

# ARTIS REAL ESTATE INVESTMENT TRUST

# ANNUAL INFORMATION FORM FOR THE YEAR ENDED DECEMBER 31, 2007

March 19, 2008

## TABLE OF CONTENTS

GLOSSARY	i
FORWARD-LOOKING STATEMENTS	iv
NON-GAAP MEASURES	iv
CASH DISTRIBUTIONS	
ARTIS REAL ESTATE INVESTMENT TRUST	1
PROPERTY PORTFOLIO	7
RECENT DEVELOPMENTS	24
RISK FACTORS	
SUMMARY OF DECLARATION OF TRUST	33
INVESTMENT GUIDELINES AND OPERATING POLICIES	40
DISTRIBUTIONS AND DISTRIBUTION POLICY	43
THE PARTNERSHIP	
DESCRIPTION OF CAPITAL STRUCTURE	47
MARKET FOR SECURITIES	51
ESCROWED SECURITIES	53
TRUSTEES AND OFFICERS	
MANAGEMENT OF ARTIS	61
PROMOTERS	63
LEGAL PROCEEDINGS	63
INTEREST OF MANAGEMENT AND OTHERS IN CERTAIN TRANSACTIONS	64
AUDITORS, REGISTRAR AND TRANSFER AGENT	64
MATERIAL CONTRACTS	64
INTERESTS OF EXPERTS	65
ADDITIONAL INFORMATION	65
Appendix "A" Audit Committee Charter	66

#### **GLOSSARY**

The following capitalized terms used in this annual information form have the meanings set forth below.

- "Artis" means Artis Real Estate Investment Trust, an unincorporated open-end trust formed under the laws of the Province of Manitoba on November 8, 2004 and governed by the Declaration of Trust and includes, where the context requires, Subsidiaries;
- "Asset Management Agreement" means the asset management agreement made effective February 1, 2005 between Artis and Marwest, as amended effective August 1, 2005, as further amended effective January 31, 2007 to add the Partnership as a party, as may be further amended from time to time;
- "Debentures" means, collectively, the Series A Debentures, the Series B Debentures, the Series C Debentures and the Series D Debenture;
- "Declaration of Trust" means the amended and restated declaration of trust of Artis dated October 31, 2006 pursuant to which Artis is governed under the laws of the Province of Manitoba, as may be amended, supplemented and/or restated from time to time;
- **"Distributable Income"** means the net income of Artis as determined in accordance with GAAP, subject to certain adjustments as set out in the Declaration of Trust, including adding back depreciation and amortization (excluding leasing costs) and excluding any gains or losses on the disposition of any asset and any other adjustments determined by the Trustees in their discretion and, for such purposes, interest expense on the Debentures is calculated on a cash basis;
- **"Distribution Date"** means, with respect to a distribution by Artis, a date that is on or about the 15<sup>th</sup> day of the month following the calendar month (or other period determined by the Trustees) to which such distribution relates.
- "DRIP" means the distribution reinvestment and unit purchase plan dated June 9, 2006 which has been implemented by Artis;
- **"Exchange Agreement"** means the exchange agreement dated as of October 31, 2006 between Artis, the Partnership, the General Partner and the holders of Exchangeable LP Units from time to time, as may be amended from time to time;
- **Exchangeable LP Units**" means the Class B limited partnership units of the Partnership which: (i) entitle the holder thereof to receive distributions of distributable cash of the Partnership which are the economic equivalent (to the extent possible) to the distributions on Units; (ii) are exchangeable at the option of the holder into Units on a one-for-one basis (subject to anti-dilution adjustments); and (iii) are accompanied by Special Voting Units;
- "GAAP" means generally accepted accounting principles described and promulgated by the Canadian Institute of Chartered Accountants which are applicable as at the date on which any calculation using GAAP is made;
- "General Partner" means Artis General Partner Inc., a wholly-owned Subsidiary of Artis, which is the general partner of the Partnership;
- "GLA" means gross leasable area;
- "Grandfathered Trust" means a trust which would have been a SIFT on October 31, 2006, if the definition of SIFT had been in force on that date and applied to the trust on that date;
- **"Growth Guidelines"** means the growth guidelines issued by the Minister of Finance (Canada) on December 15, 2006 which are incorporated by reference into the SIFT Rules;

- "Gross Book Value" means, at any time, the consolidated book value of the assets of Artis, as shown on its then most recent consolidated balance sheet, plus the amount of accumulated depreciation and amortization for buildings, tenant improvements, equipment, in-place lease values, below and above market leases, and tenant relationship values shown thereon or in the notes thereto, plus the amount of future income tax liability arising out of any indirect acquisitions shown thereon or in the notes thereto, or, if approved by the Trustees at any time, the appraised value of Artis may be used instead of book value;
- "Indenture Trustee" means CIBC Mellon Trust Company in its capacity as indenture trustee under the Series A Trust Indenture, the Series B Trust Indenture and/or the Series C Trust Indenture, as the context requires;
- **"Independent Trustees"** means those Trustees who are independent within the meaning of National Instrument 58-101 *Disclosure of Corporate Governance Practices*;
- "Market Capitalization" means a Grandfathered Trust's market capitalization as at the end of trading on October 31, 2006, measured in terms of its issued and outstanding publicly-traded units;
- "Marwest" means Marwest Management Canada Ltd., a corporation incorporated under the laws of the Province of Manitoba, and which is indirectly owned and controlled by related parties of Armin Martens and Cornelius Martens and other members of the Martens family;
- "Marwest Appointees" means the two persons appointed by Marwest to serve as Trustees, currently being Armin Martens and Cornelius Martens;
- "NCIB" means Artis' normal course issuer bid for Units which commenced on December 14, 2007 for a period of up to twelve (12) months;
- "Non-Resident" means any person that is neither a resident of Canada nor a Canadian partnership for the purposes of the Tax Act;
- **"Partnership"** means AX L.P., a limited partnership formed under the laws of the Province of Manitoba pursuant to the Partnership Agreement;
- **"Partnership Agreement"** means the limited partnership agreement dated October 31, 2006 between the General Partner, as general partner, and Artis, as limited partner, as amended from time to time;
- **"Property Management Agreement"** means the property management agreement dated effective February 1, 2005 between Artis and Marwest, as amended effective January 31, 2007 to add the Partnership as a party, as may be further amended from time to time;
- **"REIT Exception"** means the exception from being a SIFT and therefore the application of the tax imposed under the SIFT Rules, which applies to trusts that meet a series of conditions relating to the nature of their income and investments as more particularly described under "Risk Factors Changes to Implement New Tax on Trusts";
- **"Right of First Refusal Agreement"** means the amended and restated right of first refusal agreement dated January 31, 2007 between Artis, the Partnership and Marwest pursuant to which Marwest and it affiliates granted to Artis and the Partnership a right of first refusal with respect to commercial properties (being office, retail and industrial properties) that become available to, or are sold by, Marwest and its affiliates;
- "Rights Plan" means the Unitholders' rights plan adopted by Artis on June 26, 2007;
- **"Series A Debentures"** means the 5 Year 7.75% Series A Convertible Redeemable Debentures of Artis issued pursuant to the Series A Trust Indenture;
- "Series A Trust Indenture" means the trust indenture dated August 4, 2005 between Artis and CIBC Mellon Trust Company in its capacity as Indenture Trustee relating to the Series A Debentures;
- **"Series B Debentures"** means the 5 Year 7.50% Series B Convertible Redeemable Debentures of Artis issued pursuant to the Series B Trust Indenture;

- "Series B Trust Indenture" means the trust indenture dated November 9, 2005 between Artis and CIBC Mellon Trust Company in its capacity as Indenture Trustee relating to the Series B Debentures;
- **"Series C Debentures"** means the 7 Year 6.25% Series C Convertible Redeemable Debentures of Artis issued pursuant to the Series C Trust Indenture;
- "Series C Trust Indenture" means the trust indenture dated May 4, 2006 between Artis and CIBC Mellon Trust Company in its capacity as Indenture Trustee relating to the Series C Debenture;
- "Series D Debenture" means the 7 Year 5.00% Series D Convertible Debenture of Artis dated November 30, 2007;
- "SIFTs" means specified investment flow-throughs as defined in the SIFT Rules;
- **"SIFT Rules"** means the amendments to the Tax Act proclaimed in force on June 22, 2007 which implement the changes announced by the Minister of Finance (Canada) on October 31, 2006 as the "Tax Fairness Plan" dealing with the taxation of SIFTs and their unit holders, as more particularly described below under "Risk Factors Changes to Implement New Tax on Trusts";
- "Special Unitholder(s)" means the holder(s) of Special Voting Units;
- "Special Voting Units" means the non-participating voting units of Artis, which are issuable to the holders of Exchangeable LP Units (or other securities which may be exchangeable for Units) from time to time and which entitle the holder thereof to receive notice of, and to attend, meetings of Unitholders and to vote the number of Units that may be received in exchange for such Exchangeable LP Units (or other securities which may be exchangeable for Units);
- "Subsidiary" means any person, company, partnership, limited partnership, trust or other entity controlled, directly or indirectly, by Artis;
- "Tax Act" means the *Income Tax Act* (Canada), as amended;
- "Trust Indentures" means, collectively, the Series A Trust Indenture, the Series B Trust Indenture and the Series C Trust Indenture;
- "Trustee" means a trustee of Artis and "Trustees" means all of the trustees of Artis;
- "TSX" means the Toronto Stock Exchange;
- "TSXV" means the TSX Venture Exchange Inc.;
- "Unit" means a trust unit in Artis;
- "Unit Consolidation" means the fifteen-for-one (15:1) consolidation of Units which was completed on February 1, 2006;
- "Unit Option Plan" means the Unit Option Plan dated December 20, 2004 of Artis, as amended on June 9, 2006;
- "Unitholder(s)" means the holder(s) of Units; and
- "Voting Unitholder(s)" means, collectively, Unitholders and Special Unitholders.

## FORWARD-LOOKING STATEMENTS

Certain statements contained in this annual information form are "forward-looking statements" that reflect management's expectations regarding the future growth, results of operations, performance, prospects and opportunities of Artis. All statements other than statements of historical fact contained in this annual information form are forward-looking statements including, without limitation, statements regarding the timing and amount of distributions and the future financial position, business strategy, potential acquisitions, plans and objectives of Artis. Such forward-looking statements reflect management's current beliefs and are based on information currently available to management. Forward-looking statements involve significant risks and uncertainties. A number of factors could cause actual results to differ materially from the results discussed in forward-looking statements including risks associated with changes and with proposed changes in the tax treatment of trusts, real property ownership, availability of cash flow, restrictions on redemption, general uninsured losses, future property acquisitions, environmental matters, tax related matters, debt financing, Unitholder liability, potential conflicts of interest, potential dilution, reliance on key personnel and changes in legislation. Although the forward-looking statements contained in this annual information form are based upon what management believes to be reasonable assumptions, Artis cannot assure investors that actual results will be consistent with these forward-looking statements. The forward-looking statements contained herein are expressly qualified in their entirety by this cautionary statement. Unless otherwise specified, the forward-looking statements contained herein are made as of December 31, 2007, and neither Artis nor any other person assumes any obligation to update or revise such forwardlooking statements to reflect new information, events or circumstances, except as expressly required under applicable securities laws.

## **NON-GAAP MEASURES**

Distributable Income is a non-GAAP measures commonly used by Canadian income trusts as an indicator of financial performance.

Artis calculates Distributable Income to reflect distributable cash which is defined in the Declaration of Trust as net income in accordance with GAAP, subject to certain adjustments as set out in the Declaration of Trust, including: (i) adding back amortization (excluding leasing costs) and accretion to the carrying value of debt and (ii) excluding gains or losses on the disposition of any asset, and (iii) adding or deducting other adjustments as determined by the Trustees at their discretion. The definition of Distributable Income used by Artis may not be the same as that used by other real estate investment trusts. Readers are further cautioned that Distributable Income is not a measure defined under GAAP, and cannot be construed as an alternate measure to earnings or cash flow from operations defined under GAAP. However, given that one of Artis' objectives is to provide stable cash flows to investors, management believes that Distributable Income is an indicative measure for evaluating Artis' operating performance in achieving its objectives.

Distributable Income is not intended to represent operating profits for the year, or from a property, nor should it be viewed as an alternative to net income, cash flow from operating activities or other measures of financial performance calculated in accordance with GAAP.

## **CASH DISTRIBUTIONS**

A return on an investment in Units is not comparable to the return on an investment in a fixed income security. The recovery of an investment in Units is at risk, and any anticipated return on an investment in Units is based on many performance assumptions. Although Artis intends to make distributions of a significant percentage of its available cash to Unitholders, such cash distributions are not assured and may be reduced, suspended or discontinued. The ability of Artis to make cash distributions and the actual amount of cash distributed will be dependent upon, among other things, the financial performance of the properties in its portfolio, its debt covenants and obligations, its working capital requirements and its future capital requirements. In addition, the market value of the Units may decline for a variety of reasons, including if Artis is unable to meet its cash distribution targets in the future, and such decline may be significant. It is important for a person making an investment in Units to consider the particular risk factors that may affect both Artis and the real estate industry in which Artis operates and which may therefore affect the stability of the cash distributions on Units. See "Risk Factors". Subject to the SIFT Rules, the after-tax return from an investment in Units to Unitholders that is subject to Canadian income tax can be made up of both a "return on" and a "return of" capital. That composition may change over time, thus affecting a Unitholder's aftertax return. Returns on capital are generally taxed as ordinary income, capital gains or as dividends in the hands of a Unitholder. Returns of capital are generally tax-deferred and reduce the Unitholder's cost base in the Unit for tax purposes.

## ARTIS REAL ESTATE INVESTMENT TRUST

## Overview

Artis is an unincorporated open-end real estate investment trust created by the Declaration of Trust and governed by the laws of the Province of Manitoba. Artis was formed on November 8, 2004 under the name "Westfield Real Estate Investment Trust". Effective February 15, 2007, Artis changed its name to "Artis Real Estate Investment Trust".

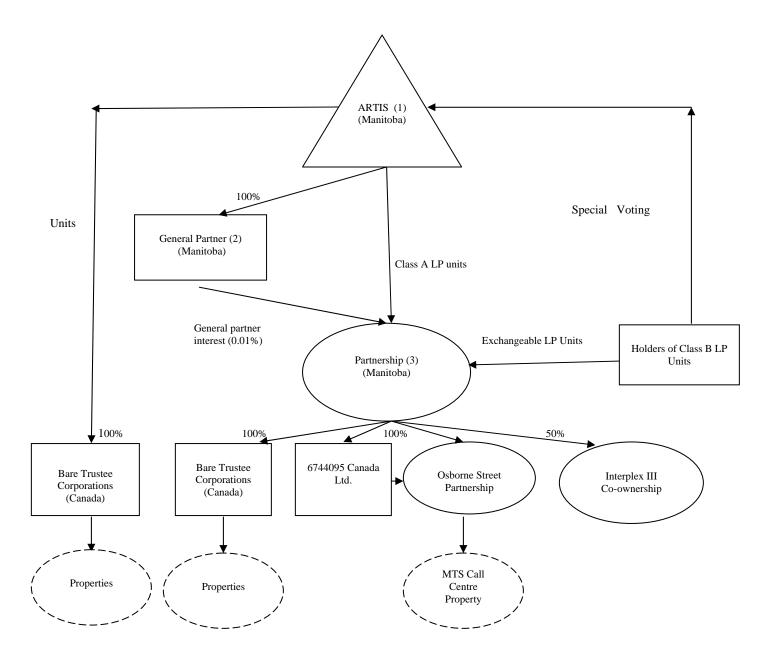
The objective of Artis is to acquire and maintain a growing portfolio of properties with stable cash distributions. Artis is focused on acquiring properties located in primary and growing secondary markets in western Canada, primarily in the Province of Alberta.

The Units are listed for trading on the TSX under the symbol "AX.UN". The Series A Debentures, Series B Debentures and the Series C Debentures are listed for trading on the TSX under the symbols "AX.DB.A", "AX.DB.B" and AX.DB.C", respectively.

Artis is not a "mutual fund" as defined by applicable securities legislation. The head office of Artis is located at 300 - 360 Main Street, Winnipeg, Manitoba, R3C 3Z3.

#### **Structure of Artis**

The following diagram illustrates the organizational structure of Artis as at the date hereof.



#### Notes:

- (1) Artis is an open-ended trust established under the laws of the Province of Manitoba on November 8, 2004 under the name "Westfield Real Estate Investment Trust" and governed by the Declaration of Trust.
- (2) Artis General Partner Ltd. is a corporation formed under the Canada Business Corporations Act on October 31, 2006. The directors and officers of the General Partner are Armin Martens and James Green.
- (3) The Partnership is a limited partnership formed under the laws of the Province of Manitoba on October 31, 2006 under the name "Artis Limited Partnership". On December 27, 2006, the name of the Partnership was changed to "AX L.P."

## **Objective and Strategies**

#### **Objective**

Artis is a real estate investment trust listed on the TSX with the objective of acquiring and maintaining a growing portfolio of properties with stable cash distributions. Artis seeks to provide Unitholders with stable and growing cash distributions, payable monthly and, to the maximum extent practicable, income tax deferred, from investments in a diversified portfolio of income producing commercial properties (being office, retail and industrial properties) located in western Canada, primarily in Alberta.

#### **Strategies**

Artis plans to achieve its objectives by employing internal and external growth strategies.

## Growth through Acquisitions

Artis intends to expand its asset base and increase Distributable Income by actively seeking accretive acquisitions primarily in western Canada, with a strong focus on the Province of Alberta. Artis' external growth strategy primarily involves the identification of commercial properties (being office, retail and industrial properties). Since becoming a publicly traded real estate investment trust on December 20, 2004, Artis has demonstrated its ability to identify accretive acquisition opportunities and to access the capital necessary to capitalize on such opportunities. Artis seeks to identify and acquire properties with secure cash flow, the potential for capital appreciation and the potential to increase in value through efficient management.

## Growth through Asset Management

Artis believes that opportunities exist to increase cash flow from its properties through value-added asset management and leasing activity and through establishing strong relationships with property developers, which include:

- Nurturing existing tenant relationships. Artis recognizes that renewal of tenant leases, as opposed to tenant replacement, often provides the best operating results as renewals minimize transaction costs associated with marketing, leasing and other tenant improvements and avoids the costs of renovation and interruption in rental income resulting from a period of vacancy. Artis plans to continue to nurture existing tenant relationships to retain its existing tenants and to meet their needs.
- Increasing rental income and minimizing operating expenses. Artis intends to achieve increased occupancy levels and higher renewal rents for available space by taking steps to ensure that its properties are well maintained. Operating costs are reviewed periodically in order to ensure that costs are kept within budget.
- Maintaining asset class diversification. Artis' objective is to own properties across the office, retail
  and industrial asset classes in western Canada, primarily in the Province of Alberta. Artis believes that
  such diversification decreases Unitholder risk.

## **General Development of the Business**

#### **Trust Conversion**

Westfield Properties Ltd., the predecessor to Artis, was incorporated on December 18, 2003. It completed its initial public offering of 1,000,000 common shares on February 12, 2004 and, on February 16, 2004, was listed as a capital pool company on the TSXV. On June 1, 2004, Westfield Properties Ltd. acquired Sunridge Home Outfitters Centre, a retail property located at 3333 Sunridge Way in Calgary, Alberta, for a purchase price of \$7,690,000. The acquisition of Sunridge Home Outfitters Centre was the qualifying transaction of Westfield Properties Ltd. under TSXV Policy 2.4 Capital Pool Companies. On December 20, 2004, Westfield Properties Ltd. completed a plan of arrangement under the Canada Business Corporations Act involving Artis and the shareholders of Westfield Properties Ltd. pursuant to which Artis acquired all of the issued and outstanding common shares of Westfield Properties Ltd. in exchange for Units on a one-for-one basis and Westfield

Properties Ltd. was dissolved. Upon completion of the plan of arrangement, Artis was a publicly traded real estate investment trust which owned the Sunridge Home Outfitters Centre.

## 2005 Acquisitions

During the year ended December 31, 2005, Artis acquired a total of 26 properties with GLA of approximately 1.9 million square feet for an aggregate purchase price of approximately \$241.7 million, as set forth in the table below. For more information regarding the properties of Artis, see "Property Portfolio" below.

<b>Property</b>	Acquisition Date	Property Type	Location	<u>GLA</u> (sq. ft.)	<u>Year Built/</u> <u>Redeveloped</u> Pr	urchase Price (1)
Royal Square	February 1, 2005	Retail	Saskatoon, SK	41,169	1982	\$2,810,000
Capital City Centre	February 2, 2005	Retail	Regina, SK	44,208	1998/2003	7,680,000
Johnston Terminal	August 1, 2005	Office	Winnipeg, MB	72,295	1929/1993	10,600,000 (2)
Sears Centre	August 15, 2005	Retail	Grande Prairie, AB	130,797	1994	7,331,500
Southview Centre	August 31, 2005	Retail	Medicine Hat, AB	165,250	1973/2000	22,125,000
Airways Business Park	September 16, 2005	Office	Calgary, AB	62,801	1979	6,900,000
Edgemont Mall	September 30, 2005	Retail	Calgary, AB	18,119	-	4,240,000
Shoppers Landmark Centre	September 30, 2005	Retail	Regina, SK	48,708	2003	10,500,000
Strathcona Shoppers Centre	September 30, 2005	Retail	Regina, SK	21,910	2004	4,260,000
Canarama Mall	September 30, 2005	Retail	Saskatoon, SK	64,416	1971/78/89/ 2005	10,700,000
Grain Exchange Building	September 30, 2005	Office	Winnipeg, MB	261,766	1906/2002	10,250,000
Hamilton Building	September 30, 2005	Office	Winnipeg, MB	66,194	1918/2001	14,200,000
McKnight Village Mall	October 31, 2005	Retail	Calgary, AB	85,964	1988/1995	22,745,000
Hillhurst Building	October 31, 2005	Office	Calgary, AB	63,397	1966/1979	
Campana Place	October 31, 2005	Office	Calgary, AB	49,063	1982	18,550,000 <sup>(3)</sup>
417 – 14 <sup>th</sup> Street Building	October 31, 2005	Office	Calgary, AB	15,839	1981	18,330,000
Willowglen Business Park	November 15, 2005	Office	Calgary, AB	286,179	1982	30,000,000
Plainsman Building	November 30, 2005	Office	Kamloops, BC	34,809	1999	8,225,000
Gateway Power Centre	December 1, 2005	Retail	Grande Prairie, AB	61,279	1998/99	8,650,000
Albert Street Mall	December 15, 2005	Retail	Regina, SK	17,769	1994	3,355,000
East Landing Mall	December 15, 2005	Retail	Regina, SK	40,937	1996	7,034,000
East Landing Plaza	December 15, 2005	Retail	Regina, SK	24,213	1997	3,764,000
Fleet Street Crossing	December 15, 2005	Retail	Regina, SK	37,736	1976/2001	5,385,000
West Landing Mall	December 15, 2005	Retail	Regina, SK	39,024	1998	7,098,000
Keystone Village Mall	December 15, 2005	Retail	Brandon, MB	21,470	-	3,535,000
Centre 15 Building <b>Total</b>	December 16, 2005	Office	Calgary, AB	78,209 <b>1,853,521</b>	1981/1999	11,790,000 <b>\$241,727,500</b>

<sup>(1)</sup> Purchase price, before closing costs and adjustments.

Artis entered into a long-term headsublease for the Johnston Terminal property on August 1, 2005. On August 3, 2005, Artis exercised its option to prepay the base rent under the headsublease for total consideration of \$10,600,000.

Artis acquired the Hillhurst Building, Campana Place and 417 – 14<sup>th</sup> Street Building as a portfolio for an aggregate purchase price of \$18,550,000.

## 2006 Acquisitions

During the year ended December 31, 2006, Artis acquired a total of 11 properties with GLA of approximately 1.1 million square feet for an aggregate purchase price of approximately \$208.3 million, as set forth in the table below. For more information regarding the properties of Artis, see "Property Portfolio" below.

		<b>Property</b>		GLA	Year Built /	(1)
<b>Property</b>	Acquisition Date	<b>Type</b>	<b>Location</b>	<u>(sq. ft.)</u>	Redeveloped	Purchase Price (1)
Northwest Centre						
I & II	February, 28, 2006	Office	Calgary, AB	77,916	1981	\$16,550,000
Southwood Corner	March 31, 2006	Retail	Calgary, AB	111,184	1964/1993	23,600,000
Circle 8 Centre	March 31, 2006	Retail	Saskatoon,	77,159	1990/1993	16,580,000
			SK			
Reenders Square	March 31, 2006	Retail	Winnipeg,	65,754	1998	12,700,000
			MB			
Sunridge Spectrum	May 31, 2006	Retail	Calgary, AB	129,003	2000/2001	34,400,000
Shopping Centre						
McCall Lake	June 30, 2006	Industrial	Calgary, AB	91,261	1978	8,250,000
Industrial						
Heritage Square	July 13, 2006	Office	Calgary, AB	298,053	1981	61,300,000
Franklin Showcase	July 14, 2006	Industrial	Calgary, AB	69,269	1977	7,785,000
Warehouse						
Horizon Heights	July 17, 2006	Retail	Calgary, AB	73,514	1986/2000	18,000,000
Liberton Square	November 1, 2006	Retail	St. Albert,	20,818	1974-99	5,250,000
			AB		2003 Reno	
Delta Centre	December 31, 2006	Industrial	Edmonton,	35,448	1980	3,900,000
			AB			
Total				1,049,379		\$208,315,000

<sup>(1)</sup> Purchase price, before closing costs and adjustments.

## 2006 Dispositions

In 2006, Artis sold the two properties: (i) Edgemont Mall (in Calgary, Alberta); and (ii) Keystone Village (in Brandon, Manitoba). Edgemont Mall was sold for \$5,117,000 (net of costs) and Keystone Village was sold for \$3,510,000 (net of costs).

## 2007 Acquisitions

During the year ended December 31, 2007, Artis acquired a total of 45 properties with GLA of approximately 3.2 million square feet for an aggregate purchase price of approximately \$557.8 million, as set forth in the table below. For more information regarding the properties of Artis, see "Property Portfolio" below.

		<b>Property</b>		<u>GLA</u>	Year Built /	<b>Purchase</b>
<b>Property</b>	<b>Acquisition Date</b>	<b>Type</b>	<b>Location</b>	( <u>sq. ft.)</u>	<b>Redeveloped</b>	<u>Price</u> (1)
CDI College Building	January 13, 2007	Office	Winnipeg, MB	24,300	1912/2004	4,590,000
Keewatin Distribution	January 31, 2007	Industrial	Winnipeg, MB	201,154	1980-81	9,596,000
Centre						
Clareview Town Centre	February 1, 2007	Retail	Edmonton, AB	55,900	1996-97	13,800,000
Centre 70 Building	February 28, 2007	Office	Calgary, AB	112,477	1977/1992	26,775,000 <sup>(2)</sup>
Honeywell Building	February 28, 2007	Industrial	Calgary, AB	61,847	2000/2006	15,840,692
Millennium Centre	February 28, 2007	Office	Red Deer, AB	105,240	2000	25,500,000
Bower Centre	March 1, 2007	Industrial	Red Deer, AB	125,777	1984/2002	15,784,000
Britannia Building	March 31, 2007	Office	Calgary, AB	131,521	1965/86/2000	c 4 200 000
Sierra Place	March 31, 2007	Office	Calgary, AB	89,335	1965/86/2000	64,200,000
MTS Call Centre Building	April 1, 2007	Office	Winnipeg, MB	75,986	2006	13,750,000
Aulds Corner	June 19, 2007	Retail	Nanaimo, BC	36,380	1991/1994 🥎	
6475 Metral Drive	June 19, 2007	Office	Nanaimo, BC	38,151	1991/1995	26,300,000 <sup>(3)</sup>
488 Albert Street	June 19, 2007	Office	Nanaimo, BC	30,278	1991/1996	,,,,,,,,
Can-K Building	June 30, 2007	Industrial	Edmonton, AB	14,230	1977/2004 7	
Mayfield Industrial	June 30, 2007	Industrial	Edmonton, AB	23,501	1977/2004	5,425,000 (4)
Plaza	June 30, 2007	maasutai	Edinomon, 71B	23,301	157772004	3,423,000
TransAlta Place (5)	July 5, 2007	Office	Calgary, AB	336,041	1965/1971/	123,981,453 (5)
W::	A + 20, 2007	Off:/	Winning MD	227.212	1983/2000	29.050.000 (6)
Winnipeg Square	August 29, 2007	Office/	Winnipeg, MB	227,212	1979	38,950,000 <sup>(6)</sup>
יוני ח	0 1 15 2007	Retail	N' 1 AD	22.650	1077	2 0 0 0 000
Pepco Building	September 15, 2007	Industrial	Nisku, AB	22,659	1977	2,960,000
Delta Shoppers Mall	September 24, 2007	Retail	Delta, BC	74,696	1972/2004	24,000,000
Glenmore Commerce Court	November 9, 2007	Office	Calgary, AB	57,845	1977	12,000,000
Winnipeg Industrial Portfolio - 16 Buildings	November 15, 2007	Industrial	Winnipeg, MB	949,323	1958 – 2006	41,500,000
Brick Centre	November 30, 2007	Retail	Grande Prairie, AB	46,400	2003/2006	11,400,000
North City Centre	November 30, 2007	Retail	Edmonton, AB	105,240	1984/2006	
Northern Lights	November 30, 2007	Retail	Fort McMurray,	18,350	1984/2006	
Shopping Centre – I	,		AB	,		
Northern Lights	November 30, 2007	Retail	Fort McMurray,	30,407	1984/2006	
Shopping Centre - II	, , , , , , , , , , , , , , , , , , , ,		AB			
100 Signal Road	November 30, 2007	Retail	Fort McMurray,	14,000	1984/2006	. 76,700,000 <sup>(7)</sup>
Signal Centre	November 30, 2007	Retail	Fort McMurray, AB	18,953	1984/2006	
Tide Centre	November 30, 2007	Retail	Fort McMurray, AB	18,157	1984/2006	
Woodlands Centre	November 30, 2007	Retail	Fort McMurray, AB	63,426	1984/2006	
Paramount Building	December 1, 2007	Office	Calgary, AB	67,898	1978/2002	35,750,000
Total	•		<b>.</b>	3,176,684		\$588,802,145

- (3) Aulds Corner, 6475 Metral Drive and 488 Albert Street were acquired as a portfolio for an aggregate purchase price of \$26,300,000.
- (4) Can-K Building and Mayfield Industrial Plaza were acquired as a portfolio for an aggregate purchase price of \$5,425,000.
- (5) The TransAlta Place purchase price includes the \$31,000,000 loan to TransAlta Corp. acquired in conjunction with the acquisition of the property.
- Artis acquired a 38% interest in the air rights leasehold interest with respect to the Winnipeg Square property. The reported GLA reflects 38% of the total building GLA. The lease expires in 2079.
- North City Centre, Northern Lights Shopping Centre I and II, 100 Signal Road, Signal Centre, Tide Centre and Woodlands Centre were acquired as a portfolio for an aggregate purchase price of \$76,700,000.

## 2007 Dispositions

In 2007, Artis sold the property known as Royal Square in Saskatoon, Saskatchewan for \$4,591,000 (net of costs).

## PROPERTY PORTFOLIO

## Overview

As of December 31, 2007, the Artis' portfolio was comprised of 80 properties located across western Canada. The breakdown of Artis' properties by province is set forth in the tables and charts below:

## By Province

<u>Location</u>	Number of <u>Properties</u>	GLA (in 000's of sq. ft.)	% of GLA	Occupancy
British Columbia	5	214	3.5%	99.0%
Alberta	41	3,485	57.5%	98.6%
Saskatchewan	10	416	6.9%	96.4%
Manitoba	24	1,944	32.1%	95.2%
Total	80	<u>6.059</u>		<b>97.4</b> %

<sup>(1)</sup> Purchase price, before closing costs and adjustments.

Artis owns an 85% share of Centre 70. The reported GLA reflects 85% of the total building GLA.

# By Province and By City

		Owned Share of		
	Number of	<b>GLA (in 000's</b>		
<b>Location</b>	<b>Properties</b>	<u>of sq. ft.)</u>	% of GLA	<b>Occupancy</b>
British Columbia				
Delta	1	75	1.2%	98.6%
Kamloops	1	35	0.6%	97.0%
Nanaimo	3	104	1.7%	100.0%
Alberta				
Calgary	22	2,409	39.8%	98.4%
Edmonton	5	234	3.9%	98.1%
Fort McMurray	6	163	2.7%	100.0%
Grande Prairie	3	238	3.9%	100.0%
Medicine Hat	1	165	2.7%	97.3%
Nisku	1	23	0.4%	100.0%
Red Deer	2	231	3.8%	99.2%
St. Albert	1	21	0.3%	100.0%
Saskatchewan				
Regina	8	275	4.5%	96.4%
Saskatoon	2	142	2.3%	96.4%
Manitoba				
Winnipeg	24	1,944	32.1%	95.2%
Total	<u>80</u>	<u>6,059</u>		<u>97.4%</u>

# By Property Type

Asset Class	Number of Properties	GLA (in 000's of sq. ft.)	% of GLA	Occupancy
Office	24	2,639	43.6%	96.0%
Retail	31	1,825	30.1%	98.2%
Industrial	25	1,595	26.3%	98.6%
Total	<u>80</u>	<u>6,059</u>		<u>97.4%</u>

By Property Type and By City

		Owned Share of		
	Number of	<b>GLA (in 000's</b>		
<u>Location</u>	<b>Properties</b>	<u>of sq. ft.)</u>	<u>% of GLA</u>	<b>Occupancy</b>
Office				
Calgary	14	1,725	28.6%	98.1%
Kamloops	1	35	0.6%	97.0%
Nanaimo	2	68	1.1%	100.0%
Red Deer	1	105	1.7%	100.0%
Winnipeg (1)	6	706	11.6%	89.8%
Retail				
Calgary	4	461	7.7%	98.6%
Delta	1	75	1.2%	98.6%
Edmonton	2	161	2.7%	97.2%
Fort McMurray	6	163	2.7%	100.0%
Grande Prairie	3	238	3.9%	100.0%
Medicine Hat	1	165	2.7%	97.3%
Nanaimo	2	36	0.6%	100.0%
Regina	8	275	4.5%	96.4%
Saskatoon	2	142	2.3%	96.4%
St. Albert	1	21	0.3%	100.0%
Winnipeg (1)	1	88	1.5%	98.4%
Industrial				
Calgary	3	222	3.6%	100.0%
Edmonton	3	73	1.2%	100.0%
Nisku	1	23	0.4%	100.0%
Red Deer	1	126	2.1%	98.5%
Winnipeg	17	1,151	19.0%	98.3%
Total	<u>80</u>	<u>6,059</u>		<u>97.4%</u>

Office – Winnipeg excludes the GLA attributable to the retail component of Winnipeg Square; Artis' 38% interest in that 59,071 square feet of GLA is included in Retail – Winnipeg.

## **Summary of Information regarding Property Portfolio**

The following table summarizes certain key information regarding Artis REIT's properties as at December 31, 2007:

## **Office Properties**

<u>Property</u>	<u>Location</u>	Owned Share of GLA (sq. ft.)	<u>Occupancy</u>	<u>Year Built /</u> <u>Redeveloped</u>
		<del></del>		
417-14 <sup>th</sup> Street Building	Calgary, AB	16,782	100.0%	1981
488 Albert Street	Nanaimo, BC	30,278	100.0%	1991/1994
6475 Metral Drive	Nanaimo, BC	38,151	100.0%	1991/1994
Airways Business Park	Calgary, AB	62,801	95.1%	1979
Britannia Building	Calgary, AB	131,521	96.8%	1958/86/2000
Campana Place	Calgary, AB	49,066	84.9%	1982
Centre 15 Building	Calgary, AB	76,250	93.3%	1981/1999
Centre 70 Building (1)	Calgary, AB	112,477	98.0%	1977
CDI College	Winnipeg, MB	24,300	100.0%	2004
Glenmore Commerce Court	Calgary, AB	57,845	99.3%	1977
Grain Exchange Building	Winnipeg, MB	262,076	77.5%	1906/2002
Hamilton Building	Winnipeg, MB	66,194	100.0%	1918/2001
Heritage Square	Calgary, AB	298,053	100.0%	1981
Hillhurst Building	Calgary, AB	62,754	100.0%	1966/1979
Johnston Terminal <sup>(2)</sup>	Winnipeg, MB	72,295	99.1%	1929/1993
Millenium Centre	Red Deer, AB	105,240	100.0%	2000
MTS Call Centre	Winnipeg, MB	75,986	100.0%	2007
Northwest Centre I & II	Calgary, AB	78,528	100.0%	1981
Paramount Building	Calgary, AB	67,897	100.0%	1978/2002
Plainsman Building	Kamloops, BC	34,809	97.0%	1989
Sierra Place	Calgary, AB	89,335	92.6%	1958/86/2000
TransAlta Place	Calgary, AB	336,041	100.0%	1965/1971/1983/ 2000
Willowglen Business Park	Calgary, AB	285,813	98.6%	1982
Winnipeg Square (3)	Winnipeg, MB	204,765	94.1%	1979
Total		2,639,257	96.0%	

Artis owns an 85% share of Centre 70. The reported GLA reflects 85% of the total building GLA.

Artis entered into a long-term headsublease for the Johnston Terminal property on August 1, 2005.

Artis acquired a 38% interest in the air rights leasehold interest with respect to the Winnipeg Square property. The reported GLA reflects 38% of the total building GLA. The lease expires in 2079.

## **Retail Properties**

# Owned Share of

	Owned Snare of			
Duramantu	Lagation	GLA	0	Year Built /
<b>Property</b>	<b>Location</b>	<u>(sq. ft.)</u>	Occupancy	Redeveloped
100 Signal Road	Fort McMurray,	14,000	100.0%	1988
	AB			
Albert Street Mall	Regina, SK	17,769	100.0%	1994
Aulds Corner	Nanaimo, BC	36,380	100.0%	1991/1994
Brick Centre	Grande Prairie, AB	46,400	100.0%	2003/2006
Canarama Mall	Saskatoon, SK		97.1%	1971/1978/1989/
		64,416		2005
Capital City Centre	Regina, SK	44,208	100.0%	1998/2003
Circle 8 Centre	Saskatoon, SK	77,212	95.9%	1990/1993
Clareview Town Centre	Edmonton, AB	55,900	100.0%	1977
Delta Shoppers Mall	Delta, BC	74,696	98.6%	1972/2004
East Landing Mall	Regina, SK	40,937	100.0%	1996
East Landing Plaza	Regina, SK	24,216	86.1%	1997
Fleet Street Crossing	Regina, SK	37,736	89.2%	1976/2001
Gateway Power Centre	Grande Prairie, AB	61,279	100.0%	1988
Horizon Heights	Calgary, AB	73,514	100.0%	1986/2000
Liberton Square	St. Albert, AB	20,807	100.0%	1974/1999/2003
McKnight Village	Calgary, AB	86,052	95.1%	1988/1995
North City Centre	Edmonton, AB	105,240	95.8%	1984
Northern Lights Shopping Centre - I	Fort McMurray,	18,350	100.0%	1997
	AB			
Northern Lights Shopping Centre - II	Fort McMurray,		100.0%	1997
	AB	30,407		
Reenders Square	Winnipeg, MB	65,754	100.0%	1998
Sears Centre	Grande Prairie, AB	130,797	100.0%	1994
Shoppers Landmark Centre	Regina, SK	48,834	100.0%	2003
Signal Centre	Fort McMurray,		100.0%	1998/2006
	AB	18,953		
Southview Centre	Medicine Hat, AB	165,142	97.3%	1973/2000
Southwood Corner	Calgary, AB	121,280	100.0%	1964/1993
Strathcona Shoppers Centre	Regina, SK	21,910	100.0%	2004
Sunridge Home Outfitters	Calgary, AB	50,905	100.0%	2000
Sunridge Spectrum	Calgary, AB	129,003	98.4%	2000/2001
Tide Centre	Fort McMurray,		100.0%	1992
	AB	18,157		
West Landing Mall	Regina, SK	39,024	93.5%	1998
Winnipeg Square (1)	Winnipeg, MB	22,447	93.8%	1979
Woodlands Centre	Fort McMurray,		100.0%	1997/1998
	AB	63,426		
Total		1,825,151	98.2%	

Artis acquired a 38% interest in the air rights leasehold interest with respect to Winnipeg Square. The reported GLA reflects 38% of the total GLA of the retail component. The lease expires in 2079.

## **Industrial Properties**

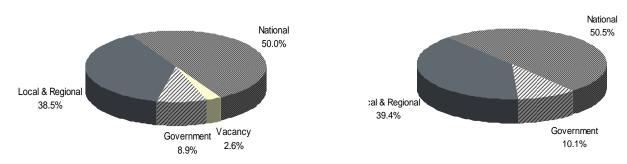
		Owned Share of		
		Year Built /		
<b>Property</b>	<b>Location</b>	(sq. ft.)	<b>Occupancy</b>	Redeveloped
Bower Centre	Red Deer, AB	125,777	98.5%	1975/1977
Can-K Building	Edmonton, AB	14,230	100.0%	1977/2004
Delta Centre	Edmonton, AB	35,448	100.0%	1980
Franklin Showcase Warehouse	Calgary, AB	69,269	100.0%	1977
Honeywell Building	Calgary, AB	61,847	100.0%	2000
Keewatin Distribution Centre	Winnipeg, MB	201,154	100.0%	1980
Mayfield Industrial Plaza	Edmonton, AB	23,501	100.0%	1696/2004
McCall Lake Industrial	Calgary, AB	91,261	100.0%	1978
Pepco Building	Nisku, AB	22,659	100.0%	1977
Winnipeg Industrial Portfolio	Winnipeg, MB	949,323	98.0%	1958-1980
Total		1,594,469	98.6%	

## Tenant Mix

There are a total of 918 tenants occupying Artis REIT's properties as at December 31, 2007. The properties have a diversified tenant base, with a high proportion of national tenancies in place as follows:

## Portfolio Tenant Mix by GLA

## Portfolio Tenant Mix by Gross Revenue



The following chart shows the ten largest non-government tenants of Artis REIT's properties, ranked by share of GLA, and their share of gross rental revenue.

			Owned	
		% of GLA	Share of	
	<b>Tenant</b>	<u>(sq. ft.)</u>	<b>Gross Rent</b>	Year of Expiry (1)
1	TransAlta Corp	5.5%	4.0%	2023
2	Red River Packaging	3.2%	0.5%	2014
3	Reliance Products	2.9%	0.4%	2013
4	Jacob's Canada	2.6%	3.5%	2008
5	Sears Canada	1.7%	0.6%	2013
6	Credit Union Central	1.4%	2.2%	2011
7	Shoppers Drug Mart	1.4%	1.8%	2013
8	MTS Allstream	1.3%	1.8%	2026
9	Komunik	1.2%	0.4%	2009
10	Cineplex Odeon	1.1%	1.5%	2020
	Total	22.3%	16.7%	

<sup>(1)</sup> Weighted average year of expiry based on all leases for tenant.

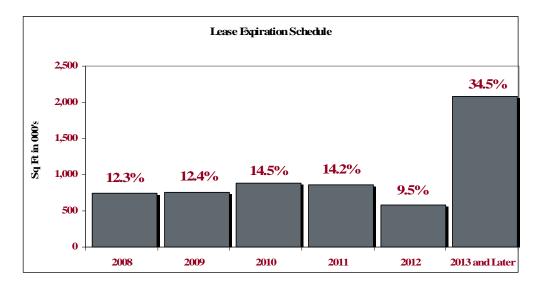
Government tenants occupied 8.9% of the portfolio GLA at December 31, 2007, as follows:

	% of GLA		
<u>Tenant</u>	<u>(sq. ft.)</u>	<b>Gross Rent</b>	Year of Expiry (1)
Federal Government	2.8%	3.3%	2012
Provincial Government	4.8%	5.3%	2011
Civic or Municipal Government	1.3%	1.5%	2016
Total	8.9%	10.1%	

<sup>(1)</sup> Weighted average year of expiry based on all leases for tenant.

#### Lease Maturities

The average term to maturity of Artis' leases was 5.1 years at December 31, 2007. A summary of Artis' lease expiration schedule follow:



On January 31, 2008, Artis announced significant lease transactions, including the renewal of certain leases expiring in 2008. See "Recent Developments – Significant Lease Transactions".

## **Description of Office Properties**

## 417 - 14th Street Building, 14th Street N.W., Calgary, AB

The 417 – 14<sup>th</sup> Street building is a four-storey professional office building originally constructed in 1981 with 16,782 square feet of leasable area. The building is located in Calgary's Kensington district, close to retail and restaurant amenities. 14<sup>th</sup> Street N.W. is a high traffic arterial to the downtown Calgary commercial core. The building is 100% leased by Robertson College, on a 15-year lease that commenced November 1, 2006, with rent escalations at the start of years six and 11.

## 488 Albert Street, Nanaimo, BC

488 Albert Street is a one-storey office building constructed in 1994 with 30,278 square feet of leasable space. It is located at the western perimeter of downtown Nanaimo's town centre where the retail sector has benefited from an expanding market and above average regional spending. 488 Albert Street is 100% occupied with 47% of the space occupied by the key tenant BCBC (Children and Families).

#### 6475 Metral Drive. Nanaimo. BC

6475 Metral Drive is a three-storey office building constructed in 1992 with 38,151 square feet of leasable space. It is located in the Woodgrove district which is located 10km outside of downtown Nanaimo. It is oriented along two major arterial routes known as Nanaimo Parkway North and Island Highway North. 6475 Metral Drive is 100% occupied with the major tenants including BCBC Human Resources and Vancouver Island Health Authority.

## Airways Business Park, 1935 – 32<sup>nd</sup> Avenue N.E., Calgary, AB

Airways Business Park is a two-storey suburban office building built in 1979 with 62,801 square feet of leasable space. It is located in the South Airways Industrial Park, which is a light-to-medium intensity commercial and suburban office development offering access to major traffic arterials and residential communities. Main floor retail space is measured at 19,949 square feet with the balance allocated to office tenancies. Airways Business Park is 95.1% occupied, with the largest tenants consisting of Calgary Progressive Lifestyles, Anchor Accounting Services and the Business Development Bank of Canada.

## Britannia Building, 703- 6<sup>th</sup> Avenue S.W., Calgary, AB

Britannia Building is a nine-storey office building located in downtown Calgary, Alberta. Britannia Building is comprised of 131,521 square feet of leasable area, and is currently 96.8% occupied by a variety of national and local tenants. Key tenants are Geologic Systems, Leader Energy and All West Surveys. The Britannia Building has 42 underground parking stalls, 7 surface stalls and access to a 20 stall lot at 716 6<sup>th</sup> avenue S.W.

## Campana Place, 609 – 14<sup>th</sup> Street NW, Calgary, AB

Campana Place is a six-storey class "B" professional office building originally constructed in 1982 with 49,066 square feet of leasable area, plus an enclosed parkade. The building is located in the Kensington district, close to retail and restaurant amenities. 14<sup>th</sup> Street N.W. is a high traffic arterial to the downtown Calgary commercial core. Campana is 84.9% occupied by a variety of local, regional, national and government tenants the largest of which includes Kids Cancer Care and Millennium Geomatics.

#### CDI College Building, 280 Main Street, Winnipeg, MB

CDI College Building is a two-storey office property located in downtown Winnipeg, Manitoba. CDI College Building has 24,300 square feet of GLA and is currently 100% occupied by CDI College under a lease expiring March 31, 2015. CDI College provides career-focused technology and business training across Canada.

## Centre 15 Building, 1509 Centre Street SW, Calgary, AB

Centre 15 Building is a seven-storey office building with 76,250 square feet of leasable space. It was originally built in 1981 with additional development in 1999. Centre 15 Building has two floors of underground heated parking. The most significant tenant is Calgary Health Region which occupies 30,320 square feet on a long-term lease. Centre 15 Building is 93.3% occupied.

#### Centre 70 Building, 7015 MacLeod Trail SW, Calgary, AB

Centre 70 Building is a nine-storey suburban office building and annex located at 7015 Macleod Trail SW in Calgary, Alberta. The building was constructed in 1977 and has 132,251 square feet of GLA. Centre 70 Building is currently 98% occupied. Currently 15% of Centre 70 Building is leased to retail tenants, which provides amenities to other tenants in the building. The property has a parking ratio of 2.27 stalls per 1,000 square feet, with a total of 300 parking stalls for tenants and visitors, 223 of which are underground. Major tenants include CGI (Insurers Advisory Organization Inc.) and the Calgary Health Region. Artis owns an 85% share of Centre 70.

#### Glenmore Commerce Court, 2882 Glenmore Trail SE, Calgary, AB

Glenmore Commerce Court is a two-story 57,845 square foot office building originally constructed in 1977. The building is located on the north side of Glenmore Trail SE. Glenmore Commerce Court is 99.3% occupied by a variety of national and local tenants.

## Grain Exchange Building, 167 Lombard Avenue, Winnipeg, MB

The Grain Exchange Building is an historic landmark in the City of Winnipeg. This ten-storey office building, originally constructed in 1906, has direct access to the Winnipeg commerce district's underground concourse system and is located in the Exchange/Waterfront district which is undergoing significant redevelopment. Approximately 38% of the building's 262,076 square feet of GLA is leased to government tenants. The building has undergone significant redevelopment and renovations, most recently in 2002, with another full floor currently undergoing redevelopment. This building is 77.5% occupied which the major tenant being Public Works and Government Services.

## Hamilton Building, 395 Main Street, Winnipeg, MB

The Hamilton Building is a 66,194 square foot Grade I Heritage Building located in downtown Winnipeg, Manitoba. It is 100% occupied by the City of Winnipeg on a long-term lease with escalations. The building was originally constructed in 1918 and was completely redeveloped in 2001 for the existing tenant's use.

#### Heritage Square, 8500 MacLeod Trail SE, Calgary, AB

Heritage Square is a five-storey class "A" suburban office complex located in south Calgary, Alberta. Heritage Square has an attached heated parkade, an indoor atrium and other amenities such as a health club and a restaurant. Heritage Square has 298,053 square feet of leasable area and is currently 100% occupied. Major tenants are the Cooperators, Credit Union Central and Jacobs Canada.

## Hillhurst Building, 301 – 14<sup>th</sup> Street N.W., Calgary, AB

The Hillhurst Building is a four-storey class "B" professional office building built in two phases (1966 and 1979) with 62,754 square feet of leasable area, plus an enclosed parkade. The building is located on a highly visible corner site in the Kensington district, close to retail and restaurant amenities. 14<sup>th</sup> Street N.W. is a high traffic arterial to the downtown Calgary commercial core. Hillhurst is 100% occupied, with the most significant tenant being the Calgary Health Region.

## Johnston Terminal, 25 Forks Market Road, Winnipeg, MB

The Johnston Terminal is a 99.1% occupied, 72,295 square foot mixed office/retail use building located at the Historic Forks Site in downtown Winnipeg, Manitoba. The Johnston Terminal is an historic building constructed in 1929 and completely restored in 1993 for retail and office tenancies. Main floor and second floor tenants are retailers, including the Old Spaghetti Factory and Finn McCues. The third and fourth floors (54% of GLA) are home to office tenants, such as the Government of Canada and the Teachers' Retirement Allowance Fund.

## Millennium Centre, 4909 – 49th Street and 4902 – 48th Street, Red Deer, AB

Millennium Centre is a five-storey office tower with 105,240 square feet of GLA and adjoining parkade located in downtown Red Deer. This property was newly constructed in 2000 and is 100% leased to a mix of office and retail tenants. The parkade provides the site with 348 parking stalls and an additional surface parking lot provides a further 30 parking stalls. Major tenants are NOVA Chemicals, Investors Group and Energy Utilities Board.

## MTS Call Centre, 365 Osborne Street, Winnipeg, MB

MTS Call Centre is a two-storey suburban office property, newly constructed in 2007. MTS Call Centre is located on Osborne Street, a major traffic arterial into downtown Winnipeg, Manitoba. The building has approximately 75,986 square feet of leasable area and is 100% leased to MTS Allstream for a twenty year term, expiring in 2026.

## Northwest Centre I & II, 16th Avenue (Trans Canada Highway), Calgary, AB

Northwest Centre I & II is a suburban office complex located in northwest Calgary, Alberta. Northwest Centre I & II is comprised of two four-storey office buildings which are connected to a multilevel underground parkade. The total building area comprises 78,528 square feet of GLA. The parking stall ratio is better than one parking stall per 500 square feet of GLA, with 145 parking stalls being underground and an additional 20 surface stalls. Northwest Centre I & II is currently 100% occupied. Komex International is the largest tenant in the buildings.

## **Paramount Building,** 630 – 4<sup>th</sup> Avenue SW, Calgary, AB

The Paramount Energy Trust Building is a five-storey office tower located in the mid-west core submarket of downtown Calgary, Alberta. Significant capital upgrades have recently been completed, including a new fitness facility on the main floor. The property also has 47 underground parking stalls available for tenant use at the current market rate of \$400 per stall. Almost 90% of the space is leased to Birchcliff Energy, a publicly traded oil and gas exploration company focused on exploration and development in the Peace River Arch area of Alberta.

## Plainsman Building, 301 Victoria Street, Kamloops, BC

The Plainsman Building is a four-storey professional office building built in 1999. The building has 34,809 square feet of leasable area and is 97% occupied. It is located in the downtown commercial core of Kamloops and has heated underground parking facilities. Key tenants include TD Canada Trust, Focus Corp., and BCBC (Single Point of Contact).

## Sierra Place, 706 – 7th Avenue S.W., Calgary, AB

Sierra Place is a 10-storey office building located in downtown Calgary, Alberta. Sierra Place is comprised of 89,335 square feet of leasable area and is 92.6% occupied by a variety of tenants. Largest tenants include DC Energy Group Inc., Marquis Fluids and Canadian Discovery Ltd.

## TransAlta Place, 110-12th Avenue SW, Calgary, AB

TransAlta Place is a Class A office complex located in the Beltline district of Calgary, Alberta. The property is comprised of three separate buildings and contains 298 underground parking stalls and 15 surface stalls. The property has also undergone over \$18 million in upgrades since 2000. The building is currently 100% leased to TransAlta Corporation with 16 years remaining on the term. TransAlta Corporation is Canada's largest non-regulated power generation and energy marketing company with almost \$7.5 billion in assets.

## Willowglen Business Park, Manning Road NE and Manning Close NE, Calgary, AB

Willowglen Business Park is a multi-building suburban office development with ample parking and green space in a park-like setting. It is located in an established light industrial district and with visibility to Deerfoot Trail. The eleven buildings comprising the Willowglen Business Park were constructed in 1982 and together comprise 285,813 square feet of GLA. The property is 98.6% occupied, with the largest tenancies being the Calgary Board of Education, Columbia College, Hinz Automation, Total Care Pharmacy Ltd. and Alberta Public Works.

## Winnipeg Square, 360 Main Street, Winnipeg, MB

Winnipeg Square is a 32-storey office building located in the heart of downtown Winnipeg. The building includes 599,197 square feet of leasable area and is 94.1% occupied. Winnipeg Square was constructed in 1979 and is attached to a retail component (the Shops of Winnipeg Square) and the City's indoor skywalk. Key tenants include Canada Revenue Agency, Aikmac Holdings and CN Rail. Artis acquired a 38% interest in the air rights leasehold interest with respect to the Winnipeg Square property; the lease expires in 2079.

## **Description of Retail Properties**

#### 100 Signal Road, Fort McMurray, AB

100 Signal Road is a 14,000 square foot retail complex that is located in the Thickwood Heights area of Fort McMurray. The property is located across the street from a new format Safeway and is currently 100% occupied. 100 Signal Road has approximately 40 parking stalls for tenant and customer use.

#### Albert Street Mall, 111 Albert Street, Regina, SK

Albert Street Mall is a 17,769 square foot three-building retail development built in 1994. Albert Street is Regina's major arterial commercial street with high traffic flows. Albert Street Mall is 100% occupied by the Regina Public Library, Blockbuster Video and Tim Hortons.

#### Aulds Corner, 6551 Aulds Road, Nanaimo, BC

Aulds Corner consists of one-storey retail building and three freestanding retail buildings constructed between 1997 and 2000. Aulds Corner is located in the Woodgrove district, which is located 10 kilometres outside of downtown Nanaimo, B.C. The buildings consist of a total leasable space of 36,380 square feet which is 100% occupied. Key tenants are BCBC and HSBC Canada.

Brick Centre, 11226-100th Avenue, 11245-104th Avenue, 11345-11353-104th Avenue, Grande Prairie, AB

The Brick Centre is a 46,400 square foot two-building retail property located on the west boundary of the City of Grande Prairie, Alberta in the newly developed Westgate Power Centre. This power centre includes Home Depot, while the adjacent Gateway Power Centre is home to several other national tenants, including Wal-Mart, Future Shop, London Drugs, and Staples. The property is 100% occupied by The Brick, Canadian Western Bank and Nevada Bob's on long-term leases.

## Canarama Mall, 7 Assiniboine Drive, Saskatoon, SK

Canarama Mall is an unenclosed 64,416 square foot retail shopping centre anchored by an OK Economy (Extra) Foods store and new format Shoppers Drug Mart. Canarama Mall is approximately 97.1% occupied; other key tenancies include The Running Room, Saskatchewan Credit Union and Tim Hortons. Canarama Mall is well-located at a high visibility corner location with convenient access from Circle Drive, Assiniboine Drive and Warman Road. The mall was built in phases between 1971 and 1989, and was substantially redeveloped between 2003 and 2005.

#### Capital City Centre, 1825 and 1875 E. Victoria Ave., Regina, SK

Capital City Centre is a six-building development located on Regina's busy Victoria Avenue (Trans Canada Highway) retail strip and is shadow-anchored by a Home Depot. The first four one-storey buildings were completed in 1998, a fifth in 1999 and the final building in 2003. Altogether the buildings comprise 44,208 square feet of leasable space which is 100% occupied by national and regional tenants (Bank of Montreal, Kelsey's, A & W, Grainfields, Future Shop, Pitney Bowes).

## Circle 8 Centre, 3120, 3124, 3126 and 3134 8th Street East, Saskatoon, SK

Circle 8 Centre is an unenclosed retail mall located at Circle Drive and 8th Street East in Saskatoon, Saskatchewan. Circle 8 Centre is comprised of 77,212 square feet of leasable area, including developed pads, with a parking stall ratio in excess of five parking stalls per 1,000 square feet of leasable area. The tenants of Circle 8 Centre include well known retail enterprises such as Quizno's, Liquor Board of Saskatchewan, McNally Robinson Booksellers, Canadian Imperial Bank of Commerce, Citi Financial and Moxie's Restaurant and Bar, among others. Circle 8 is Centre is currently 95.9% occupied.

## Clareview Town Centre, 50th Street and 137th Avenue, Edmonton, AB

Clareview Town Centre is a retail property located in Edmonton, Alberta and has approximately 55,900 square feet of GLA. Clareview Town Centre is currently 100% occupied by such national tenants as Empire Theatres, XS Cargo, Sleep Country, Burger King and Ultracuts.

## Delta Shoppers Mall, 8037-120 Street, Delta, BC

The Delta Shoppers Mall is a five building strip mall, located along Scott Road Commercial Corridor. Constructed and redeveloped in 1972/2004, with 340 surface parking stalls, and including 74,696 square feet of GLA, the mall is 98.6% occupied. Key tenants include JYSK, TD Canada Trust, One 20 Liquor Store and a One 20 Pub & Grill.

## East Landing Mall, 2525 Quance Street, Regina, SK

East Landing Mall is a 40,937 square foot two-building retail development built in 1996. The Mall is located at the south east corner of Quance and University Park Drive, a retail commercial district in Regina, Saskatchewan. East Landing Mall is anchored by a stand-alone Pizza Hut restaurant and a Blockbuster Video. The mall is 100% occupied.

## East Landing Plaza, 2525 Quance Street, Regina, SK

East Landing Plaza is a 24,216 square foot two-building retail development built in 1997. The centre is located one block from Victoria Avenue (the Trans Canada) at the corner of Quance and University Park Drive, a retail commercial district in Regina, Saskatchewan. The plaza is 86.1% occupied by a combination of local (medical clinic), regional (Joey's Only Seafood) and national (Edward Jones, Fabutan) tenancies.

#### Fleet Street Crossing, 2220 Victoria Avenue East, Regina, SK

Fleet Street Crossing is a three-building retail development with 37,736 square feet of GLA. The original building was constructed in 1976 and new construction and redevelopment occurred throughout 2000 and 2001. Fleet Street Crossing is highly visible from Victoria Avenue, a major arterial route with high traffic volume. The centre is 89.2% occupied, and has a high proportion of national and regional tenancies (Arby's, Domino's Pizza, Culligan of Canada, CitiFinancial, Farm Credit Canada, and St. John's Music).

# Gateway Power Centre, 111th Street and 105A Avenue, Grande Prairie, AB

Gateway Power Centre is an open retail development with 61,279 square feet of leasable area. The development is shadow anchored by a neighbouring London Drugs, Wal-Mart and Save-On Foods. The two buildings acquired include the 16,779 square foot Peavey Mart building (constructed in 1999) and a 44,500 square foot CRU (built in 1998). The CRU is 100% occupied with a variety of tenants including Canada Post, M & M Meats, and Subway, and is anchored by a Future Shop.

## Horizon Heights, 3508 – 32 Avenue NE, Calgary, AB

Horizon Heights is a four building development, shadow anchored by an adjacent Safeway grocery store and in close proximity to the Peter Lougheed Regional Hospital, London Drugs, Sobeys and the regional Sunridge Mall. Horizon Heights is comprised of 73,514 square feet of leasable area. In addition to the three largest tenants – Dollarama, The Salvation Army of Canada, and Automotive Village Northwest – Horizon Heights also has "national caliber" tenants such as the Bank of Nova Scotia, Blockbuster Video, Quizno's and RTO Rentown. Horizon Heights also has an expansion opportunity, which is currently under development for a prospective tenant. Horizon Heights is 100% occupied.

## Liberton Square, 504, 506, 506A Albert Street, St. Albert, AB

Liberton Square is a 20,807 square foot retail property located in the City of St. Albert. St. Albert is Alberta's fifth largest city and is approximately a 20 minute drive from downtown Edmonton. Liberton Square is currently 100% occupied. Key tenants include Renaissance Auto-body, ARTEAM Realty (Royal LePage), Ronald Beauchamp Professional Corp., and Citi Financial.

## McKnight Village Mall, 5220 Falsbridge Drive N.E., Calgary, AB

McKnight Village is a multi-building retail centre with 86,052 square feet of GLA. It is located in close proximity to a stable, primarily residential Calgary neighborhood, accessible from both Falsbridge Drive and Falconridge Drive, and with visibility from McKnight Boulevard. The buildings were constructed in two phases (phase I – 1988, phase II – 1995) and a substantial redevelopment was concluded in 2006. The centre is 95.1% occupied; the anchor tenant is a new format Shoppers Drug Mart; other key tenants include Blaskin and Lane Tire Centre, CIBC and Boston Pizza.

## North City Centre, 13150-137 Avenue, Edmonton, AB

North City Centre is a 105,240 square foot retail development located in Edmonton. The property is 100% occupied, with over 95.8% of the space leased to national tenants such as Old Navy, Jysk, Scotia Bank and Staples. The site area is over 10 acres, providing the centre with ample customer parking.

## Northern Lights Shopping Centre I, 9631 Franklin Avenue, Fort McMurray, AB

Northern Lights Shopping Centre Phase I is an 18,350 square foot retail development located in the Lower Townsite of Fort McMurray. The property, which is shadow-anchored by a Safeway, consists of four single-storey buildings that are 100% occupied, with over 70% of the space leased to national tenants, including the Bank of Nova Scotia and Rogers Video.

#### Northern Lights Shopping Centre II, 9521 Franklin Avenue, Fort McMurray, AB

Northern Lights Shopping Centre Phase II is located in the Lower Townsite of Fort McMurray. The 30,407 square foot property is comprised of three single-storey buildings and is 100% occupied. Over 75% of the property is leased to national tenants, such as Moxie's Restaurants, Reitman's and Warehouse One.

## Reenders Square, 3, 7, 11, Reenders Road, Winnipeg, MB

Reenders Square is a 65,754 square foot unenclosed retail mall located on Lagimodiere Boulevard (Highway 59), a high traffic arterial route in Winnipeg, Manitoba. The location is part of an overall "Power Centre Node" anchored by a large regional shopping centre known as Kildonan Place. Reenders Square is 100% occupied. The centre is anchored by a long-term lease with Sobeys/IGA and is shadow anchored by an adjacent new concept RONA Home Improvement Centre. Other key tenants include Blockbuster Video, Pet Valu Canada, Cash Converters and Rice Financial.

## Sears Centre, 12429 – 99th Street, Grande Prairie, AB

The Sears Centre is a 130,797 square foot retail centre built in 1994 and anchored by Sears Canada Inc. It is a highly visible shopping centre adjacent to a Superstore and the Prairie Mall in Grande Prairie, Alberta. Grande Prairie is a thriving Alberta community serving a population of over 200,000 and growing. The centre is 100% occupied by Sears Canada Inc. plus a variety of other national and local tenants, such as Harley Davidson. The site also has additional room available for future expansion.

#### Shoppers Landmark Centre, 4150 Albert Street, Regina, SK

Shoppers Landmark Centre is a retail shopping centre with 48,834 square feet of leasable area. The centre was built in 2003 and is a highly visible development in Regina's major commercial district. Landmark Centre is anchored by a new format Shoppers Drug Mart and other high-profile tenants include the Bank of Nova Scotia and Quizno's. Shoppers Landmark Centre is 100% occupied.

## Signal Hill, 105&111 Thickwood Boulevard, Fort McMurray, AB

Signal Hill is an 18,952 square foot retail development located in the Thickwood Heights area of Fort McMurray, directly across the street from the Woodlands Shopping Centre. The property is newly constructed and is currently 100% occupied. The major tenant at Signal Hill is the Northern Lights Health Region.

## Southview Centre, 3201 – 13<sup>th</sup> Ave. S.W., Medicine Hat, AB

Southview Centre is a power centre with 165,142 square feet of leasable space. It was built in 1973 and substantially re-developed in 2000. It is 97.3% occupied by tenants including The Brick, London Drugs, Winners, Jysk, Michaels, Reitmans, Giant Tiger, Tim Horton's and the TD Bank. Southview Centre is located in the major retail sector of Medicine Hat, one of southern Alberta's fastest growing cities.

## Southwood Corner, 10233 Elbow Drive, Calgary, AB

Southwood Corner is an unenclosed retail mall in southwest Calgary at the corner of Elbow Drive and Southland Drive S.W. Southwood Corner is comprised of 121,280 square feet of leasable area, including strip retail premises and developed pad sites. Tenants of Southwood Corner include well known enterprises such as Fabricland, Rexall Drugs, the Province of Alberta, Pet Planet, Fabutan, Dollarland, Tim Horton's, Pizza Hut, the Bank of Montreal and Roger's Video, among others. Southwood Corner is currently 100% occupied.

## Strathcona Shoppers Centre, 2202 Broad Street, Regina, SK

Strathcona Shoppers Centre is a new one-storey retail building constructed in 2004 with 21,910 square feet of leasable space. Broad Street is one of Regina's main traffic arterials and the centre is located close to the hospital and established residential neighbourhoods. The Strathcona Centre is anchored by Shoppers Drug Mart on an attractive long-term lease and is 100% occupied.

## Sunridge Home Outfitters Centre, 3333 Sunridge Way, Calgary, AB

Sunridge Home Outfitters was built in 2000 and is anchored by Home Outfitters, a division of the Hudson's Bay Company. The centre is a retail development in a "Power Centre Node" within the Sunridge Retail Park located in the vicinity of 16<sup>th</sup> Avenue and 36<sup>th</sup> Street in northeast Calgary. The property has 50,905 square feet of GLA and is 100% occupied.

## Sunridge Spectrum, 2555 – 32<sup>nd</sup> Street NE, Calgary, AB

Sunridge Spectrum Shopping Centre is a class "A" retail complex located at the corner of Sunridge Boulevard N.E. and 32<sup>nd</sup> Street N.E. in Calgary, Alberta. The shopping centre is in close proximity to the Sunridge Mall, a large regional enclosed mall, and other high profile retailers such as Chapters, Bank of Montreal, and Montana's. Sunridge Spectrum Shopping Centre is comprised of 129,003 square feet of leasable area and is anchored by a Cineplex Odeon Theatre. The shopping centre is currently 98.4% occupied.

#### Tide Centre, 9914 King Street, Fort McMurray, AB

Tide Centre is an 18,157 square foot retail development that is currently 100% leased to a mix of national and local tenants. The property is located in the Lower Townsite of Fort McMurray, just minutes from Keyano College. The property is also located across the street from one of the only new office developments in Fort McMurray. The major tenants include Cloverdale Paint and the Rook.

## West Landing Mall, 570 University Park Drive, Regina, SK

West Landing Mall is a retail strip mall constructed in 1998 with 39,024 square feet of GLA. The mall is located in a retail commercial district in Regina, Saskatchewan, in close proximity to a Sobeys, Victoria Square Shopping Centre and a variety of other retail developments. West Landing is anchored by a Rogers Video and the Conexus Credit Union and is 93.5% occupied.

## Winnipeg Square, 360 Main Street, Winnipeg, MB

Winnipeg Square includes a 59,071 square foot underground retail shopping concourse that adjoins the office building and is connected to the indoor skywalk. Key tenants include a Shoppers Drug Mart, Grande & Toy, Hallmark, and a food court. Artis acquired a 38% interest in the air rights leasehold interest with respect to this property; the lease expires in 2079.

#### Woodlands Shopping Centre, 300 Thickwood Boulevard, Fort McMurray, AB

Woodlands Shopping Centre is a 63,425 square foot large retail complex located in the Thickwood Heights area of Fort McMurray, directly across the street from Signal Hill. The centre is comprised of six buildings that are fully occupied, with 72% of the property leased to national tenants. The property is located on more than 6 acres of land with ample parking. The centre is 100% occupied with IGA as the anchor tenant.

## **Description of Industrial Properties**

Bower Centre, 2319 Taylor Drive & 2310 Gaetz Ave, Red Deer, AB

Bower Centre is an unenclosed industrial and showcase retail complex located in Red Deer, Alberta. The property consists of four buildings totaling 125,777 square feet of GLA and is currently 98.5% occupied. Major tenants include Kal Tire and the Grocery People Ltd. (Federated Co-Operatives).

Can-K Building, 8220 Davies Road, Edmonton, AB

The Can-K Building is a 14,230 square foot industrial building constructed in 1977/2004. It is located in the Davies West Industrial Park in Northwest Edmonton and has surface parking. The building is 100% occupied by Can-K Process & Mining.

**Delta Centre**, 16515 – 116<sup>th</sup> Avenue, Edmonton, AB

Delta Centre is an industrial property located in Edmonton, Alberta with approximately 35,448 square feet of GLA. Delta Centre is currently 100% leased to two tenants – Elite Lithographers and Dairyland (Saputo).

Franklin Showcase Warehouse, 700 – 33<sup>rd</sup> Street NE and 3501 – 8<sup>th</sup> Avenue NE, Calgary, AB

Franklin Showcase Warehouse is a two-building complex located in the Franklin Industrial Park in Calgary, Alberta, in close proximity to Calgary's Northgate Village Mall power centre, the Sunridge Mall and the Marlborough Mall. The complex is comprised of 69,269 square feet of GLA, and currently 100% occupied. Major tenants include Windsor Building Supplies and Eastside Dodge.

## Honeywell Building, 2840-2nd Avenue, Calgary, AB

Honeywell Building is a mixed-use industrial and office property located in Calgary, Alberta and has approximately 61,847 square feet of GLA. The original building was constructed in 2000, with a 24,000 square foot expansion completed at the end of 2006. The Honeywell Building is currently 100% occupied by BW Technologies on a new ten year lease expiring in 2016, with contractual rental increases in both 2011 and 2014.

## Keewatin Distribution Centre, 959 and 989 Keewatin Street, Winnipeg, MB

Keewatin Distribution Centre is a two building industrial property located in Winnipeg, Manitoba. The property has approximately 201,154 square feet of GLA and is currently 100% occupied by a mix of national tenants. Key tenants are Rosedale Transport and Portage Cartage.

Mayfield Industrial Plaza, 11304/24-163 Street, Edmonton, AB

Mayfield Industrial Plaza, located in northwest Edmonton, consists of 23,501 square feet of GLA. It is a multitenant building providing tenants with showroom space along with light warehousing or distribution capabilities. Key tenants include Consolidated Turf and Game on Sports.

McCall Lake Industrial, 1338 – 36<sup>th</sup> Avenue NE, Calgary, AB

McCall Lake Industrial is a two-storey, two building light industrial/commercial complex located in close proximity to Deerfoot Trail and the 32<sup>nd</sup> Avenue commercial corridor, approximately ten minutes from downtown Calgary. The complex accommodates both office and warehouse space. McCall Lake Industrial is comprised of 91,261 square feet of GLA and is currently 100% occupied. Major tenants consist of Hycal Energy Labs and Rocky Cross Construction.

#### Pepco Building, 608-17 Avenue, Nisku, AB

The Pepco Building is a single-storey industrial development, located in the Nisku Business Park. This business park was established in 1973 to serve the province's oil and gas industry and is located next to Highway 2, a major artery serving the province of Alberta. The Pepco Building is comprised mainly of industrial shop space, with a small office and a recently constructed sandblasting shop. The tenant, Pepco Pipe Services, was incorporated in 1981 and provides pipe and coating services to the oil and gas industry.

#### Winnipeg Industrial Portfolio, Winnipeg, MB

The Winnipeg Industrial Portfolio is comprised of 16 industrial properties, primarily single and multi-tenant buildings located in the St. James Industrial area, totaling 949,323 square feet of GLA situated on over 51.1 acres of land. The buildings within this portfolio are 98.0% occupied (inclusive of a head lease on 20,000 square feet of GLA). The St. James industrial area is in the northwest quadrant of Winnipeg, Manitoba, which is a primary industrial area for trucking and distribution operations. The St. James industrial area is also close to a significant retail node, centered around the Polo Park Shopping Centre. The properties in the portfolio were constructed between 1958 and 1980. The portfolio includes 2.8 acres of excess land available for development. Certain details with respect to the properties comprising the Winnipeg Industrial Portfolio are as follows:

	<b>GLA</b>	Year Built/	
Building	(sq. ft)	Developed	<b>Key Tenant(s)</b>
100 Omands Creek Boulevard	50,400	1980	Metro Waste Paper
1093 Sherwin Road	175,000	1964/1979	Reliance Products
1475 King Edward Street	4,600	1961	Precision Health Ltd.
1499-1501 King Edward & 1000- 1020 Powell	27,200	1962	EPT Manufacturing, Prime Fasteners
1595 Buffalo Place	75,647	1963	Komunik
1681-1703 Dublin Avenue	21,875	1973	J.L Sales Ltd, McCuaig Solutions Corp, Brian
			Gould
1717 Dublin Avenue	30,405	1963	VitalAire, Beauty Systems Group
1750 Inkster Boulevard	196,254	1970	Red River Packaging
1810 Dublin Avenue	21,840	1962/1994	Anchor Ind. Products
1832 King Edward Street	73,831	1977/1979	PPG Canada, H.Paulin, IGT, Prairie Fireplaces,
			B.C. Bearing
2110-2130 Notre Dame Avenue	82,283	1968/1974	Amphenol, Four Way Distributors Ltd, WiBand Communications
27-81 Plymouth Street	91,196	1976/1997	Supremex Inc, Ice Cream Unlimited, Penner
<b>,</b>	, , , ,		Doors
500 Berry Street	8,084	1958	Ideal Sharpening
530-538 Berry Street	10,720	1967	Q. Data Inc., Gesco Industries Inc.
850 Empress Street	25,636	1971	City of Winnipeg
951-977 Powell Avenue	54,352	1965/1968	Ducks Unlimited, Jet Equipment& Tools,
			Propak Industries Ltd, West Textiles

#### **Properties under Development**

## Interplex II

Effective October 31, 2006, the Partnership entered into a purchase and sale agreement with a third party pursuant to which the vendor, under contact with OPUS Building Canada Inc. ("OPUS"), agreed to develop Interplex II on the prominent northeast corner of Barlow Trail and Memorial Drive in Calgary, Alberta. Interplex II will be a Class A office building which is expected to comprise 225,000 square feet of leasable area. Interplex II is 62% pre-leased to Golder Associates, an international environmental engineering firm, for an 11 year term, with a rental escalation commencing at the end of the fifth year. Interplex II is currently under construction and is anticipated to be completed in 2008.

Upon completion of development, the Partnership will acquire Interplex II based on a predetermined formula. The Partnership paid \$7,800,000 as an interim payment towards the purchase price of Interplex II through the issuance of 543,781 Exchangeable LP Units at a price of \$14.34 per unit and the issuance by Artis of an equal number of Special Voting Units.

## Interplex III

Effective November 30, 2006, the Partnership acquired from a second vendor related to OPUS an undivided 50% interest in certain lands located adjacent to Interplex II. The Partnership entered into a co-ownership agreement with the vendor with respect to a 50% interest in, and the development of, Interplex III. Interplex III will be a Class A office building which is expected to comprise 211,000 square feet of leasable area. Interplex III is currently being marketed for pre-leasing. Construction of Interplex III is anticipated to commence in 2008, for completion in 2010. To facilitate the development of Interplex III, Artis may provide up to \$6,500,000 of mezzanine financing to the joint venture, bearing interest at a rate of ten (10%) percent per annum. As payment for its interest in the lands, the Partnership issued 177,566 Exchangeable LP Units at a price of \$14.71 per unit for aggregate consideration of \$2,612,000 and the issuance by Artis of an equal number of Special Voting Units.

## **Bridges Place**

Effective February 21, 2007, the Partnership entered into a purchase and sale agreement with respect to the forward purchase of the property known as Bridges Place, currently under development. Bridges Place will be a two-storey office building comprising 13,767 square feet of leasable area plus 20 stalls of underground parking and 7 surface parking stalls. Artis anticipates that the purchase price, which is to be determined based on a 7% capitalization rate on the net operating income in place at acquisition, will be approximately \$6.8 million. Artis has made deposits totaling \$1,150,000 with respect to the purchase and sale agreement. Construction has commenced and the building is currently 54% pre-leased. Construction is anticipated to be completed in 2008; the vendor may extend the closing until any date up to December 1, 2008 pending the lease up of the property.

## Mortgages and Other Financing Secured by Properties

The majority of Artis' properties are secured by mortgages or other financing such as vendor take-back financing. In accordance with the Declaration of Trust, Artis will not incur or assume any indebtedness (as defined in the Declaration of Trust) if, after the incurring or assuming of the indebtedness, the total indebtedness of Artis would be more than 70% of the Gross Book Value. For purposes of the calculation, indebtedness generally includes mortgages and vendor take-back financing, but excludes convertible debentures. As at December 31, 2007, aggregate indebtedness of Artis was 49.1% of the Gross Book Value.

As at December 31, 2007, the mortgages bore a weighted average interest rate of 5.42% and the weighted average term to maturity was 6.0 years. The following table summarizes certain aspects of the maturities of such indebtedness.

In \$ 000's	Debt Maturities		Scheduled Principal Repayments on Non-matured Debt		Weighted Average Interest Rate on Balance Due at Maturity	
Year Ending December 31	Amount	%	Amount	Total		
2008	\$ 10,080	2	\$ 10,518	\$ 20,598	6.03%	
2009	23,805	4	11,105	34,910	5.35%	
2010	81,717	15	11,101	92,819	5.00%	
2011	35,047	7	10,116	45,163	5.27%	
2012	98,841	18	9.072	107,913	5.58%	
Thereafter	287,653	54	25,663	313,316	5.47%	
Total	\$ 537,143	100	\$ 77,576	\$ 614,719	5.42%	
Weighted average term to maturity	6.0 years					

#### **Debentures**

As at December 31, 2007, Artis had four series of convertible debentures outstanding as follows:

- 1. Series A Debentures in the aggregate principal amount of \$3,170,000. See "Description of Capital Structure Debentures Series A Debentures";
- 2. Series B Debentures in the aggregate principal amount of \$10,862,000. See "Description of Capital Structure Debentures Series B Debentures";
- 3. Series C Debentures in the aggregate principal amount of \$29,920,000. See "Description of Capital Structure Debentures Series C Debentures"; and
- 4. The Series D Debenture in the aggregate principal amount of \$20,000,000. See "Description of Capital Structure Debentures Series D Debentures".

## **Acquisition Line of Credit**

On September 28, 2007, AX L.P. (as borrower) and Artis (as guarantor) entered into a loan agreement with respect to an acquisition line of credit (the "Acquisition LOC") with Brookfield Bridge Lending Fund Inc. The Acquisition LOC provides for a maximum of \$75 million of financing with a maximum of 10%, or \$7.5 million, available for any use. The balance is applicable to the financing of acquisitions. Subsequent to December 31, 2007, the agreement was amended so that up to \$10 million of the balance could additionally be used by Artis to repurchase Units under its NCIB. The Acquisition LOC is secured by first mortgage financing on the properties known as the Grain Exchange Building, the Johnston Terminal, Delta Industrial and Sears Centre. As at December 31, 2007, no funds have been drawn on the Acquisition LOC.

#### RECENT DEVELOPMENTS

## **Acquisitions Completed in 2008**

Artis has completed the acquisition of two properties since December 31, 2007, a summary of which is set out below.

Acquisition Date	<b>Property</b>	Property <u>Type</u>	<b>Location</b>	<u>GLA</u> <u>sq, ft.)</u>	Occupancy at <u>Acquisition</u>	Year Built / Redeveloped	Purchase Price (1)
January 15, 2008	King Edward Centre	Retail	Coquitlam, BC	81,647	100.0%	1997/2003	\$16,615,000
February 1, 2008	Leon's Building	Retail	Nanaimo, BC	53,953	100.0%	1999	\$8,550,000
Total				135,600	100.0%		\$25,165,000

Purchase price, before closing costs and adjustments.

## King Edward Centre, 15 & 25 King Edward Street, Coquitlam, BC

King Edward Centre is a mixed-use retail and office property comprised of three free standing buildings totaling 81,647 square feet of GLA. Approximately 18,586 square feet is designated office space while the remaining 63,061 square feet is used by retail tenants. Approximately 88% of the centre is occupied by national tenants, including Winners and Mark's Work Warehouse.

#### Leon's Building, 6461 Metral Drive, Nanaimo, BC

The Leon's Building is a 53,953 square foot retail complex fully leased to national tenants on long term leases. The property is located in the Woodgrove Regional Shopping District of Nanaimo, which is part of a larger retail sector serving a growing market of over 120,000 people. Key tenants are Leon's and United Furniture Warehouse.

## **Unconditional and Proposed Acquisitions in 2008**

Artis has entered into an unconditional agreement to purchase two properties, a summary of which is set out below. The acquisitions are scheduled to close on or about March 20, 2008.

				Occupancy		
	Property		<b>GLA</b>	at	Year Built /	<b>Purchase</b>
<b>Property</b>	<b>Type</b>	Location	<u>sq. ft.)</u>	<b>Acquisition</b>	Redeveloped	Price (1)
Estevan Sobey's	Retail	Estevan, SK	38,110	100.0%	2002	
Moose Jaw	Retail	Moose Jaw,	38,127	100.0%	2002	\$14,650,000
Sobey's		SK				
Total			76,237	100.0%		

<sup>(1)</sup> Purchase price, before closing costs and adjustments.

Artis has also entered into a conditional agreement to acquire Edson Shoppers, a 20,390 square foot retail in Edson, Alberta for a purchase price of \$5,850,000 before closing costs and adjustments. The acquisition is tentatively scheduled to be completed in the second quarter of 2008.

## Estevan Sobey's, 440 King Street, Estevan, SK

Estevan Sobey's was constructed in 2002 and is comprised of 38,110 square feet of GLA. The store is located along King Street, close to a community shopping centre in an established commercial and residential area. It is 100% occupied by Sobey's on a long term lease to 2022.

## Moose Jaw Sobey's, 769 Thatcher Drive East, Moose Jaw, SK

Moose Jaw Sobey's was constructed in 2002 and is comprised of 38,127 square feet of GLA. The store is located on Thatcher Drive East in a growing commercial and residential area of Moose Jaw. It is 100% occupied by Sobey's on a long term lease to 2022.

## Edson Shoppers, 769 Thatcher Drive East, Moose Jaw, SK

Edson Shoppers is 20,390 square foot newly constructed retail development on 2<sup>nd</sup> Avenue, the commercial hub of Edson. Edson Shoppers is 100% occupied by Shoppers Drug Mart and the Liquor Depot. The property includes an excess land component on the southwest corner of the site, which will enable further development in the future.

## **Normal Course Issuer Bid**

On December 12, 2007, Artis announced its intention to conduct the NCIB through the facilities of the TSX pursuant to which Artis may purchase up to 3,055,099 Units (representing approximately 10% of the float on the date of the announcement). The NCIB commenced on December 14, 2007 and will continue up to December 13, 2008, or an earlier date should Artis complete its purchases. Artis decided to conduct the NCIB because it believes that, from time to time, the market price of its Units may not fully reflect the underlying value of its business and its future business prospects. As at the date of this annual information form, Artis has purchased for cancellation an aggregate of 45,600 Units at an average purchase price of \$14.2806 per Unit.

## **Significant Lease Transactions**

On January 31, 2008, Artis announced that it entered into an unconditional agreement to lease 173,674 square feet of space in the Heritage Square office building in Calgary, Alberta to a well-known international engineering and consulting services firm. The lease agreement represents approximately 3% of Artis' total GLA and is for a 62 month term commencing July 1, 2008. The new lease replaces an existing tenancy which expires June 30, 2008.

On January 31, 2008, Artis also confirmed that it entered into a lease agreement with Public Works and Government Services Canada with respect to an additional full floor of the Grain Exchange Building in Winnipeg, Manitoba (25,363 square feet of currently unoccupied space, representing 0.4% of Artis' total GLA) at competitive rates. The lease will commence May 1, 2008.

As at January 31, 2008, Artis had renewed approximately 56% of the square footage expiring in 2008, with an average lease term of 5 years. Rental rates achieved on the renewal terms are higher than the in-place rental rates on the expiring terms, as illustrated below. The renewals completed to date are anticipated to add approximately \$3 million to the REIT's base rent on an annualized basis.

2008 Renewal Activity:	Leasable Area (Square Feet)	Increase in Base Rent
Heritage Square Agreement	173,674	124%
Willowglen Business Park	65,195	91%
Other completed renewals	175,618	26%
Total 2008 renewals completed at January 31, 2008	414,487	79%

## **Unitholders' Rights Plan**

From June 26, 2007 to December 26, 2007, Artis had in place the Rights Plan, as more described below under "Description of Capital Structure – Units and Special Units – Unitholders Rights Plan". The Rights Plan expired on December 26, 2007, which was six months following the date of its adoption. Artis has announced that at its annual and special meeting to be held on May 16, 2008, Unitholders will consider and, if deemed advisable, pass a special resolution approving the adoption of the Right Plan for a three year period.

#### RISK FACTORS

There are certain risks inherent in the activities of Artis, including the risks described below.

## **Real Property Ownership**

All real property investments are subject to elements of risk. Such investments are affected by general economic conditions, local real estate markets, supply and demand for leased premises, competition from other available premises and various other factors.

The value of real property and any improvements thereto may also depend on the credit and financial stability of the tenants and upon vacancy rates of Artis' portfolio of income producing properties. Artis' financial performance would be adversely affected if a significant number of tenants were to become unable to meet their obligations under their leases. Upon the expiry of any lease, there can be no assurance that the lease will be renewed on favourable terms to Artis or at all and no guarantee that the tenant can be replaced. The terms of any subsequent leases may be less favourable to Artis than the existing leases. In the event of default by a tenant, delays or limitations in enforcing rights as lessor may be experienced and costs incurred in protecting Artis' investment may be incurred. Furthermore, at any time, a tenant of any of Artis' property or properties may seek the protection of bankruptcy, insolvency or similar laws that could result in the rejection and termination of such tenant's lease and thereby adversely affect the financial performance of Artis.

Certain expenditures, including property taxes, maintenance costs, mortgage payments, insurance costs and related charges must be made throughout the period of ownership of real property regardless of whether the real property is producing any income. If Artis is unable to make mortgage payments on any property losses could be sustained as a result of the mortgagee's excise of its right of foreclosure and sale.

## **Illiquidity Risk**

Real property investments tend to be relatively illiquid, with the degree of liquidity generally fluctuating in relation to demand for and the perceived desirability of such investments. Such illiquidity may tend to limit Artis' ability to vary its portfolio promptly in response to changing economic or investment conditions. If Artis were required to liquidate its real property investments the proceeds to Artis may be significantly less than the aggregate carrying value of its properties.

#### **Debt Financing**

Artis will be subject to the risks associated with debt financing. Artis will consider structuring the timing of the renewal of significant tenant leases on properties in relation to the time at which mortgage indebtedness on such property becomes due for refinancing. There can be no assurance that Artis will be able to refinance its existing indebtedness on terms that are as or more favourable to Artis as the terms of existing indebtedness.

## Competition

The real estate business is very competitive. Numerous other developers, managers and owners of office, industrial and retail properties compete with Artis in seeking properties. The existence of competing developers and owners could have an adverse effect on Artis' ability to acquire properties and on the rents charged or concessions granted. There can be no guarantee that additional properties will be available to Artis on reasonable prices or at all.

## **Future Property Acquisition**

Artis' success depends in large part on identifying suitable acquisition opportunities, pursuing such opportunities, consummating acquisitions and effectively operating the properties it acquires. If Artis is unable to manage its growth effectively, its business, operating results and financial condition could be adversely affected.

#### **General Uninsured Losses**

Artis carries comprehensive general liability, fire, flood, extended coverage and rental loss insurance with policy specifications, limits and deductibles customarily carried for similar properties. There are, however, certain types of risks, generally of a catastrophic nature, such as wars or environmental contamination, which are either uninsurable or not insurable on an economically viable basis. Should an uninsured or under-insured loss occur, Artis could lose its investment in, and anticipated profits and cash flows from, one or more of its properties, but Artis would continue to be obliged to repay any recourse mortgage indebtedness on such properties.

## **Interest Rate Fluctuations**

Artis' mortgage financings may include indebtedness with interest rates based on variable interest rates that result in fluctuations in Artis' cost of borrowing. In the event that interest rates increase, Unitholders will be adversely affected.

#### **Environmental Matters**

As an owner of real property, Artis will be subject to various federal, provincial and municipal laws relating to environmental matters. Such laws provide that Artis could be liable for the costs of removal of certain hazardous substances and remediation of certain hazardous locations. The failure to remove or remediate such substances or locations, if any, could adversely affect Artis' ability to sell such real estate or to borrow using such real estate as collateral and could potentially also result in claims against Artis. Management is not aware of any material non-compliance with environmental laws with respect to its properties. Artis is also not aware of any pending or threatened investigations or actions by environmental regulatory authorities in connection with its properties.

## **Land and Air Rights Leases**

To the extent that the properties in which Artis has or will have an interest are located on leased land, the land leases may be subject to periodic rate resets which may fluctuate and may result in significant rental rate adjustments. As at December 31, 2007, one property of Artis is on leased land and the land lease has been fully paid. A second property of Artis in subject to an air rights lease which expires in 2079.

## **Public Market Risk**

The price for the Units or other listed securities of Artis could be subject to wide fluctuations in response to variations in operating results, the gain or loss of significant properties, market conditions in the industry, as well as general economic conditions or other risk factors set out herein. It is not possible to predict the price at which Units or other listed securities will trade and there can be no assurance that an active trading market for the Units or other listed securities will be sustained. In the event that the TSX determines that there is not a sufficient market for a listed security, such security may be delisted. The Units and other listed securities will not necessarily trade at values determined solely by reference to the value of the properties of Artis. Accordingly, the Units may trade at a premium or at a discount to values implied by the value of the properties of Artis. The market price for the Units or other listed securities may be affected by factors beyond the control of Artis.

#### **Market Price of Units**

One of the factors that may influence the market price of the Units is the annual yield thereon. Accordingly, an increase in market interest rates may lead purchasers of Units to expect a higher annual yield, which could adversely affect the market price of the Units. In addition, the market price for the Units may be affected by changes in general market conditions, fluctuations in the market for equity securities, short-term supply and demand factors for real estate investment trusts and numerous other factors beyond the control of Artis.

## **Changes to Implement New Tax on Trusts**

#### SIFT Rules

On June 22, 2007, the SIFT Rules were proclaimed in force to implement the changes announced as part of the "Tax Fairness Plan" proposed by the Minister of Finance (Canada) on October 31, 2006. The SIFT Rules apply to SIFTs, including publicly-traded income trusts, and their unitholders, and modify the tax treatment of SIFTs and of their unitholders, as more particularly described below under the heading *New Taxation Regime*.

The Minister of Finance (Canada) released a backgrounder (the "**Backgrounder**") on December 20, 2007 which contained several proposed technical amendments to SIFT Rules. These amendments were described as further clarifying the specific aspects of the "Tax Fairness Plan" and ensuring the rules are applied properly. The proposed amendments are in the preliminary stages without draft legislation having yet been released and therefore are not considered further in this summary unless specifically noted.

Since the SIFT Rules have only recently been enacted, the Canada Revenue Agency's administrative policies regarding the interpretation of the SIFT Rules and their application to the trusts and partnerships in which a publicly traded income trust holds a direct or indirect interest are still under review. There can be no assurance that the SIFT Rules may not be interpreted and applied in a manner that would cause the subsidiaries of Artis which are partnerships to be considered SIFTs. The Backgrounder contains proposed amendments which, if enacted as proposed, would result in a partnership being excluded from the SIFT definition if it is not publicly traded and is wholly owned, directly or indirectly, by a SIFT, a REIT, or a taxable Canadian corporation or any combination of these types of entities. These proposed amendments are not broad enough to remove the uncertainty on this issue for certain flow through subsidiaries of Artis. The balance of this summary assumes that none of the subsidiaries of Artis are SIFTs, however, no assurance can be given that the subsidiaries of Artis which are partnerships will not be considered SIFTS and, if so, that the SIFT Rules will not apply to such SIFTs prior to 2011.

#### REIT Exception

Certain trusts that meet a series of conditions relating to the nature of their income and their investments will be excluded from the SIFT definition and therefore not be subject to the SIFT Rules. In particular, to qualify for the REIT Exception under the SIFT Rules in a particular taxation year: (i) the trust must, at no time in the taxation year, hold "non-portfolio property" (other than "qualified REIT properties"); (ii) not less than 95% of the trust's revenue for the taxation year must be derived from one or more of the following: "rent from real or immovable properties", interest, capital gains from the disposition of "real or immovable properties", dividends, and royalties; (iii) not less than 75% of the trust's revenue for the taxation year must be derived from one or more of the following: rent from real or immovable properties situated in Canada, interest from mortgages, or hypothecs, on real or immovable properties situated in Canada, and capital gains from dispositions of real or immovable properties situated in Canada, cash and debt issued or guaranteed by Governments in Canada be less than 75% of the "equity value" of the trust at that time. Generally, the SIFT Rules contain a look-through rule under which a trust could qualify for the REIT Exception where it holds its Canadian real properties indirectly through intermediate entities.

Under the SIFT Rules, (i) "qualified REIT property" means, generally, a property owned by a trust that is a real or immovable property situated in Canada, a security of an entity which derives substantially all of its revenues directly from maintaining, improving, leasing or managing real or immovable properties that are capital properties of the trust or of an entity of which the trust holds a share or interest, a security of an entity that holds no property other than legal title to real or immovable properties of the trust and property ancillary to the earning by the trust of rents and capital gains from real or immovable property, and property ancillary to the earning by the trust of rents and capital gains from real or immovable property; (ii) "real or immovable properties" includes a security of an entity that, assuming it were a trust, would satisfy the four criteria required to qualify for the REIT Exception described in the preceding paragraph or an interest in real property but excludes any depreciable property other than a depreciable property included (otherwise than by an election) in CCA Class 1, 3 or 31, a property ancillary to the ownership or utilization of such depreciable property, or a lease or leasehold interest in respect of land or such depreciable property; and (iii) "rent from real or immovable properties" includes rent or similar payments for the use or right to use real or immovable properties and payment for services ancillary to the rental of real or immovable properties and customarily supplied or rendered in connection therewith, but does not include any other payments for services supplied or rendered, fees for managing or operating such properties, payment for the occupation, use or right to use a hotel room or similar lodging, or rent based on profits.

The REIT Exception in the SIFT Rules does not fully accommodate the current business structures used by many Canadian REITs, and contains a number of technical tests that many Canadian REITs, including Artis, may find difficult to satisfy.

## New Taxation Regime

The SIFT Rules alter the taxation regime applicable to income trusts that are SIFTs and their investors. Such SIFTs will be subject to tax in respect of certain distributions that are attributable to the SIFT's "non-portfolio earnings" (generally, income from business carried on in Canada and income (other than certain dividends) from, or capital gains realized on, "non-portfolio properties"), at a rate that is equivalent to the federal general corporate tax rate, plus 13% on account of provincial tax.

The February 26, 2008 Federal Budget proposes that, for 2009 and subsequent tax years, the provincial component of the SIFT tax will be based on the general provincial corporate income tax rate in each province in which the SIFT has a permanent establishment. Distributions that are paid as returns of capital will generally not attract this tax. The amount of a distribution in respect of which this tax is payable will also be taxed in the hands of the unitholder as though it were a taxable dividend from a taxable Canadian corporation, which dividend will be eligible for the enhanced dividend tax credit if paid to an individual resident in Canada.

## Effective Dates

The SIFT Rules apply beginning with the 2007 taxation year of a trust, except in the case of a Grandfathered Trust, for which there will be a four year transition period and the SIFT Rules will apply commencing with the earlier of the Grandfathered Trust's 2011 taxation year and the first taxation year of the Grandfathered Trust in which it exceeds "normal growth" as determined under the Growth Guidelines. Under the Growth Guidelines, a Grandfathered Trust will not be considered to have exceeded "normal growth" if its equity capital were to grow as a result of issuances of new equity, in any of the intervening periods described below, by an amount that does not exceed the greater of \$50 million and an objective "safe harbour". The safe harbour amount is measured by reference to a Grandfathered Trust's market capitalization as at October 31, 2006 (the "benchmark"). For this purpose, market capitalization is to be measured in terms of the value of a SIFT's issued and outstanding publiclytraded units, not including debt (whether or not that debt carried a conversion right or was itself publicly-traded), options or other interests that were convertible into units of the SIFT. For the period November 1, 2006 to December 31, 2007, a Grandfathered Trust's safe harbour is 40% of the benchmark. A Grandfathered Trust's safe harbour for each of the 2008 through 2010 calendar years is 20% of the benchmark. The annual safe harbour amounts are cumulative; whereas the \$50 million amount is not cumulative. New equity for these purposes includes units and debt that is convertible into units. In the case of Artis, prior offerings have exceeded the amount of growth allowed pursuant to the Growth Guidelines.

### **Application to Artis**

Subject to its ability to qualify for the REIT Exception, Artis is a SIFT. There are uncertainties in the interpretation and application of the SIFT Rules and it is not possible, at the current time, to determine with certainty whether Artis will meet the conditions of the REIT Exception.

If Artis does not qualify for the REIT Exception, the SIFT Rules apply to Artis effective on January 1, 2007 because it has exceeded the amount of growth allowed pursuant to the Growth Guidelines. Application of the SIFT Rules may, depending on the nature of distributions from Artis, including what portion of its distributions are income and what portion are returns of capital, have a material adverse effect on the after-tax returns of certain investors. Generally, distributions that are characterized as returns of capital are not taxable to Unitholders but serve to reduce the adjusted cost base of a Unitholder's units. Since inception, 100% of Artis's distributions have been characterized as returns of capital and management of Artis believes it is likely that a high return of capital component would continue in 2008 as Artis intends to continue its growth through acquisitions. However, there can be no assurance that this will be the case.

The REIT Exception is applied on an annual basis. Accordingly, if Artis did not qualify for the REIT Exception in a particular taxation year, it may be possible to restructure such that it may qualify in a subsequent taxation year. There can be no assurances, however, that Artis will be able to restructure such that Artis will not be subject to the tax imposed by the SIFT Rules, or that any such restructuring, if implemented, would not result in material costs or other adverse consequences to Artis and its Unitholders. Management of Artis intends, if it is in the best interest of Artis and its Unitholders, to take such steps as are necessary to ensure that, to the extent possible, Artis qualifies for the REIT Exception and any negative effects of the SIFT Rules on Artis and its Unitholders are minimized.

The likely effect of the SIFT Rules on the market for Units, and on its ability to finance future acquisitions through the issue of Units or other securities, is unclear. In the event that the SIFT Rules apply to Artis, they may adversely affect the marketability of the Units and the level of cash distributions made by Artis as described in this short form prospectus and, among other things, there can be no assurance that Artis will be able to maintain the current level of distributions and the current portion of distributions that is treated as a non-taxable return of capital. The impact to Artis and its Unitholders of the SIFT Rules cannot be conclusively determined at this time.

#### **Other Tax Related Risk Factors**

There can be no assurance that Canadian federal income tax laws (or the judicial interpretation thereof or the administrative and/or assessing practices of Canada Revenue Agency) respecting the treatment of mutual fund trusts will not be changed in a manner which adversely affects Artis or the holders of Units. If Artis ceases to qualify as a mutual fund trust under the Tax Act, the income tax consideration for Unitholders would be

materially and adversely different in certain respects, including that Units may cease to be qualified investments for deferred income plans. The Tax Act imposes penalties for the acquisition or holding of non-qualified investments.

### **Unitholder Liability**

On June 16, 2005, *The Investment Trust Unitholders' Protection Act* (Manitoba) came into force. This legislation creates a statutory limitation on the liability of beneficiaries of Manitoba income trusts such as Artis. The legislation provides that a Unitholder will not be, as a beneficiary, liable for any act, default, obligation, or liability of Artis. Further, the Declaration of Trust provides that no Unitholder or annuitant under a plan of which a Unitholder acts as trustee or carrier (an "annuitant") will be held to have any personal liability as such, and that no resort shall be had to the private property of any Unitholder or annuitant for satisfaction of any obligation or claim arising out of or in connection with any contract or obligation of Artis or its Trustees.

Notwithstanding the Declaration of Trust, Unitholders may not be protected from liabilities of Artis to the same extent as a shareholder of a corporation is protected from the liabilities of the corporation. There is the possibility that personal liability may also arise in respect of claims against Artis (to the extent that such claims are not satisfied by Artis) that do not arise out of contract, including claims in tort, claims for taxes and possibly certain other statutory liabilities.

#### **Potential Conflicts of Interest**

There are potential conflicts of interest to which the Trustees and the directors and officers of Artis and Marwest are, and will continue to be, subject to in connection with the current operations and the future ongoing operations of Artis.

Each of Armin Martens, President and Chief Executive Officer of Artis, and Cornelius Martens, Vice-President of Artis, is a director and senior officer of Marwest and various other companies affiliated with Marwest. Armin Martens and Cornelius Martens and related parties also own and control Marwest and its affiliates. James Green, Chief Financial Officer of Artis, is also the Chief Financial Officer of Marwest and certain of its affiliates. The individuals above serve as Trustees and/or senior officers of Artis and are, through Marwest and its affiliates or other entities engaged in a wide range of real estate activities, including the development, acquisition, divestiture and management of real estate.

The Declaration of Trust does not restrict the Trustees or officers of Artis from being engaged (directly or indirectly) in real estate and business transactions in which their individual interests actually, or are perceived to, conflict with the interests of Artis. There can be no guarantee that the Trustees and officers of Artis, in acting in a capacity other than as a Trustee or officer of Artis, or Marwest, will act in the best interests of Artis in connection with such other real estate activities.

Furthermore, where there are conflicts of interests involving the entering into of contracts by Artis in which a trustee or officer has a direct or indirect interest, such conflicts of interest will be resolved by procedures and remedies similar to those provided under the *Canada Business Corporations Act*. Armin Martens, Cornelius Martens and James Green have disclosed in writing their respective interests in Marwest and the contracts entered into between Artis and Marwest and did not and will not vote on any decision which would be viewed as a conflict of interest.

### **Relationship** with Marwest

The financial performance of Artis will depend in part on the performance of Marwest in its capacity as asset manager and property manager.

## **Availability of Cash Flow**

Distributable Income may exceed actual cash available to Artis from time to time because of items such as principal repayments, tenant allowances, leasing commissions and capital expenditures and redemptions of Units. Artis may be required to use part of its debt capacity or reduce distributions to Unitholders in order to accommodate such items.

#### **Fluctuations in Cash Distributions**

Although as at December 31, 2007 and the date hereof, Artis distributed monthly cash distributions to Unitholders equal to \$1.05 per Unit on an annualized basis, the actual amount of cash distributed in respect of Units will depend on numerous factors, including the amount of principal repayments, tenant allowances, leasing commissions, capital expenditures and other factors that may be beyond the control of Artis. Artis may modify or suspend distributions at any time.

### **Legal Rights attaching to Units**

Securities such as the Units share certain, although not all, attributes common to shares of a corporation. Unitholders will not have all of the statutory rights normally associated with the ownership of shares in a corporation including, for example, the right to bring "oppression" or "derivative" actions against Artis. The Units are not "deposits" within the meaning of the *Canada Deposit Insurance Corporation Act* (Canada) and are not insured under the provisions of that Act or any other legislation. Furthermore, Artis will not be a trust company and, accordingly, will not be registered under any trust and loan company legislation as it will not carry on the business of a trust company.

#### **Restrictions on Redemptions**

It is anticipated that the redemption right will not be the primary mechanism for Unitholders to liquidate their investments. Notes or other securities which may be distributed *in specie* to holders of Units in connection with a redemption will not be listed on any stock exchange and no established market is expected to develop for such securities, and such securities may be subject to an indefinite "hold period" or other resale restriction under applicable securities laws. Any notes so distributed will not be qualified investments for deferred income plans.

The entitlement of Unitholders to receive cash upon the redemption of their Units is subject to the following limitations: (i) the total amount payable by Artis in respect of such Units and all other Units tendered for redemption in the same calendar month shall not exceed \$30,000 (provided that such limitation may be waived at the discretion of the Trustees); (ii) at the time such Units are tendered for redemption, the outstanding Units shall be listed for trading on a stock exchange or traded or quoted on another market which the Trustees consider, in their sole discretion, provides fair market value prices for the Units; and (iii) the trading of the Units has not been suspended or halted on any stock exchange on which the Units are listed (or, if not listed on a stock exchange, on any market on which the Units are quoted for trading) on the redemption date for more than five trading days during the 10 day period commencing immediately after the redemption date. See "Summary of Declaration of Trust – Redemption of Units".

# Failure to Obtain Additional Financing

Artis will likely require additional financing in order to grow and expand its operations. It is possible that such financing will not be available or, if it is available, will not be available on favourable terms. In addition, upon the expiry of the term of financing or refinancing of any particular property owned by Artis, refinancing may not be available in amounts required or may be available only on terms less favourable to Artis than existing financing. Future financing may take many forms, including debt or equity financing, which could alter the debt-to-equity ratio or which could be dilutive to Unitholders.

### **Dilution**

Artis is authorized to issue an unlimited number of Units. Any additional issuance of Units will have a dilutive effect on existing Unitholders.

## **Reliance on Key Personnel**

The success of Artis is highly dependent on the services of Armin Martens, Cornelius Martens and James Green. The loss of the services of any of these individuals may have an adverse effect on Artis.

### **Changes in Legislation**

There can be no assurance that laws will not be changed in a manner that will adversely affect Artis or its Unitholders.

#### **Trustees & Management**

The Trustees will not devote their full time and attention to the affairs of Artis. In addition, Marwest has the ability to appoint members to the board of Trustees by virtue of being the asset manager of Artis, regardless of the number of Units that it owns. Management personnel are not currently required to devote their full time and attention to the affairs of Artis.

### SUMMARY OF DECLARATION OF TRUST

The following is a brief summary of certain provisions of the Declaration of Trust. The summary below is not complete and, for full particulars, reference should be made to the Declaration of Trust.

# **Units and Special Voting Units**

The beneficial interests in Artis shall be divided into interests of two classes, described and designated as "Units" and "Special Voting Units", which shall be entitled to the rights and subject to the limitations, restrictions and conditions set out in the Declaration of Trust, and the interest of each Unitholder and Special Unitholder shall be determined by the number of Units and/or Special Voting Units registered in the name of the Unitholder or Special Unitholder.

# Rights attaching to Units

Each Unit represents an equal undivided interest in Artis. All Units outstanding from time to time participate *pro rata* in any distributions by Artis and, in the event of termination or winding-up of Artis, in the net assets of Artis. All Units shall rank among themselves equally and rateably without discrimination, preference or priority.

No Unit shall be issued other than as fully paid and non-assessable. There are no pre-emptive rights attaching to the Units.

## **Rights attaching to Special Voting Units**

No Special Voting Unit shall be entitled to any interest or share in the distributions or net assets of Artis. Special Voting Units may be issued in series and shall only be issued in connection with or in relation to Exchangeable LP Units (or other securities exchangeable into Units) issued and shall be automatically cancelled upon the issuance of Units on the exercise, conversion or cancellation of the Exchangeable LP Units (or other securities exchangeable into Units). Subject to the restrictions set forth in the Declaration of Trust, each Special Voting Unit shall entitle the Special Unitholder of record thereof to a number of votes at all meetings of Unitholders or in respect of any written resolution of Unitholders equal to the number of Units into which the Exchangeable LP Units (or other securities exchangeable into Units) to which such Special Voting Unit relates are, directly or indirectly, exchangeable or convertible. For greater certainty, holders of Special Voting Units shall not be entitled to any distributions of any nature whatsoever from Artis or have any legal or beneficial interest in any assets of Artis on termination or winding-up of Artis.

### **Legal Ownership of Assets of Artis**

The legal ownership of the assets of Artis and the right to conduct the affairs of Artis are vested exclusively in the Trustees, subject to the provisions of the Declaration of Trust, and the Unitholders and Special Unitholders shall have no interest therein other than the interest in Artis conferred by their Units or Special Voting Units issued pursuant to the Declaration of Trust. No Unitholder has or is deemed to have any right of ownership in any of the assets of Artis.

#### **Trustees**

There shall be a minimum of three and a maximum of ten Trustees. The number of Trustees may be increased or decreased from time to time by the Unitholders. The Declaration of Trust provides that a majority of the Trustees comprising the Audit Committee and the Governance and Compensation Committee shall be Independent Trustees. Marwest, in its capacity as the asset manager of Artis, has the right to appoint two Trustees if the board of Trustees is comprised of five or more Trustees, and the right to appoint one Trustee if the board of Trustees is comprised of less than five Trustees. The Independent Trustees may increase the number of Trustees (up to the maximum) and appoint additional Independent Trustees to serve as Trustees until the next annual meeting of Unitholders.

#### **Meetings of Voting Unitholders**

Meetings of Voting Unitholders must be called and held for the election or removal of Trustees (other than the Marwest Appointees) the appointment or removal of the auditors of Artis, the approval of amendments to the Declaration of Trust (except as described below under "Amendments to Declaration of Trust"), the sale or transfer of all or substantially all of the assets of Artis (other than as part of an internal reorganization of the assets of Artis as approved by the Trustees) and the termination of Artis. Meetings of Voting Unitholders will be called and held annually for the election of the Trustees and the appointment of auditors of Artis.

Two persons who are holders of Units and/or Special Voting Units represented in person or by proxy representing greater than 5% of the votes attaching to the issued and outstanding Voting Units shall constitute a quorum for any meeting of Voting Unitholders.

Holders of whole Units or Special Voting Units may attend and vote at all meetings of Voting Unitholders, either in person or by proxy. Each whole Unit and Special Voting Unit shall be entitled to one vote at all meetings of Voting Unitholders.

A meeting of Voting Unitholders may be convened at any time and for any purpose by the Trustees and must be convened for the purposes set forth in the Declaration of Trust if requisitioned by the holders of not less than 5% of the Voting Units then outstanding by a written requisition, except in certain circumstances. A requisition must state in reasonable detail the business proposed to be transacted at the meeting. Voting Unitholders have the right to obtain a list of Voting Unitholders to the same extent and upon the same conditions as those which apply to shareholders of a corporation governed by the *Canada Business Corporations Act*.

The Voting Unitholders shall be entitled to vote upon the following matters, upon such other matters as are set forth in the Declaration of Trust and upon such matters for which Voting Unitholder approval is required pursuant to the requirements of any stock exchange upon which the Units may trade from time to time:

- the election or removal of Trustees (other than the appointees of Marwest or any other asset manager of Artis);
- (b) the appointment, approval or removal of auditors of Artis;
- (c) the approval of amendments to the Declaration of Trust (except amendments which may be made by the Trustees without the consent of Voting Unitholders);
- (d) the reclassification of the Units;
- (e) the sale of the assets of Artis as an entirety or substantially as an entirety (provided that, for greater certainty, Artis shall be entitled to transfer all or a portion of its assets to an entity controlled by Artis pursuant to an internal reorganization of Artis and such transfer shall not require the approval of Voting Unitholders); and
- (f) the termination of Artis.

#### **Purchases of Units**

Artis may from time to time purchase Units in accordance with applicable securities legislation and the rules prescribed under applicable stock exchange or regulatory policies. Any such purchases will constitute an "issuer bid" under Canadian provincial securities legislation and must be conducted in accordance with the applicable requirements thereof. A Unitholder does not have the right at any time to require Artis to purchase such Unitholder's Units.

### **Take-Over Bids**

The Declaration of Trust contains provisions to the effect that if a take-over bid is made for Units within the meaning of *The Securities Act* (Manitoba) and not less than 90% of the Units (other than Units held at the date of the take-over bid by or on behalf of the offeror or associates or affiliates of the offeror) are taken up and paid for by the offeror, the offeror will be entitled to acquire the Units held by Unitholders who did not accept the offer either, at the election of such Unitholders, on the terms offered by the offeror or at the fair value of such Unitholders' Units determined in accordance with the procedures set out in the Declaration of Trust.

#### **Issuance of Units**

Artis may issue new Units from time to time. In addition, new Units may be issued for cash through public offerings, through rights offerings to existing Unitholders (i.e., in which Unitholders receive rights to subscribe for new Units in proportion to their existing holdings of the Units, which rights may be exercised or sold to other investors) or through private placements (i.e., offerings to specific investors which are not made generally available to the public or existing Unitholders). In certain instances, Artis may issue new Units as consideration for the acquisition of new properties or assets. The price or the value of the consideration for which Units may be issued will be determined by the Trustees, generally in consultation with investment dealers or brokers who may act as underwriters or agents in connection with offerings of Units. No new Units issued will provide the holder thereof with enhanced voting or other enhanced rights.

### **Limitation on Non-Resident Ownership**

At no time may Non-Residents be the beneficial owners of more than 49% of the Units, on a basic or fullydiluted basis (and for greater certainty, including Units into which Exchangeable LP Units (or other securities exchangeable for Units) may be converted or exchanged), and Artis shall inform its transfer agent of this restriction. The Trustees may require a registered holder of Units and/or Special Voting Units to provide the Trustees with a declaration as to the jurisdictions in which beneficial owners of the Units registered in such Unitholder's name are resident and as to whether such beneficial owners are Non-Residents (or in the case of a partnership, whether the partnership is a Non-Resident). If the Trustees become aware, as a result of acquiring such declarations as to beneficial ownership or as a result of any other investigations, that the beneficial owners of more than 40% of the Units (on a basic or fully-diluted basis, including Units into which Exchangeable Securities may be converted or exchanged) are, or may be, Non-Residents or that such a situation is imminent, the Trustees may make a public announcement thereof and shall not accept a subscription for Units from or issue or register a transfer of Units to a person unless the person provides a declaration in form and content satisfactory to the Trustees that the person is not a Non-Resident and does not hold such Units for the benefit of Non-Residents. If, notwithstanding the foregoing, the Trustees determine that more than 49% of the Units (on a basic or fully-diluted basis, including Units into which Exchangeable LP Units (or other securities exchangeable for Units) may be converted or exchanged) are held by Non-Residents, the Trustees may send a notice to such Non-Resident holders of the Units or Exchangeable LP Units or other securities, as the case may be, chosen in inverse order to the order of acquisition or registration or in such other manner as the Trustees may consider equitable and practicable, requiring them to sell their Units or Exchangeable LP Units or other securities or a portion thereof within a specified period of not more than 30 days. If the Unitholders receiving such notice have not sold the specified number of Units or Exchangeable LP Units or other securities or provided the Trustees with satisfactory evidence that they are not Non-Residents within such period, the Trustees may on behalf of such Unitholders sell such Units or Exchangeable LP Units or other securities and, in the interim, shall suspend the voting and distribution rights attached to such Units or Exchangeable LP Units or other securities (other than the right to receive the net proceeds from the sale). Upon such sale or conversion, the affected holders shall cease to be holders of the relevant Units or Exchangeable LP Units or other securities and their

rights shall be limited to receiving the net proceeds of sale upon surrender of the certificates, if any, representing such securities. Artis may direct its transfer agent to do any of the foregoing.

No liability shall accrue to Artis or the Trustees if the Units of a Non-Resident Unitholder are sold at a loss to such Unitholder. Unless and until the Trustees shall have been required to do so under the terms hereof, the Trustees shall not be bound to do or take any proceedings or action with respect to the foregoing paragraph by virtue of the powers conferred on them. The Trustees shall use reasonable commercial efforts to actively monitor the ownership of Units by Non-Residents. It is acknowledged that the Trustees cannot definitely monitor the ownership of Units by Non-Residents if the Units are registered in the name of an intermediary. The Trustees shall not be liable for any violation of the Non-Resident ownership restriction which may occur during the term of Artis.

## **Information and Reports**

Artis will furnish to Unitholders such financial information and reports as are from time to time required by applicable securities laws, including prescribed forms needed for the completion of Unitholders' tax returns under the Tax Act and equivalent provincial legislation.

### **Amendments to Declaration of Trust**

The Declaration of Trust may be amended or altered from time to time. Certain amendments (including termination of Artis) require approval by at least two-thirds of the votes cast at a meeting of Voting Unitholders called for such purpose. Other amendments to the Declaration of Trust require approval by a majority of the votes cast at a meeting of the Voting Unitholders called for such purpose.

The following amendments require the approval of two-thirds of the votes cast by all Unitholders at a meeting:

- (a) an exchange, reclassification or cancellation of all or part of the Units or Special Voting Units;
- (b) the addition, change or removal of the rights, privileges, restrictions or conditions attached to the Units or Special Voting Units and, including, without limiting the generality of the foregoing,
  - (i) the removal or change of rights to distributions (but not a change to the specific amount of a distribution);
  - (ii) the addition or removal of or change to conversion privileges, options, voting, transfer or preemptive rights; or
  - (iii) the reduction or removal of a distribution preference or liquidation preference;
- (c) the creation of new rights or privileges attaching to certain of the Units or Special Voting Units;
- (d) the constraint of the issue, transfer or ownership of the Units or Special Voting Units or the change or removal of such constraint; and
- (e) the amendment of the investment guidelines set out under "Investment Guidelines and Operating Policies Investment Guidelines" and the operating policies set out at paragraphs (b), (d), (e), (f), (g) and (h) thereunder.

The Trustees may, without the approval of the Unitholders, make certain amendments to the Declaration of Trust, including amendments:

- (a) aimed at ensuring continuing compliance with applicable laws, regulations, requirements or policies of any governmental authority having jurisdiction over: (i) the Trustees or over Artis; (ii) the status of Artis as a "mutual fund trust" under the Tax Act and, if the Trustees so decide, a "registered investment" under the Tax Act; or (iii) the distribution of Units;
- (b) which, in the opinion of the Trustees, provide additional protection for the Unitholders;

- (c) to remove any conflicts or inconsistencies between public disclosure and the Declaration of Trust or to make minor corrections which are, in the opinion of Trustees, necessary or desirable and not prejudicial to the Unitholders;
- (d) which, in the opinion of the Trustees, are necessary or desirable as a result of changes in taxation laws;
- (e) which, in the opinion of the Trustees, are necessary or desirable in order to permit distributions to be paid through the issuance of Units rather than in cash; and
- (f) for any purpose (except one in respect of which a Unitholder vote is specifically otherwise required) if the Trustees are of the opinion that the amendment is not prejudicial to Unitholders and is necessary or desirable.

# Term of Artis and Sale of Substantially All Assets

Artis has been established for an indefinite term. Pursuant to the Declaration of Trust, termination of Artis or the sale or transfer of the assets of Artis as an entirety or substantially as an entirety (other than as part of an internal reorganization of the assets of Artis as approved by the Trustees) requires approval by at least two-thirds of the votes cast at a meeting of the Unitholders.

#### **Conflict of Interest Restrictions and Provisions**

The Declaration of Trust contains "conflict of interest" provisions that serve to protect Unitholders without creating undue limitations on Artis. As the Trustees may be engaged in a wide range of real estate and other activities, the Declaration of Trust contains provisions, similar to those contained in the Canada Business Corporations Act that require each Trustee to disclose to Artis any interest in a material contract or transaction or proposed material contract or transaction with Artis (including a contract or transaction involving the making or disposition of any investment in real property or a joint venture arrangement) or the fact that such person is a director or officer of or otherwise has a material interest in any person who is a party to a material contract or transaction or proposed material contract or transaction with Artis. Such disclosure is required to be made at the first meeting at which a proposed contract or transaction is considered. If a material contract or transaction or proposed material contract or transaction is one that in the ordinary course would not require approval by the Trustees, a Trustee is required to disclose in writing to Artis or request to have entered into the minutes of meetings of Trustees the nature and extent of his interest forthwith after the Trustee becomes aware of the contract or transaction or proposed contract or transaction. In any case, a Trustee who has made disclosure to the foregoing effect is not entitled to vote on any resolution to approve the contract or transaction unless the contract or transaction is one for indemnity under the provisions of the Declaration of Trust or liability insurance.

The Declaration of Trust further provides that Marwest and its affiliates and their respective directors, officers and employees, may, from time to time, be engaged, for their own account or on behalf of others (including without limitation as trustee, administrator or manager of other trusts or portfolios) in real estate investment and other activities identical or similar to or competitive with the activities of Artis or of Marwest and its affiliates in connection with Artis. The Declaration of Trust provides that neither Marwest nor any of its affiliates (nor their respective directors, officers and employees) shall incur or be under any liability to Artis, any Unitholder or any annuitant for, by reason of, or as a result of any such engagement or competition or the manner in which they may resolve any conflict of interest or duty arising therefrom.

# **Redemption of Units**

#### Right of Redemption

Each Unitholder shall be entitled to require Artis to redeem at any time or from time to time at the demand of the Unitholder all or any part of the Units registered in the name of the Unitholder at the prices determined and payable in accordance with the conditions hereinafter provided.

## Exercise of Redemption Right

To exercise a Unitholder's right to require redemption, a duly completed and properly executed notice requiring Artis to redeem Units, in a form approved by the Trustees, shall be sent to Artis at the head office of Artis.

Upon receipt by Artis of the notice to redeem Units, the Unitholder shall thereafter cease to have any rights with respect to the Units tendered for redemption (other than to receive the redemption payment therefore) including the right to receive any distributions thereon which are declared payable to the Unitholders of record on a date which is subsequent to the day of receipt by Artis of such notice. Units shall be considered to be tendered for redemption on the date that Artis has received the notice and other required documents or evidence as aforesaid.

## Cash Redemption

Upon receipt by Artis of the notice to redeem Units in accordance with the Declaration of Trust, the holder of the Units tendered for redemption shall be entitled to receive a price per Unit (hereinafter called the "Redemption Price") equal to the lesser of:

- (a) 90% of the "market price" of the Units on the principal market on which the Units are quoted for trading during the 10 trading day period ending on the date on which the Units were surrendered to Artis for redemption; and
- (b) 100% of the "closing market price" on the principal market on which the Units are quoted for trading on the date on which the Units were surrendered to Artis for redemption.

For the purposes of the foregoing provision, "market price" shall be an amount equal to the weighted average of the closing price of the Units for each of the trading days on which there was a closing price; provided that if the applicable exchange or market does not provide a closing price but only provides the highest and lowest prices of the Units traded on a particular day, the "market price" shall be an amount equal to the weighted average of the average of the highest and lowest prices for each of the trading days on which there was a trade; and provided further that if there was trading on the applicable exchange or market for fewer than five of the 10 trading days, the "market price" shall be the weighted average of the following prices established for each of the 10 trading days: the average of the last bid and last ask prices for each day on which there was no trading; the closing price of the Units for each day that there was trading if the exchange or market provides a closing price; and the weighted average of the highest and lowest prices of the Units for each day that there was trading, if the market provides only the highest and lowest prices of Units traded on a particular day. For the purposes of paragraph (b) above, the "closing market price" shall be: an amount equal to the closing price of the Units if there was a trade on the date and the exchange or market provides a closing price; an amount equal to the weighted average of the highest and lowest prices of Units if there was trading and the exchange or other market provides only the highest and lowest trading prices of Units traded on a particular day; and the weighted average of the last bid and last ask prices if there was no trading on the date.

Subject to the matters set forth below under "No Cash Redemption in Certain Circumstances" and "Alternative Redemption", the Redemption Price payable in respect of the Units tendered for redemption during any month shall be paid by cheque, drawn on a Canadian chartered bank or a trust company in lawful money of Canada, payable at par to or to the order of the Unitholder who exercised the right of redemption on or before the last day of the calendar month following the month in which the Units were tendered for redemption.

#### No Cash Redemption in Certain Circumstances

Artis shall not be required to pay the Redemption Price applicable to Units tendered for redemption in cash if:

- the total amount payable by Artis for redemptions of Units in cash prior thereto in the same calendar month exceeds \$30,000 ("Monthly Limit"); provided that the Trustees may, in their sole discretion, waive such limitation in respect of all Units tendered for redemption in any calendar month. In the absence of such a waiver, Units tendered for redemption in any calendar month in excess of the Monthly Limit will be redeemed for cash and, subject to any applicable regulatory approvals, in accordance with the Declaration of Trust on a *pro rata* basis, provided that in such circumstances the Trustees may waive the Monthly Limit in order to avoid the issuance of unsecured promissory notes issued by Artis or a Subsidiary of Artis in a principal amount of less than \$100 as may be permitted under the provision of the Declaration of Trust described under "Alternative Redemption" below;
- (b) at the time the Units are tendered for redemption, the outstanding Units are not listed for trading or quoted on any stock exchange or market which the Trustees consider, in their sole discretion, provides representative fair market value prices for the Units; or
- (c) the normal trading of the outstanding Units is suspended or halted on any stock exchange on which the Units are listed for trading or, if not so listed, on any market on which the Units are quoted for trading, on the date that such Units tendered for redemption were tendered to Artis for redemption or for more than five trading days during the 10 trading day period commencing immediately after the date on which such Units tendered for redemption were tendered to Artis for redemption.

### Alternative Redemption

If the provision of the Declaration of Trust requiring the Redemption Price to be paid in cash is not applicable to Units tendered for redemption by a Unitholder, the Redemption Price per Unit to which the Unitholder would otherwise be entitled shall, subject to receipt of all necessary regulatory approvals, be paid and satisfied by way of the distribution to such Unitholder of unsecured subordinated promissory notes issued by Artis or a Subsidiary (the "Notes"), which Notes will bear interest at a market rate to be determined by the issuer of the Notes payable monthly, each in the principal amount of \$100, on the basis of such number of Notes for such Units tendered for redemption equal to the product of (i) the number of Units tendered for redemption multiplied by (ii) the Redemption Price per Unit, which product will then be divided by \$100 on the date the Units were tendered for redemption. The Redemption Price payable pursuant to this provision in respect of Units tendered for redemption during any month shall, subject to receipt of all necessary regulatory approvals, be paid by the transfer, to or to the order of the Unitholder who exercised the right of redemption, on the last day of the calendar month following the month in which the Units were tendered for redemption.

Where Artis makes a distribution *in specie* pursuant to this provision: (a) the Trustees shall allocate proportionately to the redeeming Unitholders any income or capital gain realized by Artis as a result of the distribution of such property to such Unitholders or, if the Notes that are distributed to such Unitholders are issued by a Subsidiary of Artis, as a result of a transaction pursuant to which such Notes were issued by the Subsidiary of Artis to Artis, and such amounts shall be payable to such Unitholders; (b) the Redemption Price payable to a redeeming Unitholder pursuant to this provision shall be reduced by an amount equal to the amount of income or capital gain so allocated to the redeeming Unitholder; and (c) the amount of income or capital gain so allocated to the redeeming Unitholder and the Redemption Price payable to the redeeming Unitholder (as adjusted in accordance with this provision) shall both be paid by the Notes issuable to the redeeming Unitholder pursuant to this provision.

# Cancellation of all Redeemed Units

All Units which are redeemed by Artis shall be cancelled and such Units shall no longer be outstanding and shall not be reissued.

#### Subordination

Following any *in specie* redemption pursuant to the Declaration of Trust, holders of Notes will be required to acknowledge that they are subject to any applicable subordination agreements as may be determined by the Trustees prior to delivery of such Notes to the Unitholder.

## INVESTMENT GUIDELINES AND OPERATING POLICIES

#### **Investment Guidelines**

The Declaration of Trust provides for certain guidelines on investments which may be made by Artis. The assets of Artis may be invested only in accordance with the following guidelines (unless approved by a majority of the Trustees (including a majority of the Independent Trustees):

- (a) Artis may invest in interests (including fee ownership and leasehold interests) in income-producing real property in Canada and the United States;
- (b) Artis will not make any investment, take any action or omit to take any action that would result in:
  - (i) Units not being units of a "mutual fund trust" within the meaning of the Tax Act;
  - (ii) Units being disqualified as a "qualified investment" for trusts governed by registered retirement savings plans, registered retirement income funds, deferred profit sharing plans or registered education savings plans;
  - (iii) Artis being liable under the Tax Act to pay tax as a result of holdings of Artis of foreign property as defined in the Tax Act; or
  - (iv) Units being foreign property for the purpose of the Tax Act;
- (c) Artis may invest in a joint venture arrangement only if:
  - (i) the arrangement is one pursuant to which Artis holds an interest in real property jointly or in common with others ("joint venturers") either directly or through the ownership of securities of a corporation or other entity (a "joint venture entity") as co-owners and not as partners;
  - (ii) Artis' interest in the joint venture arrangement is not subject to any restriction on transfer other than a right of first offer or right of first refusal, if any, in favour of the joint venturers;
  - (iii) Artis has a right of first offer or right of first refusal to buy the interests of the other joint venturers; and
  - (iv) the joint venture arrangement provides an appropriate buy-sell mechanism to enable a joint venturer to purchase the other joint venturers' interests or to sell its interest;

provided that, notwithstanding the foregoing, Artis may from time to time enter into any joint venture arrangement which does not comply with any of subparagraphs (c) (ii), (iii) or (iv) above if the Trustees determine that the investment is desirable for Artis and is otherwise in compliance with the investment restrictions, the investment guidelines and the operating policies established in accordance with the Declaration of Trust and in effect at such time;

(d) Artis will not purchase, sell, market or trade in currency or interest rate futures contracts otherwise than for hedging purposes where, for the purposes hereof, the term "hedging" will have the meaning ascribed thereto by National Instrument 81-102 – *Mutual Funds* adopted by the Canadian Securities Administrators, as amended from time to time;

- (e) except for temporary investments held in cash, deposits with a Canadian chartered bank or trust company registered under the laws of a province or of Canada, short-term government debt securities or in money market instruments of, or guaranteed by, a Schedule I Canadian chartered bank maturing within one year from the date of issue, Artis may not hold securities other than securities of a trust, limited partnership or corporation formed for the purpose of holding real property, securities of a joint venture entity or an entity or corporation wholly-owned by Artis formed and operated for the purpose of holding real property or for any other purpose relating to the activities of Artis, and provided further that, notwithstanding anything contained in the Declaration of Trust to the contrary, Artis may acquire securities of other real estate investment trusts;
- (f) Artis will not invest in rights to or interests in mineral or other natural resources, including oil or gas, except as incidental to an investment in real property;
- (g) Artis will not invest in operating businesses unless such investment is incidental to a transaction: (i) where revenue will be derived, directly or indirectly, principally from real property, or (ii) which principally involves the ownership, maintenance, improvement, leasing or management, directly or indirectly, of real property (in each case as determined by the Trustees);
- (h) Artis will not acquire interests in general partnerships or limited partnerships provided that Artis may invest in a general partnership or a limited partnership if:
  - (i) the general partnership or limited partnership is formed and operated solely for the purpose of acquiring, owning, maintaining, improving, leasing or managing a particular real property or properties or interests therein;
  - (ii) Artis's interest in the limited partnership is not subject to any restriction on transfer other than a right of first offer or right of first refusal, if any, in favour of any other partner or any affiliate thereof;
  - (iii) Artis has a right of first offer or right of first refusal to buy the interests of the other partners; and
  - (iv) Artis has received a legal opinion to the effect that the investment (a) would not result in Artis or any registered retirement savings plan, registered retirement income fund or deferred profit sharing plan being liable under the Tax Act to pay tax imposed as a result of holdings by Artis of foreign property as defined in the Tax Act, (b) would not disqualify Artis as a "mutual fund trust" within the meaning of the Tax Act, and (c) would not result in Artis losing any status under the Tax Act that is otherwise beneficial to Artis and its Unitholders;

provided that, notwithstanding the foregoing, Artis may from time to time enter into any limited partnership arrangement which does not comply with any of subparagraphs (h) (ii) or (iii) above if the Trustees determine that the investment is desirable for Artis and is otherwise in compliance with the investment restrictions, the investment guidelines and the operating policies established in accordance with the Declaration of Trust and in effect at such time;

- (i) Artis may invest in raw land for development or other development projects for the purpose of (i) renovating or expanding existing facilities; or (ii) developing new facilities which will, upon completion, be income-producing. In furtherance of subparagraph (ii), without limiting the generality of paragraph (e) and notwithstanding the provisions of paragraphs (j) and (k) below, Artis may invest in mortgages (including participating or convertible mortgages): (A) granted by an entity, directly or indirectly, wholly owned by Artis or by Artis with a joint venturer; (B) granted by a joint venturer; or (C) provided that Artis has an option or a right to acquire an interest in the project or an entity which owns any such development project, in each case secured against the real property underlying any such development project and may continue to hold such mortgages following completion of the project;
- (j) notwithstanding the provisions of paragraph (i) above and (k) below, Artis may invest in mortgages and mortgage bonds (including, with the consent of a majority of the Trustees, a participating or convertible mortgage) where: (i) the security therefor is income-producing real property which otherwise meets the general investment guidelines of Artis adopted by the Trustees from time to time in accordance with the Declaration of Trust and the restrictions set out therein; and (ii) the mortgage is registered on title to the real property which is security therefor; and

(k) notwithstanding paragraphs (i) and (j) above, Artis may invest in mortgages if Artis intends to use the acquisition of the mortgages as a method of acquiring control of an income-producing real property which would otherwise meet the investment guidelines of Artis.

For the purpose of the foregoing guidelines (other than paragraph (b)), the assets, liabilities and transactions of a corporation or other entity wholly or partially owned by Artis will be deemed to be those of Artis on a proportionate consolidation basis. In addition, any references in the foregoing to investments in real property will be deemed to include an investment in a joint venture arrangement.

If at any time a regulatory authority having jurisdiction over Artis or any property of Artis shall enact any law, regulation or requirement which is in conflict with any investment restriction of Artis then in force, such restriction in conflict shall, if the Trustees on the advice of legal counsel to Artis so resolve, be deemed to have been amended to the extent necessary to resolve any such conflict, and, notwithstanding anything to the contrary contained in the Declaration of Trust, any such resolution of the Trustees shall not require the prior approval of Unitholders.

### **Operating Policies**

The Declaration of Trust provides that the operations and affairs of Artis will be conducted in accordance with the following policies (unless otherwise agreed to by the Independent Trustees):

- (a) (i) any written instrument creating an obligation which is or includes the granting by Artis of a mortgage, or
  - (ii) to the extent that the Trustees determine to be practicable and consistent with their fiduciary duty to act in the best interests of the Unitholders, any written instrument which in the judgment of the Trustees is a material obligation;

must, so far as is commercially reasonable, in each case, contain a provision or be subject to an acknowledgement to the effect that the obligation being created is not personally binding upon, and that resort will not be had to, nor will recourse or satisfaction be sought from, the private property of any of the Trustees, Unitholders, annuitants under a plan of which a Unitholder acts as a trustee or carrier, or officers, employees or agents of Artis, but that only property of Artis or a specific portion thereof will be bound; Artis, however, is not required, subject to having, in the opinion of the Trustees, used all reasonable efforts to comply with this requirement;

- (b) in addition to the provisions of paragraph (i) under the heading "Investment Guidelines and Operating Policies Investment Guidelines", Artis may engage in construction or development of real property in order to maintain its real properties in good repair or to enhance the income-producing potential of properties in which Artis has an interest;
- (c) title to each real property must be held by and registered in the name of Artis, the Trustees, a Trustee for Artis or in the name of a corporation or other entity wholly-owned, directly or indirectly, by Artis or, directly or indirectly, by Artis together with joint venturers;
- (d) Artis will not directly or indirectly guarantee any indebtedness or liabilities of any person unless such guarantee (i) is given in connection with or incidental to an investment that is otherwise permitted under the heading "Investment Guidelines and Operating Policies Investment Guidelines" (which for greater certainty includes a guarantee of a mortgage granted to a bare trustee corporation), and (ii) has been approved by a majority of the Independent Trustees. In addition, Artis will not directly or indirectly guarantee any indebtedness or liabilities of any person if doing so (A) would result in Artis or any registered retirement savings plan, registered retirement income fund or deferred profit sharing plan being liable under the Tax Act to pay tax imposed as a result of holdings by Artis of foreign property as defined in the Tax Act, (B) would disqualify Artis as a "mutual fund trust" within the meaning of the Tax Act, or (C) would result in Artis losing any status under the Tax Act that is otherwise beneficial to Artis and its Unitholders;
- (e) Artis will obtain an independent appraisal, or otherwise satisfy itself of the value, of each property that it intends to acquire;

- (f) Artis will obtain and maintain at all times insurance coverage in respect of potential liabilities of Artis and the accidental loss of value of the assets of Artis from risks, in amounts, with such insurers, and on such terms as the Trustees consider appropriate, taking into account all relevant factors including the practices of owners of comparable properties;
- (g) Artis will obtain or review such environmental audits of each real property to be acquired by it to the satisfaction of the Trustees. All new leases granted by Artis must contain appropriate covenants from the lessee respecting environmental matters as determined by the Trustees from time to time; and
- (h) Artis will not incur or assume any indebtedness if, after incurring or the assuming of the indebtedness, the total indebtedness of Artis would be more than 70% of the Gross Book Value. For the purposes of this provision, the term "indebtedness" means any obligation of Artis for borrowed money, provided that: (i) an obligation will only constitute indebtedness to the extent that it would appear as a liability on the consolidated balance sheet of Artis in accordance with GAAP; (ii) indebtedness excludes trade accounts payable, distributions payable to Unitholders, accrued liabilities arising in the ordinary course of business; (iii) convertible debentures shall be deemed not to constitute indebtedness; and (iv) promissory notes issued by Artis or a Subsidiary of Artis pursuant to Unit redemptions in accordance with the Declaration of Trust shall not be considered indebtedness.

For the purpose of the foregoing policies, the assets, liabilities and transactions of a corporation or other entity wholly or partially owned by Artis will be deemed to be those of Artis on a proportionate consolidated basis. In addition, any references in the foregoing to investment in real property will be deemed to include an investment in a joint venture arrangement.

## **Amendments to Investment Guidelines and Operating Policies**

Pursuant to the Declaration of Trust, all of the investment guidelines set out under the heading "Investment Guidelines and Operating Policies — Investment Guidelines" and the operating policies contained in subparagraphs (b), (d), (e), (f), (g) and (h) under the heading "Investment Guidelines and Operating Policies — Operating Policies" may be amended only with the approval of two-thirds of the votes cast by Unitholders of Artis at a meeting of Unitholders called for such purpose. The remaining operating policies may be amended with the approval of a majority of the votes cast by Unitholders at a meeting called for such purpose.

### DISTRIBUTIONS AND DISTRIBUTION POLICY

The following outlines the distribution policy of Artis as contained in the Declaration of Trust and the current distribution policy of the Trustees. The distribution policy may be amended by the Trustees from time to time.

#### **Current Distribution Policy**

Artis currently makes monthly cash distributions to Unitholders in an amount equal to \$1.05 per Unit on an annualized basis, until the Trustees resolve otherwise.

# **Computation of Distributable Income for Distribution Purposes**

Distributable Income means net income of Artis determined in accordance with GAAP, subject to certain adjustments as set out in the Declaration of Trust, including adding back depreciation and amortization (excluding leasing costs) and excluding any gains or losses on the disposition of any asset. Interest expense on the Debentures for purposes of calculating Distributable Income is calculated on a cash basis, annualized over the reporting period. Distributable Income so calculated may reflect any other adjustments determined by the Trustees in their discretion and may be estimated whenever the actual amount has not been fully determined. Such estimates will be adjusted as of the subsequent Distribution Date when the amount of Distributable Income has been finally determined.

#### Distributions of Distributable Income and Net Realized Capital Gains

The following is a summary of the provisions of the Declaration of Trust relating to distributions.

Unitholders at the close of business on the last business day of a month (or other period selected by the Trustees) shall be entitled to receive any distribution of Distributable Income declared by the Trustees for such month (or other period). The distribution for any month (or other period) will be paid on or about the Distribution Date.

Notwithstanding the foregoing, Artis shall distribute in each year an amount equal to not less than the greater of: (i) the percentage of Distributable Income for such year set down in a policy of the Trustees; and (ii) an amount of net income and net realized capital gains for such year as is necessary to ensure that Artis will not be subject to tax on its net income and net capital gains under Part I of the Tax Act in accordance with the terms of the Declaration of Trust.

Notwithstanding the calculation of Distributable Income, the Trustees may make such distributions to Unitholders as they may determine in their sole discretion and any such distributions in excess of Distributable Income shall be made from the capital of Artis and there shall be no restriction on the authority of the Trustees to make an encroachment on capital for such purposes.

On the last day of each taxation year of Artis, an amount equal to the net income of Artis for such taxation year, determined in accordance with the provisions of the Tax Act other than paragraph 82(1)(b) and subsection 104(6) thereof and excluding net realized capital gains, not previously made payable to Unitholders in such taxation year, less than the amount of any non-capital losses (as defined in the Tax Act) of Artis carried forward, shall be automatically payable to Unitholders at the close of business on such day.

On the last day of each taxation year of Artis, an additional distribution equal to the net realized capital gains for the taxation year of Artis not previously made payable to Unitholders in such taxation year shall be automatically payable to Unitholders at the close of business on such day except to the extent that:

- (a) the distributions previously payable to Unitholders in such taxation year exceed the aggregate of (i) net income of Artis for such taxation year, determined in accordance with the provisions of the Tax Act other than paragraph 82(1)(b) and subsection 104(6) thereof and excluding net realized capital gains, and (ii) any net realized capital gains previously made payable to Unitholders in such taxation year (such excess is hereinafter referred to as the "Excess Distribution");
- (b) net realized capital gains retained by Artis would not be subject to tax in Artis by reason of the deduction of the net loss of Artis for such taxation year determined in accordance with the provisions of the Tax Act other than paragraph 82(1)(b) and subsection 104(6) thereof or the carry forward of "net capital losses" as defined in the Tax Act;
- (c) net realized capital gains retained by Artis would not be subject to tax in Artis by reason of the carry forward of "non-capital losses" as defined in the Tax Act, provided that the Trustees exercise their discretion to so apply such loss carry forwards before the end of the Taxation Year; and
- (d) net realized capital gains for such taxation year in respect of which Artis is entitled to a capital gains refund under the Tax Act as determined by the Trustees in their sole discretion.

To the extent that an additional distribution of net realized capital gains is not made by reason of paragraph (a) above, the distributions of Distributable Income made pursuant to the preceding paragraph shall be deemed to have included payment of net realized capital gains equal to the lesser of the net realized capital gains for the taxation year and Excess Distributions.

Each year Artis shall deduct such amounts as are paid or payable to Unitholders for the year as is necessary to ensure that Artis is not liable for income tax under Part I of the Tax Act in the related taxation year.

The Trustees shall deduct or withhold from distributions payable to Unitholders all amounts required by law to be withheld from such distributions and Artis shall remit such taxes to the appropriate governmental authority within the times prescribed by law. Unitholders who are Non-Residents will be required to pay all withholding taxes payable in respect of any distributions of income by Artis.

In computing the net income of Artis for income tax purposes for any year, except as the Trustees otherwise determine, Artis shall claim the maximum amount of capital cost allowance and other discretionary deductions available to Artis under the Tax Act. Unless the Trustees otherwise determine, the (i) net income of Artis for a taxation year of Artis, determined in accordance with the provisions of the Tax Act other than paragraph 82(1)(b) and subsection 104(6), and (ii) net realized capital gains payable to Unitholders shall be allocated to the Unitholders for the purposes of the Tax Act in the same proportion as the total distributions made to Unitholders in such taxation year in accordance with the Declaration of Trust. The Trustees shall in each year make such other designations for tax purposes in respect of Distributable Income and other distributions that the Trustees consider to be reasonable in all of the circumstances.

Under the terms of the Trust Indentures, Artis is prohibited from paying any distributions on its Units if it is in default of its obligations to pay the principal and interest on the Debentures.

#### **Distribution History**

The following is a summary of the distributions payable by Artis during the year ended December 31, 2007.

Distribution Record Date	Payment Date	<b>Amount of Distribution per Unit</b> (1)
January 31, 2007	February 15, 2007	\$0.0875
February 28, 2007	March 15, 2007	\$0.0875
March 31, 2007	April 13, 2007	\$0.0875
April 30, 2007	May 15, 2007	\$0.0875
May 31, 2007	June 15, 2007	\$0.0875
June 30, 2007	July 13, 2007	\$0.0875
July 31, 2007	August 15, 2007	\$0.0875
August 31, 2007	September 14, 2007	\$0.0875
September 30, 2007	October 15, 2007	\$0.0875
October 31, 2007	November 15, 2007	\$0.0875
November 30, 2007	December 14, 2007	\$0.0875
December 31, 2007	January 15, 2008	\$0.0875

#### **DRIP**

Artis has adopted the DRIP, which provides eligible Unitholders with an opportunity to reinvest cash distributions in additional Units. Participants in the DRIP receive distributions of Units at the weighted average closing price of the Units for the five trading days immediately preceding the relevant distribution payment date. Participants in the DRIP receive Units equal to 104% of the amount of cash distributions reinvested. The DRIP also provides participants with the opportunity to make additional investments in Units at the weighted average closing price of the Units for the five trading days immediately preceding the relevant distribution payment date.

### THE PARTNERSHIP

## General

The Partnership is a limited partnership formed under the laws of the Province of Manitoba pursuant to the Partnership Agreement to invest in properties and assets in a manner consistent with the Declaration of Trust.

#### **General Partner**

The General Partner is the general partner of the Partnership and is wholly-owned by Artis.

#### **Limited Partnership Units**

The Partnership is entitled to issue various classes of partnership interests. The Partnership currently has Class A limited partnership units held by Artis. Holders of Class A limited partnership units are entitled to notice of, and to attend and vote at, all meetings of limited partners of the Partnership. No limited partnership units of the Partnership are permitted to be issued to or held by Non-Residents.

Exchangeable LP Units are issuable in series and may be issued in respect of property acquisitions made by the Partnership from time to time. The Exchangeable LP Units entitle the holder thereof to receive distributions, on a per unit basis, which are economically equivalent, to the extent possible, to distributions on the Units. Artis, the General Partner, the Partnership and the holders of Exchangeable LP Units have entered into the Exchange Agreement pursuant to which the Exchangeable LP Units will be indirectly exchangeable on a one-for-one basis for Units at any time at the option of the holder, unless the exchange would jeopardize Artis' status as a "unit trust", "mutual fund trust" or other status under the Tax Act. Holders of Exchangeable LP Units receive Special Voting Units of the Partnership entitling the holder to receive notice of, to attend and to vote at all meetings of Unitholders. The Partnership is entitled to require the redemption of the Exchangeable LP Units in certain specified circumstances. The Exchangeable LP Units may not be transferred without the consent of the General Partner.

# **Exchange Agreement**

The Exchange Agreement grants to each holder of Exchangeable LP Units the right to require Artis to indirectly exchange each Exchangeable LP Unit for one Unit, subject to customary anti-dilution adjustments.

The exchange procedure may be initiated at any time by the holder of an Exchangeable LP Unit so long as all of the following conditions have been met:

- (a) the exchange would not cause Artis to breach the restrictions respecting Non-Resident ownership contained in Declaration of Trust as described in "Summary of the Declaration of Trust";
- (b) Artis is legally entitled to issue the Units in connection with the exercise of the exchange rights; and
- (c) the person receiving the Units upon the exercise of the exchange rights complies with all applicable securities laws.

The Exchangeable LP Units may also be exchanged for Units in certain other specified circumstances.

# **Dilution Rights and Economic Equivalence**

The Exchange Agreement provides that if there is a change in the number of Units outstanding as a result of a subdivision, consolidation, reclassification, capital reorganization or similar change in the Units (other than a consolidation of Units immediately following a distribution of Units in lieu of a cash distribution), the exchange ratio of Exchangeable LP Units for Units will be proportionately adjusted. The Exchange Agreement also provides that Artis will not issue or distribute Units to the holders of all or substantially all of the then outstanding Units (other than a distribution of Units in lieu of cash distribution), issue or distribute rights, options or warrants to the holders of all of substantially all of the then outstanding Units or issue or distribute property of Artis to the holders of all or substantially all of the then outstanding Units unless, in each case, the economic equivalent thereof (as determined by the Trustees) is issued or distributed simultaneously to the holders of Exchangeable LP Units.

### **Reclassification of Units**

Pursuant to the Exchange Agreement, if at any time while any Exchangeable LP Unit is outstanding, there is any consolidation, amalgamation, arrangement, merger or other form of business combination of Artis with or into any other entity resulting in a reclassification of the outstanding Units, the exchange right attaching to the Exchangeable LP Units will be adjusted in a manner approved by the Trustees, acting reasonably, so that holders of Exchangeable LP Units will be entitled to receive, in lieu of the number of Units to which they would otherwise have been entitled, the kind and number or amount of securities that they would have been entitled to receive as a result of such event if, on the effective date thereof, they had been the registered holder of the number of Units which they would have held had they exercised the exchange right attaching to the Exchangeable LP Units immediately before the effective date of any such transaction.

### DESCRIPTION OF CAPITAL STRUCTURE

# **Units and Special Voting Units**

The beneficial interests in Artis shall be divided into interests of two classes, described and designated as "Units" and "Special Voting Units", which shall be entitled to the rights and subject to the limitations, restrictions and conditions set out in the Declaration of Trust, and the interest of each Unitholder and Special Unitholder shall be determined by the number of Units and/or Special Voting Units registered in the name of the Unitholder or Special Unitholder.

# Rights attaching to Units

Each Unit represents an equal undivided interest in Artis. All Units outstanding from time to time participate *pro rata* in any distributions by Artis and, in the event of termination or winding-up of Artis, in the net assets of Artis. All Units shall rank among themselves equally and rateably without discrimination, preference or priority.

No Unit shall be issued other than as fully paid and non-assessable. There are no pre-emptive rights attaching to the Units.

#### Rights attaching to Special Voting Units

No Special Voting Unit shall be entitled to any interest or share in the distributions or net assets of Artis. Special Voting Units may be issued in series and shall only be issued in connection with or in relation to Exchangeable LP Units (or other securities exchangeable into Units) issued and shall be automatically cancelled upon the issuance of Units on the exercise, conversion or cancellation of the Exchangeable LP Units (or other securities exchangeable into Units). Subject to the restrictions set forth in the Declaration of Trust, each Special Voting Unit shall entitle the Special Unitholder of record thereof to a number of votes at all meetings of Unitholders or in respect of any written resolution of Unitholders equal to the number of Units into which the Exchangeable LP Units (or other securities exchangeable into Units) to which such Special Voting Unit relates are, directly or indirectly, exchangeable or convertible. For greater certainty, holders of Special Voting Units shall not be entitled to any distributions of any nature whatsoever from Artis or have any legal or beneficial interest in any assets of Artis on termination or winding-up of Artis.

# Limitation on Non-Resident Ownership

There is a limit on the number of Units which may be owned by Non-Residents. See "Summary of Declaration of Trust – Limitation on Non-Resident Ownership".

#### DRIP

Artis has adopted the DRIP, which provides Unitholders with an opportunity to reinvest cash distributions in additional Units. See "Distribution Policy – DRIP" above.

# Unitholders' Rights Plan

From June 26, 2007 to December 26, 2007, Artis had in place the Rights Plan. The Rights Plan was designed to ensure the fair treatment of Unitholders in any transaction involving a change of control of Artis by providing the Trustees and Unitholders with more time to evaluate any unsolicited take-over bid and, if appropriate, to seek out other alternatives to maximizing Unitholder value. The Rights Plan provided that until the occurrence of certain specified events, the rights will trade with the Units and are represented by the certificates representing the Units. The rights become exercisable only when a person acquires or announces an intention to acquire twenty (20%) percent or more of the outstanding Units without complying with the "permitted bid" provisions of the Rights Plan. Should a non-permitted acquisition occur, each right would entitle the holder of Units (other than the acquiring person and related parties and joint actors of such person) to purchase additional Units at a fifty (50%) percent discount to the market price at the time. The Right Plan provided that a "permitted bid" was a take-over bid made to all Unitholders on identical terms and conditions that are open for acceptance for a period of at least 60 days. If at the end of the 60-day period, at least 50% of the outstanding

Units (other than those owned by the offerors and related parties and point actors of the offeror) have been tendered under the bid, the offeror may take up and pay for the tendered Units, but must extend the bid for a further 10 days to allow all Unitholders to tender to the bid.

The Rights Plan expired on December 26, 2007, which was six months following the date of its adoption. Artis has announced that at its annual and special meeting to be held on May 16, 2008, Unitholders will consider and, if deemed advisable, pass a special resolution approving the adoption of the Right Plan for a three year period.

#### **Debentures**

#### Series A Debentures

The following is a general summary of certain attributes of the Series A Debentures and is qualified in its entirety by the Series A Trust Indenture.

The Series A Debentures represent a direct unsecured debt obligation of Artis which is governed by the Series A Trust Indenture. The principal terms of the Series A Debentures are as follows:

Principal Amount per Series A Debenture: \$10.00 Initial Number of Series A Debentures Issued: 1,500,000 Initial Aggregate Principal Amount Issued: \$15,000,000

Term: 5 Years, maturing on August 4, 2010

Interest Rate: 7.75% per annum

Frequency of Payment: Semi-annually, not in advance

# Conversion Privilege

Subject to the terms of the Series A Trust Indenture, the Series A Debentures are convertible into Units at the option of the holder after the first anniversary of the issue of the Debentures at a price of \$12.60 per Unit.

#### Redemption Right

The Series A Debentures are redeemable at the option of Artis:

- (a) at any time after the second anniversary of the issue of the Debentures provided that the market price of the Units (calculated in accordance with the Series A Trust Indenture) exceeds 150% of the conversion price; and
- (b) at any time after the fourth anniversary of the issue of the Debentures provided that the market price of the Units (calculated in accordance with the Series A Trust Indenture) exceeds 125% of the conversion price.

#### Series B Debentures

The following is a general summary of certain attributes of the Series B Debentures and is qualified in its entirety by the Series B Trust Indenture.

The Series B Debentures represent a direct unsecured debt obligation of Artis which is governed by the Series B Trust Indenture. The principal terms of the Series B Debentures are as follows:

Principal Amount per Series B Debenture: \$10.00 Initial Number of Series B Debentures Issued: 1,086,200 Initial Aggregate Principal Amount Issued: \$10,862,000

Term: 5 Years, maturing on November 9, 2010

Interest Rate: 7.50% per annum

Frequency of Payment: Semi-annually, not in advance

#### Conversion Privilege

Subject to the terms of the Series B Trust Indenture, the Series B Debentures are convertible into Units at the option of the holder after the second anniversary of the issue of the Debentures at a price of \$13.50 per Unit.

#### Redemption Right

The Series B Debentures are redeemable at the option of Artis:

- (a) at any time after the second anniversary of the issue of the Debentures provided that the market price of the Units (calculated in accordance with the Series B Trust Indenture) exceeds 150% of the conversion price; and
- (b) at any time after the fourth anniversary of the issue of the Debentures provided that the market price of the Units (calculated in accordance with the Series B Trust Indenture) exceeds 125% of the conversion price.

#### Series C Debentures

The following is a general summary of certain attributes of the Series C Debentures and is qualified in its entirety by the Series C Trust Indenture.

Principal Amount per Series C Debenture: \$1,000.00
Initial Number of Series B Debentures Issued: 30,000
Initial Aggregate Principal Amount Issued: \$30,000,000
Term: May 31, 2013
Interest Rate: 6.25% per annum

Frequency of Payment: Semi-annually, not in advance, on November 30

and May 31

### Conversion Privilege

Each Series C Debenture is convertible into Units at the option of the holder at any time prior to the close of business on the earlier of the maturity date and the business day immediately preceding the date specified by Artis for redemption of the Series C Debentures, at the conversion price of \$17.25 per Unit, being a conversion rate of 57.9710 Units per \$1,000 principal amount of Series C Debentures, subject to adjustment in certain events. Holders converting their Debentures will receive accrued and unpaid interest on such Debentures from the period of the last interest payment date up to and including the last record date declared by Artis for determining Unitholders entitled to receive distributions on Units. Notwithstanding the foregoing, no Debenture may be converted during the three business days preceding May 31 and November 30 in each year, commencing November 30, 2006, as the register of the Indenture Trustee will be closed during such periods.

### Redemption Right

The Series C Debentures are not redeemable prior to May 31, 2009. On or after May 31, 2009, but prior to May 31, 2011, the Series C Debentures are redeemable, in whole or in part, at a price equal to the principal amount thereof, plus accrued and unpaid interest, Artis' sole option on not more than 60 days' and less than 30 days' prior notice, provided that the weighted average trading price of the Units on the TSX for the 20 consecutive trading days ending five trading days preceding the date on which notice of redemption is given is not less than 125% of the conversion price of \$17.25. On and after May 31, 2011 but prior to the maturity date, the Series C Debentures are redeemable, in whole or in part, at a price equal to the principal amount thereof, plus accrued and unpaid interest, at Artis' sole option on not more than 60 days' and not less than 30 days' prior notice.

#### Unit Interest Payment Election

Subject to regulatory approval, Artis shall have the option to pay any interest on the Series C Debentures by delivering Units to a trustee for sale, in which event holders of Series C Debentures will be entitled to receive a cash payment equal to the interest owed from the proceeds of the sale of the requisite number of Units by the trustee.

#### Payment Upon Redemption or Maturity

Subject to regulatory approval, Artis has the option to satisfy its obligations to repay the principal amount of the Series C Debentures, in whole or in part, due at redemption or maturity upon at least 30 days' and not more than 60 days' prior notice, by delivering that number of freely tradable Units obtained by dividing the principal amount of the Debentures by 95% of the weighted average trading price of the Units on the TSX for the 20 consecutive trading days ending five trading days preceding the date of redemption or maturity, as applicable.

### Put Right upon Change of Control

Upon the occurrence of a change of control involving the acquisition of voting control or direction of  $66^{2}/_{3}$  or more of the Units by any person or group of persons acting jointly or in concert, the holders of Series C Debentures will have the right to require Artis to repurchase their Series C Debentures, in whole or in part, at a price equal to 101% of the principal amount of the Series C Debentures, plus accrued and unpaid interest.

#### 90% Transactions

If, upon occurrence of a change of control of Artis which results in Artis acquiring 90% or more of the issued and outstanding Series C Debentures, Artis has the right to acquire the remaining Series C Debentures from the holders thereof. If a person makes a take-over bid for the Series C Debentures which results in that person acquiring (or being entitled to acquire) 90% or more of the issued and outstanding Series C Debentures (other than Series C Debentures held by such person), such person shall be entitled to acquire the remaining Series C Debentures from the holders thereof who did not tender to the take-over bid on the same terms and conditions as set forth in the take-over bid.

#### Series D Debenture

The following is a general summary of certain attributes of the Series D Debentures and is qualified in its entirety by the Series D Debenture.

Principal Amount per Series D Debenture: \$1,000.00
Initial Number of Series D Debentures Issued: 20,000
Initial Aggregate Principal Amount Issued: \$20,000,000
Term: \$20,000,000
November 30, 2014

Interest Rate: November 30, 2012 5.0% per annum

Frequency of Payment: Semi-annually, not in advance, on November 30

and May 31

# Conversion Privilege

Subject to the terms of the Series D Debenture, the Series D Debenture are convertible into Units at the option of the holder after the second anniversary of the issue of the Debentures at a price of \$17.75 per Unit.

### Forced Conversion Right

At any time prior to the maturity of the Series D Debenture, Artis may force the conversion of the Series D Debenture, in whole or in part, into Units at the conversion price of \$17.75 per Unit, provided that the volume-weighted average price per Unit for the 20 consecutive trading days ending on the fifth trading day preceding the date on which Artis gives notice of forced conversion is not less than 120% of the conversion price of \$17.75.

#### Ranking of Debentures

The payment of the principal of, and interest on, the Debentures will have priority over the payment of any distributions on the Units, but subordinated in right of payment to the prior payment in full of any Senior Indebtedness, provided that Artis shall be entitled to pay interest and the principal amount on the Debentures if there is no default on payment under any Senior Indebtedness. Each series of Debentures ranks *pari passu* with the other series of Debentures. The Trust Indentures and the Series D Debenture permit Artis to create and issue further indebtedness in the future, including debentures which rank *pari passu* or subordinate to the Debentures without the prior consent of the holders of such Debentures.

### **Unit Option Plan**

Artis adopted the Unit Option Plan under which the Trustees may from time to time, and in accordance with TSX requirements, grant to Trustees, officers, investor relations consultants and technical consultants to Artis, non-transferable options to purchase Units, provided that the number of Units reserved for issuance under options will not exceed five (5%) percent of the issued and outstanding Units, exercisable for a period of up to 5 years from the date of grant. The number of Units reserved for issuance under options to any individual Trustee or officer will not exceed five (5%) percent of the issued and outstanding Units and the number of Units reserved for issuance to all investor relations consultants and technical consultants will not exceed two (2%) percent of the issued and outstanding Units. Options may be exercised no later than 90 days following cessation of the optionee's position with Artis, provided that if the cessation of office, directorship, or technical consulting arrangement was by reason of death, the option may be exercised within a maximum period of one year after such death, subject to the expiry date of such option. The Unit option plan provides that, for an investor relations consultant, no option shall be exercisable for a period exceeding twelve (12) months from the date the option is granted, with no more than ¼ of the options vesting in any three month period. Any option granted to an investor relations consultant expires 30 days after the date that such person ceases to carry on investor relations activities on behalf of Artis. The exercise price of options granted under the Unit Option Plan must not be less than the current market price of the Units on the last trading day prior to the grant of options.

#### MARKET FOR SECURITIES

### **Trading Price and Volume**

#### Units

The Units were listed and posted for trading on the TSXV from December 20, 2004 until April 17, 2006. On April 17, 2006, the Units were listed and posted for trading on the TSX. The trading symbol for the Units was "WRT.UN" from December 20, 2004 until February 1, 2006, the effective date of the Unit Consolidation, when the trading symbol was changed to "WFD.UN". The trading symbol for the Units changed to "AX.UN" on February 15, 2007 in connection with the change of the name of Artis. The table below sets out the high and low trading price for the Units for the year ended December 31, 2007.

Month	High (\$)	Low (\$)	Volume
January, 2007	16.55	15.70	1,072,544
February, 2007	16.73	15.55	1,862,607
March, 2007	16.95	15.62	2,155,426
April, 2007	17.71	16.56	1,227,166
May, 2007	18.23	16.91	1,758,117
June, 2007	17.67	15.72	1,996,498
July, 2007	17.80	16.75	1,550,981
August, 2007	17.59	16.00	1,074,680
September, 2007	18.50	17.15	1,847,909
October, 2007	17.74	16.10	1,733,833
November, 2007	17.00	14.78	1,344,367
December, 2007	16.18	14.20	1,417,691

#### Series A Debentures

The Series A Debentures were listed and posted for trading on the TSXV effective December 20, 2005, and on the TSX effective April 17, 2006. The trading symbol for the Series A Debentures was "WRT.DB.A" from December 20, 2005 until February 1, 2006 when the trading symbol was changed to "WFD.DB.A". The trading symbol for the Series A Debentures changed to "AX.DB.A" on February 15, 2007. The table below sets out the high and low trading prices for the Series A Debentures for the year ended December 31, 2007, based upon \$100 par value.

Month	High	Low (\$)	Volume
	(\$)		
January, 2007	-	-	-
February, 2007	-	-	-
March, 2007	-	-	-
April, 2007	-	-	-
May, 2007	-	-	-
June, 2007	-	-	-
July, 2007	-	-	-
August, 2007	-	-	-
September, 2007	-	-	-
October, 2007	-	-	-
November, 2007	120.01	120.01	2,000
December, 2007	-	=	-

### Series B Debentures

The Series B Debentures were listed and posted for trading on the TSXV effective April 10, 2006. The Series B Debentures were listed and posted for trading on the TSX effective April 17, 2006. The trading symbol for the Series B Debentures was "WFD.DB.B" from April 10, 2006 until February 15, 2007 when the trading symbol changed to "AX.DB.B". The table below sets out the high and low trading prices for the Series B Debentures for the year ended December 31, 2007, based upon \$100 par value.

Month	High	Low	
	(\$)	(\$)	Volum
			e
January, 2007	101.25	101.01	2,000
February, 2007	102.00	101.00	9,000
March, 2007	-	<del>-</del>	-
April, 2007	115.01	115.01	9,000
May, 2007	115.03	115.03	20,000
June, 2007	115.00	115.00	15,000
July, 2007	-	<del>-</del>	-
August, 2007	115.00	115.00	5,000
September, 2007	-	<del>-</del>	-
October, 2007	-	-	-
November, 2007	-	-	-
December, 2007	-	-	-

#### Series C Debentures.

The Series C Debentures were listed and posted for trading on the TSXV effective May 5, 2006. The trading symbol for the Series C Debentures was "WFD.DB.C" from May 5, 2006 until February 15, 2007 when the trading symbol changed to "AX.DB.C". The table below sets out the high and low trading prices for the Series C Debentures for the year ended December 31, 2007, based upon \$100 par value.

Month	High (\$)	Low	
		(\$)	Volume
January, 2007	107.00	100.60	574,000
February, 2007	105.50	102.00	1,606,000
March, 2007	106.50	102.00	757,000
April, 2007	107.00	104.00	496,000
May, 2007	107.00	105.01	850,000
June, 2007	106.00	100.00	766,000
July, 2007	106.00	102.50	629,000
August, 2007	103.00	97.51	464,000
September, 2007	105.00	100.01	939,000
October, 2007	103.50	100.00	786,000
November, 2007	102.75	96.00	470,000
December, 2007	99.50	97.00	274,000

#### **ESCROWED SECURITIES**

No securities of Artis were held in escrow as at December 31, 2007.

#### TRUSTEES AND OFFICERS

## **Trustees**

The Declaration of Trust provides that the investment policies and operations of Artis are the responsibility of its Trustees, of which as at December 31, 2007 there were seven (7).

The number of Trustees may be changed by the Unitholders. Under the Declaration of Trust and the Asset Management Agreement, Marwest is entitled to appoint two (2) Trustees where the number of Trustees is five or more and one (1) Trustee where the number of Trustees is four or less. The current Marwest Appointees are Armin Martens and Cornelius Martens. Trustees (other than the Marwest Appointees) are elected annually by resolution passed by a majority of the votes cast at a meeting of the Unitholders. Trustees elected at an annual meeting will be elected for a term expiring at the subsequent annual meeting and will be eligible for re-election. The Independent Trustees have the power to increase the number of Trustees (to a maximum of ten) and to appoint additional Independent Trustees to serve as Trustees until the next annual meeting of Unitholders.

The table below sets forth, for each Trustee and executive officer of Artis, their current position(s) with Artis, the period of time they have served as a Trustee or executive officer of Artis and their principal occupation.

Name, Municipality of Residence and Position with Artis	Trustee/Officer Since	Principal Occupation During the Past Five Years
Armin Martens East St. Paul, MB Trustee, President and CEO	November 8, 2004	President of Marwest Development Corporation and senior officer of Marwest and Marwest Construction Ltd., located in Winnipeg, Manitoba.
Cornelius Martens East St. Paul, MB Trustee, Executive Vice-President	November 8, 2004	President of various companies comprising the Marwest Group of Companies, including Marwest and Marwest Construction Ltd, located in Winnipeg, Manitoba
Delmore Crewson (2) (3) Winnipeg, MB Trustee	June 9, 2006	Corporate Director. Former senior partner and Vice-Chair of Deloitte & Touche LLP.
Allan McLeod (1)(2) Winnipeg, MB Trustee	June 10, 2005	Chief Executive Officer, Tribal Councils Investment Group of Manitoba Ltd., located in Winnipeg, Manitoba
Victor Thielmann (1)(2) Winnipeg, MB Trustee	November 8, 2004	President of Nova 3 Engineering Ltd., an engineering firm located in Winnipeg, Manitoba
Wayne Townsend (2)(3) Winnipeg, MB Trustee	November 8, 2004	Partner at Lawton Partners Financial Planning Services Limited, a financial planning services firm located in Winnipeg, Manitoba
Edward Warkentin (1)(3) East St. Paul, MB Trustee and Chair of the Board of Trustees	November 8, 2004	Partner at the law firm of Aikins, MacAulay & Thorvaldson LLP, Winnipeg, Manitoba.
James Green Winnipeg, MB Chief Financial Officer	November 8, 2004	Chief Financial Officer of various companies comprising the Marwest Group of Companies, Winnipeg, Manitoba

#### Notes:

- (1) Member of the Governance and Compensation Committee as at December 31, 2007. Edward Warkentin is the Chair of the Governance and Compensation Committee.
- (2) Member of the Audit Committee as at December 31, 2007. Delmore Crewson is the Chair of the Audit Committee.
- (3) Member of the Investment Committee as at December 31, 2007. Wayne Townsend is the Chair of the Investment Committee

To the knowledge of Artis, as at the date hereof, the Trustees and executive officers of Artis as a group beneficially own or exercise control or direction over, approximately 896,254 Units, representing approximately 2.8% of the issued and outstanding Units on the date hereof on a non-diluted basis.

#### Trustees' and Executive Officer Biographies

Armin Martens, P.Eng., M.B.A., President and Chief Executive Officer and Trustee

A long time resident of Manitoba, Mr. Martens graduated from the University of Manitoba with a Bachelor of Science degree in Civil Engineering in 1977. Thereafter, he began to work in the construction and real estate development field and became a member of the Association of Professional Engineers & Geologists of Manitoba (APEGM) in 1979. Mr. Martens continued his career in the field of commercial real estate development which encompassed taking a leave in 1983-1984 to complete his Master of Business Administration (M.B.A.) degree at the International Institute for Management Development (IMD) in Lausanne, Switzerland. Mr. Martens currently serves as a director on the board of Fortress Paper Ltd., trading under the symbol FTP on the TSX. With operating plants in Germany and Switzerland, Fortress Paper Ltd., is a major producer of wallpaper and other paper products in the pan European and Asian Markets. Mr. Martens is also a director of All in West! Capital Corporation, a TSX Venture Exchange-listed issuer. Mr. Martens has also had the privilege of serving as a director of the Bank of Canada, Canada's central bank. In addition to Mr. Martens' position as Chief Executive Officer of Artis REIT, he is President and CEO of Marwest Development Corporation, based in Winnipeg, Manitoba, a position he has held since 1994. The Marwest Group of

Companies is engaged in the development, construction and management of income-producing properties, including office buildings, shopping centres, residential and mixed-use properties both in Canada and the United States.

# Cornelius Martens, P.Eng, Executive Vice-President and Trustee

A long time resident of Manitoba, Mr. Martens graduated from the University of Manitoba with a Bachelor of Science degree in Civil Engineering in 1965. He became a member of the Association of Professional Engineers & Geologists of Manitoba (APEGM) in 1967. Mr. Martens began his career in the field of commercial real estate development, construction and property management in 1968, when he, together with his father, incorporated what today is known as The Marwest Group of Companies. The Marwest Group of Companies is engaged in the development, construction and management of income-producing properties, including office buildings, shopping centres, residential and mixed-use properties both in Canada and the United States. In his capacity as President of the Marwest Group of Companies during the last 35 years, Mr. Martens has acquired extensive and valuable business experience, particularly in the field of real estate. From 1996 to 2001, Mr. Martens was a director of Consolidated Properties Ltd., a publicly traded company previously listed on the Toronto Stock Exchange. Mr. Martens is currently President and Chief Executive Officer of numerous companies including Marwest Construction Ltd. and Marwest Management Canada Ltd., all based in Winnipeg, Manitoba. Mr. Martens is also the President and Chief Executive Officer and a director of All in West! Capital Corporation, a TSX Venture Exchange-listed issuer.

### Delmore Crewson, FCA, Trustee

Mr. Crewson is a former senior partner and Vice-Chair of Deloitte and Touche LLP. He is a member of the Institute of Chartered Accountants of Manitoba and has been elected as a "Fellow" of the Institute. Mr. Crewson serves on the board of directors and as Chair of the Audit Committee of The Wawanesa Mutual Insurance Company. He is also a trustee and Chair of the Audit Committee of Pollard Banknote Income Fund. Mr. Crewson is a member of the Institute of Corporate Directors. He is the past President of the Institute of Chartered Accountants of Manitoba and is a former Canadian Institute of Chartered Accountants Board and Executive Committee member. Mr. Crewson has also served on numerous community boards and has held leadership positions in a number of organizations including Manitoba Museum of Man and Nature (Board, Chair of Finance and Vice-Chair of the Board), and Associates of the Faculty of Management, University of Manitoba (Board and Chair). He also served as a Director on the Board of Management and chaired the Audit Committee of Canada Customs and Revenue Agency.

#### Allan McLeod, Trustee

Mr. McLeod is the President and Chief Executive Officer of Tribal Councils Investment Group of Manitoba Ltd. and its group of wholly-owned subsidiaries, including Artic Beverages Limited, First Canadian Health Management Corporation, First Canadian Fuels Ltd., First Canadian Water & Infrastructure Inc. and First Nations Financial Services Inc. Mr. McLeod also holds this position for the Radisson Hotel Winnipeg. He is also a director of Perimeter Aviation Ltd., a wholly-owned subsidiary of Exchange Industrial Income Fund, a TSX listed issuer, and is a director of EIIF Management GP, which is responsible for the management of Exchange Industrial Income Fund. In 2003, Mr. McLeod was honoured with the Top 40 under 40 award for Canada.

### Victor Thielmann, P.Eng, Trustee

A long time resident of Manitoba, Mr. Thielmann graduated from the University of Manitoba with a Bachelor of Science degree in 1977. He began work in the electrical construction and professional consulting industry and became a member of the Association of Professional Engineers of Manitoba (APEM) in 1979. Mr. Thielmann was founding President of Tri-Star Electrical Contractors Ltd. of Manitoba. During his tenure from 1979 to 1982, he completed his Electrical Journeyman Certification as well as Professional Engineering (P.Eng.) requirements. In 1982, Mr. Thielmann founded Nova 3 Engineering Ltd. of Manitoba and continued his career as a professional consultant in the field of electrical engineering. Over the years, under his direction, Nova 3 Engineering Ltd. expanded its scope of services to include Mechanical and Fire Protection Engineering, as well as Electrical Engineering. Mr. Thielmann is currently a member of numerous professional organizations, including Association of Professional Engineers of British Columbia (APEBC), Association of

Professional Engineers, Geologists & Geophysicists of Alberta (APEGGA), Association of Professional Engineers of Saskatchewan (APES), Association of Professional Engineers of Manitoba (APEM), Association of Professional Engineers of Ontario (APEO), Association of Professional Engineers of Yukon Territory (APEYT), Association of Professional Engineers, Geologists & Geophysicists of North West Territories, Institute of Electrical and Professional Engineers and Geoscientists of Newfoundland and Labrador (PEG) Institute of Electrical and Electronic Engineers (IEEE), National Fire Protection Association (NFPA) and Society of Fire Protection Engineers of America (SFPE). During his 28 working years, Mr Thielmann has acquired extensive professional and business experience related to design, construction and real estate. Mr. Thielmann also served on the board directors of the Forks North Portage Partnership, a crown corporation owned by the three levels of Government. Mr. Thielmann is also a director of All in West! Capital Corporation, a TSX Venture Exchange-listed issuer. He is currently President and Chief Executive Officer of Nova 3 Engineering Ltd.

#### Wayne Townsend, CFP, Trustee

Mr. Townsend is a Partner at Lawton Partner Financial Planning Services Limited and has over 31 years of experience in the financial planning industry. Mr. Townsend holds a Bachelor of Arts from the University of Manitoba, the Certified Financial Planner (CFP) designation, the Chartered Life Underwriter (C.L.U.) designation, the Chartered Financial Consultants (Ch.F.C.) designation, Society of Trust and Estate Practitioners (TEP) and is a graduate of the Canadian Securities Course. Past board activities include Vice-Chair of St. John's-Ravenscourt School, a Past Chairman at Misericordia General Hospital Foundation and Past Vice-Chair at Misericordia General Hospital. Mr. Townsend currently serves as a director/trustee of Cardinal Capital Management, Value Partners Investments, Artis REIT and All in West! Capital Corporation, a TSX Venture Exchange listed issuer.

### Edward Warkentin, B.A., LL.B., Trustee

Mr. Warkentin of Winnipeg, Manitoba, holds an undergraduate degree from the University of Winnipeg, a law degree from the University of Manitoba and has been a member of the Bars of Ontario and Manitoba for more than 25 years. Mr. Warkentin is the Managing Partner of Aikins, MacAulay & Thorvaldson LLP and practices in the area of corporate and commercial law. He is a former director and Chair of Youth for Christ (Winnipeg) Inc., former director of Manitoba Mineral Resources Ltd. and former Director of Grace Hospital Board of Management. He is currently a director or officer of several private corporations, private foundations and public partnership. Mr. Warkentin is currently the Secretary of Exchange Industrial Income Fund, a TSX Venture Exchange listed issuer and a director of All in West! Capital Corporation, a TSX listed issuer.

### James Green, C.A., Chief Financial Officer

Mr. Green, a resident of Winnipeg, Manitoba, graduated from the University of Manitoba in 1976 with a Bachelor of Science degree. He joined Touche Ross & Co., Chartered Accountants and obtained his C.A. designation from the Institute of Chartered Accountants of Manitoba in 1981. Mr. Green joined the Marwest Group of Companies in 1981 and has since served in various capacities. He is presently Vice President and Chief Financial Officer of the companies in the Marwest Group, a position he has held since 1994. Mr. Green has also served in a volunteer capacity on the board of directors of various charities and non-profit organizations. Mr. Green is also the Chief Financial Officer of All in West! Capital Corporation, a TSX Venture Exchange-listed issuer.

# **Board Committees**

The Board has established three standing committees: (i) the Audit Committee; (ii) the Governance and Compensation Committee; and (iii) the Investment Committee. The Governance and Compensation Committee has also established the Disclosure Committee as a sub-committee. The Board has also established a special committee to assess the timing and terms of the internalization of the asset management of Artis.

#### Audit Committee

Pursuant to the Declaration of Trust, the Board is required to have an audit committee consisting of at least three Trustees. While the Declaration of Trust provides that a majority of the Audit Committee members must be Independent Trustees, National Instrument 52-110 *Audit Committees* (the "Audit Committee Rule") requires that each member of the Audit Committee must be "independent" within the meaning of the Audit Committee Rule. Subject to the delegation to the Audit Committee of such other responsibilities as are determined by the Trustees from time to time and subject to such changes in its form and function as may be mandated by any relevant regulatory authorities, the Audit Committee shall, among other things:

- (a) oversee the work of the external auditors, including resolution of disagreements between management and the external auditors regarding financial reporting;
- (b) satisfy itself on behalf of the Board with respect to Artis' internal control system, including (i) to identify, monitor and assess business risks; and (ii) to ensure compliance with legal, ethical and regulatory requirements;
- (c) review the annual financial statements of Artis prior to their submission to the Board for approval. The process should include but not be limited to:
  - (i) reviewing changes in accounting principles, or in their application, which may have a material impact on the current or future years' financial statements;
  - (ii) reviewing significant accruals or other estimates;
  - (iii) reviewing accounting treatment of unusual or non-recurring transactions;
  - (iv) ascertaining compliance with covenants under loan agreements;
  - (v) reviewing disclosure requirements for commitments and contingencies;
  - (vi) reviewing adjustments raised by the external auditors, whether or not included in the financial statements:
  - (vii) reviewing unresolved differences between management and the external auditors; and
  - (viii) obtaining explanations of significant variances within comparative reporting periods;
- (d) review the financial statements, management discussion and analysis and annual and interim earnings press releases, and make a recommendation to the Board with respect to their approval, prior to their release to the public. The Committee must be satisfied that adequate procedures are in place for the review of the Artis' disclosure of all other financial information, where extracted or derived from the financial statements, and shall periodically assess the adequacy of those procedures;
- (e) with respect to the appointment of external auditors by the Board:
  - (i) recommend to the Board the appointment of the external auditors;
  - (ii) recommend to the Board the terms of engagement of the external auditors, including the compensation of the external auditors and a confirmation that the external auditors shall report directly to the Committee; and
  - (iii) when there is to be a change in auditors, review the issues related to the change and the information to be included in the required notice to securities regulators of such change;
- (f) review with external auditors (and the internal auditor if one is appointed by Artis) their assessment of the internal controls of Artis, their written reports containing recommendations for improvement, and management's response and follow-up to any identified weaknesses, and to review annually with the external auditors their plan for their audit and, upon completion of the audit, their reports upon the financial statements of Artis;

- (g) pre-approve all non-audit services to be provided to Artis or its subsidiaries by the external auditors;
- (g) review risk management policies and procedures of Artis; and
- (h) annually review, discuss and assess the performance of the Committee and its members, and shall periodically review and consider the need for recommending amendment to this charter to the Board.

#### Governance and Compensation Committee

Pursuant to the Declaration of Trust, the Board is required to have a governance and compensation committee. The Governance and Compensation Committee is comprised of three Independent Trustees. Subject to the delegation to the Governance and Compensation Committee of such other responsibilities as are determined by the Trustees from time to time and subject to such changes in its form and function as may be mandated by any relevant regulatory authorities, the Governance and Compensation Committee is responsible for:

- (a) developing the system of, and overall approach to, governance generally, monitoring compliance with applicable governance requirements, assessing the Board's effectiveness in governance matters and making recommendations to the Board with respect to corporate governance of Artis as a whole, including without limitation:
  - (i) the stewardship role of the Board in respect of management of Artis;
  - (ii) Board size and composition;
  - (iii) Trustees' remuneration; and
  - (iv) such processes and procedures as may be reasonably necessary to allow the Board to function independently of management;
- (b) generally review and make recommendations to the Board with respect to all direct and indirect compensation, benefits and perquisites for the management of Artis;
- (c) review and make recommendations to the Board regarding incentive compensation and equity based plans generally;
- (d) administer those functions delegated to the Governance and Compensation Committee pursuant to the Unit Option Plan; and
- (e) generally review and make recommendations to the Board with respect to succession planning for the management of Artis.

With respect to compensation, the Governance and Compensation Committee is responsible for, among other things:

- (a) evaluating management performance, including in respect of any established goals and objectives, and reviewing and making recommendations to the Board with respect to all direct and indirect compensation, benefits and perquisites (cash and non-cash) for management based on such evaluation;
- (b) reviewing and make recommending to the Board with respect to incentive compensation;
- (c) reviewing and making recommendations to the Board with respect to policies regarding management benefits and perquisites, if any.

The Governance and Compensation Committee is also responsible for administering the Unit Option Plan, including, where consistent with the general purpose and intent of the Unit Option Plan and subject to the specific provisions of the Unit Option Plan:

(a) selecting the persons who will receive a grant of Unit options;

- (b) determining the exercise price of each Unit option;
- (c) determining the time or times when Unit options will be granted and exercisable and the conditions applicable thereto.

# Disclosure Committee

The Governance and Compensation Committee established a sub-committee called the Disclosure Committee, which is comprised of the President and Chief Executive Officer of Artis, the Chairman of Artis and the Chief Financial Officer of Artis. The composition of the Disclosure Committee will be determined from time to time by the Governance and Compensation Committee.

The Disclosure Committee has adopted a disclosure policy addressing, among other things, the following matters:

- (a) the timely and accurate public dissemination of material information regarding Artis;
- (b) the protection of the confidential information regarding Artis;
- (c) the persons who are authorized spokespersons of Artis;
- (d) prohibitions on selective disclosure and other prohibited uses of material information regarding Artis which has not been generally disclosed; and
- (e) requirements with respect to the use of forward-looking information.

#### **Investment Committee**

The Trustees established an Investment Committee comprised of three Trustees, each of whom is an Independent Trustee. Subject at all times to the provisions of the Declaration of Trust, and to any other regulations or resolutions that the Trustees may adopt, the Investment Committee is responsible for:

- (a) reviewing all proposals regarding investments, dispositions and financings of Artis;
- (b) making recommendations to the Board; and
- (c) to the extent authorized by the Board, to authorize proposed transactions and make investments on behalf of Artis.

The Board has delegated authority to the Investment Committee to approve transactions in an amount of \$50 million per quarter and the Board receives quarterly updates with respect to Artis' transaction activities. Transactions by Artis in excess of \$50 million per quarter must be approved by the Board as a whole.

The Investment Committee is required to carry out these responsibilities with a view to achieving the strategic objective of acquiring a portfolio of quality assets and delivering the benefits of such asset ownership to Unitholders.

The Declaration of Trust contains detailed investment and operating policies which are binding on the Investment Committee at all times.

## Special Committee on Management Internalization

The Board has established a special committee to evaluate, on a semi-annual basis, the continuation of the Asset Management Agreement between Artis and Marwest. The special committee is comprised of Delmore Crewson, Allan McLeod, Victor Thielmann and Edward Warkentin.

#### **Audit Committee Matters**

#### Audit Committee Charter

The full text of the Audit Committee Charter is set forth on Appendix "A" to this annual information form.

# Composition of Audit Committee

The Audit Committee is comprised of four Independent Trustees, being Delmore Crewson, Allan McLeod, Victor Thielmann and Wayne Townsend. Delmore Crewson is the Chair of the Audit Committee. Each member of the Audit Committee is "independent" and "financially literate" within the meaning of the Audit Committee Rule. The experience and education of the members of the Audit Committee are set forth under "Trustees and Officers" above.

#### Audit Fees

Artis expects to continue to retain its current external auditor, KPMG LLP, Chartered Accountants, to provide advisory and consulting services. The aggregate fees billed by Artis' external auditor for audit services in each of the last two fiscal years are as follows: 2007 - \$319,200; 2006 - \$216,050

#### Audit-Related Fees

The aggregate fees billed by Artis' external auditor in each of the last two fiscal years for assurance and related services that are reasonably related to the performance of the audit or review of Artis' financial statements, including prospectus related review, and are not reported under "Audit Fees" above are as follows: 2007 - \$264,000; 2006 - \$407,425.

#### Tax Fees

The aggregate fees billed by Artis' external auditors in each of the last two fiscal years for professional services for tax compliance, tax advice and tax planning is as follows: 2007 - \$150,700; 2006 - \$75,220.

## All Other Fees

The aggregate fees billed by Artis' external auditors in each of the last two fiscal years for products and services, other than services reported above, are as follows: 2007 - \$15,000; 2006 nil for due diligence related matters.

# Cease Trade Orders, Bankruptcies, Penalties or Sanctions

No Trustee or officer of Artis:

- is, as at the date hereof or has been, within 10 years before the date hereof, a director or executive officer of any person or company that, while that person was acting in that capacity:
  - (i) was the subject of a cease trade or similar order, or an order that denied the other issuer access to any exemptions under applicable securities laws;
  - (ii) was subject to an event that resulted, after the Trustee or officer ceased to be a director or officer, in the company being subject to a cease trade order or similar order or an order that denied the relevant company access to any exemption under securities legislation; or

- (iii) or within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets; or
- (b) has, within the 10 years before the date hereof, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of the director, officer or shareholder.

No Trustee or officer of Artis has (i) been subject to any penalties or sanctions imposed by a court relating to securities legislation or by a securities regulatory authority or has entered into a settlement agreement with a securities regulatory authority, or (ii) been subject to any other penalties or sanctions by a court or regulatory body, including a self-regulatory body, that would be likely to be considered important to a reasonable security holder.

#### **Conflicts of Interest**

There are potential conflicts of interest to which: (i) the Trustees, and (ii) Marwest and its affiliates (and their respective directors, officers and employees), are subject to in connection with the ongoing operations of Artis.

Each of Armin Martens, President and Chief Executive Officer of Artis, and Cornelius Martens, Executive Vice-President of Artis, is a director and senior officer of Marwest and various other companies affiliated with Marwest. Armin Martens and Cornelius Martens and their families also own and control Marwest and its affiliates. James Green, Chief Financial Officer of Artis is also the Chief Financial Officer of Marwest and certain of its affiliates. The individuals above serve as Trustees and/or senior officers of Artis and, through their involvement with Marwest and its affiliates or other entities, are engaged in a wide range of real estate activities, including the development, acquisition, divestiture and management of real estate.

The Declaration of Trust does not restrict the Trustees or officers of Artis or Marwest or its affiliates from being engaged (directly or indirectly) in real estate and business transactions in which their individual interests actually, or are perceived to, conflict with the interests of Artis. Accordingly, there can be no guarantee that the Trustees and officers of Artis, when acting in a capacity other than a Trustee or officer of Artis, or that Marwest will act in the best interests of Artis in connection with their real estate activities.

Where there are conflicts of interests involving the entering into of contracts by Artis in which a Trustee or officer has a direct or indirect interest, such conflicts of interest will be resolved by procedures and remedies similar to those provided under the *Canada Business Corporations Act*. Armin Martens, Cornelius Martens and James Green have disclosed in writing their respective interests in Marwest and their interest in the Asset Management Agreement and the Property Management Agreement.

#### MANAGEMENT OF ARTIS

Marwest is the asset manager and the property manager of Artis pursuant to the Asset Management Agreement and the Property Management Agreement, respectively.

# **Asset Management**

The Asset Management Agreement is a long-term agreement expiring August 1, 2025 pursuant to which Marwest is responsible for all of the day-to-day affairs of the operations and activities of Artis. The Asset Management Agreement provides that the following individuals to serve as management to Artis in the following capacities:

Armin Martens - President and Chief Executive Officer

Cornelius Martens - Executive Vice-President James Green - Chief Financial Officer The management individuals have agreed to devote the amount of time necessary to the management of Artis in order to fulfill Artis' objectives. Marwest may provide alternative or additional personnel to serve as management to Artis, provided that the consent of the Trustees (acting reasonably) is obtained.

Under the Asset Management Agreement, Marwest is also responsible for, among other things:

- providing Artis with support services, consisting of accounting and human resource services, office space and equipment and secretarial personnel for the administration of the day-today activities of Artis;
- identifying investment opportunities which meet the investment guidelines set out in the Declaration of Trust of Artis;
- providing the Trustees with information and advice relating to proposed acquisitions, dispositions and financings;
- establishing investment and operating plans for Artis;
- conducting and supervising the due diligence required in connection with proposed acquisitions and completion of any resulting transactions;
- supervising and providing direction to the property manager of Artis;
- maintaining the books and financial records of Artis;
- determining and preparing designations, elections and determinations to be made in connection with the income and capital gains of Artis for tax and accounting purposes;
- preparing reports and other information required to be sent to the Unitholders and other disclosure documents;
- calculating and determining all allocations of income;
- communicating with Unitholders and other persons, including investment dealers, lenders and professionals;
- administering or supervising the administration on behalf of Artis of the payment of distributable income and other distributions by Artis; and
- without limiting the generality of the foregoing, such further duties as may be required by the Trustees.

Under the Asset Management Agreement, Marwest is entitled to an annual advisory fee payable quarterly equal to 0.25% of the adjusted cost base of Artis' assets, an acquisition fee equal to 0.5% of the cost of the property acquired.

The Board has established a special committee to evaluate, on a semi-annual basis, the continuation of the Asset Management Agreement between Artis and Marwest.

### **Property Management**

The Property Management Agreement is a long-term agreement expiring August 1, 2025 under which Marwest is responsible for the management, operation and maintenance of Artis' properties. Without limiting the generality of the foregoing, Marwest is responsible for leasing and collection of rents, maintenance and repairs, tenant relations and handling tenant complaints, obtaining necessary licenses and permits, the preparation of budgets and maintenance of insurance. Marwest is entitled to delegate its duties to third party property managers.

Under the Property Management Agreement, Marwest is entitled to an annual management fee for each property owned by Artis based upon one of the following formulae, to be determined by the Independent Trustees on a property-by-property basis:

- (a) a fee equal to four (4%) percent of the gross receipts which are collected from the property, plus G.S.T.; or
- (b) a fee equal to five (5%) percent of net rents from the property, plus G.S.T.

Under the Property Management Agreement, Marwest is also entitled to receive: (i) a leasing commission equal to five (5%) percent plus G.S.T., of the total rental payments for the first five years under the lease, plus three (3%) percent on the balance of the duration of the lease, less any leasing commissions paid to a third party agent; (ii) a leasing renewal commission payable in an amount equal to fifty (50%) percent of the leasing commission set forth above; and (iii) tenant improvement or renovation fees where Artis instructs Marwest to construct tenant improvements or to renovate same or where Marwest is requested by Artis to construct, modify, or re-construct improvements to, or on, a property, in an amount equal to five (5%) percent plus G.S.T., of the total cost of such work, the cost of all permits, material, labour, contracts, and subcontracts together with fees to designers, engineers and other consultants engaged by Marwest or contractors to complete such tenant improvements or renovations or such other fee as negotiated between Marwest and Artis.

### **Right of First Refusal**

Under the Right of First Refusal Agreement, Marwest and its affiliates (collectively with Marwest, the "Marwest Group") granted to Artis a right of first refusal with respect to office, retail and industrial properties (individually a "Subject Property" and collectively the "Subject Properties") which are presented to a member of the Marwest Group, or which a member of the Marwest Group may, from time to time, secure as a potential acquisition. The Marwest Group agreed that, for so long as Marwest is the manager of Artis and Artis continues to have the investment strategy of acquiring the Subject Properties, the members of the Marwest Group are required to first refer to Artis all potential Subject Property acquisitions.

"Subject Properties" do not include the following properties ("Excluded Properties"):

- (a) properties (including mixed-use properties) in respect of which a substantial portion of income is derived from residential tenancies;
- (b) properties acquired for development (provided that, once developed, if any such property is an office, retail or industrial property and a member of the Marwest Group wishes to sell such property, such property will be a Subject Property for the purposes hereof); and
- (c) special purpose properties such as long-term care facilities, assisted living and residential retirement facilities and hotels.

If the Independent Trustees indicate that Artis is not interested in acquiring a Subject Property, the Marwest Group member is entitled to the investment opportunity.

The Right of First Refusal Agreement does not restrict Marwest or any member of the Marwest Group, or their respective directors, officers and employees from acquiring (directly or indirectly) Excluded Properties or interests therein without the approval of or notice to Artis.

### **PROMOTERS**

No person has acted as a "promoter" of Artis within the past three years ended December 31, 2007.

# LEGAL PROCEEDINGS

To the knowledge of Artis, it is not a party to, nor are any of its properties the subject of, any material legal proceedings. To the knowledge of Artis, no material legal proceedings involving Artis or its properties are contemplated or threatened.

### INTEREST OF MANAGEMENT AND OTHERS IN CERTAIN TRANSACTIONS

Armin Martens, Cornelius Martens and James Green have an continuing interest in the Asset Management Agreement and the Property Management Agreement by virtue of the fact that they are directors and officers of Marwest and, in the case of Armin Martens and Cornelius Martens, by virtue of the fact that Marwest is owned by persons that are related parties to them and other members of the Martens family.

Aikins, MacAulay & Thorvaldson LLP, a law firm associated with Edward Warkentin, provides legal services to Artis in connection with its property acquisitions, debt and equity financings, regulatory matters and other legal matters.

# AUDITORS, REGISTRAR AND TRANSFER AGENT

The auditors of Artis are KPMG LLP in Winnipeg, Manitoba

The registrar and transfer agent of Artis is CIBC Mellon Trust Company, 600, 333-7th Avenue S.W. in Calgary, Alberta T2P 2Z1.

# MATERIAL CONTRACTS

The following are the material contracts, other than contracts entered into in the ordinary course of business, entered into by Artis in the most recently completed financial year of Artis or up to the date hereof, which are in force and effect on December 31, 2007:

- 1. the Declaration of Trust;
- 2. the Asset Management Agreement;
- 3. the Property Management Agreement;
- 4. the Right of First Refusal Agreement;
- 5. the Series A Trust Indenture;
- 6. the Series B Trust Indenture;
- 7. the Series C Trust Indenture;
- 8. the Series D Debenture;
- 9. the Partnership Agreement;
- 10. the Exchange Agreement;
- 11. the agreement dated June 9, 2006 between Artis and CIBC Mellon Trust Company with respect to the implementation and administration of the DRIP; and
- 12. the loan agreement dated September 28, 2007 between Artis and Brookfield Bridge Lending Fund Inc. with respect to the acquisition line of credit described above under "Property Portfolio Acquisition Line of Credit".

Artis has also adopted the Unit Option Plan and has announced that Unitholders will vote on the re-adoption of the Rights Plan at the annual and special meeting of Unitholders to be held on May 16, 2008.

Electronic copies of the contracts set out above may be accessed on the SEDAR website at www.sedar.com.

### **INTERESTS OF EXPERTS**

KPMG LLP are the auditors who prepared the auditors' report and the report on Canadian generally accepted accounting standards for Artis' annual financial statements as at December 31, 2007. As of December 31, 2007, KPMG LLP and its partners did not hold any registered or beneficial ownership interest, direct or indirect, in the securities of Artis.

### ADDITIONAL INFORMATION

Additional information related to Artis may be found on SEDAR at www.sedar.com. Additional information, including Trustee's and executive officers' remuneration and indebtedness, principal holders of the Units and securities authorized for issuance under equity compensation plans, as applicable, is contained in Artis' information circular prepared in connection with the annual meetings of Unitholders. Additional financial information is provided in Artis' financial statements and management discussion and analysis for its most recently completed financial year and interim periods and subsequent continuous disclosure.

#### APPENDIX "A"

## ARTIS REAL ESTATE INVESTMENT TRUST AUDIT COMMITTEE CHARTER

# Role and Objective

The Audit Committee (the "Committee") is a committee of the board of trustees (the "Board") of Artis Real Estate Investment Trust ("REIT") to which the Board has delegated its responsibility for oversight of the nature and scope of the annual audit, management's reporting on internal accounting standards and practices, financial information and accounting systems and procedures, financial reporting and statements and recommending, for Board approval, the audited financial statements and other mandatory disclosure releases containing financial information. The objectives of the Committee are as follows:

- 1. To assist directors in meeting their responsibilities (especially for accountability) in respect of the preparation and disclosure of the financial statements of REIT and related matters;
- 2. To provide better communication between directors and external auditors;
- 3. To enhance the external auditors' independence; and
- 4. To increase the credibility and objectivity of financial reports.

## **Membership of Committee**

- 1. The Committee shall be comprised of at least three (3) trustees of REIT, each of which shall be "independent" as such term is used in Multilateral Instrument 52-110 Audit Committees ("MI 52-110") and an "unrelated" trustee within the meaning of the TSX Company Manual.
- 2. The Board shall have the power to appoint the Committee Chairman.

# **Meetings**

- 1. At all meetings of the Committee every question shall be decided by a majority of the votes cast. In case of an equality of votes, the Chairman of the meeting shall not be entitled to a second or casting vote.
- 2. A quorum for meetings of the Committee shall be a majority of its members, and the rules for calling, holding, conducting and adjourning meetings of the Committee shall be the same as those governing the Board.
- 3. Meetings of the Committee should be scheduled to take place at least four times per year. Minutes of all meetings of the Committee shall be taken.
- 4. The Committee shall forthwith report the results of meetings and reviews undertaken and any associated recommendations to the Board.
- 5. The Committee shall meet with the external auditors at least once per year (in connection with the preparation of the year end financial statements) and at such other times as the external auditors and the Committee consider appropriate.

# **Mandate and Responsibilities of Committee**

1. It is the responsibility of the Committee to oversee the work of the external auditors, including resolution of disagreements between management and the external auditors regarding financial reporting.

- It is the responsibility of the Committee to satisfy itself on behalf of the Board with respect to REIT's internal control system:
  - (i) identifying, monitoring and mitigating business risks; and
  - (ii) ensuring compliance with legal, ethical and regulatory requirements.
- 3. It is a responsibility of the Committee to review the annual financial statements of REIT prior to their submission to the Board for approval. The process should include but not be limited to:
  - (i) reviewing changes in accounting principles, or in their application, which may have a material impact on the current or future years' financial statements;
  - (ii) reviewing significant accruals or other estimates such as the ceiling test calculation;
  - (iii) reviewing accounting treatment of unusual or non-recurring transactions;
  - (iv) ascertaining compliance with covenants under loan agreements;
  - (v) reviewing disclosure requirements for commitments and contingencies;
  - (vi) reviewing adjustments raised by the external auditors, whether or not included in the financial statements;
  - (vii) reviewing unresolved differences between management and the external auditors; and
  - (viii) obtaining explanations of significant variances within comparative reporting periods.
- 4. The Committee is to review the financial statements, MD&A and annual and interim earnings press releases, and make a recommendation to the Board with respect to their approval, prior to their release to the public. The Committee must be satisfied that adequate procedures are in place for the review of the REIT's disclosure of all other financial information, where extracted or derived from the financial statements, and shall periodically assess the adequacy of those procedures
- 5. With respect to the appointment of external auditors by the Board, the Committee shall:
  - (i) recommend to the Board the appointment of the external auditors;
  - recommend to the Board the terms of engagement of the external auditors, including the compensation of the external auditors and a confirmation that the external auditors shall report directly to the Committee; and
  - (iii) when there is to be a change in auditors, review the issues related to the change and the information to be included in the required notice to securities regulators of such change.
- 6. The Committee shall review with external auditors (and the internal auditor if one is appointed by REIT) their assessment of the internal controls of REIT, their written reports containing recommendations for improvement, and management's response and follow-up to any identified weaknesses. The Committee shall also review annually with the external auditors their plan for their audit and, upon completion of the audit, their reports upon the financial statements of REIT and its subsidiaries.
- 7. The Committee must pre-approve all non-audit services to be provided to REIT or its subsidiaries by the external auditors. The Committee may delegate to one or more members the authority to pre-approve non-audit services, provided that the member(s) report to the Committee at the next scheduled meeting such pre-approval and the member(s) comply with such other procedures as may be established by the Committee from time to time.

- 8. The Committee shall review risk management policies and procedures of REIT (i.e. hedging, litigation and insurance).
- 9. The Committee shall establish a procedure for:
  - (i) the receipt, retention and treatment of complaints received by REIT regarding accounting, internal accounting controls or auditing matters; and
  - (ii) the confidential, anonymous submission by employees and agents of REIT of concerns regarding questionable accounting or auditing matters.
- 10. The Committee shall review and approve REIT's hiring policies regarding employees and former employees of the present and former external auditors of REIT.
- 11. The Committee shall have the authority to investigate any financial activity of REIT. All employees and agents of REIT are to cooperate as requested by the Committee.
- 12. The Committee may retain any person having special expertise and/or obtain independent professional advice to assist in satisfying their responsibilities at the expense of REIT without any further approval of the Board.
- 13. The Committee shall annually review, discuss and assess the performance of the Committee and its members, and shall periodically review and consider the need for recommending amendment to this charter to the Board.