

# Management's Discussion & Analysis Q2 - 09

On the TSX: AX.UN AX.DB.A AX.DB.B AX.DB.C AX.DB.E

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The following management's discussion and analysis ("MD&A") of the financial condition and results of operations of Artis Real Estate Investment Trust ("Artis" or the "REIT") should be read in conjunction with the REIT's audited annual consolidated financial statements for the years ended December 31, 2008 and 2007, the unaudited interim consolidated financial statements for the periods ended June 30, 2009 and 2008, and the notes thereto. This MD&A has been prepared taking into account material transactions and events up to and including August 10, 2009. Additional information about Artis, including the REIT's most recent Annual Information Form, has been filed with applicable Canadian securities regulatory authorities and is available at <a href="https://www.sedar.com">www.sedar.com</a> or on our web site at <

#### FORWARD-LOOKING DISCLAIMER

This MD&A contains forward-looking statements. For this purpose, any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Particularly, statements regarding the REIT's future operating results, performance and achievements are forward-looking statements. Without limiting the foregoing, the words "expects", "anticipates", "intends", "estimates", "projects", and similar expressions are intended to identify forward-looking statements.

Artis is subject to significant risks and uncertainties which may cause the actual results, performance or achievements of the REIT to be materially different from any future results, performance or achievements expressed or implied in these forward-looking statements. Such risk factors include, but are not limited to, risks associated with real property ownership, availability of cash flow, general uninsured losses, future property acquisitions, environmental matters, tax related matters, debt financing, unitholder liability, potential conflicts of interest, potential dilution, reliance on key personnel, changes in legislation and changes in the tax treatment of trusts. Artis cannot assure investors that actual results will be consistent with any forward-looking statements and Artis assumes no obligation to update or revise such forward-looking statements to reflect actual events or new circumstances. All forward-looking statements contained in this MD&A are qualified by this cautionary statement.

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## **OVERVIEW**

Artis is an unincorporated open-end real estate investment trust created under, and governed by, the laws of the province of Manitoba. On February 15, 2007, Artis underwent a name change from "Westfield Real Estate Investment Trust" to "Artis Real Estate Investment Trust". On May 14, 2009, unitholders authorized the trustees of Artis to implement certain amendments to Artis' declaration of trust which, if implemented, would have the effect of converting Artis to a closed-end trust. As at August 10, 2009, the trustees of Artis have not yet implemented such amendments.

Certain of the REIT's securities are listed on the Toronto Stock Exchange ("the TSX"). The REIT's trust units ("units") trade under the symbol AX.UN, and the REIT's Series A, Series B, Series C and Series E convertible debentures trade under the symbols AX.DB.A, AX.DB.B, AX.DB.C, and AX.DB.E respectively. As at August 10, 2009, there were 33,508,367 units, and 1,429,836 options of Artis outstanding (refer to the *Outstanding Unit Data* section for further details).

## **PRIMARY OBJECTIVES**

Artis focuses on primary and growing secondary markets in western Canada. The REIT focuses exclusively on commercial properties; retail, office and industrial, with strong tenancies in place.

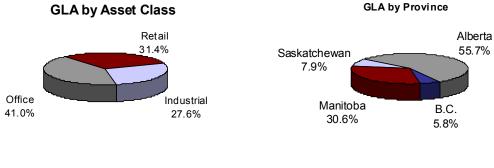
The REIT's primary objectives are:

- to provide unitholders with stable and growing cash distributions, payable monthly and, to the maximum extent
  practicable, income tax deferred, from investments in a diversified portfolio of income-producing office, retail and
  industrial properties located in western Canada;
- to enhance the value of the REIT's assets and maximize long term unit value through the active management of its assets; and
- · to expand the REIT's asset base and increase its distributable income through acquisitions in western Canada.

The Declaration of Trust provides that Artis make monthly cash distributions to its unitholders. The amount distributed in each year (currently \$1.08 per unit on an annualized basis effective May 31, 2008) will be the amount of distributable income set down in a policy by the Trustees.

## **PORTFOLIO SUMMARY**

At June 30, 2009, the REIT's portfolio was comprised of 85 commercial properties located across western Canada totaling approximately 6.29 million square feet (s.f.) of gross leasable area ("GLA").





## Occupancy Report by Asset Class(1)

Asset Class	Q2-08	Q3-08	Q4-08	Q1-09	Q2-09 <sup>(1)</sup>	% Committed <sup>(1)</sup>
Industrial	98.5%	98.3%	98.5%	98.5%	99.2%	99.7%
Office	97.1%	95.8%	93.6%	93.2%	93.4%	94.4%
Retail	98.2%	98.4%	98.8%	96.6%	97.3%	97.4%
Total Portfolio	97.8%	97.3%	96.5%	95.8%	96.2%	96.8%

## Occupancy Report by Province<sup>(1)</sup>

Province	Q2-08	Q3-08	Q4-08	Q1-09	Q2-09 <sup>(1)</sup>	% Committed <sup>(1)</sup>
Alberta	98.3%	97.4%	95.7%	95.0%	95.4%	96.2%
British Columbia	96.3%	97.0%	99.0%	89.9%	89.9%	89.9%
Manitoba	97.5%	97.1%	96.9%	97.1%	97.8%	98.2%
Saskatchewan	96.4%	97.7%	99.2%	99.8%	100.0%	100.0%
Total Portfolio	97.8%	97.3%	96.5%	95.8%	96.2%	96.8%

<sup>(1)</sup> Excluding property currently being redeveloped.

# Lease Expiries by Asset Class (in 000's of s.f.) $^{(1)(2)}$

	Office	e	Reta	iI	Indust	rial	Tota	I
	GLA	%	GLA	%	GLA	%	GLA	%
2009	137	5.3%	109	5.5%	116	6.7%	362	5.8%
2010	368	14.3%	329	16.6%	305	17.6%	1,002	15.9%
2011	467	18.1%	229	11.6%	293	16.9%	989	15.7%
2012	217	8.4%	187	9.5%	128	7.4%	532	8.5%
2013	384	14.9%	253	12.8%	277	15.9%	914	14.5%
2014	127	4.9%	166	8.4%	298	17.2%	591	9.4%
2015 & later	668	25.9%	650	32.9%	300	17.3%	1,618	25.7%
	2,368	91.8%	1,923	97.3%	1,717	99.0%	6,008	95.5%
Month-to-month	18	0.7%	-	0.0%	4	0.2%	22	0.3%
Vacancies	194	7.5%	53	2.7%	15	0.8%	262	4.2%
Total GLA	2,580	100.0%	1,976	100.0%	1,736	100.0%	6,292	100.0%

## Lease Expiries by Province (in 000's of s.f.) (1) (2)

	Albei	rta	British Col	umbia	Manito	ba	Saskatch	ewan
	GLA	%	GLA	%	GLA	%	GLA	%
2009	205	5.8%	23	6.4%	108	5.6%	26	5.3%
2010	457	13.0%	28	7.7%	430	22.3%	87	17.6%
2011	588	16.8%	11	3.2%	341	17.7%	49	10.0%
2012	267	7.6%	82	22.7%	158	8.2%	25	5.0%
2013	503	14.3%	18	5.0%	273	14.1%	120	24.2%
2014	210	6.0%	30	8.2%	295	15.3%	56	11.3%
2015 & later	1,113	31.8%	112	31.0%	262	13.6%	131	26.6%
	3,343	95.3%	304	84.2%	1,867	96.8%	494	100.0%
Month-to-month	4	0.1%	-	0.0%	18	1.0%	-	0.0%
Vacancies	160	4.6%	58	15.8%	44	2.2%	-	0.0%
Total GLA	3,507	100.0%	362	100.0%	1,929	100.0%	494	100.0%

<sup>(1)</sup> Based on Artis' proportionate share of total leasable area.

<sup>(2)</sup> Based on expiries remaining in 2009 without deduction for future lease commitments.

#### NOTICE RESPECTING NON-GAAP MEASURES

Distributable Income ("DI"), Property Net Operating Income ("Property NOI") and Funds from Operations ("FFO") are non-GAAP measures commonly used by Canadian income trusts as an indicator of financial performance. "GAAP" means the generally accepted accounting principles described by the Canadian Institute of Chartered Accountants which are applicable as at the date on which any calculation using GAAP is to be made.

Artis calculates Distributable Income, or "DI", to reflect distributable cash which is defined in the REIT's Declaration of Trust as net income in accordance with GAAP, subject to certain adjustments as set out in the Declaration of Trust, including: (i) adding back amortization (excluding leasing costs) and accretion to the carrying value of debt and (ii) excluding gains or losses on the disposition of any asset, and (iii) adding or deducting other adjustments as determined by the Trustees at their discretion. Given that one of the REIT's objectives is to provide stable cash flows to investors, management believes that DI is an indicative measure for evaluating the REIT's operating performance in achieving its objectives.

Artis calculates Property NOI as revenues, prepared in accordance with GAAP, less property operating expenses such as taxes, utilities, repairs and maintenance. Property NOI does not include charges for interest and amortization. Management considers Property NOI to be a valuable measure for evaluating the operating performance of the REIT's properties.

Artis calculates FFO, substantially in accordance with the guidelines set out by the Real Property Association of Canada ("RealPAC"). Management considers FFO to be a valuable measure for evaluating the REIT's operating performance in achieving its objectives.

Property NOI, DI and FFO are not measures defined under GAAP. Property NOI, DI and FFO are not intended to represent operating profits for the year, or from a property, nor should any of these measures be viewed as an alternative to net income, cash flow from operating activities or other measures of financial performance calculated in accordance with GAAP. Readers should be further cautioned that DI, Property NOI and FFO as calculated by Artis may not be comparable to similar measures presented by other issuers.

## 2009 - SECOND QUARTER HIGHLIGHTS

## **PORTFOLIO SUMMARY**

Artis disposed of three commercial properties in Q2-09.

	Of	fice	Re	etail	Indu	ıstrial	To	Total			
	# of Properties	S.F. (000's)									
Portfolio properties at December 31, 2008	26	2,747	37	2,062	26	1,736	89	6,545			
Q1-09 disposition	(1)	(35)	-	-	-	-	(1)	(35)			
Q2-09 dispositions	(2)	(132)	(1)	(86)	-	-	(3)	(218)			
Portfolio properties at June 30, 2009	23	2,580	36	1,976	26	1,736	85	6,292			

## **PROPERTY DISPOSITIONS**

On April 1, 2009, the sale of the two properties known as Airways Business Plaza and Glenmore Commerce Court was completed. Both properties were Class "B" suburban office properties in Calgary, Alberta. The properties were sold for \$24,419, net of costs. Artis recorded a gain on sale of \$6,311 and realized cash proceeds on the sale of approximately \$12,133. On May 15, 2009, the sale of the property known as McKnight Village Mall, a neighbourhood unenclosed retail centre in Calgary, Alberta, was completed. This property was sold for \$22,836, net of costs. Artis recorded a gain on sale of approximately \$2,212 and realized cash proceeds on the sale of approximately \$8,971 on the transaction.

#### TERMINATION OF INTERPLEX II AND INTERPLEX III AGREEMENT

On May 11, 2009, Artis reached a settlement with the vendor of the Interplex II and Interplex III projects, and agreed to terminate both agreements. The 543,781 Class B units were converted into REIT units on May 11, 2009, and the interest of AXLP in the Interplex II project was transferred to the vendor. The 177,566 Class B units of AXLP that were issued for a 50% interest in the Interplex III lands were returned to AXLP for cancellation, and the 50% interest in the land was transferred to the vendor.

#### SERIES E CONVERTIBLE DEBENTURE OFFERING

On June 25, 2009, Artis announced a \$40,000 public offering of 5-year convertible unsecured subordinated debentures (the "Series E Debentures"). The offering closed on July 9, 2009. On July 15, 2009, an additional \$6,000 of the Series E Debentures were issued pursuant to the exercise of the underwriters' overallotment option. The Series E Debentures pay interest at a rate of 7.5% per annum and are listed on the Toronto Stock Exchange under the trading symbol AX.DB.E.

#### **DISTRIBUTIONS**

Artis distributed a total of \$17,842 to unitholders and AXLP, the REIT's subsidiary, distributed \$261 to Class B unitholders in Q2-09.

## SELECTED FINANCIAL INFORMATION

\$000's, except per unit amounts(1)

	1	Three month June		Six month period ended June 30,				
		2009		2008		2009		2008
Revenue	\$	35,486	\$	34,324	\$	71,947	\$	66,813
Property NOI	\$	24,288	\$	23,767	\$	48,975	\$	46,430
Income (loss) for the period	\$	110	\$	(1,980)	\$	(13,421)	\$	(3,837)
Basic income (loss) per unit	\$	0.00	\$	(0.06)	\$	(0.41)	\$	(0.12)
Distributions (including Class B units)	\$	8,914	\$	8,787	\$	17,842	\$	17,290
Distributions per unit	\$	0.27	\$	0.27	\$	0.54	\$	0.53
DI	\$	12,899	\$	13,740	\$	26,797	\$	27,043
DI per unit	\$	0.39	\$	0.42	\$	0.81	\$	0.83
DI payout ratio		69.2 %		64.3 %		66.7 %		63.9 %
FFO	\$	13,147	\$	13,519	\$	27,392	\$	26,571
FFO per unit	\$	0.40	\$	0.41	\$	0.83	\$	0.82
FFO payout ratio		67.5 %		65.9 %		65.1 %		64.6 %
Weighted-average units:						·		·
Weighted-average units (basic)		32,726		32,059		32,557		31,843
Weighted-average units (basic) including Class B units		33,019		32,780		33,063		32,565

<sup>(1)</sup> Results for 2008 have been restated, refer to Note 2(b) of the Unaudited Interim Consolidated Financial Statements for the three and six months ended June 30, 2009 and 2008.

During 2008, Artis acquired nine income-producing properties. Due to the 2008 acquisition activity as well as same property revenue growth, Artis increased Q2-09 revenues \$1,162, or 3.4% compared to Q2-08 results (YTD - \$5,134, or 7.7%). Artis increased Property NOI \$521, or 2.2% compared to Q2-08 results (YTD - \$2,545, or 5.5%).

DI decreased \$841, or 6.1% compared to Q2-08, and, \$246 or 0.9% year-over-year. This decrease is attributed to the impact of dispositions during 2009, increased amortization of leasing costs, and settlement of the Interplex II agreement. FFO decreased \$372, or 2.8% compared to Q2-08, and increased \$821, or 3.1% year-over-year. This decrease is attributed to the impact of dispositions during 2009 and settlement of the Interplex II agreement, while the year-over-year increase is the result of 2008 acquisitons. On a per unit basis, basic DI decreased \$0.03 or 7.1% compared to Q2-08 results, and \$0.02 or 2.4% year-over-year. Basic FFO decreased \$0.01 or 2.4% compared to Q2-08 results, and increased \$0.01 or 1.2% year-over-year. As a result of units issued under the DRIP, and through debenture conversions net of Normal Course Issuer Bid repurchases, basic units outstanding for the calculation of DI and FFO has increased. This has diluted the impact of strong growth in revenues, Property NOI, DI and FFO on per unit results.

# **ANALYSIS OF OPERATING RESULTS**

000's, except per unit amounts $^{(1)}$ 

		Three m	onth peri	ended Ju		Six month period ended June 30,								
		2009	% of Revenue		2008	% of Revenue		2009	% Reve			2008	% Reve	of of
Revenue Property operating	\$	35,486		\$	34,324		\$	71,947			\$	66,813		
expenses	_	11,198	31.6 %		10,557	30.8 %		22,972	31.9	%		20,383	30.5	%
Property NOI Interest		24,288 10,148	68.4 % 28.6 %		23,767 9,905	69.2 % 28.9 %		48,975 20,406	68.1 28.4			46,430 19,458	69.5 29.1	
<b>5</b>		14,140			13,862			28,569				26,972		
Expenses (Income): Corporate Amortization Unrealized (gain) loss on		1,288 13,548	3.6 %		1,342 14,112	3.9 %		2,489 29,854	3.5	%		2,482 28,961	3.7	%
commodity derivatives		60			(455)			264				(1,383)		
		14,896			14,999			32,607				30,060		
Loss before the undernoted		(756)			(1,137)			(4,038)				(3,088)		
Loss on termination of Interplex II agreement		(7,287)			-			(7,287)				-		
Future income tax expense		-			(969)			(10,892)				(601)		
Non-controlling interest		(43)			(9)			(47)				(152)		
Income from discontinued operations		8,196			135			8,843				4		
Income (loss) for the period	\$	110		\$	(1,980)		\$	(13,421)			\$	(3,837)		
Basic income (loss) per unit	\$	0.00		\$	(0.06)		\$	(0.41)			\$	(0.12)		
Diluted income (loss) per unit	\$	0.00		\$	(0.06)		\$	(0.41)			\$	(0.12)		
Weighted-average number of units: Basic Diluted		32,726 32,726			32,059 32,059			32,557 32,557				31,843 31,843		

<sup>(1)</sup> Results for 2008 have been restated, refer to Note 2(b) of the Unaudited Interim Consolidated Financial Statements for the three and six months ended June 30, 2009 and 2008.

#### REVENUE AND PROPERTY NOI

Revenue includes all amounts earned from tenants related to lease agreements, including basic rent, parking, operating cost and realty tax recoveries, as well as adjustments for the straight-lining of rents and above- or below-market rate adjustments recorded in accordance with GAAP.

In accordance with GAAP, Artis accounts for rent step-ups by straight-lining the incremental increases over the entire non-cancelable lease term. In Q2-09, straight-line rent adjustments of \$509 (YTD - \$918) were recorded compared to \$548 (YTD - \$1,110) in Q2-08.

On the acquisition of properties, Artis records intangible assets and liabilities resulting from above- and below-market rent leases. These intangible assets and liabilities are amortized to revenue over the term of the related leases. When a lease terminates prior to the end of the lease term, the REIT writes off the unamortized balance of these intangible assets and liabilities. Artis acquired nine commercial properties during 2008; in-place rent rates in a number of the acquisitions were considered to be below market rent rates. These increases have been offset by the disposal of four commercial properties during 2009. In Q2-09, the adjustment to market rents was \$2,833 (YTD - \$6,792) compared to \$3,519 (YTD - \$7,281) in Q2-08.

In Q2-09, the REIT recorded amortization of \$63 (YTD - \$128) as a reduction in revenue from tenant incentives.

Included in revenue in Q2-09 is interest income of \$437 (YTD - \$899) compared to \$653 (YTD - \$1,364) in Q2-08.

Property operating expenses include realty taxes as well as other costs related to interior and exterior maintenance, HVAC, elevator, insurance, utilities and management fees.

#### SAME PROPERTY NOI GROWTH

\$000's	Th	ree month June		Six month period ended June 30, <sup>(1)</sup>					
		2009	2008		2009	2008			
Revenue Property operating expenses	\$	32,318 10,070	\$ 32,110 10,283	\$	64,708 \$ 20,460	63,268 19,839			
Property NOI		22,248	21,827		44,248	43,429			
Add (deduct) non-cash revenue adjustments: Straight-line rent adjustment Amortization of tenant inducements Above- and below-market rent		(528) 63 (2,676)	 (473) - (3,372)		(752) 128 (5,722)	(981) - (6,928)			
Property NOI less non-cash revenue adjustments	\$	19,107	\$ 17,982	\$	37,902 \$	35,520			

<sup>(1)</sup> Same property comparison includes only income-producing properties owned on January 1, 2008.

In Q2-09, Artis achieved an increase of \$421 (YTD - \$819), or 1.9% (YTD - 1.9%) of Property NOI over Q2-08. As well, Artis also achieved an increase of \$1,125 (YTD - \$2,382), or 6.3% (YTD - 6.7%) of Property NOI less non-cash revenue adjustments over Q2-08. These improvements are primarily the result of rate increases achieved on lease rollovers, particularly in Alberta. These results do not include the impact of growth realized on lease turnovers in properties acquired throughout fiscal 2008.

## Same Property Occupancy Comparison<sup>(1)</sup>

	Q2-09	Q2-08
Manitoba	98.3%	97.5%
Saskatchewan	100.0%	95.5%
Alberta	95.2%	98.6%
British Columbia	100.0%	93.4%
Total	96.6%	97.9%

<sup>(1)</sup> Same property comparison includes only income-producing properties owned on January 1, 2008.

### PROPERTY NOI BY ASSET CLASS

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Property NOI

Share of Property NOI

Property NOI results by asset class have been impacted by acquisitions concluded during 2008, as well as growth realized from lease turnovers.

\$000 S				ınr	<u>ee m</u>	oa e	<u>enaea Jur</u>					
-				2009			2008					
Revenue Property operating expenses	Retail			Office Industrial				Retail		Office	Industrial	
	\$	11,572 3,232	\$	19,250 6,553	\$	4,621 1,413	\$	11,775 3,294	\$	19,089 6,431	\$	3,279 832

3,208

13.2 %

8,481

36.0 %

12,658

53.6 %

2,447

10.4 %

12,697

52.4 %

8,340

34.4 %

_\$000's	Six month period ended June 30,												
		-		2009			2008						
_	Retail			Office		Industrial		Retail	Office		Industrial		
Revenue Property operating expenses	\$	23,976 6,824	\$	38,483 13,042	\$	9,425 3,106	\$	22,840 6,433	\$	37,016 12,305	\$	6,555 1,645	
Property NOI	\$	17,152	\$	25,441	\$	6,319	\$	16,407	\$	24,711	\$	4,910	
Share of Property NOI		35.1 %		52.0 %		12.9 %		35.6 %		53.7 %		10.7 %	

## PROPERTY NOI BY PROVINCE

\$000's				Three n	nor	ıth peri	od	ended .	Jur	ne 30,			
	2009						2008						
	MB		SK	AB		ВС		MB		SK	AB		ВС
Revenue Property operating expenses	\$ 6,613 2,880	\$	2,947 960	\$ 23,834 6,554	\$	2,049 804	\$	6,512 2,726	\$	2,813 864	\$ 22,694 6,252	\$	2,124 715
Property NOI	\$ 3,733	\$	1,987	\$ 17,280	\$	1,245	\$	3,786	\$	1,949	\$ 16,442	\$	1,409
Share of Property NOI	15.4 %		8.2 %	71.3 %		5.1 %		16.1 %		8.3 %	69.7 %		5.9 %

\$000's	Six month period ended June 30,										
		2	009		2008						
	MB	SK	AB	ВС	MB	SK	AB	ВС			
Revenue Property operating expenses	\$ 13,056 5,804	\$ 5,873 1,867	\$ 48,142 13,543	\$ 4,813 1,758	\$ 12,686 5,360	\$ 5,304 1,635	\$ 44,339 12,112	\$ 4,082 1,276			
Property NOI	\$ 7,252	\$ 4,006	\$ 34,599	\$ 3,055	\$ 7,326	\$ 3,669	\$ 32,227	\$ 2,806			
Share of Property NOI	14.8 %	8.2 %	70.8 %	6.2 %	15.9 %	8.0 %	70.0 %	6.1 %			

## PORTFOLIO OCCUPANCY AND LEASING ACTIVITY

Occupancy levels impact the REIT's revenues and Property NOI. At June 30, 2009 portfolio occupancy remained very high at 96.2% (excluding property currently in redevelopment) an increase from 95.8% at March 31, 2009. At June 30, 2009, it was 96.8% including committed space. Occupancy at June 30, 2009 remained stable or improved for all asset classes and provinces compared to March 31, 2009 results.

Growth in revenues and Property NOI is achieved as leases are rolled over at higher rental rates than rates in-place at the time of expiry. In Q2-09, Artis continued to conclude new and renewal lease transactions at rates well above the in-place rate at expiry, as per the below table:

	Three n end June 3	led	en	months ded 0, 2008	Six montl June 3			ths ended 30, 2008
	S.F.	In-Place	S.F.	In-Place	S.F.	In-Place	S.F.	In-Place
		Rent		Rent		Rent		Rent
New/renewed	203,408	\$ 12.11	165,448	\$ 12.64	412,036	\$ 13.80	332,238	\$ 13.13
Expiring	169,812	\$ 11.20	142,079	\$ 11.72	437,882	\$ 12.50	325,520	\$ 11.46
Change		\$ 0.91		\$ 0.92		\$ 1.30		\$ 1.67
Change %		8.1 %		7.9 %		10.4 %		14.6 %

<sup>(1)</sup> Excluding the property in redevelopment.

Artis' real estate is diversified across the four western provinces, and across the office, retail and industrial asset classes. Economic fundamentals in 2009 will impact both occupancy and market rent levels in all Canadian markets. As GDP growth slows, tenant demand for commercial space will also slow, and some tenants may seek to downsize their premises, or not renew their leases when their current terms expire. Sublet space may also increase in the market. These factors will put additional pressure on rental rates.

Calgary office properties represents 26.0% of the overall portfolio by GLA. Artis' office properties are Class A, B and C buildings, in downtown, beltline and suburban locations. Overall vacancy in the Calgary office market rose to 9.3% at the end of Q2-09, including sublet space. Although there may be variances across Calgary office sub markets, management believes the Calgary office market, in general, will continue to be under pressure in the remainder of 2009 and into 2010, as supply is added to inventory. Vacancy is expected to rise for the next 18 months, and rates will remain under pressure with higher vacancy and competition from sublet space. Artis has approximately 77,000 square feet of leases coming up for renewal in the Calgary office market in the remainder of 2009; over 27,000 of that leasing activity has been renewed. Leasing transactions continue to be done at rates above the in place rents at expiry.

Winnipeg industrial properties represent 18.2% of the overall portfolio by GLA. Vacancy in the Winnipeg industrial market increased to approximately 5.0% at the end of June 2009 from 4.6% at the end of 2008. Rent rates have increased steadily in the market for the past two years, but appeared to start stabilizing in Q2-09. Artis has approximately 68,500 square feet of leases coming up for renewal in this market in the remainder of 2009. Artis notes that the in-place rental rates in this market are significantly lower than the weighted average across the portfolio.

Winnipeg office properties represent 10.8% of the overall portfolio by GLA. Vacancy increased to approximately 7.9% at the end of June 2009 from 5.4% at the end of 2008, largely as a result of new sublet space coming to the market. Artis has minimal exposure in this market in 2009, with less than 24,000 square feet coming up for renewal in the remainder of 2009. Many of the REIT's Class A and Heritage office properties in downtown Winnipeg have single tenants on long term leases.

## **INTEREST**

The current year's interest on long-term debt is attributable to mortgages and other loans secured against the income-producing properties, as well as convertible debentures outstanding and the balance drawn on the credit facility. Interest expense has increased over Q2-08 due to additional mortgage financing obtained in connection with acquisitions during 2008, and amounts drawn on the credit facility. In accordance with GAAP, financing costs are netted against the related debt, and interest and financing costs are recorded on an effective interest basis.

The REIT's weighted-average effective rate for the period ending June 30, 2009 on mortgages and other debt secured by properties was 5.52% compared to 5.53% in Q2-08. The weighted-average nominal interest rate at June 30, 2009 was 5.41% compared to 5.44% at June 30, 2008.

At the time of issue, the convertible debentures are allocated between their equity and liability components in accordance with GAAP. Artis recorded interest expense of \$1,145 (YTD - \$2,251) on the carrying value of debentures outstanding in Q2-09, compared to \$1,202 (YTD - \$2,439) in Q2-08.

#### **CORPORATE EXPENSES**

_\$000's	TI	Six month period ended June 30,					
<del>_</del>		2009	2008		2009		2008
Accounting, legal, consulting	\$	150	\$ 274	\$	317	\$	426
Advisory fees		727	631		1,388		1,216
Public company costs		158	145		330		295
Unit-based compensation		54	144		115		280
General and administrative		199	148		339		265
Total corporate expenses	\$	1,288	\$ 1,342	\$	2,489	\$	2,482

In Q2-09 advisory fees increased \$96 (YTD - \$172) over Q2-08, reflecting the increased asset base of the REIT. Corporate expenses in Q2-09 were \$1,288 (YTD - \$2,489), or 3.6% (YTD - 3.5%) of gross revenues compared to \$1,342 (YTD - \$2,482), or 3.9% (YTD - 3.7%) of gross revenues in Q2-08.

#### **AMORTIZATION**

Amortization includes amortization of the income-producing properties and their related intangible assets, plus office equipment and other assets.

At the time of acquisition, Artis allocates a portion of the purchase price of properties to income-producing properties and a portion to intangible assets. Income-producing properties are amortized on a straight-line basis over their useful lives, resulting in amortization expense of \$6,529 (YTD - \$14,009) in Q2-09 compared to \$6,709 (YTD - \$13,635) in Q2-08. Intangible assets, such as the value of in-place operating leases and customer relationship values, are amortized on a straight-line basis over the term of the underlying lease agreements. In Q2-09, Artis recorded \$6,416 (YTD - \$14,869) for the amortization of intangible assets, compared to \$7,604 (YTD - \$16,233) in Q2-08.

In Q2-09, amortization expense relating to tenant inducements and leasing commissions totalled \$612 (YTD - \$1,317), compared to \$307 (YTD - \$568) in Q2-08.

## **UNREALIZED GAIN (LOSS) ON COMMODITY DERIVATIVES**

In accordance with GAAP, in Q2-09 the REIT recorded an unrealized loss on commodity derivatives of \$60 (YTD - \$264) compared to an unrealized gain of \$455 (YTD - \$1,383) in Q2-08 on utility supply contracts. The REIT anticipates holding these utility contracts until maturity.

#### **FUTURE INCOME TAXES**

The REIT currently qualifies as a mutual fund trust for Canadian income tax purposes. Prior to new legislation relating to the federal income taxation of publicly listed or traded trusts, as discussed below, income earned by the REIT and distributed annually to unitholders was not, and would not be, subject to taxation in the REIT, but was taxed at the individual unitholder level. For financial statement reporting purposes, the tax deductibility of the REIT's distributions was treated as an exception from taxation as the REIT distributed, and was committed to continue distributing, all of its taxable income to its unitholders.

On June 22, 2007, new legislation relating to, among other things, the federal income taxation of a specified investment flow-through trust or partnership (a "SIFT") was enacted (such legislation, as amended, referred to as the "New SIFT Rules"). A SIFT includes a publicly-listed or traded partnership or trust, such as an income trust. Under the New SIFT Rules, following a transition period for qualifying SIFTs, certain distributions from a SIFT will no longer be deductible in computing a SIFT's taxable income, and a SIFT will be subject to tax on such distributions at a rate that is substantially equivalent to the general tax rate applicable to a Canadian corporation. However, distributions paid by a SIFT as returns of capital should generally not be subject to the tax. A qualifying SIFT is a trust which was a SIFT on October 31, 2006. The application of the SIFT Rules to a qualifying trust is delayed until the earlier of the trust's 2011 taxation year and the first taxation year in which it exceeds certain specified growth guidelines. In the case of the REIT, its subsequent offerings have exceeded the specified growth guidelines. Therefore, commencing on January 1, 2007, subject to the REIT's ability to meet the REIT Conditions, the REIT is subject to tax on certain income which may adversely impact the level of cash otherwise available for distribution. Please refer to the REIT's Annual Information Form for a more detailed discussion of the New SIFT Rules and their application to the REIT.

The New SIFT Rules do not apply to a "real estate investment trust" that meets prescribed conditions relating to the nature of its assets and revenue (the "REIT Conditions"). The REIT has reviewed the New SIFT Rules and has assessed their interpretation and application to the REIT's assets and revenues. While there are uncertainties in the interpretation and application of the New SIFT Rules, the REIT believes that it has met the REIT Conditions effective January 1, 2009. Accordingly, the future income tax asset of \$11,127 recorded in prior periods was reversed Q1-09.

## **NON-CONTROLLING INTEREST**

Non-controlling interest represents an allocation of net income or loss to the Class B unitholders. As a result of the settlement and cancellation of the Interplex II and Interplex III agreement there are no outstanding Class B units at June 30, 2009 and there will be no further allocation to non-controlling interest.

#### **INCOME FROM DISCONTINUED OPERATIONS**

Income from discontinued operations includes income from the four properties known as the Plainsman Building, Airways Business Plaza, Glenmore Commerce Court, and McKnight Village Mall which were sold during 2009, as well as the loss incurred on termination of the Interplex III agreement. Also included is the property known as Albert Street Mall which was held for sale in Q2-09 and subsequently closed on July 15, 2009.

## DISTRIBUTABLE INCOME ("DI") AND DISTRIBUTIONS

Consistent with the application of National Policy 41-201 *Income Trusts and Other Indirect Offerings*, Artis reconciles DI to cash flows from operating activities, in addition to the net income (loss) for the period.

## Reconciliation of Cash Flows from Operations to DI:

\$000's, except per unit amounts	Tł	nree month po June :		d ended	S	ix month pe June		d ended
		2009		2008		2009		2008
Cash flow from operations Add (deduct) amortization of:	\$	11,596	\$	9,656	\$	19,305	\$	19,943
Office equipment Above-market rent		(25) (58)		(2) (66)		(50) (131)		(4) (135)
Below-market rent Tenant inducements and leasing costs Tenant inducements amortized into		2,891 (612)		3,585 (307)		6,923 (1,317)		7,416 (568)
revenue Above-market mortgage		(63) 46		- 31		(128) 91		- 80
Add: Straight-line rent adjustment Add (deduct):		509		548		918		1,110
Changes in non-cash operating items Financing costs, non-debenture, included in		(1,187)		90		1,288		(1,213)
interest expense Other adjustment		(198)		(95)		(402)		(186)
Property rent (1)		-		300		300		600
DI for the period	\$	12,899	\$	13,740	\$	26,797	\$	27,043
DI per unit								
Basic Diluted	\$ \$	0.39 0.38	\$ \$	0.42 0.40	\$ \$	0.81 0.78	\$ \$	0.83 0.80
Weighted-average number of units								
Basic <sup>(2)</sup> Diluted <sup>(2)</sup>		33,019 36,101		32,780 35,983		33,063 36,145		32,565 35,733

<sup>(1)</sup> Included in DI is Property rent, which is cash revenue earned pursuant to the Interplex II purchase and sale agreement not recorded as revenue in the REIT's Consolidated Statement of Operations due to the project being in the development phase.

<sup>(2)</sup> The weighted-average number of units used in the calculation of basic and diluted DI per unit included Class B units issued by the REIT's subsidiary, AXLP. Options and convertible debentures are factored into the diluted weighted-average calculation, to the extent that their impact is dilutive.

## Reconciliation of GAAP Income (Loss) to DI:

\$000's	Three month pe June 3		Six month period ended June 30,			
	2009	2008	2009	2008		
Income (loss) for the period	\$ 110 \$	(1,980)	\$ (13,421) \$	(3,837)		
Add (deduct): Amortization (excluding amortized leasing costs)	12,945	14,313	28,878	29,868		
Accretion on liability component of convertible debentures	373	384	735	760		
Unit-based compensation expense Loss on termination of Interplex II	54	144	115	280		
agreement Gain on disposal of income-producing	7,287	-	7,287	-		
properties	(7,988)	-	(8,579)	-		
Future income tax expense Other adjustments	-	1,020	11,127	603		
Property rent (1)	-	300	300	600		
Non-controlling interest (2) Unrealized (gain) loss on commodity	58	14	91	152		
derivatives (3)	 60	(455)	264	(1,383)		
DI for the period	\$ 12,899 \$	13,740	\$ 26,797 \$	27,043		

<sup>(1)</sup> Included in DI is Property rent, which is cash revenue earned pursuant to the Interplex II purchase and sale agreement not recorded as revenue in the REIT's Consolidated Statement of Operations due to the project being in the development phase.

In Q2-09, DI decreased \$841 (YTD - \$246), or 6.1% (YTD - 0.9%) over Q2-08. This decrease is attributed to the impact of dispositions during 2009, increased amortization of leasing costs, and settlement of the Interplex II agreement. Basic DI per unit decreased \$0.03 (YTD - \$0.02), or 7.1% (YTD - 2.4%) over Q2-08. On a diluted basis, DI has decreased \$0.02 (YTD - \$0.02), or 5.0% (YTD - 2.5%) over Q2-08.

Q2-09 DI may not be indicative of future results due to the impact of the disposition of income-producing properties and other subsequent events such as the issuance of Series E debentures, new units and deployment of those proceeds.

## **DISTRIBUTIONS**

The Trustees determine the level of cash distributions based on the level of cash flow from operations before working capital changes, less actual and planned capital expenditures. During the year, distributions are based on estimates of full year cash flow and capital spending; thus distributions may be adjusted as these estimates change. It is expected that normal seasonal fluctuations in working capital will be funded from cash resources. In addition, the distributions declared include a component funded by the distribution reinvestment and unit purchase plan (the "DRIP").

\$000's	Three month period ended June 30,			Six month period ended June 30,	ear ended	_	ear ended cember 31,
		2009	_	2009	2008		2007
Cash flow from operations	\$	11,596	\$	19,305	\$ 37,170	\$	28,586
Net income (loss)	\$	110	\$	(13,421)	\$ (6,790)	\$	6,157
Distributions declared	\$	8,914	\$	17,842	\$ 35,123	\$	27,106
Excess of cash flow from operations over							
distributions declared	\$	2,682	\$	1,463	\$ 2,047	\$	1,480
Excess of distributions declared over net							
income (loss)	\$	(8,804)	\$	(31,263)	\$ (41,913)	\$	(20,949)

<sup>(2)</sup> Included in DI is income allocated to the non-controlling interest, as it relates to Class B units that are included in the weighted-average units outstanding for the purpose of this calculation.

 $<sup>^{(3)}</sup>$  Included in (excluded from) DI is an unrealized (gain) loss on the increase in fair value of commodity derivatives.

For the three months ended June 30, 2009, cash flow from operations exceeded distributions declared by \$2,682 (YTD - \$1,463).

For the three and six months ended June 30, 2009, distributions declared exceeded net loss. These differences are mainly comprised of amortization and other non-cash adjustments.

## **FUNDS FROM OPERATIONS ("FFO")**

Consistent with the application of National Policy 41-201 *Income Trusts and Other Indirect Offerings*, Artis reconciles FFO to cash flows from operating activities, in addition to the net income (loss) for the period.

## **Reconciliation of Cash Flows from Operations to FFO:**

\$000's, except per unit amounts	Three month period June 30,				Six month period er June 30,			
		2009		2008		2009		2008
Cash flow from operations	\$	11,596	\$	9,656	6	19,305	\$	19,943
Add (deduct) amortization of:		,		·				•
Office equipment		(25)		(2)		(50)		(4)
Above-market rent		(58)		(66)		(131)		(135)
Below-market rent		2,891		3,585		6,923		7,416
Above-market mortgages		46		31		91		80
Add:								
Straight-line rent adjustment		509		548		918		1,110
Deduct:								
Accretion on liability component of								
convertible debentures		(373)		(384)		(735)		(760)
Unit-based compensation expense		(54)		(144)		(115)		(280)
Amortization of financing costs included in								
interest		(198)		(95)		(402)		(186)
Changes in non-cash operating items		(1,187)		90		1,288		(1,213)
Other adjustment				222		000		000
Property rent (1)		-		300		300		600
FFO for the period	\$	13,147	\$	13,519	6	27,392	\$	26,571
FFO per unit								
Basic	\$	0.40	\$	0.41	6	0.83	\$	0.82
Diluted	\$	0.39	\$		5	0.82	\$	0.80
		· · · · · · · · · · · · · · · · · · ·						
Weighted-average number of units:		00.040		00.700		00.000		00.505
Basic (2)		33,019		32,780		33,063		32,565
Diluted (2)		34,146		34,020		34,190		33,770

<sup>(1)</sup> Included in FFO is Property rent, which is cash revenue earned pursuant to the Interplex II purchase and sale agreement not recorded as revenue in the REIT's Consolidated Statement of Operations due to the project being in the development phase.

<sup>(2)</sup> The weighted-average number of units used in the calculation of FFO per unit included Class B units issued by the REIT's subsidiary, AXLP. Options and convertible debentures are factored into the diluted weighted-average calculation, to the extent that their impact is dilutive.

## Reconciliation of GAAP Income (Loss) to FFO:

\$000's	T	hree month Jur	n per ne 30		Six month period ended  June 30,			
		2009		2008	2009	2008		
Income (loss) for the period		110	\$	(1,980) \$	(13,421) \$	(3,837)		
Add amortization on:								
Income-producing properties		6,529		6,709	14,009	13,635		
Acquired in-place leases		6,414		7,598	14,865	16,222		
Customer relationships		2		6	4	11		
Tenant inducements and leasing costs		612		307	1,317	568		
Tenant inducements amortized to revenue		63		-	128	-		
Loss on termination of Interplex II agreement		7,287		-	7,287	-		
Gain on disposal of income-producing								
properties		(7,988)		-	(8,579)	-		
Future income tax expense		-		1,020	11,127	603		
Other adjustments								
Property rent (1)		_		300	300	600		
Non-controlling interest (2)		58		14	91	152		
Unrealized (gain) loss on commodity								
derivatives (3)		60		(455)	264	(1,383)		
FFO for the period	\$	13,147	\$	13,519 \$	27,392 \$	26,571		

<sup>(1)</sup> Included in FFO is Property rent, which is cash revenue earned pursuant to the Interplex II purchase and sale agreement not recorded as revenue in the REIT's Consolidated Statement of Operations due to the project being in the development phase.

In Q2-09, FFO has decreased \$372, or 2.8% over Q2-08. This decrease is attributed to the impact of dispositions during 2009 and settlement of the Interplex II agreement. Basic FFO per unit has decreased by \$0.01, or 2.4%, over Q2-08. On a diluted basis, FFO per unit has decreased \$0.02, or 4.9% over Q2-08.

During the six months ended June 30, 2009, FFO has increased \$821, or 3.1% over the corresponding period in 2008. This increase is attributed to the impact of acquisitions during 2008, as well as internal growth achieved as below-market leases roll over at current market rates, which was partially offset by dispositions during 2009. Basic FFO per unit has increased by \$0.01, or 1.2%, over the corresponding period in 2008. On a diluted basis, FFO per unit has increased \$0.02, or 2.5% over the corresponding period in 2008

Q2-09 FFO may not be indicative of future results due to the impact of the disposition of income-producing properties and other subsequent events such as the issuance of Series E debentures, new units and deployment of those proceeds.

## ANALYSIS OF FINANCIAL POSITION

#### **ASSETS**

\$000's					I	ncrease
		June 30,	De	ecember 31,	(c	lecrease)
-		2009		2008		
Income-producing properties	\$	973,467	\$	1,030,181	\$	(56,714)
Other assets, including intangibles		165,265		199,077		(33,812)
Cash, cash equivalents and cash held in trust		14,766		14,435		331
	¢	1 152 100	æ	1 242 602	æ	(00.105)
	Ф	1,153,498	Ф	1,243,693	\$	(90,195)

<sup>(2)</sup> Included in FFO is income allocated to the non-controlling interest, as it relates to Class B units that are included in the weighted-average units outstanding for the purpose of this calculation.

<sup>(3)</sup> Included in (excluded from) FFO is an unrealized (gain) loss on the increase in fair value of commodity derivatives.

### Income-producing properties and related intangible assets:

The decrease in assets is a result of the disposition of four commercial properties during the six months ended June 30, 2009, the removal of property under development as a result of the settlement of the Interplex III agreement, in addition to amortization recorded in the period.

The REIT did not acquire any income-producing properties during 2009.

#### Notes receivable:

In conjunction with the 2007 acquisition of TransAlta Place, the REIT acquired a note receivable in the amount of \$31,000. The note bears interest at 5.89% per annum and is repayable in varying blended monthly instalments of principal and interest. The note is transferable at the option of the REIT and matures in May, 2023. The REIT has two additional notes receivable arising from the disposition of income-producing properties.

## Capital expenditures:

Income-producing properties includes certain capital expenditures related to sustaining building improvements not related to a specific lease or tenancy. These improvements are amortized over the estimated useful life of the relevant assets.

These capital expenditures in Q2-09 totalled \$1,484 (YTD - \$1,573) compared to \$4,293 (YTD - \$6,448) in Q2-08. The current period costs were primarily related to a building envelope upgrade to Sears Centre.

## Tenant inducements and leasing costs:

Other assets of the REIT at June 30, 2009 include \$13,514 of unamortized tenant inducement and leasing costs related to the leasing or re-leasing of space, compared to \$11,693 at December 31, 2008. Of this total, \$13,493 relates to properties in use, and \$21 relates to properties available for sale. Tenant inducements include costs incurred to improve the space, as well as allowances paid to tenants. Leasing costs are primarily brokers' commissions. These costs are amortized over the terms of the underlying leases.

In Q2-09, Artis incurred \$958 (YTD - \$3,918) of tenant inducements and leasing costs compared to \$669 (YTD - \$2,023) in Q2-08.

\$000's	Three month period ended June 30,					Six month pe June	ended	
	2	2009 2008		2009		2008		
Tenant inducements	\$	528	\$	430	\$	2,962	\$	540
Leasing commissions	Ф.	430	Φ.	239	Φ.	956	Φ.	1,483
Total	Þ	958	Þ	669	Φ	3,918	Ф	2,023

### Future income tax assets:

The REIT believes that it has met the REIT Conditions effective January 1, 2009. Accordingly, the future income tax asset recorded in prior periods was reversed in Q1-09. In respect of assets and liabilities of the REIT, and its flow through entities, the tax basis of net assets exceeds their net book value for accounting purposes by approximately \$48,244 at June 30, 2009 (December 31, 2008, \$43,045).

## Deposits on income-producing properties:

Artis had a deposit of \$6,712 at December 31, 2008 relating to the Interplex II agreement which was settled during 2009. At June 30, 2009, Artis had made \$300 of deposits on other income-producing properties, compared to \$nil at December 31, 2008.

## Cash and cash equivalents:

At June 30, 2009, the REIT had \$14,327 of cash and cash equivalents on hand, compared to \$13,847 at December 31, 2008. The balance is anticipated to be primarily used for working capital purposes. All of the REIT's cash and cash equivalents are held in current accounts and/or bank guaranteed investment certificates. The REIT does not invest in asset-backed commercial paper.

#### **LIABILITIES**

\$000's	June 30,	December 31,	1	Decrease
	2009	2008		
Long-term debt	\$ 683,077	\$ 721,275	\$	(38,198)
Other liabilities	101,404	121,117		(19,713)
Bank indebtedness	 32,500	32,500		<u> </u>
	\$ 816.981	\$ 874,892	\$	(57,911)

Long-term debt is comprised of mortgages and other loans related to properties as well as the carrying value of convertible debentures issued by the REIT. In accordance with GAAP, the REIT's convertible debentures on issue are separated into a liability and an equity component; with the liability component, or "carrying value" included in long-term debt of the REIT.

Under the terms of the REIT's Declaration of Trust, the total indebtedness of the REIT (excluding indebtedness related to the convertible debentures) is limited to 70% of gross book value ("GBV"). GBV is calculated as the consolidated net book value of the consolidated assets of the REIT, adding back the amount of accumulated amortization of the income-producing properties and other assets (including intangible assets) as disclosed in the balance sheet and notes thereto.

Artis' debt (excluding convertible debentures) to GBV ratio at June 30, 2009 was 51.2%, compared to 51.6% at December 31, 2008.

\$000's		June 30,	De	cember 31,
	<u> </u>	2009		2008
GBV	\$	1,307,378	\$	1,374,377
Mortgages, loans and bank indebtedness  Mortgages and loans to GBV		669,936 51.2 %		708,869 51.6 %
Carrying value of convertible debentures  Total long-term debt and bank indebtedness	\$	45,641 715,577	\$	44,906 753,775
Total long-term debt to GBV		54.7 %		54.8 %

In its 2009 Management Information Circular, the REIT tabled a motion seeking Unitholder approval to amend its Declaration of Trust to authorize Artis to create and issue a new class of preferred equity securities ("Preferred Units"). Artis believes that Preferred Units would be an attractive investment for certain investors in the current economic and market conditions. The issuance of Preference Units would enable the REIT to attract new investors as well as to potentially provide Artis with an opportunity to reduce its cost of capital. The issuance of such Preference Units is conditional on support and demand for such a security in the market. The REIT is in receipt of a favourable tax ruling from the Canada Revenue Agency regarding any potential future issuance.

Artis REIT is currently committed to maintaining a total debt to GBV ratio of 60% or lower. In the event that the REIT issues Preferred Units, the Trustees have approved a guideline stipulating that for purposes of calculating the debt to GBV ratio, Preferred Units (although considered equity under Canadian GAAP) would be included in the debt component of the calculation.

### Mortgages:

Artis finances acquisitions in part through the assumption of mortgage financing and consequently, substantially all of the REIT's income-producing properties are pledged as security under mortgages and other loans. In Q2-09, \$2,866 (YTD - \$6,232) of principal repayments were made, compared to \$2,708 (YTD - \$5,390) in Q2-08. In Q2-09, the REIT repaid a vendor take-back second mortgage in the amount of \$5,000.

The weighted-average term to maturity at June 30, 2009 is 4.5 years, compared to 5.0 years at December 31, 2008.

## Convertible debentures:

Artis has four series of convertible debentures outstanding as at June 30, 2009, as follows:

\$000's					June 30, 2009				Decembe	r 31,	2008
	Issued	Maturity	Face rate	(	Carrying value	Fa	ace value		Carrying value	Fa	ace value
Series A	4-Aug-05	4-Aug-10	7.75%	\$	574	\$	620	\$	555	\$	620
Series B	9-Nov-05	9-Nov-10	7.50%	·	2,102	·	2,313	·	2,034		2,313
Series C	4-May-06	31-May-13	6.25%		23,913		29,920		23,336		29,920
Series D	30-Nov-07	30-Nov-14	5.00%		19,052		20,000		18,981		20,000
				\$	45,641	\$	52,853	\$	44,906	\$	52,853

In accordance with GAAP, Artis reduced the carrying value of its debentures by \$1,202 at June 30, 2009, (\$1,269 at December 31, 2008), netting the financing costs against the carrying value of the debentures. Interest and financing costs are amortized on an effective interest basis; this accretion increased the carrying value by \$373 in Q2-09 (YTD - \$735), compared to \$384 in Q2-08 (YTD - \$760). The weighted-average effective rate of the debentures at June 30, 2009 was 10.33%, which is unchanged from December 31, 2008.

### Other liabilities and bank indebtedness:

Other liabilities includes the unamortized below-market rent intangible liability of \$83,394 at June 30, 2009. This decreased \$7,792 from \$91,186 at December 31, 2008, as a result of amortization, and the properties disposed of during the period. Included in other liabilities are security deposits paid by tenants, rents prepaid by tenants at June 30, 2009, accounts payable and accruals, as well as the June 30, 2009 distribution payable to unitholders of \$2,968, subsequently paid on July 15, 2009. Bank indebtedness relates to the balance drawn on the REIT's revolving term credit facility. At June 30, 2009, Artis had drawn \$32,500 on its credit facility in conjunction with 2008 acquisitions. The loan bears interest at a floating rate equal to Canadian dollar bankers' acceptances with a term to maturity of 30 days, plus 3.40% per annum.

## **UNITHOLDERS' EQUITY**

Unitholders' equity decreased overall by \$22,026 between June 30, 2009 and December 31, 2008.

Unitholders' equity decrease is due to the net loss for the year of \$13,421, the distributions made to unitholders of \$17,581, and units repurchased made under the Normal Course Issuer Bid ("NCIB") of \$284, net of the adjustments below.

Unitholders' equity increased \$9,260 between June 30, 2009 and December 31, 2008, as a result of the issuance of units under the DRIP, conversion of Class B units and adjustments to contributed surplus to reflect unit-based compensation expense in the year.

## LIQUIDITY AND CAPITAL RESOURCES

In Q2-09, Artis generated \$11,596 (YTD - \$19,305) of cash flows from operating activities compared to \$9,656 (YTD - \$19,943) in Q2-08. Cash flows from operations assisted in funding distributions to Unitholders of \$8,849 (YTD - \$17,581), distributions to Class B unitholders of \$65 (YTD - \$261), and for principal repayments on mortgages and loans of \$2.866 (YTD - \$6,232).

Cash of \$2,442 (YTD - \$5,491) was used for capital building improvements and for tenant inducements and leasing costs compared to \$4,962 (YTD - \$8,471) in Q2-08.

At June 30, 2009, Artis had \$14,327 of cash and cash equivalents on hand. Management anticipates that the cash on hand will be primarily used for working capital purposes.

On September 28, 2008, Artis entered into an agreement to renew its revolving term credit facility for a total amount of \$60,000 which may be utilized to fund acquisitions of office, retail and industrial properties. The credit facility may be extended for an additional year at the REIT's option; if the option is not exercised, the credit facility matures on September 28, 2009. \$27,500 of the facility is undrawn and available for future acquisitions. \$10,000 of the facility can be utilized for general corporate purposes; \$10,000 may be utilized to provide mezzanine financing; and \$7,500 can be utilized to purchase units under the REIT's NCIB. As at June 30, 2009, the REIT had incurred bank indebtedness of \$32,500, representing amounts drawn on the available credit facility used to fund current year acquisitions.

To its knowledge, Artis is not in default or arrears on any of its obligations, including distributions to unitholders, interest or principal payments on debt or any debt covenants.

The REIT's management expects to meet all of its short-term obligations and capital commitments with respect to properties through funds generated from operations, from the proceeds of mortgage refinancing, from the issuance of new debentures or units, and from the available credit facility and cash on hand.

#### **CONTRACTUAL OBLIGATIONS**

			Le	ess than 1				After 5
\$000's		Total		year	1	- 3 years	4 - 5 years	years
<del></del>	<u></u>							
Mortgages, loans and bank								
indebtedness	\$	671,296	\$	124,596	\$	109,635	\$ 202,071	\$ 234,994
Convertible debentures <sup>(1)</sup>		52,853		-		2,933	29,920	20,000
Total	\$	724,149	\$	124,596	\$	112,568	\$ 231,991	\$ 254,994

<sup>(1)</sup> It is assumed that none of the convertible debentures are converted or redeemed prior to maturity and that they are paid out in cash on maturity.

At June 30, 2009, obligations due within one year include \$80,612 of mortgages due in next twelve months. \$1,999 of the obligations due within one year relate to the mortgage on the property held for sale. This mortgage has a weighted-average term to maturity of 3.6 years and has been classified as current as the REIT is responsible for the payout of the mortgage. Of the remaining \$78,613 of mortgages due within one year, \$35,000 were paid out subsequent to period end, \$11,477 mature during the latter half of 2009, and \$32,136 mature in the six months ended June 30, 2010. Total current obligations also include \$32,500 drawn on the revolving term credit facility. At the REIT's option, the credit facility may be extended to September, 2010. The remaining balance represents scheduled principal repayments. The REIT is currently in discussions with various lenders regarding the remaining 2009 mortgage renewal. Management is currently in discussion with various lenders with respect to the remaining refinancings.

Management is of the view that refinancing risk is one of the concerns facing the real estate sector in the near term. While banks and insurance companies have pulled back on commercial real estate lending, they are not adverse to refinancing performing mortgages or financing new properties with strong operating fundamentals.

# **SUMMARIZED QUARTERLY INFORMATION:**

\$000's, except per unit amounts  $^{(1)}(2)(3)$ 

——————————————————————————————————————	(	22-09	(	Q1-09	Q4-08	Q3-08	Q2-08	Q1-08	Q4-07	(	Q3-07
Revenue Property operating expenses		35,486 11,198		36,461 11,774	\$ 37,092 12,278	\$ 35,082 10,995	\$ 34,324 10,557	\$ 32,489 9,826	\$ 30,300 9,268	\$	25,679 7,889
Property NOI Interest		24,288 10,148		24,687 10,258	24,814 10,440	24,087 10,028	23,767 9,905	22,663 9,553	21,032 8,337		17,790 7,356
		14,140		14,429	14,374	14,059	13,862	13,110	12,695		10,434
Expenses: Corporate Amortization Unrealized (gain) loss on		1,288 13,548		1,201 16,306	1,350 14,357	1,137 13,951	1,342 14,112	1,140 14,849	1,382 12,172		1,257 10,672
commodity derivatives		60		204	68	1,092	(455)	(928)	_		
		14,896		17,711	15,775	16,180	14,999	15,061	13,554		11,929
Loss before the undernoted		(756)		(3,282)	(1,401)	(2,121)	(1,137)	(1,951)	(859)		(1,495)
Loss on termination of Interplex II agreement		(7,287)		-	-	-	-	-	-		-
Non-controlling interest		(43)		(4)	(70)	(26)	(9)	(143)	-		
Income (loss) before income taxes and discontinued operations	\$	(8,086)	\$	(3,286)	\$ (1,471)	\$ (2,147)	\$ (1,146)	\$ (2,094)	\$ (859)	\$	(1,495)
Future income tax (expense) recovery		-	(	10,892)	298	(71)	(969)	368	(1,445)		(184)
Income (loss) from discontinued operations		8,196	_	647	44	232	 135	(131)	(35)		2,556
Income (loss) for the period	\$	110	\$(	13,531)	\$ (1,129)	\$ (1,986)	\$ (1,980)	\$ (1,857)	\$ (2,339)	\$	877
Basic income (loss) per unit	\$	0.00	\$	(0.42)	\$ (0.03)	\$ (0.06)	\$ (0.06)	\$ (0.06)	\$ (0.03)	\$	0.03
Diluted income (loss) per unit	\$	0.00	\$	(0.42)	\$ (0.03)	\$ (0.06)	\$ (0.06)	\$ (0.06)	\$ (0.03)	\$	0.03

 $<sup>^{(1)}</sup>$  The above summarized quarterly information has been reclassified to reflect discontinued operations.

<sup>(2)</sup> Results for 2008 have been restated, refer to Note 2(b) of the Unaudited Interim Consolidated Financial Statements for the six months ended June 30, 2009 and 2008.

<sup>&</sup>lt;sup>(3)</sup> Results for 2007 have not been restated for the change in accounting policy noted above.

## Reconciliation of GAAP Income (Loss) to DI:

\$000's, except per unit amounts (4)(5)

		Q2-09		Q1-09		Q4-08		Q3-08		Q2-08		Q1-08		Q4-07		Q3-07
Income (loss) for the period Add:	\$	110	\$	(13,531)	\$	(1,129)	\$	(1,986)	\$	(1,980)	\$	(1,857)	\$	(2,339)	\$	877
Amortization (excluding amortized leasing costs) Accretion on liability component of		12,945		15,933		14,314		13,922		14,313		15,555		12,640		10,962
debentures Unit-based compensation		373		362		355		349		384		376		374		391
expense Unrealized (gain) loss on		54		61		144		143		144		136		262		261
commodity derivatives Loss on termination of		60		204		68		1,092		(455)		(928)		-		-
Interplex II agreement (Gain) loss on disposal of income-producing		7,287		-		-		-		-		-		-		-
properties		(7,988)		(591)		197		-		-		-		10		(2,521)
Future income tax expense (recovery) Other adjustments		-		11,127		(211)		156		1,020		(417)		1,433		201
Property rent (1) Non-controlling interest (2)		- 58		300 33		300 79		300 34		300 14		300 138		300		300
Distributable income (DI)	\$	12,899	\$	13,898	\$	14,117	\$	14,010	\$	13,740	\$	13,303	\$	12,680	\$	10,471
DI per unit																
Basic Diluted	\$ \$	0.39 0.38	\$ \$	0.42 0.41	\$ \$	0.43 0.41	\$ \$	0.42 0.41	\$ \$		\$ \$	0.41 0.40	\$ \$	0.41 0.39	\$ \$	0.38 0.37
Weighted-average number of units: Basic <sup>(3)</sup> Diluted <sup>(3)</sup>		33,063 36,145		33,107 36,189		33,082 36,164		33,000 36,152		32,780 35,983		32,346 35,782		31,133 35,114		27,546 30,520

<sup>(1)</sup> Included in DI is Property rent, which is cash revenue earned pursuant to the Interplex II purchase and sale agreement not recorded as revenue in the REIT's Consolidated Statement of Operations due to the project being in the development phase.

<sup>(2)</sup> Included in DI is income allocated to the non-controlling interest, as it relates to Class B units that are included in the weighted-average units outstanding for the purpose of this calculation.

<sup>(3)</sup> The weighted average number of units used in the calculation of DI per unit included Class B units issued by the REIT's subsidiary, AXLP, beginning in Q4-06. Options and convertible debentures are factored into the diluted weighted-average calculation, to the extent that their impact is dilutive.

<sup>(4)</sup> Results for 2008 have been restated, refer to Note 2(b) of the Unaudited Interim Consolidated Financial Statements for the six months ended June 30, 2009 and 2008.

<sup>(5)</sup> Results for 2007 have not been restated for the change in accounting policy noted above.

## Reconciliation of GAAP Income (Loss) to FFO:

\$000's, except per unit amounts (4) (5)

	Q2-09	Q1-09		Q4-08		Q3-08	Q2-08	Q1-08	Q4-07	Q3-07
Income (loss) for the period Add amortization on:	\$ 110	\$ (13,531)	\$	(1,129)	\$	(1,986)	\$ (1,980)	\$ (1,857)	\$ (2,339)	\$ 877
Income-producing properties	6,529	7,480		6,927		6,906	6,709	6,926	6,014	5,284
Acquired in-place leases	6,414	8,451		7,385		7,011	7,598	8,624	6,620	5,673
Customer relationships	2	2		2		5	6	5	6	5
Tenant inducements and	040	705		400		07.4	007	004	004	404
leasing costs	612	705		409		374	307	261	231	194
Tenant inducements amortized into revenue	63	65		110						
Unrealized (gain) loss on	03	03		110		-	-	-	-	-
commodity derivatives	60	204		68		1,092	(455)	(928)	_	_
Loss on termination of Interplex						.,00=	(100)	(0=0)		
II agreement	7,287	-		-		-	-	-	-	-
(Gain) loss on disposal of										
income-producing properties	(7,988)	(591)		197		-	-	-	10	(2,521)
Future income tax expense										
(recovery)	-	11,127		(211)		156	1,020	(417)	1,433	201
Other adjustments		200		200		200	200	200	200	200
Property rent (1)	- 58	300 33		300 79		300 34	300 14	300 138	300	300
Non-controlling interest (2)	 50	 აა	_	19	_	34	 14	 130	 	 
Funds from operations (FFO)	\$ 13,147	\$ 14,245	\$	14,137	\$	13,892	\$ 13,519	\$ 13,052	\$ 12,275	\$ 10,013
FFO per unit										
Basic	\$ 0.40	\$	\$	0.43	\$	0.42	\$ 0.41	\$ 0.40	\$ 0.39	\$ 0.36
Diluted	\$ 0.39	\$ 0.42	\$	0.42	\$	0.42	\$ 0.41	\$ 0.40	\$ 0.39	\$ 0.36
Weighted-average number of units:										
Basic (3)	33,063	33,107		33,082		33,000	32,780	32,346	31,133	27,546
Diluted <sup>(3)</sup>	34,190	34,234		34,209		34,197	34,020	33,519	31,197	27,725

<sup>(1)</sup> Included in FFO is Property rent, which is cash revenue earned pursuant to the Interplex II purchase and sale agreement not recorded as revenue in the REIT's Consolidated Statement of Operations due to the project being in the development phase.

Prior to Q2-09, DI and FFO experienced an upward trend due to an aggressive but disciplined external growth strategy executed by Artis. These metrics declined in Q2-09 due to the disposition of four commercial properties during the six months ended June 30, 2009. Management believes that there is further growth possible in the REIT's portfolio that may be realized should below-market leases be renewed at higher rates.

## **RELATED PARTY TRANSACTIONS**

000's Three month period ended June 30,					Six	•	nth period er June 30,		
		2009		2008		2009		2008	
Legal fees expensed	\$	61	\$	27	\$	141	\$	54	
Capitalized legal fees		133		82	•	578	•	273	
Advisory fees		727		631		1,388		1,216	
Capitalized acquisition fees		-		63		-		262	
Property management fees		1,265		1,139		2,556		2,142	
Capitalized leasing commissions		95		239		661		1,483	
Capitalized building improvements		1,095		3,150		1,383		4,923	
Tenant inducements		37		-		90		-	
Services fee		198		-		198		-	

<sup>(2)</sup> Included in FFO is income allocated to the non-controlling interest, as it relates to Class B units that are included in the weighted-average units outstanding for the purpose of this calculation.

<sup>(3)</sup> The weighted-average number of units used in the calculation of FFO per unit included Class B units issued by the REIT's subsidiary, AXLP, beginning in Q4-06. Options and convertible debentures are factored into the diluted weighted-average calculation, to the extent that their impact is dilutive.

<sup>(4)</sup> Results for 2008 have been restated, refer to Note 2(b) of the Unaudited Interim Consolidated Financial Statements for the six months ended June 30, 2009 and 2008.

<sup>(5)</sup> Results for 2007 have not been restated for the change in accounting policy noted above.

The REIT incurred legal fees with a law firm associated with a trustee of the REIT in connection with the prospectus offerings, the property acquisitions and general business matters. The amount payable at June 30, 2009 is \$100 (December 31, 2008, \$nil).

The REIT incurred advisory fees and acquisition fees under the asset management agreement with Marwest Management Canada Ltd. ("Marwest"), a company owned and controlled by certain trustees and officers of the REIT. There is no balance payable at June 30, 2009 (December 31, 2008, \$nil). Under the asset management agreement, Marwest is entitled to an annual advisory fee equal to 0.25% of the adjusted cost base of the REIT's assets and an acquisition fee equal to 0.5% of the cost of each property acquired.

Artis has the option to terminate the asset management agreement in certain circumstances, including at any time on 120 days' notice to Marwest in the event that the REIT decides to internalize its management, with no termination fee or penalty payable (unless such termination occurs following a take-over bid of the REIT, in which case Marwest is entitled to receive a termination fee equal to the anticipated fees payable until the end of the term). Marwest and its affiliated companies (collectively, the "Marwest Group") have granted a right of first refusal to Artis with respect to office, retail and industrial properties which are presented to or developed by a member of the Marwest Group. The right of first refusal remains in effect for so long as Marwest is the asset manager of the REIT.

The REIT incurred property management fees, leasing commission fees, and tenant improvement fees under the property management agreement with Marwest. The amount payable at June 30, 2009 is \$87 (December 31, 2008, \$546). Marwest acts as the general property manager for the REIT's properties and is entitled to management fees, leasing renewal commissions and tenant improvement fees at commercially reasonable rates.

The REIT incurred costs for building improvements and tenant inducements paid to Marwest Construction Ltd., a company related to certain trustees and officers of the REIT. There is no balance payable at June 30, 2009 (December 31, 2008, \$292).

The services fee represents work done for all services rendered in anticipation of the purchase of the Interplex II and Interplex III properties, and the termination of said agreements. The amount payable at June 30, 2009 is \$198 (December 31, 2008, \$nil).

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

## **OUTSTANDING UNIT DATA**

The balance of units outstanding as of August 10, 2009, not including Class B units, is as follows:

Units outstanding at June 30, 2009	32,973,160
Units issued (DRIP)	20,352
Units issued by way of private placement	555,555
Units acquired and cancelled through normal course	
issuer bid subsequent to June 30, 2009	(40,700)
Units outstanding at August 10, 2009	33,508,367

The balance of options outstanding as of August 10, 2009 is as follows:

	Options outstanding	Options exercisable
\$11.25 options, issued December 8, 2005	217,036	145,938
\$14.40 options, issued October 11, 2006	376,500	278,000
\$15.85 options, issued February 8, 2007	262,750	196,000
\$17.60 options, issued June 11, 2007	309,050	231,786
\$17.75 options, issued October 17, 2007	264,500	66,125
	1,429,836	917,849

## 2009 OUTLOOK

According to the Conference Board of Canada, real GDP in Canada is forecast to contract 1.9% in 2009, before recovering with growth of 2.7% forecast for 2010. Signs of recovery are appearing, and the recent rally in the stock markets is promising news. However, real estate performance lags the indicators and Artis, like other Canadian REITs, will continue to face a number of challenges in the remainder of 2009.

Financing risk, credit risk and lease rollover risk continue to be the top-most concerns. Artis believes it is well positioned to address these challenges for the following reasons:

- Artis REIT's ratio of mortgage debt and bank indebtedness to GBV is 51.2%, down from 51.6% at December 31, 2008. Approximately 4.1% of its mortgage debt matures in the remainder of 2009 and of that balance, \$3,702 relates to property under an unconditional sales agreement. The remainder has refinancing commitments in place from the lender or has been repaid since June 30, 2009. Approximately 12.8% of its mortgage debt matures in 2010. Of that balance, \$3,841 relates to a property sold since June 30, 2009, and \$20,000 of the remainder has been repaid from the proceeds of the Series E Debenture offering closed in July, 2009.
- Artis REIT's largest tenant is AMEC Americas Ltd. which accounts for 6.0% of the REIT's gross revenues.
   No other tenant in the portfolio accounts for more than 5% of gross revenues. At June 30, 2009, approximately 62.8% of the REIT's portfolio is occupied by national or government tenants.
- To date, approximately 66% of all 2009 lease expiries have been renewed or new lease commitments secured. Only 5.8% of the total portfolio GLA will expire in the remainder of 2009. The weighted average rate increase achieved on the leasing activity in Q2-09 was 8.1%, compared to 7.9% in Q2-08. In 2010, 15.9% of the portfolio GLA expires and approximately 17.0% has already been renewed or new lease commitments secured.

Artis estimates that the weighted average market rent rates at June 30, 2009 for all remaining 2009 lease expiries are approximately 18.5% higher than the rates in place at expiry.

At June 30, 2009, Artis had \$14,776 of cash and cash equivalents on hand or held in trust. In addition to cash resources, the REIT also has \$27,500 undrawn and available on its Line of Credit. The undrawn balance can be utilized to fund future acquisitions; alternately, up to \$10,000 of the undrawn facility may be utilized for general corporate purposes, up to \$10,000 may be utilized to provide mezzanine financing and up to \$7,500 may be utilized to purchase units under the REIT's normal course issuer bid.

Subsequent to June 30, 2009, Artis completed two further dispositions. On July 15, 2009, the sale of the property known as Albert Street Mall, a retail centre in Regina, Saskatchewan, was completed and on July 27, 2009, the sale of the property known as Bridges Centre, a two-storey office building in Calgary, Alberta, was completed. The properties were sold for \$9,935, net of costs and Artis expects to record a gain on sale of approximately \$402 in the third quarter of 2009 on the transactions. Cash proceeds realized on the transactions totalled \$3,676. Artis has also entered into an unconditional agreement to sell a Calgary industrial property for a total of \$6,000, which represents a cap rate of 8.2%; the sale is expected to close on November 1, 2009.

Subsequent to June 30, 2009, Artis realized aggregate gross proceeds of \$46,000 from the successful Series E debenture offering concluded in July, 2009, and additional \$5,000 on from the proceeds of the July 31, 2009, non-brokered private placement of units. Subsequent to June 30, 2009, \$38,000 has been used to retire or pay down existing long-term debt.

The REIT's management expects to meet all of its short term obligations and capital commitments with respect to properties through funds generated from operations, from the proceeds of mortgage refinancing, from the issuance of new debentures or units, and from the available credit facility and cash on hand.

## **RISKS AND UNCERTAINTIES**

## **REAL ESTATE OWNERSHIP**

All real property investments are subject to elements of risk. General economic conditions, local real estate markets, supply and demand for leased premises, competition from other available premises and various other factors affect such investments. The REIT's properties are located in western Canada, with a significant majority of our properties, measured by gross leasable area, located in the province of Alberta. As a result, our properties are impacted by factors specifically affecting the real estate markets in Alberta, British Columbia, Saskatchewan and Manitoba. These factors may differ from those affecting the real estate markets in other regions of Canada. If real estate conditions in western Canada were to decline relative to real estate conditions in other regions, this could more adversely impact our revenues and results of operations than those of other more geographically diversified REITs in Canada. Our ability to manage risk through geographical diversification is currently limited. While Manitoba is expected to remain in positive territory in 2009, economic contraction in Saskatchewan, British Columbia and Alberta may have an impact on the REIT's results.

#### **DEBT FINANCING**

Artis will be subject to the risks associated with debt financing. In the current economic environment, lenders may tighten their lending standards such that less financing is available, or terms are less favourable than the current indebtedness. There can be no assurance that Artis will be able to refinance its existing indebtedness on terms that are as or more favourable to Artis as the terms of existing indebtedness. The inability to replace financing of debt on maturity would have an adverse impact on the financial condition and results of Artis.

Management seeks to mitigate this risk in a variety of ways. First, management considers structuring the timing of the renewal of significant tenant leases on properties in relation to the time at which mortgage indebtedness on such property becomes due for refinancing. Second, management seeks to secure financing from a variety of lenders on a property by property basis. Third, mortgage terms are, where practical, structured such that the exposure in any one year to financing risks is balanced.

#### CREDIT RISK AND TENANT CONCENTRATION

Artis is exposed to risk as tenants may be unable to pay their contracted rents. Management mitigates this risk by seeking to acquire properties across several asset classes. As well, management seeks to acquire properties with strong tenant covenants in place. As at June 30, 2009, government tenants contribute 10.0% to the REIT's overall gross revenue and occupy 8.7% of total GLA. The REIT's ten top tenants (excluding government tenants) are primarily high credit rated national retailers or businesses. As indicated below, the largest tenant by gross revenue is AMEC Americas Ltd., a global supplier of consultancy, engineering and project management services to the energy, power and process industries. AMEC Americas Ltd. is a London Exchange listed entity with with annual revenues in excess of £2.6 billion. The second largest tenant by gross revenue is TransAlta Corporation, a Standard & Poor's BBB rated multi national corporation with a market capitalization of nearly \$4.2 billion.

**Top Twenty Tenants By Gross Revenue** 

	% of total Gross		% of Total	Weighted Average Remaining Lease
Tenant	Revenue	GLA	GLA	Tem
AMEC Americas Ltd	6.0%	199,578	3.2%	4.17
TransAlta Corporation	3.6%	336,041	5.3%	13.92
Birchcliff Energy	2.5%	58,769	0.9%	8.42
Credit Union Central	2.2%	90,264	1.4%	2.50
Sobeys	2.2%	150,156	2.4%	11.11
Bell Canada	1.8%	76,017	1.2%	7.00
Shoppers Drug Mart	1.5%	85,397	1.4%	6.25
MTS Allstream	1.4%	75,986	1.2%	17.51
Q9 Networks Inc.	1.4%	34,720	0.6%	7.17
Komex International	1.2%	52,073	0.8%	2.42
Cineplex Odeon	1.1%	64,830	1.0%	11.09
BW Technologies (Honeywell)	1.0%	61,847	1.0%	7.46
The Brick	0.9%	62,747	1.0%	7.77
Columbia College Corp	0.9%	44,792	0.7%	5.08
Jysk Linen 'n Furniture	0.8%	69,260	1.1%	4.71
NOVA Chemicals Corporation	0.8%	36,001	0.6%	1.17
CDI College	0.7%	38,696	0.6%	3.64
Geologic Systems	0.7%	30,411	0.5%	3.34
Canadian Bank Institute Ltd.	0.7%	27,500	0.4%	7.53
Red River Packaging	0.6%	196,254	3.1%	5.25
Total	32.0%	1,791,339	28.4%	8.05

## Government Tenants By Gross Revenue

	% of total			Weighted Average
	Gross		% of Total	Remaining Lease
Tenant	Revenue	GLA	GLA	Term
Federal Government	4.8%	233,155	3.7%	3.38
Provincial Government	3.8%	207,466	3.3%	2.39
Civic or Municipal Government	1.4%	106,823	1.7%	6.36
Total	10.0%	547,444	8.7%	3.58

Weighted Average Term to Maturity (Entire Portfolio)

5.0

#### LEASE ROLLOVER RISK

The value of income properties and the stability of cash flows derived from those properties is dependent upon the level of occupancy and lease rates in those properties. Upon expiry of any lease, there is no assurance that a lease will be renewed on favourable terms, or at all; nor is there any assurance that a tenant can be replaced. A contraction in the Canadian economy would negatively impact demand for space in retail, office and industrial properties across Canada, consequently increasing the risk that leases expiring in the near term will not be renewed.

Details of the portfolio's expiry schedule is as follows:

	British	Saskat-			Calgary Office	
Expiry Year	Columbia	chewan	Manitoba	Alberta	Only	Total
2009	0.4%	0.4%	1.7%	3.3%	1.2%	5.8%
2010	0.4%	1.4%	6.8%	7.3%	2.0%	15.9%
2011	0.2%	0.8%	5.4%	9.3%	5.2%	15.7%
2012	1.3%	0.4%	2.5%	4.2%	2.3%	8.4%
2013	0.3%	1.9%	4.3%	8.0%	5.1%	14.5%
2014	0.5%	0.9%	4.7%	3.3%	1.3%	9.4%
2015 & later	1.8%	2.1%	4.2%	17.6%	7.2%	25.7%
Month-to-month	0.0%	0.0%	0.3%	0.1%	7.2%	0.4%
Vacant	0.9%	0.0%	0.7%	2.6%	1.7%	4.2%
Total GLA	362,195	493,999	1,929,404	3,506,578	1,636,676	6,292,176

Artis' portfolio has a significant weighting of Calgary office properties. A number of new building projects are underway in the Calgary office market with completion dates expected in 2009 through to 2012. Not all of this new inventory has been committed under lease, and certain of the REIT's properties will compete with the new inventory, creating additional lease rollover risk. Artis' exposure to lease rollover risk in the Calgary office market is limited to approximately 77,000 square feet in the remainder 2009, and approximately 126,000 square feet in 2010.

In total, only 5.8% of the portfolio's leasable area will expire in the remainder of 2009. To date, approximately 66% of total 2009 lease expiries, and 17% of 2010 lease expiries, have been renewed or new lease commitments secured. The weighted average term to maturity of all leases in the portfolio is 5.0 years; for the top ten tenants (who account for 23.9% of the portfolio's gross revenues), the weighted average lease term is 9.2 years.

## **TAX RISK**

On June 22, 2007, the New SIFT Rules (discussed in more detail above under the heading "Future Income Taxes") were enacted. Under the New SIFT Rules, certain distributions from a SIFT will no longer be deductible in computing a SIFT's taxable income, and a SIFT will be subject to tax on such distributions at a rate that is substantially equivalent to the general tax rate applicable to a Canadian corporation. However, distributions paid by a SIFT as returns of capital should generally not be subject to the tax.

The New SIFT Rules do not apply to a "real estate investment trust" that meets prescribed conditions relating to the nature of its assets and revenue (the "REIT Conditions"). In order to meet the REIT Conditions, a trust must meet a number of technical tests that do not fully accommodate common real estate and business structures. Prior to the end of 2008, the REIT undertook various restructuring activities in order to attempt to meet the requirements of the REIT Conditions, and the REIT intends to comply with the REIT Conditions so that the New SIFT Rules will not apply to the REIT in 2009 and subsequent years. There can be no assurances, however, that the REIT will be able to satisfy the REIT Conditions such that the REIT will not be subject to the tax imposed by the New SIFT Rules.

Under the New SIFT Rules, a flow-through subsidiary of the REIT may also be a SIFT. Certain technical amendments to the SIFT definition to exclude certain flow-through subsidiaries of a SIFT that are able to meet certain ownership conditions were passed into law on March 12, 2009.

## **OTHER RISKS**

In addition to the specific risks identified above, Artis REIT is subject to a variety of other risks, including, but not limited to, risks posed by the illiquidity of real property investments, refinancing risks, interest rate fluctuation risks, risk of general uninsured losses as well as potential risks arising from environmental matters.

The REIT may also be subject to risks arising from land and air rights leases for properties in which the REIT has an interest, public market risks, unitholder liability risks, risks pertaining to the availability of cash flow, risks related to fluctuations in cash distributions, changes in legislation, and risks relating to the REIT's reliance on key personnel and Marwest as asset manager.

## **CRITICAL ACCOUNTING ESTIMATES**

Artis REIT's management believes that the policies below are those most subject to estimation and judgment by management.

## ALLOCATION OF PURCHASE PRICE OF INCOME-PRODUCING PROPERTIES

The REIT has adopted the EIC Abstract 140, Accounting for Operating Leases Acquired in Either an Asset Acquisition or a Business Combination. This standard requires that where an enterprise acquired real estate in either an asset acquisition or a business combination, a portion of the purchase price should be allocated to in-place operating lease intangible assets, based on their fair value, acquired in connection with the real estate property. The adoption of this standard has given rise to intangible assets and liabilities, which are amortized using the straight-line method over the terms of the tenant lease agreements and non-cancelable renewal periods, where applicable. In the event a tenant vacates its leased space prior to the contractual termination of the lease and rental payments are not being made, any unamortized balance of the intangible asset or liability will be written off.

The allocation of the purchase price to the respective income-producing properties and intangible assets and liabilities, as well as the related amortization of the assets, is subject to management's estimations and judgment.

#### **IMPAIRMENT OF ASSETS**

Under Canadian GAAP, the REIT is required to write down to fair value an asset that is determined to have been impaired. The REIT's most significant assets consist of investments in income-producing properties.

The fair value of investments in income-producing properties is dependent upon anticipated future cash flows from operations over the anticipated holding period. The review of anticipated cash flows involves assumptions of estimated occupancy, rental rates and a residual value. In addition to reviewing anticipated cash flows, the REIT assesses changes in business climates and other factors, which may affect the ultimate value of the property. These assumptions may not ultimately be achieved.

In the event these factors result in a carrying value that exceeds the sum of the undiscounted cash flows expected to result from the direct use and eventual disposition of the property, impairment would be recognized.

#### **AMORTIZATION**

Artis REIT amortizes the costs of income-producing properties on a straight-line basis over the estimated useful life of the underlying asset. For building and leasehold interest, management's estimate is typically up to 40 years and for parking lots, 20 years. Improvements are amortized over the remaining term of the lease agreement and assumed renewal periods.

## **ALLOCATION OF CONVERTIBLE DEBENTURES**

Artis REIT has issued convertible debentures, which are a compound financial instrument. The proceeds of these issues are allocated between their liability and equity components. The discount rate applied in the allocation is determined by management.

#### **FUTURE INCOME TAX VALUATION**

Future income taxes are estimated based upon temporary differences between the assets and liabilities reported on the REIT's consolidated financial statements and the tax basis of those assets and liabilities as determined under applicable tax laws. Future income tax assets are recognized when it is more likely than not that they will be realized prior to their expiration. This assumption is based on management's best estimate of future circumstances and events, including the timing and amount of projected future taxable income, and will be tested on a regular basis. Changes in estimates or assumptions could affect the value of future income tax assets, resulting in an income tax expense or recovery.

## **CHANGES IN ACCOUNTING POLICIES**

Effective January 1, 2008, the REIT has adopted three new accounting standards: Section 1535 "Capital Disclosures", Section 3862 "Financial Instruments - Disclosure", and Section 3863 "Financial Instruments - Presentation".

Section 1535 includes required disclosures of an entity's objectives, policies and processes for managing capital, and quantitative data about what the entity regards as capital.

Sections 3862 and 3863 replace the existing Section 3861, Financial Instruments - Disclosure and Presentation. These new sections revise and enhance disclosure requirements, and carryforward unchanged existing presentation requirements. These new sections require disclosures about the nature and extent of risks arising from financial instruments and how the entity manages those risks.

In addition, a new accounting standard was issued in February, 2008. Section 3064, "Goodwill and Intangible Assets" replaces the existing Sections 3062 "Goodwill and Other Intangible Assets" and 3450 "Research and Development Costs". This new section establishes standards for the recognition, measurement and disclosure of goodwill and intangible assets. This standard is effective for the REIT's 2009 fiscal year.

In February 2008, The Canadian Accounting Standards Board ("AcSB") confirmed that the adoption of International Financial Reporting Standards ("IFRS") would be effective for interim and annual periods beginning on or after January 1, 2011 for profit oriented Canadian publicly accountable enterprises. IFRS will replace Canada's current GAAP for these enterprises. Comparative IFRS information for the previous fiscal year will also have to be reported. These new standards will be effective for the REIT in the first quarter of 2011.

The REIT has commenced the process to transition from current GAAP to IFRS. It has established a project team that is led by the Chief Financial Officer, and will include representatives from various areas of the organization as necessary to plan for and achieve a smooth transition to IFRS. Regular progress reporting to the Audit Committee of the Board of Trustees on the status of the IFRS implementation project has begun.

Key elements of the plan that are currently in progress include, but are not limited to:

- · On-going education and training sessions for employees;
- An assessment of the application of IFRS 1, First-time Adoption of International Financial Reporting Standards, which provides guidance for an entity's initial adoption of IFRS, and provides for limited optional exemptions in specified areas of certain IFRS standards;
- An assessment of the impact of IFRS accounting standards on business activities;
- The development of a real estate valuations strategy and process; and
- The conversion to information systems that are compatible with IFRS requirements.

The REIT's management is currently in the process of evaluating the potential impact of IFRS to the consolidated financial statements. This will be an ongoing process as new standards and recommendations are issued by the International Accounting Standards Board and the AcSB. The REIT's consolidated financial performance and financial position as disclosed in the current GAAP financial statements may be significantly different when presented in accordance with IFRS.

## CONTROLS AND PROCEDURES

## **DISCLOSURE CONTROLS AND PROCEDURES**

The REIT's disclosure controls and procedures are designed to provide reasonable assurance that information required to be disclosed by the REIT is recorded, processed, summarized and reported within the time periods specified under Canadian securities laws, and include controls and procedures that are designed to ensure that information is accumulated and communicated to Management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

As of June 30, 2009, an evaluation was carried out, under the supervision of and with the participation of Management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the REIT's disclosure controls and procedures (as defined in Multilateral Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings). Based on the evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of the REIT's disclosure controls and procedures were effective as at June 30, 2009.

#### INTERNAL CONTROLS OVER FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP. The Chief Executive Officer and Chief Financial Officer evaluated, or caused to be evaluated, the design of the REIT's internal controls over financial reporting (as defined in Multilateral Instrument 52-109, Certification of Disclosure in Issuers' Annual and Interim Filings) as at June 30, 2009.

During the period ended June 30, 2009, no changes to internal controls over financial reporting have materially affected, or are reasonable likely to materially affect, internal controls over financial reporting.

All control systems have inherent limitations, and evaluation of a control system cannot provide absolute assurance that all control issues have been detected, including risks of misstatement due to error or fraud. As a growing enterprise, management anticipates that the REIT will be continually evolving and enhancing its systems of controls and procedures.