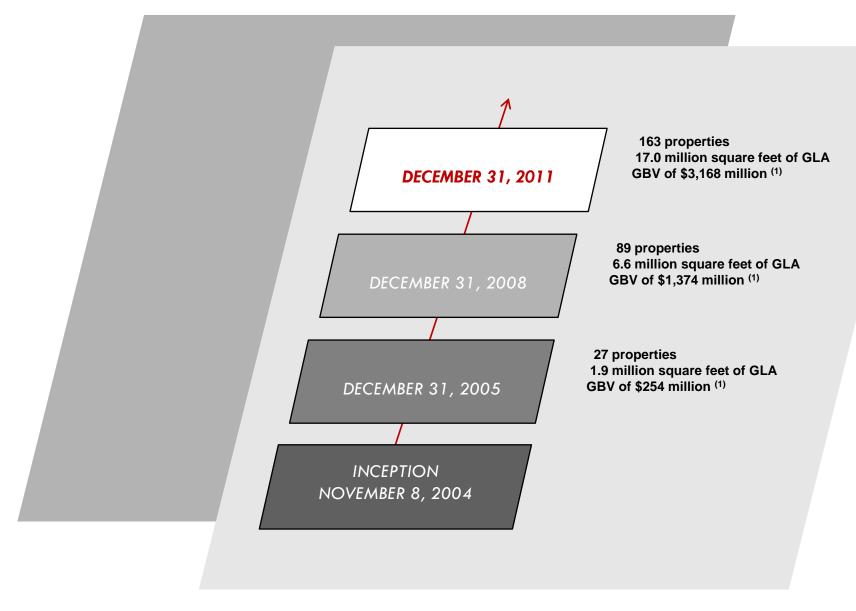
Stampede Station - Calgary, AB



Meadowvale Office - Toronto, ON

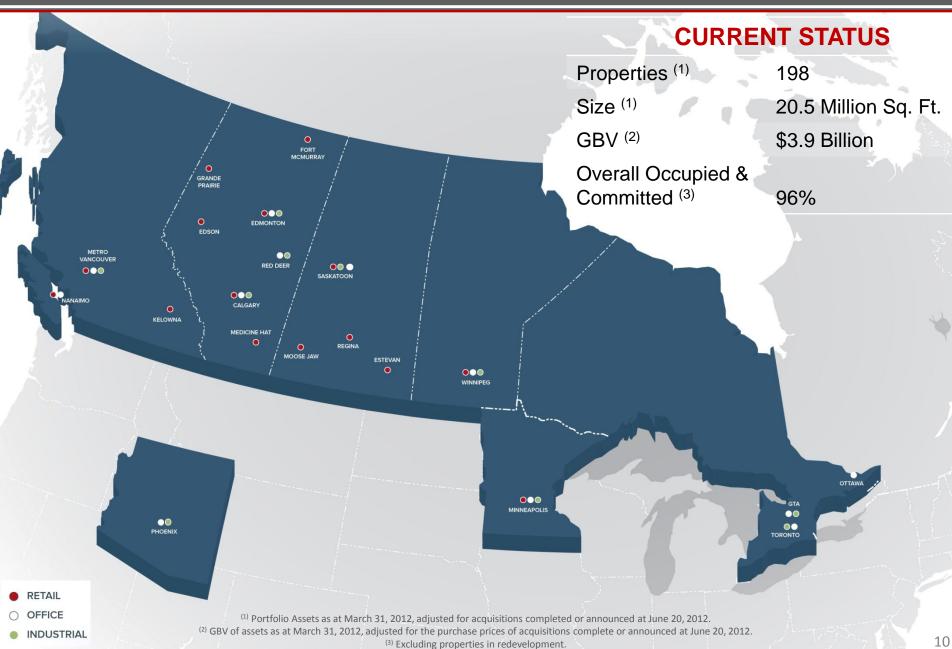
BUILDING THE PORTFOLIO





PORTFOLIO OVERVIEW

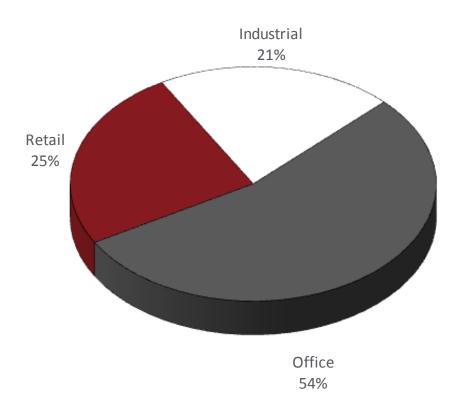




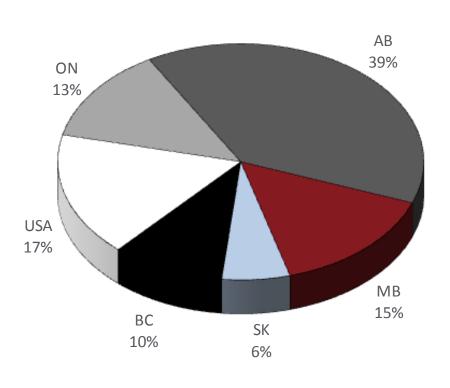
PORTFOLIO SUMMARY



Property NOI by Asset Class (1)



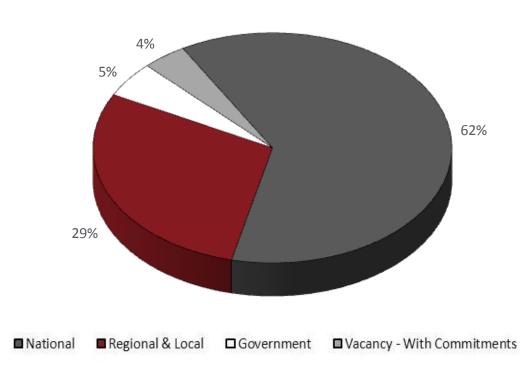
Property NOI by Geography (1)



DIVERSIFICATION BY TENANT GLA



67% of Tenants are Government or National (1)





12.2% of Gross Revenue (1)
8.3 Years Weighted-Average Lease Term (1)













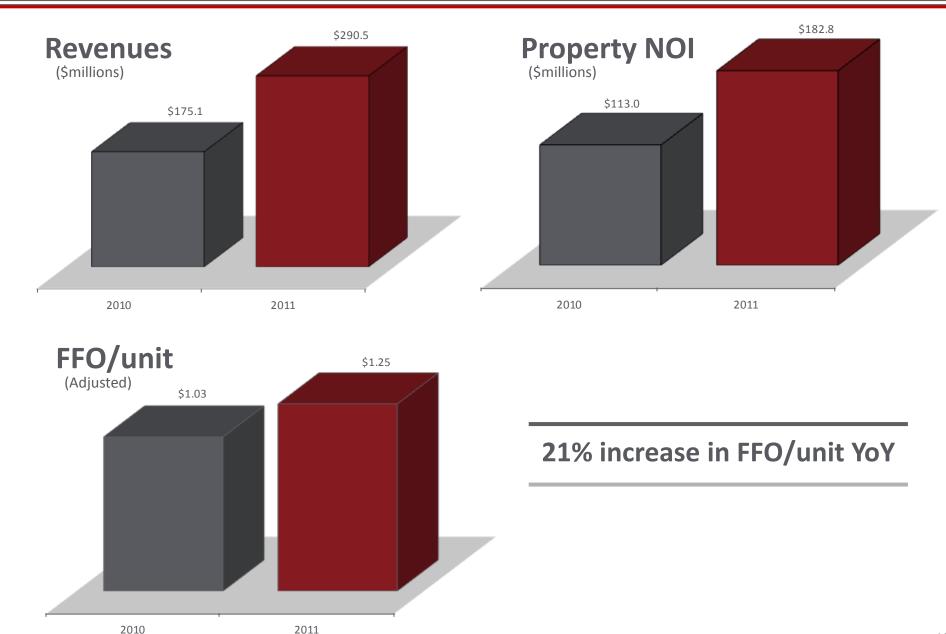






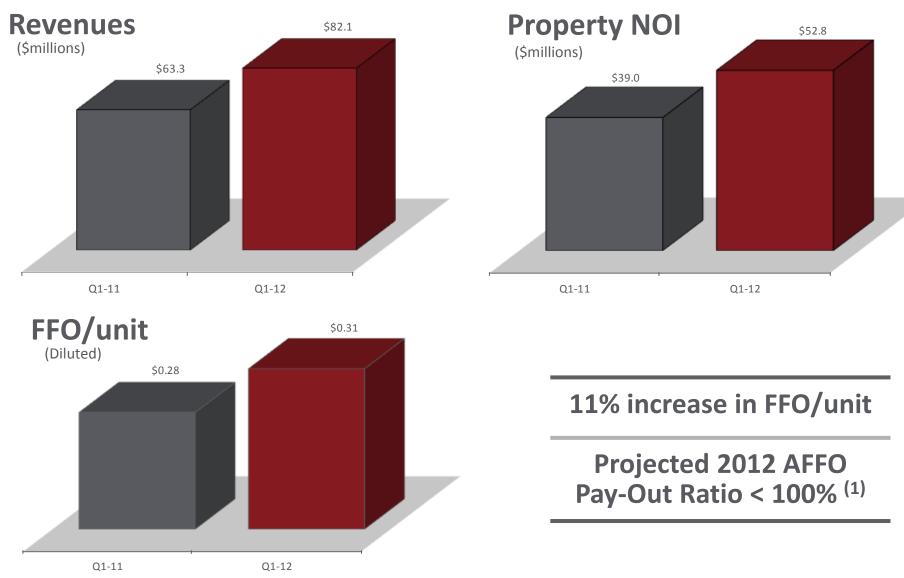
2011 ANNUAL PERFORMANCE HIGHLIGHTS





2012 YEAR-TO-DATE INFORMATION Q1-12

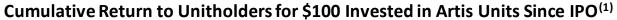




⁽¹⁾ Consensus analyst projections from most recent research reports. Artis does not endorse analyst projections. The above AFFO represents the views of the particular analyst(s) and not necessarily those of Artis. An investor should review the entire report of the analyst(s) prior to making any investment decisions.

CUMULATIVE RETURN PERFORMANCE







——Artis REIT ——S&P/TSX Composite Total Return Index ——S&P/TSX Capped REIT Total Return Index

Artis REIT Compounded Annual Growth Rate 15.4%

INTERNAL GROWTH STRATEGY





Centrepoint, Winnipeg, MB

Increase Rental Income with Lease Turnover



Concorde Corporate Centre - GTA, ON

Exploit Development Opportunities



North City Office -Edmonton, AB - Built 2010

EXTERNAL GROWTH STRATEGY





Stampede Station - Calgary, AB



Max at Kierland - Scottsdale, AZ, USA



Two Marketpointe - Minneapolis, MN, USA

EXTERNAL GROWTH STRATEGY



MAX at Kierland – Scottsdale, AZ

GLA	Purchase	Capitalization	Mortgage	Interest
(sq. ft.)	Price	Rate	Amount	Rate
258,312	US\$79.0 million	6.5%	n/a	n/a

Occupancy	Key Tenants
90%	Universal Technical Institute, APL Limited, Ameriprise Financial, Ryan Companies



Whistler Hilton Retail Plaza – Whistler, BC

GLA	Purchase	Capitalization	Mortgage	Interest
(sq. ft.)	Price	Rate	Amount	Rate
39,510	\$26.8 million	6.9%	\$17.4 million	3.75%

Occupancy	Key Tenants
89%	Guess, L'Occitane, Rocky Mountain Chocolate Factory, Summit Ski Ltd.



EXTERNAL GROWTH STRATEGY



RER Industrial Portfolio – Minneapolis, MN

GLA	Purchase	Capitalization	Mortgage	Interest
(sq. ft.)	Price	Rate	Amount	Rate
500,524	US\$38.0 million	7.7%	US\$26.6 million	2.49%

Occupancy	Key Tenants
99%	Wagner Spray Tech Corp., Caribou Coffee, Supply Technologies



Westbank Hub Shopping Centre – West Kelowna, BC

GLA	Purchase	Capitalization	Mortgage	Interest
(sq. ft.)	Price	Rate	Amount	Rate
179,087	\$29.3 million	6.0%	\$15.2 million	3.75% Fixed

Occupancy	Key Tenants
100%	Home Depot, Canadian Tire, Mark's Work Wearhouse



ARTIS REIT PROGRESS HIGHLIGHTS



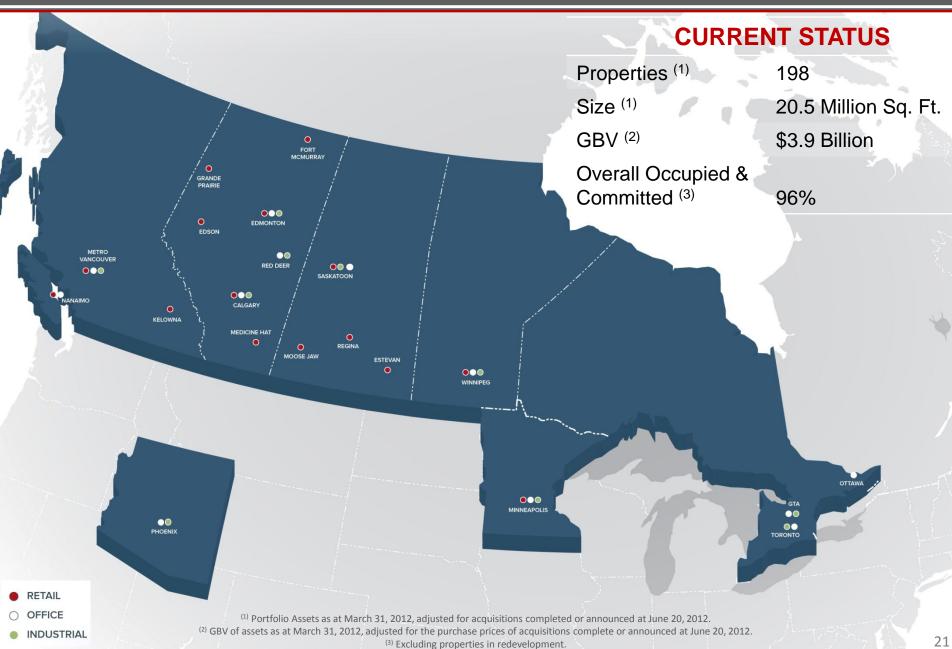
	December 31, 2010	December 31, 2011	March 31, 2012
Properties	133	163	166
GLA (SF millions)	12.6	17.0	17.4
GBV (\$ millions) (1)	\$2,212	\$3,168	\$3,411
Closing Unit Price	\$13.21	\$13.99	\$16.17
Market Cap (\$ millions)	\$997	\$1,243	\$1,644
Enterprise Value (\$ millions)	\$2,339	\$3,047	\$3,392

^{*} Greater Diversification * TSX Index Inclusion

^{*} Internalization of Property / Asset Management

PORTFOLIO OVERVIEW





DIVERSIFICATION

VALUE CREATION

GROWTH

QUESTIONS?



JUNE 20, 2012 ANNUAL GENERAL MEETING











